# **CALIFORNIA ANNUAL REPORT**



#### SUBMITTED BY

Mattress Recycling Council California, LLC 501 Wythe Street Alexandria, VA 22314

#### SUBMITTED TO

California Department of Resources Recycling and Recovery (CalRecycle) 1001 I Street Sacramento, CA 95812

> SUBMITTED ON July 1, 2024



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# **Contact Information**

### **CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS**

**14 CCR § 18964(b)(1)** — Contact information. Identify the corporate officer of the mattress recycling organization responsible for annual report submittal.

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# **Executive Summary**

### **CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS**

**14 CCR § 18964(b)(2)** — Executive Summary. The purpose of the Executive Summary is to provide a broad understanding of the mattress recycling organization's program as a whole and to put into context the data and information that will follow. Provide a brief description of the mattress recycling organization's used mattress recovery efforts during the calendar year pursuant to section 18962.

# **Executive Summary**

# **Overview of the Mattress Recycling Council California, LLC**

California's Used Mattress Recovery & Recycling Act, SB 254 (as amended), requires that mattress producers, through a certified "mattress recycling organization," develop, implement and administer a statewide recycling program for mattresses and foundations (collectively mattresses or units) discarded in the state and combat illegal mattress dumping.

The International Sleep Products Association (ISPA) created the Mattress Recycling Council (the Council) as a Section 501(c)(3) nonprofit corporation for this purpose. The California Department of Resources Recycling and Recovery (CalRecycle) certified the Council as the mattress recycling organization and approved its statewide mattress recycling plan. The Council launched the program on December 30, 2015.

In addition to operating in California, the Council also administers similar statewide mattress recycling programs in Connecticut and Rhode Island. In 2017, the Council created separate nonprofit limited liability companies for each of the three state-specific mattress recycling organizations it administers. The California organization is called Mattress Recycling Council California, LLC (MRC), which is now the certified mattress recycling organization. To promote each of these state programs, MRC created a consumer brand known as Bye Bye Mattress.

# Year Eight Program Highlights

In 2023, MRC demonstrated consistent and meaningful improvements to achieve plan objectives and goals set by CalRecycle. The program's most notable achievements included:

- MRC increased collection opportunities for residents, retailers and other businesses for the eighth consecutive year, surpassing CalRecycle's 2023 goal.
- MRC's extensive collection network, strategic use of resources and creative use of partnerships provided a highly accessible program for residents in all areas of the state, including rural and environmental justice communities.
- MRC recyclers diverted from disposal 76.9% of materials sent outbound from their facilities by weight (including reuse, recycling and biomass), making more than 60 million pounds of steel, foam, fiber and wood available for use in new products.

- MRC funded one illegally dumped mattress mitigation project.
- MRC's analysis of the Illegally Dumped Mattress Collection Initiative data showed a 14.7% decrease in the total amount of mattresses collected from environmental justice communities compared to 2022.
- MRC spent nearly \$1 million on research projects to make mattress collection, transportation and deconstruction more efficient and to find new and better uses for recycled mattress materials.
- MRC's Industry Workgroup on Circular Design and Industry Workgroup on New Materials met to collaborate and share information across the mattress value chain. These workgroups discuss component materials, design and construction types that may affect mattress recycling.
- MRC's multichannel, multilingual consumer education strategy continues to be effective. MRC's outreach received 424.4 million impressions and increased awareness of mattress recycling, retailers' take back obligation and how to recycle discarded mattresses.

# **Collection Network**

Since the California program's launch, MRC has expanded its collection network each year. In 2023, MRC added more permanent collection sites, curbside bulky item collection programs, collection events and sites that accept commercial volumes of mattresses.

## **Residential Collection Opportunities**

In 2023, residents could access 240 permanent collection sites (including recyclers) and 131 collection events. In addition to these locations, MRC collected units from 87 curbside bulky item collection programs, an increase from 84 in 2022.

Residential Collection Channel	Number
Permanent Collection Sites	240
Curbside Bulky Item Collection Programs	87
Collection Events	131

#### TABLE 1: 2023 MRC Residential Collection Network Highlights

## **Retail and Other Commercial Volume Opportunities**

MRC's Commercial Volume Program (CVP) serves mattress retailers, lodging establishments, educational facilities, military bases and healthcare facilities. These entities may drop off their mattresses at designated collection sites or a recycler. Entities with at least 100 units may request no-cost transportation to a participating recycling facility.

In 2023, MRC expanded no-cost drop off access for small volume commercial sources through MRC's existing permanent collection network. During the year, 154 permanent collection sites accepted small volume deliveries of units from commercial sources—an increase from 152 locations in 2022.

MRC also provided on-site trailers and recurring pickups to 60 entities that consistently generate at least 100 discarded units per month, an increase from 55 in 2022.

Eligible entities that reach the 100 unit minimum less frequently than monthly may request live load pickups at their convenience. MRC conducted 257 live load pickups in 2023, an increase from 208 in 2022.

TABLE 2: 2023 Commercial Volume Collection Network Highlights

Commercial Collection Channel	Number
Permanent Collection Sites Accepting Commercial Volume at No Cost	154
On-Site Trailers	60
Live Load Pickups	257

## **Program Access**

MRC annually measures the percentage of residents and retailers who can conveniently access the collection network. MRC evaluates program access for the general population, rural counties and environmental justice communities. We use these results to determine where to focus resources and expansion efforts.

## **Residential Access**

Geographic analysis shows that 98.4% of California's population lived within 15 miles of MRC's permanent collection network (an MRC recycler, collection site or curbside bulky item collection program) in 2023.

TABLE 3: Percent of Population Within 15 Miles of MRC's Collection Network in 2023
--

Population Category	Permanent Collection Network Only	Permanent Collection Network & Collection Events
All Residents	98.4%	99.3%
Residents in Rural Counties	93.8%	96.0%
Residents in Environmental Justice Communities	98.8%	99.8%

## **Access in Environmental Justice Communities**

MRC worked with the Central California Environmental Justice Network, Local Conservation Corps and other solid waste groups to provide targeted collection events and permanent collection sites in environmental justice communities. In 2023, 99% of California's residents in environmental justice communities lived within 15 miles of MRC's permanent collection network, including recyclers, collection sites and curbside bulky item collection programs. Furthermore, by adding collection events to the calculation, the access percentage increased to 99.8%. These residents were also eligible for no-cost take back from mattress retailers, the impact of which is not included in the above access metrics.

## **Retailer Access**

CalRecycle's goals require that MRC demonstrate by January 1, 2024, that 95% of rural retailers and 80% of urban retailers have convenient access to the collection network. For these purposes, retailer access is measured as the percentage of households within a reasonable driving distance of a commercial volume drop-off location, since the discarded mattress originates at a consumer's home, not a mattress retailer's storefront. Based on retailer feedback, CalRecycle set a 20-mile radius for urban areas and 40-mile radius for rural areas. Using this methodology, MRC found that 99.5% of rural households and 99.4% of urban households are within range of a location accepting commercial volume, surpassing the 2024 goals.

## **Program Collection and Disposition**

The number of units collected through the program increased by 3.3% in 2023, from 1,419,814 in 2022 to 1,468,360 in 2023. In 2023, the number of mattresses sold in California decreased by 9.9%, from 3,756,022 in 2022 to 3,383,382 in 2023. MRC attributes the increased units collected to the fact that MRC made the program more accessible to consumers and businesses.

MRC's recyclers generated 79,139,057 pounds of material, of which they diverted 60,829,045 pounds of material and units from landfill through reuse, recycling and biomass, representing a 76.9% recovery rate.

Highlights	Amount
Units Collected	1,468,360
Pounds Recycled, Reused, Biomass	60,749,070
Total Pounds Outbound (Including Disposal)	79,033,703
MRC Recovery Rate	76.9%

#### TABLE 4: 2023 Program Collection and Disposition Highlights

# **Mitigation of Illegal Dumping**

The Illegally Dumped Mattress Collection Initiative (Initiative) experienced a slight net decrease in participation in 2023, with 76 entities providing data, compared to 78 in 2022. In 2023, MRC recruited entities from two counties that had not previously participated in the Initiative. Collectively, 76 participants reported removing 55,554 illegally dumped units from public rights-of-way in California, a decrease of 8.1% from the previous year. Using Initiative data, MRC analyzed possible correlations between illegal mattress dumping and various factors, including demographics and opportunities for no-cost mattress recycling. The analysis suggests that zip codes within 15-miles of collection sites report less illegal dumping. In 2023, one collection site reopened and two new collection sites were established in areas with higher reported incidences of illegal dumping. In 2023, MRC provided individualized "heat maps" to each reporting entity, which identified areas where illegal dumping was more prevalent to help guide their local decision making and resource allocation.

MRC also invited Initiative participants and all California municipalities, nonprofits and solid waste facilities that had at least one year of baseline data for illegal mattress dumping from 2021 or later to apply for MRC funding of projects to reduce illegal mattresses dumping in their communities. In 2023, MRC funded one illegally dumped mattress mitigation project. The city of Modesto implemented a multifaceted plan, emphasizing education, surveillance and accessibility. This includes distributing multilingual door hangers, educating students with MRC's illegal dumping lesson plan, installing illegal dumping signage and deploying mobile cameras at illegal dumping hot spots. The city is also piloting a free mattress collection site for a year.

In conjunction with these efforts, MRC actively participated in relevant working groups, and promoted information on its illegal dumping mitigation best practices. Additionally, MRC hosted targeted mattress collection events, added permanent collection sites and increased education and outreach efforts in areas affected by illegal dumping.

#### TABLE 5: 2023 Illegally Dumped Mattress Collection Initiative Highlights

Highlights	Number
Initiative Participants	76
Illegally Dumped Mattresses Reported	55,554

# Research

MRC's research program focuses on increasing mattress collection, transportation, deconstruction efficiency and identifying new and better markets for recycled mattress materials. To meet these objectives, MRC:

- Funded operational improvements to mattress collection facilities that increase landfill diversion and reduce mattress unit spoilage. Improvements included paving areas to protect units from wet weather (and thereby improve their recyclability) and decrease mattress loading times and purchasing equipment to increase efficiency and improve worker safety when loading discarded units into trailers.
- Offered lean manufacturing assessments that could help MRC's recyclers improve mattress dismantling and recycling operations.
- Sponsored a study to determine if recovered mattress shoddy and cotton could be used as reinforcing fibers in polyurethane-based composites suitable for a wide range of industrial applications. Using a bio-based polyurethane system, the study concluded that composites containing post-consumer mattress cotton and shoddy had excellent physical properties. MRC will next investigate whether the composite materials community has interest in commercializing this technology.
- Completed a study to estimate the average age of units arriving at mattress recycling facilities. The results will help recyclers anticipate the types and quantities of mattresses (and corresponding materials) to expect in future years. At a 95% confidence level, the study showed the average mattress (all mattress types combined) was 13.9 ± 0.4 years old.
- Completed an independent review of the 2022 life cycle analysis (LCA) that MRC prepared for its California mattress recycling operations, which confirmed the overall environmental benefits that the California program provides in terms of mitigating the use of water, energy and greenhouse gases.
- Completed a multi-year study to characterize post-consumer mattress foam samples to understand and describe a variety of characteristics, including the chemistry and physical property variation, extractable additives, residual compounds and presence of bacteria and mold. The study's objective was to generate information that would help recyclers provide recycled materials to buyers with known composition and consistency for higher value end-uses.
- Continued to foster innovation, cooperation and communication among suppliers, manufacturers, retailers, recyclers and end-market commodity buyers around the world by working with industry experts and sharing information on efforts to develop a circular economy for polyurethane foam.
- Continued to collaborate with mattress associations and stewardship organizations from around the world to share best practices and technological advancements to improve MRC's California recycling program.

## **Circularity and Sustainability**

MRC's program is consistent with California's waste management hierarchy and actively addresses source reduction by focusing on reducing the environmental footprint of the mattress manufacturing process, encouraging the mattress supply chain to consider end-of-life design issues when creating new products and encouraging consumers to maintain their mattresses properly to extend their useful life.

MRC encourages manufacturers to implement internal continuous improvement processes that will help them measure and reduce both the amount of resources consumed in manufacturing new mattresses and the waste generated from those activities. In addition, MRC has created two workgroups that facilitate information sharing across the mattress industry value chain, including mattress manufacturers, component suppliers and recyclers, to improve the circularity of mattress materials.

## Industry Workgroup on Circular Design

The objective of MRC's Industry Workgroup on Circular Design is to help members of the value chain take end-of-life recycling challenges into account when they design new components and mattresses. MRC shares lessons learned from mattress deconstruction and recycling to help find strategies to reduce waste generation and enable more and higher value recycling of post-consumer mattress components.

## **Industry Workgroup on New Materials**

The objectives of MRC's Industry Workgroup on New Materials are to identify new materials or technologies recently introduced to the market that may pose end-of-life recycling challenges, advise MRC on anticipated long-term changes in product mix and raise industry awareness about how design and marketing decisions can affect recycling. The workgroup's efforts inform MRC's research team and assist recyclers in preparing for these challenges as well as forecast future types and quantities of mattress materials available for secondary markets.

## **Sleep Products Sustainability Program**

To encourage mattress manufacturers to reduce the environmental impact of their mattress assembly operations (and thereby support California's source reduction goals), MRC's Sleep Products Sustainability Program (SP2) offers a proactive approach that California mattress manufacturers may use to reduce waste and increase operational efficiencies. SP2 helps companies establish an environmental management system that identifies steps for reducing environmental impacts, developing best practices and defining metrics to track progress. SP2 can also serve as a foundation for pursuing an ISO 14001 certification, the international standard for effective environmental management systems. Training, program resources and certification are all offered at no-cost to eligible California mattress manufacturers.

## **Consumer Education and Outreach**

MRC is known to consumers as Bye Bye Mattress. Throughout the life of the program, MRC has built a multichannel, multilingual consumer education and outreach strategy focused on promoting the collection network, raising awareness of the retailer take-back requirement and discouraging illegal dumping.

In 2023, MRC's consumer advertising campaigns, public service announcement, media coverage and social media content generated over 424.4 million impressions, with outreach targeted at areas with high per capita rates of illegal dumping and environmental justice communities. We supplemented these efforts by providing mattress retailers, collection sites, recyclers and public officials with tools they can use to promote retailer take back and mattress recycling in their communities.

Consumers wanting to take action or know more are directed to <u>ByeByeMattress.com</u>. Since launching, more than 3 million visitors nationwide have used the website. In 2023, we introduced a new look featuring a streamlined experience, enhanced locator performance and new mattress care content to help consumers prolong the life of their mattress. This page is intentionally left blank.



# **Program Collection, Transportation and Processing**

### **CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS**

**14 CCR § 18962(a)(2)(A)** — Identify program objectives consistent with California's solid waste management hierarchy as required by subdivision (a) of section 42987.1 of the Public Resources Code.

**14 CCR § 18964(b)(3)** — A description of the methods used to collect, transport, and process used mattresses in California.

**14 CCR § 18964(b)(5)** — Description of how consumers of mattresses in California had an opportunity to recycle and properly manage their used mattresses, including the number, location, and type of collection points in the program.

**14 CCR § 18964(b)(6)** — May include a description of activities to ensure proper collection and management of used mattresses.

**14 CCR § 18964(b)(7)** — A description of methods used by the mattress recycling organization to coordinate with existing used mattress collection and recycling programs with regard to the proper management or recycling of discarded or abandoned mattresses.

**14 CCR § 18964(b)(8)(A)** — Quantitative information on subdivisions (b), (c), (d), (e), (f), (g), and (j) of section 42990.1 of the Public Resources Code, including conversion factor(s), if used. When describing the uses for the recycled materials, the annual report shall identify the secondary markets to which those materials are sold, and potential end uses of those materials.

**Cal. Pub. Res. Code § 42987.1(i)** — A description of methods used to coordinate activities with existing used mattress collecting and recycling programs, including existing nonprofit mattress recyclers, and with other relevant parties as appropriate, with regard to the proper management or recycling of discarded or abandoned mattresses, for purposes of providing the efficient delivery of services and avoiding unnecessary duplication of effort and expense.

Cal. Pub. Res. Code § 42990.1(f) — The uses for the recycled materials.

**Cal. Pub. Res. Code § 42990.1(m)** — For reports submitted on and after July 1, 2021, all of the following:

(2) A report on activities, which the mattress recycling organization shall undertake, to prioritize, to the extent economically practical, the use of in-state processing facilities over out-of- state processing facilities. If the mattress recycling organization decides to use outof-state processing facilities, the organization shall provide an explanation of that decision.

# **Program Collection, Transportation and Processing**

## **Mattress Collection**

In 2023, MRC continued to recruit mattress collection sites, making it more convenient for California consumers and businesses to have their mattresses recycled at no charge by MRC, either by dropping their units off at a collection site or by otherwise accessing the network. Table 6 summarizes MRC's collection network in 2023 and Figure 1 geographically illustrates the network. See Appendix B for a list of all the locations.

Collection Channel	Site Type	Source of Units	Transportation and Disposition of Units	Number of Sites/ Entities
Retailer Take	Mattress	Retailer's	Retailer delivers units to recycler, permanent collection site, or consolidation location	N/A
Back	Retailers Customer	Units picked up from retailer through CVP (below) for dismantling by recycler	N/A (included with CVP below)	
Permanent Collection Sites	Solid Waste Facilities (SWFs)	Residents, Commercial Entities	Transported to recycler for dismantling	170
	Mattress Recyclers	Residents (CIP), Commercial Entities	Dismantled by recycler	10
	Nonprofits	Residents, Commercial Entities	Transported to recycler for dismantling	14
	CRV Recycling Locations	Residents, Commercial Entities	Transported to recycler for dismantling	3
	Mattress Retailers	Residents, Commercial Entities	Transported to recycler for dismantling	7

#### TABLE 6: MRC Mattress Collection Network

Collection			Transportation and	Number of Sites/
Channel	Site Type	Source of Units	Disposition of Units	Entities
Permanent Collection Sites (continued)	Mattress Renovators	Residents, Commercial Entities	Unrenovated units transported to recycler for dismantling	7
	Other	Residents, Commercial Entities	Transported to recycler for dismantling	29
Curbside Bulky Item Collection Programs	Franchise Haulers and Municipalities	Residential and Commercial Customers of Franchise Haulers and Municipalities	Entity picks up units at curbside, consolidates them at entity's facility and MRC transports them to recycler for dismantling	29
	Solid Waste Facilities (SWFs)	Residential and Commercial Customers of Franchise Haulers and Municipalities	Entity picks up units at curbside, consolidates them at entity's facility and MRC transports them to recycler for dismantling	58
Mattress Collection Events	Temporary Event	Residents	Transported to recycler for dismantling	131
	CVP On-Site Trailer	Mattress Retailers Commercial Entities	Transported to recycler for dismantling	60
	Consolidation Location	Commercial Entities	Transported to recycler for dismantling	7
Commercial	Live Loads	Commercial Entities	Transported to recycler for dismantling	257
Volume Program (CVP)	Small Volume Commercial Drop-Off	Mattress Retailers	Transported to recycler for dismantling	N/A (154 permanent collection sites accept units from
		Commercial Entities		commercial entities and are counted in the permanent collection sites above)





## **Collection Channels**

MRC collects used mattresses through the following channels in California:

- 1. Retailer take back
- 2. Permanent collection sites
- 3. Curbside bulky item collection
- 4. Mattress collection events
- 5. Commercial Volume Program (CVP)

In 2023, MRC:

- Contracted with 240 permanent collection sites that collected units from consumers, a net increase of 12 from 2022.
- Contracted with 87 entities that received curbside bulky item collected units, an increase of seven from 2022. Of these, 58 were operated by franchise haulers and municipalities at SWFs that also serve as permanent collection sites, with the remaining 29 being operated by franchise haulers and municipalities at a private yard, and therefore not at SWFs.
- Participated in 131 collection events in 2023.
- Contracted with 60 CVP sites with permanent on-site trailers an increase of five from 2022.

In 2023, MRC will continue to expand the permanent collection network to increase access for California consumers and commercial entities, who can learn more about the drop-off and recycling options available to them at <u>ByeByeMattress.com</u>. See Appendix B for a list of all locations by type.

## **Collection Site Types**

### **Retailer Take Back**

A retailer that delivers a new mattress to a California consumer must offer to take back a mattress that the consumer has discarded upon request at no cost. Consumers can use this collection channel when purchasing a new mattress. Retailers then may recycle the used mattresses at no cost through the program (MRC bears the cost of recycling).

In 2021, the retailer take-back requirement expanded to include mattresses delivered to a consumer by a common carrier. These retailers may drop off mattresses at an MRC recycler or use MRC's CVP services.

### **Permanent Collection Sites**

Since the inception of the program, MRC has created a robust, permanent collection network throughout California where residents may discard used mattresses for recycling. MRC initially targeted SWFs, and later focused its site recruitment efforts on underserved areas by adding alternative collection locations, such as nonprofits, public agencies, Native Nations and California Redemption Value (CRV) recycling centers. As of December 31, 2023, the California program had 240 permanent collection sites. These sites are listed in Appendix B.

Except for mattress recyclers, MRC pays contracted collection sites a handling fee if they accept mattresses from the public at no cost (MRC compensates recyclers for serving as collection sites as part of the general recycling services they provide). MRC bears the cost of transporting the units to a recycler and recycling them.

The specific types of permanent mattress collection sites that the program offers California residents and commercial entities are as follows:

#### Solid Waste Facilities

SWFs comprise the majority of MRC's permanent collection network. In 2023, MRC contracted with 170 SWFs (a net increase of nine since 2022), 55 of which operate in rural counties of the state. All of these sites accept mattresses dropped off by residents at no cost, and 100 accept drop off from commercial entities no cost, an increase of two SWFs from 2022. In 2022, one collection site sold its operation and reopened under a new name in 2023.

In 2023, one SWF that had previously suspended operations as a collection site resumed operations.

MRC uses annual mattress disposal data that SWFs report to CalRecycle to identify which SWFs to recruit as potential new collection sites. This resulted in MRC adding a net increase of nine SWFs to the collection network in 2023. MRC is continuing this recruitment effort in 2024.

#### Mattress Recyclers

In most cases, MRC recyclers accept mattresses directly from residents and commercial entities at no cost. In 2023, MRC's recycling network consisted of 9 locations throughout California and one location in Oregon. In 2023, one recycler in California moved its location. Recyclers in California track the number of units they receive from each of the following sources (see Program Collection and Disposition Data section for number of units collected from each source):

Recyclers in California track the number of units they receive from each of the following sources (see <u>Program Collection and Disposition Data</u> section for number of units collected from each source):

- **Retailer Drop-off:** This includes units that mattress retailers drop off at recyclers using their own transportation or use MRC's CVP services, but excludes units that retailers drop off to SWFs.
- **Institutional Drop-off:** Institutional Drop-off: This includes units from hotels, educational facilities and other large-volume mattress purchasers that deliver units to recyclers using their own transportation or use MRC's CVP services.
- Consumer Incentive Payment (CIP): Consumer Incentive Payment (CIP): Units collected through MRC's CIP program, which allows California residents to drop off discarded mattresses at specified recyclers and receive an incentive payment of \$3 per unit for as many as five units per vehicle per day.

The Oregon recycling facility only receives dedicated loads from three permanent collection sites in northern California.

#### Nonprofits

MRC contracts with nonprofit organizations such as Goodwill, Habitat for Humanity ReStore and Local Conservation Corps to serve as permanent collection sites. Depending on the site, residents and/or commercial entities may drop off units at these nonprofit sites at no cost. In 2023, 14 nonprofits accepted mattresses from the public through MRC's program, a decrease of one from 2022. Additionally, 13 of the 14 nonprofits accept commercial drop-off at no cost.

#### CRV Recycling Locations

MRC contracts with collection centers that participate in the CRV Beverage Container Recycling Program. In 2023, California residents and commercial entities could drop off mattresses at three CRV recycling centers throughout the state, two of which are located in a rural county.

#### Mattress Retailers

To increase mattress retailer and residential access to the program, MRC contracts directly with some mattress retailers to become permanent collection sites. In 2023, MRC had seven permanent collection sites at retailers. Both California residents and commercial entities may drop off mattresses at all retailer drop-off locations. Additionally, three of the seven retailers are located in rural counties.

#### Mattress Renovators

Residents and businesses may drop off discarded units at mattress renovators at no cost. In 2023, seven mattress renovators collected mattresses through MRC's program. Mattresses they did not renovate were sent to MRC recyclers for dismantling. In 2023, MRC continued to recruit renovators identified through annual data reported to CalRecycle to become permanent collection sites.

In 2023, one renovator location that had previously suspended operations remained suspended.

#### Other

In 2023, MRC contracted with seven local businesses, 21 public agencies and one Native Nation to be mattress collectors. Of these, one local business, and one Native Nation are located in rural counties.

### Curbside Bulky Item Collection

Some franchise haulers and municipalities provide curbside bulky item collection of mattresses at no additional charge to residents. Residents schedule a pickup for their discarded mattress. Participating haulers and municipalities collect the mattress and load it into an MRC-provided trailer positioned at their yard or SWF. MRC transports full trailers to recyclers for dismantling.

Units may be collected through bulky item pickups through either of two processes:

- MRC contracts with a municipality or franchise hauler to recycle units collected through its existing bulky item program. The MRC-provided trailers in which these units are consolidated are located at private yards and are not publicly accessible. In 2023, MRC collected mattresses from 29 municipalities or franchise haulers in this way.
- 2. Some SWF operators that have contracted with MRC to serve as a permanent collection site that is accessible to the public also collect mattresses from bulky item pickup services. These SWFs consolidate mattresses collected curbside in an MRC provided trailer with other units dropped off at the permanent collection site. In 2023, MRC collected mattresses from 58 collection sites that accept mattresses from bulky item programs, an increase of two sites from 2022. To avoid double counting, these locations are counted under the SWF category, and not counted again under the curbside collection category in Table 6.

#### Mattress Collection Events

To supplement the permanent no-cost collection network, MRC hosts mattress collection events where California residents may drop off mattresses at no cost. MRC partners with municipalities, waste services providers, Local Conservation Corps, Native Nations, retailers and other interested parties to hold collection events. When hosting events, MRC provides the necessary labor, transportation, recycling and publicity.

MRC often combines mattress collection events with events accepting other products to increase convenience for residents, target underserved areas or mitigate illegal dumping.

In 2023, MRC participated in 131 collection events. Notably, these events provided access in 16 rural counties (Amador, Calaveras, Colusa, Del Norte, El Dorado, Glenn, Humboldt, Kings, Lake, Madera, Mendocino, San Benito, Siskiyou, Sutter, Tuolumne and Yuba).

Each year, MRC collects less than 2% of mattresses in California through events. In areas with accessible collection sites and minimal illegal dumping, we collaborate with organizations to promote existing permanent sites instead of hosting events. MRC actively evaluate requests, prioritizing events in areas lacking access, areas with high illegal dumping rates or environmental justice areas.

### Commercial Volume Program (CVP) Services

MRC provides no-cost transportation and recycling of discarded mattresses from retailers, lodging establishments, educational institutions, healthcare facilities and military bases if they have at least 100 discarded units to be picked up at a single site. MRC provides transportation in three ways:

- 1. **Permanent On-Site Trailers:** If a business generates at least 100 mattresses per month at a particular location, MRC provides a permanent on-site trailer at a specific location. This arrangement works well when a retail chain uses a central distribution center from which it delivers mattresses that consumers purchased in the chain's multiple retail storefronts and then consolidates the discarded mattresses that its delivery teams take back from consumers when the delivery trucks return to the distribution center at the end of their delivery run. In this manner, MRC can provide efficient collection service for all of a retailer's storefronts within its local distribution network. In 2023, the number of on-site trailers increased from 55 to 60.
- 2. Temporary CVP Site (Live Loads): For businesses that generate at least 100 units at a time at a particular location, but not on a monthly basis, MRC does not provide a permanent on-site trailer. Instead, MRC dispatches a truck and trailer to the collector when requested and the units are loaded into the trailer while the driver waits. This is referred to as a "live load" pickup. In 2023, MRC provided 257 live load pickups for 78 CVP entities resulting in an 23.5% increase in live load pickups from the previous year.
- 3. **Consolidation Locations:** To provide no-cost drop-off for smaller retailers and businesses, MRC positions centrally located trailers where these entities can consolidate the mattresses that they collect. By the end of 2023, MRC had a total of seven strategically placed commercial consolidation locations.

#### Small Volume Commercial Loads

To provide no-cost drop-off for commercial sources generating smaller volumes (that is, fewer than 100 units at a time), some permanent collection sites will accept small commercial loads. By the end of 2023, 154 permanent collection sites accepted no-cost drop-off for small commercial loads, an increase of two from 2022. To avoid double counting, these locations are counted under the Permanent Collection Site category, and not counted again under the CVP category in Table 7.

In order not to undermine mattress renovation, as intended by the Legislature, MRC is communicating with renovators regarding the CVP program. MRC also provides a list of compliant renovators to businesses that are not eligible for CVP transportation services. See the **Reuse** section for more detail.

Table 7 shows the total number of collection sites by type from 2019 through 2023. For a complete list of all collection sites and events, see <u>Appendix B</u>.

Site Type		2016	2017	2018	2019	2020	2021	2022	2023
Permanent Collection Sites	Solid Waste Facilities	109	133	145	162	172	153	166	170
	Mattress Recyclers	11	12	15	11	14	9	10	10
	Nonprofits	2	6	12	14	17	16	15	14
	CRV Recycling Locations	2	3	7	6	5	3	2	3
	Mattress Retailers	6	5	6	7	7	8	8	7
	Mattress Renovators	1	2	2	7	7	7	8	7
	Others	0	2	3	4	5	27	25	29
	Total Permanent Collection Sites	131	163	190	211	227	223	234	240
Curbside Bulky Item Collection Programs		3	9	19	20	21	21	24	29
Mattress Collection Events		50	74	97	152	61	161	162	131
Commercial Volume Program (CVP)	Permanent On-Site Trailers	N/A	N/A	19	36	61	63	55	60
	Consolidation Locations	4	5	6	4	3	8	7	7
	Live Loads	N/A	N/A	0	127	94	170	208	257

#### TABLE 7: Collection Network by Site Type, 2016 Through 2023

## **Collection Site Mattress Management**

When adding new collection sites, MRC provides on-site training and guidelines to educate site staff regarding proper handling, efficient stacking techniques and best practices to increase the recyclability of mattresses received. MRC's Mattress Recycling Program Guidelines (see Appendix C) are included in all collection site and event contracts.

The guidelines define products eligible and ineligible for recycling and explain how collectors can efficiently load mattresses into trailers. They also describe non-recyclable mattresses (e.g., those that are wet, insect-infested, excessively soiled, etc.) and how to identify bedbug-infested units.

To further assist collection sites in identifying and managing instances of bedbug contamination, MRC offers an online training video about bedbugs that collection site staff can access on demand. See MRC's **Resources Library** for a link to the video.

To assist in onboarding new collection sites, MRC developed a video series (available on MRC's **Resources Library**) that addresses efficient mattress stacking and loading,

effective collection site operations, program and non-program products identification and collection event promotion. The series is available in English and Spanish with accompanying one-page reference documents. MRC visits new collection sites as they are being established, and on average visits existing locations annually.

In 2023, MRC staff conducted routine site visits providing collection sites supplemental training and resources. During site visits, staff answer questions, confirm whether the site is following the guidelines, provide updates on how a site may apply to MRC for improvement funds, provide resources on stacking and loading of mattresses to improve efficiency, offer suggestions to maintain the quality of collected mattresses and provide necessary signage, invoicing support, etc. In 2023, MRC funded, completed and reimbursed six collection site projects. MRC awards funds for projects intended to increase the recyclability of mattresses or improve efficiency (such as a covered/paved mattress storage area to keep the units dry and clean, forklift equipment, etc.). See the **Research** section for more information.

## **Coordination with Existing Infrastructure**

MRC must coordinate with existing used mattress collection programs and recycling programs, including nonprofits, and meet the requirement of Cal. Pub. Res. Code § 42987.1. Since 2016, MRC has demonstrated year-over-year growth in the collection network, increasing the number of collection sites, bulky item collection programs, events and CVP activity.

## **Existing Used Mattress Collection Programs**

### Solid Waste Facilities

In 2023, one SWF that previously suspended resumed operations and MRC signed contracts with eight additional permitted SWFs, bringing the collection network's cumulative total of participating SWFs to 170. To expand participation from this segment of the waste industry, MRC identified potential new locations from the list of SWFs that report landfilled mattresses to CalRecycle. MRC contacted viable SWFs on the list that were not already part of our collection network to explain the benefits of working with MRC.

### **Bulky Item Collection Programs**

In 2023, MRC used data from a variety of sources to target additional curbside bulky item collection programs that could participate in the program. To further coordinate with existing used mattress collection programs and increase consumer access to no-cost recycling in California, MRC contracts with municipalities and franchise haulers that provide curbside bulky item pickup at no additional cost. By the end of 2023, 29 bulky item programs and 58 SWFs that consolidate mattresses collected at curbside in an MRC provided container have joined the collection network, an increase of seven from 2022.

In 2024, MRC will continue efforts to target additional bulky item collection programs that could participate with MRC.

### **Retailer Take Back**

Many mattress retailers collected units from their customers before the program launched. MRC leverages this pre-existing practice by working with retailers to bring these mattresses to MRC's recyclers, either by direct drop-off or through the CVP. This practice benefits both the mattress consumer and retailer and increases the volume of mattresses diverted from landfills.

Collecting mattresses directly from retailers also increases the likelihood that the collected mattress will be recyclable, as compared to units obtained from SWFs and bulky item collection programs. When mattresses are mixed with regular trash and other municipal solid waste, they can be crushed and contaminated to the point that few or no parts of the units can be recycled. Discarded units obtained directly from retailers tend to be dry and cleaner, allowing the recycler to reclaim more and better-quality materials that can command higher prices.

### **Other Relevant Parties**

MRC further uses the existing solid waste infrastructure to expand its collection network by:

- Coordinating with municipalities and franchise haulers to hold mattress collection events
- Contracting with CRV recycling centers, Local Conservation Corps, Native Nations, nonprofits, retailers and mattress renovators to act as collection locations

# Existing Recycling Programs, Including Nonprofit Mattress Recyclers

In April 2015, MRC requested proposals to provide transportation and recycling services at locations throughout the state. As part of this process, MRC contacted all known mattress recyclers in California (including nonprofit recyclers) and publicized the request by posting it on MRC's website. MRC also visited all active for-profit and nonprofit mattress recyclers in California to assess their capabilities, interest in participating in the program and future plans. Among the companies that responded to our request were three existing nonprofit and 11 for-profit recyclers. After evaluating the proposals based on the price offered to provide the requested recycling services, recycling experience, quality of proposal and facility capabilities, MRC awarded contracts to six recyclers (including four for-profits and two nonprofits). Five were existing mattress recyclers and one was an existing recycler of other products.

Since the program launched in 2015, MRC's recycler network has evolved. Several of the initial recyclers changed or added facility locations, others are no longer under contract with MRC and MRC has added several new recyclers as the program has grown.

In December 2017, MRC requested proposals to better serve the San Francisco Bay Area, Fresno, the city of Los Angeles, Los Angeles County and Orange County. Likewise, in October 2018, MRC requested proposals to serve the city of Fresno or Fresno County, Tulare County, Kings County or Madera County. Each of the recyclers that MRC added in 2017 and 2018 had experience recycling other products, both in California and elsewhere.

In deciding whether to award recycling contracts, MRC has consistently considered the same factors: price, recycling experience, quality of proposal and facility capabilities.

As of December 31, 2023, eight MRC recyclers operated 10 facilities (including four operated by a nonprofit). See <u>Appendix B</u> for a list of MRC's existing recyclers (and their locations).

In 2024, MRC requested proposals to provide mattress recycling services at locations throughout the state of California. MRC will discuss the contract awards resulting from this process in the 2024 annual report.

## MRC's Coordination with Existing Mattress Collectors and Recyclers to Efficiently Deliver Services

As MRC established and expanded its collection and recycling network, it sought to deliver services efficiently and minimize duplication of effort by applying the following principles:

- To bring large quantities of discarded units into the program efficiently, MRC leverages existing retailer take-back practices and contracts with California's existing solid waste collection infrastructure to become convenient no-cost mattress collection sites.
- MRC strategically selects collectors and recyclers to build a network that both provides California residents with statewide access to recycling services and minimizes transportation costs.

Therefore, in building its mattress collection and recycling network, MRC has succeeded in coordinating with existing used mattress collection and recycling entities, including nonprofits, and has supported the broader California recycling community by contracting with existing facilities that collect and recycle mattresses and other products.

## **Prioritization of In-State Processing Facilities**

In 2023, MRC used both in-state and out-of-state processing facilities to recycle program mattresses. MRC contracted with one non-profit recycler in Oregon to process a limited number of California mattresses. By using this facility, MRC maximized its transportation efficiencies and controlled costs. See <u>Appendix B</u> for the list of MRC recyclers.

## **Mattress Transportation**

For each MRC collection site in California, MRC pays for or provides storage containers that are appropriate for the size and location of each facility. MRC uses 53-, 48- and 28-foot trailers, as well as sea containers and roll-off bins for sites with limited space or other logistical constraints. The 53-foot trailer is preferred because it can hold the most mattress units, resulting in a lower per unit transport cost. Roll-off containers, which are the smallest storage option, are the least efficient alternative, but may be the only option for collection sites with small or restricted loading areas. All containers that MRC provides are covered to reduce contamination of the mattresses and eliminate damage from weather.

To provide mattress transportation throughout the state, MRC contracts with mattress recyclers, third-party logistics companies, transportation companies and SWFs to pick up and transport mattresses from specific facilities.

Collection sites that do not transport units using their own equipment will contact a transporter provided by MRC when a full container is ready to be picked up and swapped for an empty one. For sites located in urban areas, MRC transporters have 48 hours to swap a trailer after receiving a request, and up to five days for sites in rural areas. High-volume locations may be assigned a regular pickup schedule to make sure transporters can keep up with the volume. MRC is available to assist with any issues that may arise regarding transportation. Mattresses are bulky and light cargo, and as a result, efficient transportation helps control costs. MRC assigns mattress loads to individual recyclers to achieve efficiency throughout the collection network.

# **Mattress Processing and Recycling**

## **Recycler Procedures**

After discarded mattresses arrive at a recycling facility, the recycler unloads the container. Mattresses contaminated with bedbugs or putrescible solid waste are typically not recycled and are separated to minimize facility contamination and worker exposure, and then landfilled.

Non-contaminated mattresses then are dismantled. The outer ticking layer is removed so each internal component material can be separated. The dismantling process varies from one recycler to the next, but most use a combination of manual and mechanical processes. Each recyclable material type is separated and sometimes compressed into bales for shipment to buyers. See the **Uses for Recycled Materials** section for details regarding what happens to each material type after consolidation at recyclers.

Some recyclers separate and sell high-quality used mattresses or their component materials to renovators, who use them to renovate mattresses for sale in secondary markets.

## **Uses for Recycled Materials**

Recyclers sell or pay to have materials reclaimed from used mattresses and foundations manufactured into new products or used for alternative purposes. See the <u>Program</u> <u>Disposition Data</u> section for quantitative information. Although there were no significant changes in these uses in 2023, MRC continues to invest in research to identify new end markets to increase the program's recycling rate and to help MRC's recyclers become more financially sustainable.

MRC's research efforts target many of the product categories discussed below. See the **Research** section for more detail.



**Steel Wire:** Most used mattresses contain steel springs, either in the form of innersprings or pocketed (fabric-encased) coils. Likewise, most used foundations contain a steel wire interior structure. The steel from both mattresses and foundations can be shredded or baled for sale in steel scrap

markets. Steel mills then purchase the scrap steel and re-melt it for use in manufacturing new steel products, such as appliances, automobiles and building products.

In 2023, California scrap metal recyclers continued to reject unprocessed pocketed coils for recycling because they considered the polypropylene fabric encasing the coils, which amounts to 8% to 10% of the pocketed coil's weight, to be a contaminant. Rather than landfill thousands of tons of pocketed coils, MRC transported this material from seven California recycling facilities to companies in Los Angeles and Fresno that removed the fabric and sold the steel to scrap markets. Three California recyclers processed their own pocketed coils for the greater part of 2023. MRC transported a limited amount of mattresses to an Oregon recycler who can sell unprocessed pocketed coils to an Oregon scrap metal recycler.



**Foam:** The interiors of most mattresses contain one or more layers of polyurethane and/or latex foam. After the outer quilt panel is removed, the recycler separates the inner foam layers for baling and sale to scrap purchasers. Most post-consumer foam is sold to carpet underlayment

manufacturers to make carpet padding. The scrap foam is chopped into small pieces, mixed with rebonding adhesive and exposed to steam to cure the mixture. The result is rebond foam that then is cut into thin sheets to make carpet pad. Carpet pad is constructed primarily of post-industrial polyurethane foam, but also may contain a small percentage of used carpet pad, as well as post-consumer mattress foam and quilt panels. In 2023, the amount of recycled foam decreased due to a decline in demand from manufacturers for the material. As consumer preferences continue to shift from carpet to hard surface flooring alternatives, we expect that the value and demand for post-consumer foam and quilt will continue to decline. See the <u>Research</u> section for additional discussion on this topic.



**Quilt Panel:** The mattress sleep surface (that is, the top layer of a one-sided ("no-flip") mattress and the top and bottom layers of a two-sided mattress) typically is a composite material that includes a decorative outer fabric (also called ticking), one or more layers of fiber batting, non-woven fabric or foam

(polyurethane and/or latex) and a thin backing fabric (usually a non-woven fabric). These layers usually are quilted together. Once the quilt panel has been removed from the mattress, recyclers typically bale it for sale separately from other reclaimed commodities.

Demand for recycled quilt panel is limited for several reasons. First, quilt panels lack consistent construction and input materials. Second, quilt panels are more likely to become contaminated with dirt, water, bodily fluids or other environmental impurities because they are the outermost layer of a mattress. As a result, quilt panel is typically sold to carpet underlayment manufacturers, which chop the quilt into small pieces to make carpet pad. In this application, post-consumer quilt panel represents a small percentage of the finished carpet pad. In 2023, the amount of recycled quilt panels decreased due to a decline in demand from manufacturers for the material.



**Foundation Wood:** Most consumers use a foundation or box spring underneath their mattress. The foundation raises the sleep surface of the mattress to a comfortable height and helps prolong the life of the mattress by acting as a shock absorber. A typical foundation is composed of a wood

frame assembled using nails or staples. A steel wire structure attached to the wood frame by staples or nails provides the spring support for the foundation. Some foundations contain an all-wood interior structure instead of a steel wire structure. The sides of the foundation typically are covered by a decorative ticking while the top and bottom typically are covered by a non-woven fabric.

To dismantle a foundation, recyclers remove the ticking and non-woven fabric, then shear or shred the unit to separate the metal from the wood. If the wood is free of significant metal or fabric contamination, it can be finely shredded for use as mulch, or burned for energy value in a biomass facility. Wood is either sold or given away, or recyclers pay a tipping fee for the wood to be made into mulch or alternative daily cover (ADC), or to be burned as biomass fuel.

In 2023, one recycler sold post-consumer foundation wood to a facility that makes wood pallets.



**Cotton:** Depending on product construction, a mattress may contain other non-woven fiber layers such as mote cotton which is a by-product of the fabric industry. Recyclers separate and bale the reclaimed cotton. Fiber markets for used cotton are limited and depend on whether the reclaimed

material is co-mingled with other fibers and prevailing market conditions. End uses for this material include insulation for the construction and building industry or it may be composted at commercial composting facilities.



**Other Fiber:** Many mattresses also contain layers made from one or more other types of fiber. Depending on the construction of the mattress, these fibers may include polyester, rayon and other synthetic fibers, wool, horse and other animal hair and coconut fiber. MRC determined that coconut and

cotton fibers can be composted at commercial composting facilities. Nevertheless, recycling options for these other fibers are limited. As a result, most typically are landfilled.



**Shoddy Felt:** Another common layer in mattresses is shoddy felt (also called shoddy pad or just shoddy). This material usually is placed between the metal springs and foam layers to insulate the foam from sharp points on the springs and to keep the foam from working its way into the springs during the

life of the mattress. Shoddy is a non-woven material comprised of mixed shredded recycled post-industrial fabric and apparel. Given the mixed nature of fiber types used to make shoddy, it is currently cost prohibitive to separate into different fiber categories, so the material is usually landfilled.



**Plastics:** Retailers often place the discarded mattresses they collect from consumers in plastic bags (usually polyethylene) so that dirt, bedbugs or other biological materials on the discarded units do not contaminate new units being delivered on the same truck. These bags are frequently on the

discarded mattress when it arrives at the recycler. Most recyclers bale and sell this material to plastic recycling companies where the bags are converted into plastic pellets. Manufacturers of new plastic products melt and use this recycled plastic as a feedstock in their manufacturing processes. Potential end uses for these pellets include composite plastic lumber and plastic film products.



**Cardboard:** Mattress foundations may contain a layer of cardboard that separates the wood base structure from the bottom non-woven fabric. Recyclers bale the cardboard and sell the bales to companies that make chipboard for cereal boxes, corrugated cardboard and other packaging materials.

## **Materials Management/Waste Hierarchy**

MRC and its recyclers implement the program consistently with California's solid waste management hierarchy: source reduction, reuse (including renovation), recycling, composting, biomass, transformation/waste to energy (WTE) and landfill. The following describes activities MRC undertakes that are consistent with each waste management tier in the hierarchy. Associated data is provided under the **Program Disposition Data** section.
## Source Reduction

Healthy, restorative sleep is essential to physical and psychological well-being. The mattress industry manufactures durable, comfortable and affordable products to meet those needs. Almost every American consumer will sleep on a mattress for all their life. These are long-term durable goods that consumers use over a multi-year period. MRC's source reduction efforts focus on reducing the environmental footprint of the mattress manufacturing process, encouraging the mattress supply chain to consider end-of-life design issues when designing new products and encouraging consumers to maintain their mattresses properly to extend their useful life. MRC encourages manufacturers to implement internal continuous improvement processes that will help them measure and reduce both the amount of resources consumed in manufacturing new mattresses and the amount of waste generated from those activities. In addition, MRC has formed workgroups that facilitate information sharing across the mattress industry value chain, including mattress manufacturers, component suppliers and recyclers, to improve the recyclability of mattress materials. In 2023, MRC continued to build consumer awareness of mattress care best practices.

Additional information about each of these sustainability initiatives is found in the **Research** and **Education and Outreach** chapters of this report.

## Reuse (including Renovation)

Reuse follows source reduction in California's waste management hierarchy. In mattress waste management, reuse includes mattresses handed down to friends or family, mattresses sold in used furniture stores and mattress renovation. Used mattress retailers and mattress renovators were active in California before MRC launched the program and remain active today.

### Statewide Renovation Trends

When California enacted SB 254, the Legislature stated its intent that the new law "not undermine existing used mattress recycling, resale, refurbishing, and reuse operations that are in compliance with state and federal law." According to CalRecycle data, renovators reported 189,558 units renovated in 2023 (since 2017, renovators reported that they renovated 263,646 units in 2017; 226,068 in 2018; 214,896 in 2019; 210,355 in 2020; 201,542 in 2021; and 283,569 in 2022).

Overall demand for renovated units, which tend to be sold primarily at lower price points, are constrained by low-priced imports of new mattresses. Official U.S. import and industry statistics show that imported mattresses accounted for 27.1% of total mattress units shipped into the United States in 2023, placing competitive pressure on both renovators and manufacturers that sell units at the lower end of the mattress market.

MRC has taken a number of actions consistent with the legislative intent. For example, seven renovators contracted with MRC in 2023 to serve as permanent collection sites

that receive mattresses directly from the public and commercial entities. Under this arrangement, the renovator may select discarded units it wants to renovate and place the remainder in MRC-provided trailers for transport at MRC's expense to recyclers for processing. MRC pays a handling fee for the discarded units sent to recyclers.

In 2023, MRC also provided recyclers a list of renovators that comply with applicable California and federal bedding requirements (as required by SB 254) and may purchase whole units and materials from recyclers.

In addition to the discarded units that renovators may cull from the units they collect, renovators in 2023 also purchased 13,165 units and an estimated 4,435,087 pounds of whole units plus deconstructed materials from MRC recyclers for reuse and renovation, a 26% increase from their 2022 purchases. MRC will update the list of compliant renovators in 2024 and will continue to monitor the relationships between recyclers and renovators for future annual reports.

CalRecycle established that a baseline of 225,000 units were renovated in 2018 and monitors this number annually. According to CalRecycle data, renovators reported that they renovated 189,558 units in 2023. This is a 33% decrease from the 283,569 units reported as renovated in 2022. The CalRecycle data provided to MRC is incomplete, with only 39 out of 44 known renovators reporting in 2023. Additionally, the reported data may not be precise, as 12.8% of registered renovators based the number of units that they reported in 2023 on conversion factors and estimates rather than actual counts and company records. Economic factors, such as low housing sales and high inflation, further contribute to the decrease in demand for renovated mattresses. Similarly, the economic conditions in 2023 caused total mattress units sold in California and reported to MRC to decrease 9.9% below 2022 levels. See <u>Good Faith Effort</u> for additional information.

Therefore, far from undermining renovators, the statewide program benefits them. Renovators may both cull units from the discards that they collect and purchase whole units and materials from recyclers for renovation. MRC is informing recyclers about renovators that have complied with California law and are thereby eligible to purchase units and materials from recyclers. Renovators that serve as collection sites pay nothing to have residents drop off units at their facilities and then select which of those units to renovate. Those collectors incur no-cost to transport the rejected units to a recycler or landfill. They simply place the rejects in an MRC-provided trailer and MRC pays to have them taken to a recycler. MRC compensates these collectors for the discarded units transported to a recycler for processing.

#### MRC Recyclers and Renovation

As discussed in the <u>Recycler Procedures</u>, some recyclers sell whole mattresses and component materials to renovators. MRC pays recyclers the same to dismantle units, regardless of whether the materials reclaimed from this process are sold to renovators

or others in the secondary markets. MRC does not compensate recyclers when they sell whole mattresses directly to renovators. The recycler instead is paid for the unit by the renovator. This financial arrangement benefits both the recycler and renovator, allowing the renovator to buy whole mattresses and components.

### Renovators as MRC Permanent Collection Sites

MRC lists California-based renovators that contract to serve as used mattress collection locations on its **Bye Bye Mattress Recycling Locator**. In 2023, seven renovators served as permanent collection sites for residents, retailers and commercial entities. MRC transports unrenovated units collected at these sites to recyclers for dismantling. In 2023, MRC transported 45,404 units (equivalent to a weight of 2.50 million pounds of material) from these renovators to MRC recyclers. In 2023, MRC also reached out to renovators about becoming new permanent collection sites. MRC will continue efforts to identify renovators that could serve as drop-off points.

## Renovators on ByeByeMattress.com

Consistent with California's solid waste management hierarchy and to increase California consumers' access to MRC's collection network, MRC contracts with renovators that comply with applicable California and federal bedding requirements (as required by SB 254) to serve as permanent collection sites. MRC includes these locations on its Bye Bye Mattress Recycling Locator.

### Renovators and Program Development

MRC considers the views of renovators and other interested stakeholders when setting program policies. For example, when MRC developed the CIP program, it sought input from the Mattress Advisory Committee (on which the renovator segment is represented) regarding the level of incentive that consumers should receive when dropping off discarded mattresses and foundations at an MRC recycler. After considering different incentive levels, the committee advised MRC that setting the incentive above \$3 per unit could harm renovation. MRC accepted the committee's advice and capped the incentive at \$3 per unit, up to five units per vehicle per day. In 2023, MRC communicated with contracted renovator collectors to minimize the impact of CVP on their supply chain. MRC avoids recruiting CVP participants already serviced by renovators. MRC also provides to CVP entities not eligible for transportation the list of recyclers, collection sites accepting commercial drop-off and renovators that comply with applicable California and federal bedding requirements (as required by SB 254).

## Education and Outreach to Renovator

During program development and in subsequent years, MRC has informed all known renovators about their obligations and opportunities under SB 254. Renovators receive the same program updates that MRC sends to retailers and other program participants. Therefore, MRC has implemented the program consistent with both this tier of the waste management hierarchy and the Legislature's intent that the program not undermine the resale, refurbishment and reuse of discarded mattresses.

## Recycling

Recycling is the third priority in California's waste management hierarchy. The program is designed to increase both the number of discarded mattresses diverted from California's landfills and the recycling of post-consumer mattress materials. To achieve this result, MRC has established a robust, diverse and geographically accessible mattress collection network that is expanding and continually improving. Among other things, MRC provides enclosed containers to protect discarded mattresses from weather damage during storage and transport and funds research and activities to improve the recyclability of mattresses. Once a recycler receives a discarded mattress, it dismantles the unit and separates the component materials for sale or use in secondary markets. Materials for which no market exists or that cannot be recycled (because they are contaminated or mixed with other materials) are usually landfilled.

MRC follows ten strategies to promote mattress recycling:

- 1. **SWF Compensation:** The Program compensates participating solid waste facilities and other collection locations at negotiated rates for handling mattresses that they accept free of charge from consumers and businesses. Additionally, MRC provides no-cost storage, transport and recycling of these units. This reduces the quantity of discarded mattresses that the facilities would otherwise landfill.
- 2. Mattress Retailers (Retailer Take-Back Obligation): Mattress retailers must offer a consumer the option to have a used mattress picked up for recovery at no cost when they deliver a new mattress. This is an important way for California consumers to access the MRC network in a convenient manner. Since the Program encourages retailers to make the discarded mattresses they collect available for recycling through the Program free of charge, this provision diverts additional quantities of discarded mattresses that a consumer otherwise would dispose of through existing solid waste collection systems.
- 3. **No-Cost Retailer Recycling:** Retailers can recycle mattresses they pick up through the retailer take-back obligation at no cost through MRC's program. See Mattress Collection and Retailer Access for more detail.
- 4. **No-Cost Business Recycling (Commercial Entities):** Commercial entities (such as hotels and educational institutions, etc.) can recycle their mattresses at no-cost through the program. See the <u>Mattress Collection</u> and <u>Commercial Volume Program</u> sections for more detail.
- 5. **No-Cost Consumer Drop Offs at SWFs:** California residents may drop off mattresses at no-cost at MRC collection locations, which include 170 SWFs statewide as well as 70 other convenient locations. See the <u>Mattress Collection</u> section for more detail.
- 6. **Consumer Incentive:** Eight of MRCs 10 recycling facilities and two permanent collection sites pay an MRC-funded incentive to California residents that deliver

discarded mattresses directly to their location. The incentive is \$3 per unit, limited to five units per vehicle per day. See **Consumer Incentive Payment** for more detail.

- 7. MRC Recyclers' Target: MRC's recyclers are responsible for dismantling discarded mattresses and foundations, selling or otherwise identifying a use for the reclaimed materials in secondary markets, and disposing of the waste or otherwise unrecyclable material. A recycler has financial incentives to recycle as much of a mattress as it can because it keeps the revenue it earns from the sale of those materials and incurs costs when sending waste and unrecyclable materials to landfills. To further incentivize the amount of mattress materials recycled through the program, MRC's recyclers are expected to recycle 75% by weight of the units they process, but some recyclers have encountered difficulty meeting this requirement. See Program Disposition Data for more detail.
- 8. **Mitigate Illegal Dumping:** MRC compensates entities participating in its Illegally Dumped Mattress Collection Initiative for providing data about the number of illegally dumped mattresses they collect in their communities. This information identifies those areas of the state where illegally dumped mattresses are most prevalent and guides MRC's efforts to mitigate illegal dumping activity. See <u>Mitigation of Illegal</u> <u>Mattress Dumping</u> for more detail.
- 9. Prevent Bedbug and Other Contamination: A mattress may not be recyclable if it is wet, heavily soiled or contaminated by bedbugs. Although contamination affects relatively few units, MRC educates recyclers and collection sites on how to prevent and properly manage bedbug and other contamination, and thereby increase the amount of mattress materials that can be recycled annually. See <u>Collection Site</u> <u>Mattress Management</u> and <u>Recycler Procedures</u> for more detail.
- 10. Mattress Collection Facility Improvement Funding: To increase the number of mattresses diverted from the waste stream, improve the recyclability of discarded units, improve worker safety and decrease transportation costs and fuel consumption by increasing the number of units shipped per container, MRC funds improvements to mattress collection sites. Public collection sites in California are eligible for up to \$10,000 per site per funding cycle. Award recipients must agree to serve as permanent collection sites for at least one year following completion of the project. See Research section for more detail.

## Composting

Composting is a form of recycling and falls at the same level in the waste management hierarchy. In 2023, MRC's recyclers did not compost any post-consumer mattress materials. However, MRC concluded a research project in 2023 that demonstrated the feasibility of composting cotton and coir (coconut fiber) extracted from old mattresses. See <u>Research</u> chapter for more detail. Although foundation wood also can be composted, MRC's recyclers processed no foundation wood into composting material in 2023.

## Biomass

California's solid waste management hierarchy considers biomass to be recycling that is preferred over the transformation of solid waste through WTE facilities or landfill. In 2023, MRC recyclers sent 2,382,507 pounds of wood to biomass. While this represents an increase of 1.8% from the amount of wood shipped to biomass in 2022, biomass as a percent of total outbound materials increased a negligible 0.27%, demonstrating that recyclers processed this material consistent with the prior year. MRC recyclers sent wood to biomass because it was financially more attractive than incurring the cost both to transport the wood to a mulcher and pay the mulching operation's tipping fee or because local mulching companies rejected the material due to metal contamination. Biomass may not be a viable long-term recycling option for foundation wood. Low energy prices and environmental regulations may cause existing biomass plants that MRC's recyclers use to close in the coming years.

## Transformation (WTE)

In 2023, MRC recyclers did not send any post-consumer mattress material to WTE facilities.

## Landfill

Under their contracts with MRC, recyclers are expected to recycle 75% by weight of the units they process, although that may not always be feasible. MRC recyclers dispose of non-recyclable materials and residue in environmentally safe landfills. This material may include entire mattresses or foundations and mattress materials that are:

- Severely damaged or twisted
- Wet, frozen or heavily soiled
- Infested with bedbugs, other living organisms or other biological contaminants that render the unit either unsafe to process or make its constituent materials unmarketable
- Have no financially viable market

MRC recyclers do not track landfill disposal data by material type, making it impossible for MRC to provide data regarding the exact quantity of specific materials that they landfilled in 2023. However, given that recyclers landfilled some whole units, as well as separated materials, MRC assumes that they landfilled at least some quantity of every mattress material type (e.g., steel, foam, fiber and wood). MRC recyclers landfilled 18,310,012 pounds of material in 2023. While this represents an increase of 4.3% from the amount of landfilled material from 2022, most of that increase is attributable to the 3.4% increase in units collected. Landfill as a percent of total outbound materials increased 1.1%. Recyclers slightly increased the amount of material sent to landfill because a pocketed coil processor was closed for an extended time in 2023 due to equipment maintenance, and due to decreased demand for foam and quilt panel, as discussed in the **Program Disposition Data** section.



# **Program Objectives and Activities**

## **CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS**

**14 CCR § 18962(a)(2)(B)** — Describe how the program will meet the requirements of subdivisions (d), (g), (i), (j), (k), (l), (m), (o), and (p) of section 42987.1 of the Public Resources Code.

**14 CCR § 18964(b)(8)** — Description of objectives and activities based on the used mattress recovery and recycling plan, per section 18962(a)(2). State objectives from the approved plan and describe progress toward achieving those objectives during the reporting period. Describe any adjustments to objectives stated in the approved plan that may be made for the upcoming reporting period and accompanying rationale for those changes. If any changes are significant or material, as defined, the mattress recycling organization shall amend and resubmit its plan for approval by the department.

**14 CCR § 18964(b)(8)(A)** — Quantitative information on subdivisions (b), (c), (d), (e), (f), (g), and (j) of section 42990.1 of the Public Resources Code, including conversion factor(s), if used. When describing the uses for the recycled materials, the annual report shall identify the secondary markets to which those materials are sold, and potential end uses of those materials.

14 CCR § 18964(b)(8)(B) — Qualitative and/or quantitative information on subdivisions (g), (I), and (m) of section 42987.1 of the Public Resources Code.

**14 CCR § 18964(b)(13)** — Good faith effort. For annual reports submitted on and after July 1, 2019, a demonstration of good faith effort with the state mattress recycling goals established pursuant to section 42987.5 (b) of the Public Resources Code.

**Cal. Pub. Res. Code § 42987.1(h)** — A program performance measurement that shall collect program data for the purpose of the annual report. The information shall include:

- (1) A methodology for estimating the amount of mattresses sold in the state, used mattresses available for collection in the state, and for quantifying the number of used mattresses collected and recycled in the state.
- (2) A methodology for determining mattresses sold in the state by the manufacturers and renovators of the mattress recycling organization.

**Cal. Pub. Res. Code § 42987.1(k)** — Establishment of a financial incentive to encourage parties to collect for recycling used mattresses discarded or illegally dumped in the state.

**Cal. Pub. Res. Code § 42987.1(m)** — Developing strategies, in consultation with the California Environmental Protection Agency's Environmental Justice Task Force and other relevant parties, for collecting used mattresses for recycling in areas and communities that face unique challenges associated with proper waste management such as poverty, language barriers, and illegal mattress dumping.

Cal. Pub. Res. Code § 42987.5(a)(1)(B) — The state mattress recycling goals.

**Cal. Pub. Res. Code § 42987.5(a)(1)(C)** — On or before July 1, 2020, metrics and goals for increasing consumer convenience for used mattress dropoff, disposal, and recycling in a way that, notwithstanding this subdivision, applies to the entire state regardless of socioeconomic conditions.

**Cal. Pub. Res. Code § 42987.5(a)(1)(D)** — On or before January 1, 2021, convenience goals to be effective January 1, 2022, specific to each of the following:

(i) (I) Consumer access to the program, including at least one permanent mattress dropoff location in each county. The requirement to have at least one permanent mattress dropoff location in each county shall not apply to a county with a population of less than 2,000 people as long as the organization continues to provide at least two collection events in the county each year. The department may require additional dropoff locations to ensure that consumers have sufficient convenient access to dropoff locations.

(II) The mattress recycling organization shall provide no-cost freight services to any mattress retailer, health care facility, educational facility, military base, or lodging establishment that has at least 100 used mattresses to pick up at one time.

(ii) Retailer access to the program.

**Cal. Pub. Res. Code § 42987.5(b)** — Beginning July 1, 2019, and annually thereafter, the annual report required pursuant to Section 42990.1 shall demonstrate the mattress recycling organization's good faith effort to comply with the goals established pursuant to this section.

**Cal. Pub. Res. Code § 42990.1(b)** — The quantity of mattresses disposed of in solid waste landfills.

**Cal. Pub. Res. Code § 42990.1(c)** — The quantity of discarded used mattresses collected for recycling in the program.

**Cal. Pub. Res. Code § 42990.1(d)** — The quantity of used mattresses collected for recycling from different categories of sources.

Cal. Pub. Res. Code § 42990.1(e) — The quantity of each category of materials recycled.

Cal. Pub. Res. Code § 42990.1(g) — The quantity of otherwise disposed of materials.

**Cal. Pub. Res. Code § 42990.1 (j)** — The total volume, number, and weight of used mattresses collected recycled, renovated, and reused in this state during the preceding calendar year, including any conversion factor used to determine the number of mattresses recovered.

**Cal. Pub. Res. Code § 42990.1 (I)** — For reports submitted on and after April 1, 2020, a demonstration of good faith effort with the state mattress recycling goals established pursuant to Section 42987.5.

**Cal. Pub. Res. Code § 42990.1 (m)** — For reports submitted on and after July 1, 2021, all of the following:

(1) A report on activities, which the mattress recycling organization shall undertake, to meet consumer and retailer accessibility goals, and on the progress the organization has made in meeting those goals, and on the organization's planned efforts to meet those goals. Factors to be considered may include, but are not limited to, availability of retailer takeback options, proximity to recyclers and no-cost collection points, availability of no-cost local curbside collections services, and proximity to collection events.

**Cal. Pub. Res. Code § 42990.1(o)** — For reports submitted after January 1, 2020, the progress toward attainment of the goals included in the organization's mattress recycling plan submitted pursuant to Section 42987.1.

# **Program Objectives and Activities**

## Convenience

Pursuant to Cal. Pub. Res. Code § 42987.5(a)(1)(D), CalRecycle requires MRC to meet goals related to consumer convenience, no-cost freight services and retailer convenience. MRC's efforts to achieve the newly established goals are discussed in the **Residential Access** and **Commercial Access** sections. In 2023, MRC contracted with Customer Analytics, a demographic analytics consulting firm, to evaluate the extent to which its collection network is accessible to California residents and retailers. Customer Analytics measured access for all California residents including those living in rural counties and environmental justice communities to MRC's collection network using a 15-mile benchmark. For these purposes, the program's mattress collection network refers to all drop-off locations in MRC's collection network (recyclers, collection sites, collection events) and curbside bulky item programs that send their mattresses to MRC recyclers for dismantling.

In its convenience analysis, Customer Analytics first considered only the permanent collection network (collection sites, recyclers and curbside bulky item collection programs) to measure whether MRC had met the goals CalRecycle has set, and separately included metrics that incorporate collection events for continuity with past annual reports. For a full description of the methodology used, see <u>Appendix D</u>.

Table 8 shows the percentage of all California residents living within 15 miles of MRC's collection network in 2023 regarding both MRC's permanent collection network and entire collection network (that is, including collection events). See <u>Residential Access</u> section for further details.

Population Category	Permanent Collection Network Only	Permanent Collection Network & Collection Events
All Residents	98.4%	99.3%
Residents in Rural Counties	93.8%	96.0%
Residents in Environmental Justice Communities	99.0%	99.8%

## TABLE 8: Percentage of California Residents Living Within 15 Miles of MRC's Collection Network

Customer Analytics evaluated retailers' access to MRC's permanent collection network by measuring the percentage of California's population that live near locations in the network that accept discarded mattresses collected by retailers.

This metric represents retailers' access to MRC's collection network because retailers often collect discarded units from consumers' residences when they deliver new purchases and need accessible drop-off locations for those discarded units. As shown in Table 9, the analysis used a radius of 20 miles for urban counties and 40 miles for rural counties. See the **Commercial Access** section for further details.

TABLE 9: Percentage of California Residents Living Within 20 Miles and 40 Miles of MRC's Collection Network for Retailers in 2023

Distance from Collection Network for Retailers	Percent of Residents
Urban: All Residents Within 20 Miles	99.4%
Rural: All Residents within 40 Miles	99.5%

## **Residential Access**

CalRecycle's goals established pursuant to Cal. Pub. Res. Code § 42987.5(a)(1)(D)(i)(I) require that MRC meet the following consumer convenience and access goals:

- By January 1, 2022, MRC must establish at least one permanent mattress drop-off location in each California county (except counties whose populations are less than 2,000, in which case, MRC must host two collection events annually).
- MRC must establish at least 218 permanent collection sites by December 31, 2023.
- MRC must increase consumer convenience to 94% by 2024.

Table 10 summarizes MRC's efforts to meet these goals in 2023.

## **Consumer Convenience and Access Goals**

### TABLE 10: MRC's Consumer Convenience and Access Goals

Category	Goal	2023 Collection Network
Consumer Convenience (Number of Collection Opportunities)	218	240
Consumer Access to the Program (Convenience Goal)	94%	98.4%
Consumer Access to the Program (Number of Convenient Collection Opportunities)	One permanent mattress drop-off location in each county, or 2 collection events in counties with population	MRC's permanent collection network included permanent collection sites in all 58 California counties

## Consumer Convenience (Number of Collection Opportunities)

CalRecycle has defined the metric for convenient collection opportunities to include the number of collection sites in MRC's collection network, disposal facilities that accept mattresses, mattress recycling facilities, curbside bulky item collection programs that accept mattresses and retailers that take back old mattresses upon delivery of new mattresses. Because MRC does not have a mechanism to count disposal facilities outside MRC's collection network that accept mattresses for no fee, they are not included in the collection opportunities counted in 2023.

MRC's collection opportunities are comprised of its permanent collection network (including recycling facilities) plus other franchise haulers and municipalities that collect mattresses through their curbside bulky item collection services. In 2023, MRC's permanent collection network consisted of 269 collection opportunities, surpassing CalRecycle's goal by 51. MRC's permanent collection network was comprised of 240 permanent collection sites (which includes recycling facilities) and 29 franchise haulers and municipalities that aggregate curbside bulky item collection units.

Table 11 provides an overview of MRC's collection network (permanent collection sites and recycling facilities) from 2021 through 2023.

	Permanent
Year	Collection Sites
2021	227
2022	234
2023	240

### TABLE 11: MRC's Permanent Collection Sites from 2021 Through 2023

See <u>Program Collection, Transportation and Processing</u> for an explanation of the various channels from which MRC collects units and the reasonable steps it has taken to expand its collection network.

## Consumer Access to the Program

In 2023, 98.4% of California's residents lived within 15 miles of MRC's permanent collection network (which consists of permanent collection sites, recycling facilities and other entities that provide curbside bulky item collection), exceeding CalRecycle's goal of 94%. Including collection events, statewide access increases to 99.3%. In 2023, MRC's permanent collection network included permanent collection sites in all 58 California counties.

The analysis of MRC's collection network, however, understates the access that California residents have to no-cost mattress recycling because it does not take into consideration the impact of the retailer take-back obligation. As discussed more fully in the <u>Program Collection</u>, <u>Transportation and Processing</u> chapter, a retailer that delivers a mattress to its customer must offer to pick up the customer's discarded mattress at no cost. The retailer take-back obligation provides another important alternative for consumers to access the program. <u>Appendix B</u> contains a list of all locations in MRC's mattress collection network.

## **Underserved Areas**

The 2022 convenience analysis showed that more than 99% of California residents had access to the program's permanent collection options and collection events. Using this analysis, MRC identified Contra Costa, Modoc and Kern counties as areas that could benefit from improved consumer access. Table 12 outlines MRC's progress towards improving convenient access in these counties in 2023.

County	Progress Made in 2023
Contra Costa	MRC successfully recruited one local business to become a permanent collection site and supported six collection events.
Modoc	MRC established one new collection site in the county.
Kern	One permanent collection site that had previously suspended operations reopened. In addition, MRC successfully recruited one SWF to become a permanent collection site.

#### TABLE 12: 2023 Activities in Selected Counties

## **Next Steps**

Based on Customer Analytics' analysis of MRC's 2023 collection network, MRC recognized the potential for enhanced residential access in Contra Costa and San Francisco counties. MRC will provide progress updates in the 2024 Annual Report.

## Challenges to Expanding the Collection Network

An ongoing challenge that MRC faces is that some SWFs refuse to become a permanent collection site because they make money by charging residents to dispose of their mattresses. Under California law, MRC may recycle mattresses collected by a SWF only if it collects those units without charge to the resident. In exchange, MRC pays the participating SWF a reasonable amount for accepting, collecting, storing, transporting and handling discarded units. MRC's negotiated compensation is intended to cover the SWF's direct costs to provide these services. In addition to being paid to handle units, a participating SWF also avoids the cost of paying to landfill those units or preserves its valuable landfill space because it does not bury units that it sends to MRC recyclers.

Some SWFs, however, currently charge exceedingly high disposal fees for mattresses (up to \$58 or more per unit). Although MRC is prepared to compensate these SWFs

for the reasonable costs they incur in handling mattresses, MRC will not pay them the same high rates that they currently charge consumers. For this reason, some SWFs deliberately do not participate in the program.

MRC anticipates that if not all SWFs participate, the program's ability to increase the number of units collected annually will be limited.

In addition to SWFs that are influenced by financial motivations, other SWFs do not participate in the program because:

- The SWF lacks internal resources to review and complete the contracting process
- Existing contractual restrictions with a local municipality may preclude a franchise hauler that operates a SWF from negotiating to become a permanent collection site
- The SWF lacks the logistical capability to participate in the program (e.g., the facility lacks space for a 53-foot trailer; has insufficient labor to collect, store, transport and handle the units for MRC or lacks appropriate loading equipment)
- · The SWF receives very few discarded units

MRC is prepared to accommodate these specific logistical and other constraints to encourage a potential new collection site to expand consumer access by joining MRC's permanent collection network.

When we encounter these obstacles, MRC has developed innovative solutions, including by working with the following types of alternative collection entities:

- Nonprofits, including Goodwill, Salvation Army, and Habitat for Humanity
- Local Conservation Corps, which provide both permanent collection sites and event staffing for community collection events
- California Redemption Value locations
- Mattress retailers and local businesses that allow the public to drop off discarded units at no cost.

## **Rural County Access**

MRC dedicates significant resources to making the program accessible to rural county residents. MRC meets regularly with the Environmental Services Joint Powers Authority (ESJPA) to provide updates, coordinate with stakeholders and discuss strategies and ideas. In rural areas where recruiting a SWF as a collection site may not be an option, MRC will work with alternative types of collection sites (nonprofits, retailers, public agencies or CRV centers) or host local collection events.

For purposes of this report, MRC has defined a rural county using the definition set forth in Cal. Pub. Res. Code § 40184, which in general defines a rural county as one that disposes of less than 200,000 tons of waste annually. Based on the most recent waste

disposal data collected by CalRecycle in 2023 (the most recent data available at the time of this report), the following counties are considered rural: Alpine, Amador, Butte, Calaveras, Colusa, Del Norte, El Dorado, Glenn, Humboldt, Imperial, Inyo, Kings, Lake, Lassen, Madera, Mariposa, Mendocino, Modoc, Mono, Napa, Nevada, Plumas, San Benito, Shasta, Sierra, Siskiyou, Sutter, Tehama, Trinity, Tuolumne, Yolo and Yuba.

In 2023, rural counties covered 48.5 of the state's geographic area but account for only 6.5% of its population. MRC's permanent collection network (collection sites, recyclers and curbside bulky item collection programs) served all 32 rural counties.

In 2023, 93.8% of California's rural residents were located within 15 miles of MRC's permanent collection network. When including the 16 collection events that MRC hosted in rural counties in 2023, rural county accessibility increased to 96.0%.

California residents in rural counties are accustomed to driving longer distances for services, such as hospitals and grocery stores, when compared to urban residents. MRC also analyzed how many rural county residents were within 25 miles of MRC's collection network. That analysis shows that 98.7% of California's rural county population lives within 25 miles of the program's permanent collection network, demonstrating the program's success in providing access to mattress recycling in rural counties. Including collection events, the access increases to 99.4%.

In 2022, MRC used an analysis prepared by Customer Analytics to identify rural counties that would benefit from increased network access. Table 13 describes MRC's progress toward that goal in 2023.

County	Progress Made in 2023
Mariposa	MRC tried to recruit two new collections sites in hopes of adding another to the county.

### TABLE 13: 2023 Activities in Selected Rural Counties

Based on Customer Analytics' analysis of MRC's permanent collection network in rural counties, MRC recognized the potential for enhanced residential access in Plumas County. MRC will provide progress updates in the 2024 annual report.

## **Environmental Justice**

Cal Pub. Res. Code § 42987.1(m) requires that MRC develop strategies for collecting used mattresses for recycling from "areas and communities that face unique challenges associated with proper waste management such as poverty, language barriers and illegal mattress dumping." Pursuant to this requirement, MRC has consulted with the California Environmental Protection Agency's (CalEPA) Environmental Justice Task Force (EJ Task Force) and other stakeholders. MRC has identified

the relevant communities (which we refer to as "EJ communities") using CalEPA's CalEnviroScreen 4.0—an environmental mapping program that identifies California communities by census tract that are disproportionately burdened by and vulnerable to multiple sources of pollution, considering indicators such as poverty and linguistic isolation. (A census tract is a small geographic area defined for statistical purposes by the U.S. Census Bureau.)

In 2023, 99% of Californians who resided in EJ communities lived within 15 miles of MRC's permanent collection network (recyclers, collection sites and curbside bulky item collection). This number increases to 99.8% when collection events are included. These percentages understate actual access since they do not consider when a retailer that delivers a new mattress to a California consumer takes back a consumer's discarded unit at no cost, which is an additional and important way that residents may access the program.

## **Collection Strategies**

MRC collects used mattresses from residents through four channels: retailer take back, permanent collection sites, curbside bulky item collection and collection events. MRC recognizes that not every resident has the means to transport a mattress, which may be especially true for residents in EJ communities. Therefore, curbside bulky item collection, in addition to the retailer's take-back obligation, is an important part of MRC's strategy for collecting discarded mattresses in EJ communities.

MRC maintains a directory on **ByeByeMattress.com** of communities that offer at least one free curbside bulky item pickup per year. MRC's consumer education materials and advertising also encourage residents to ask their local government how bulky items are collected in their area. In 2023, 97 bulky programs served EJ communities, 48.5% of which also provided no-cost collection to multifamily housing complexes.

MRC actively uses collection events as another collection channel in EJ communities. Collection events reduce the distance many residents must travel to access the program. In 2023, 71 of MRC's 131 collection events took place in EJ communities and 89 events were within 15 miles of EJ communities.

## **Underserved Environmental Justice Communities**

In the 2022 Annual Report, we reported that we would seek to improve access to the program for residents living in Kern County. Table 14 describes MRC's progress toward that goal.

County	Progress Made in 2023
Kern	One permanent collection site that had previously suspended operations reopened. In addition, MRC successfully recruited one SWF to become a permanent collection site.

### TABLE 14: 2023 EJ Activities in Selected Counties

In 2024, MRC will focus its efforts on enhancing residential access in Tulare County. To identify areas that could benefit from improved access, MRC's consultant, Customer Analytics, compares CalEnviroScreen data with MRC's permanent collection network to prioritize EJ areas where MRC can increase residential access to the program.

## Illegal Dumping Mitigation in EJ Communities

Since launching the Illegally Dumped Mattress Collection Initiative (Initiative) in 2016, participation has increased, helping MRC collect valuable statewide data. In 2023, Customer Analytics analyzed this data to determine the number of illegally dumped units collected from public rights-of-way in EJ communities. According to their analysis, EJ communities accounted for 21,622 units or 39.17% of the total amount of mattresses collected through the Initiative in 2023, a decrease of 14.67% compared to 2022.

By identifying the amount of illegally dumped units collected in EJ communities, MRC can better understand the impact of illegal dumping on these communities and work to address the issue.

## EJ-Focused Conferences and Working Groups

In 2023, MRC sponsored or participated in a variety of webinars and conferences to gain and share knowledge about illegal dumping as well as the challenges EJ community leaders face with educating their residents about and encouraging them to use available recycling options, including the following:

- Alameda County Statewide Illegal Dumping Conference (April)
- California Resource and Recovery Association (August)
- California City Leaders Summit (February)
- California League of Cities (September)
- Southern California Waste Management Forum (November)
- North Bay Zero Waste Symposium (May)
- Northern CA Recycling Association Recycle Update (March)
- National Zero Waste Conference (December)
- Solid Waste Association of North America (August)

Attending these events also allows MRC to make community leaders and influencers more aware of resources they can access to promote mattress recycling and to gather feedback to improve our education and outreach. The stakeholders MRC meets through these events also help us expand the collection network.

For similar reasons, MRC communicates with working groups, such as task forces and community-based organizations that serve EJ community needs. Engaging with these groups allows MRC to learn about new initiatives aimed at communities burdened by

multiple sources of pollution or disproportionately vulnerable to the effects of pollution. In 2023, MRC worked with the following:

- CalRecycle
- Identifying Violations Affecting Neighborhoods (serving Fresno, Imperial, Kern, Kings and Tulare Counties)
- Central California Environmental Justice Network

## Education and Outreach

MRC prioritizes EJ communities when contacting local officials and media, as well as where we advertise. In 2023, MRC's EJ community-focused efforts included:

- Providing multilingual information to mayors, city council members, county officials and Council of Governments to promote mattress recycling options with their residents.
- Providing permanent collection sites and event hosts with publicity toolkits to educate residents about mattress recycling.
- Encouraging media to cover mattress recycling and publish submitted op-eds and letters to the editor.
- Encouraging public service announcement directors at TV and radio stations to use MRC's "Break Up the Right Way with Your Old Mattress" campaign materials, which we have translated into multiple languages.
- Emailing new homeowners and renters in EJ communities about their mattress disposal options (retailer take back, permanent collection sites or their local curbside bulky item collection program).
- Implementing Spanish-language advertising throughout the state
- Exhibiting at Earth Day festivals and other spring events in EJ communities.
- Using multicultural outreach consultants to advise MRC how to overcome language barriers and communicate most effectively with residents of EJ communities, as well as identify new opportunities to promote MRC's collection network in EJ communities.

## **Commercial Access**

## **No-Cost Freight Services**

Pursuant to Cal. Pub. Res. Code § PRC section 42987.5(a)(1)(D)(i)(II), CalRecycle's baseline and goals requires that MRC provide no-cost freight services to transport discarded mattresses from retailers, health care facilities, correctional facilities, educational facilities, military bases and lodging establishments to permanent collection sites. To meet this goal, MRC offers pickup services for mattresses from each of these entities when they have at least 100 units to discard at one time through its Commercial Volume Program (CVP). The sites where these entities accumulate their mattresses are not open to the public.

Depending on whether an entity regularly collects the minimum (such as a mattress retailer) or has a less frequent or ad-hoc need for MRC's services (such as a lodging establishment), MRC offers several types of CVP collection and transportation options: CVP sites equipped with a permanent on-site trailer, temporary sites (live loads) and consolidation locations. The following describes each type of CVP collection type:

- Permanent on-site trailer sites are established for entities that collect at least 100 units per month. MRC provides those entities an on-site trailer and transports the collected units to an MRC recycler on a regular basis. In 2023, MRC's CVP collection network included 60 sites with on-site trailers.
- Temporary sites (live loads) serve entities that generate 100 mattresses less than once a month. Temporary CVP sites contact MRC to schedule a pickup (called a live load) whenever they reach 100 mattresses. MRC picked up 257 live loads from 78 temporary CVP sites in 2023, an increase of 49 live loads from 2022.
- Consolidation locations are sites that accept units delivered by retailers and other commercial entities only. In 2023, MRC offered seven consolidation locations. The number of each CVP site type that MRC offered in 2023 is shown in Table 15.

Collection Type	Number of Sites	Site Type	Number of Sites
CVP On-Site Trailer Site	60	Retail	60
		Retail	3
	78	Lodging Establishment	45
		Education	8
Temporary CVP Site (live loads)		Healthcare	2
		Correctional Facility	1
		Military	19
Consolidation Location	7	Consolidation Location	7

### TABLE 15: 2023 CVP Collection Network

In 2024, MRC continues to recruit eligible retailers, businesses and institutions to participate in its CVP and will report on progress in this regard in the next Annual Report.

## **Commercial Entities with Small Loads**

In addition to the above CVP options, MRC assists lower volume commercial sources to manage discarded mattresses that they collect. Under MRC's CVP, businesses and institutions that generate small loads of discarded mattresses may drop off their units at MRC permanent collection sites that accept commercial volume. These collection sites are not reflected in Table 15's CVP Collection Network but are designated in Appendix B.

In 2023, 154 permanent collection sites offered no cost drop off for small commercial loads, an increase of two from 2022. MRC lists these locations on its <u>Bye Bye Mattress</u> <u>Recycling Locator</u> and in list format on the site's page explaining commercial volume options. MRC also provides CVP entities that are not eligible for MRC-provided transportation (because they do not frequently generate loads of 100 mattresses or more) with a list of renovators that accept discarded mattresses and comply with applicable California and federal bedding requirements (as required by SB 254).

## **Retailer Access**

Pursuant to Cal. Pub. Res. Code § 42992, any retailer that delivers a new mattress to a customer must offer to take back the customer's old mattress at no added cost.

To make this take-back requirement a convenient means for California residents to access no-cost mattress recycling, retailers have the following options for recycling those mattresses through the program at no cost:

- Drop them off at an MRC recycler.
- Drop them off at a permanent collection site that accepts small commercial loads.
- Request that MRC pick them up from the retailer through the CVP (permanent on-site trailer or live loads).
- Drop them off at a CVP consolidation location.

For ease of reference, we will refer to these options as the retailer collection network. Pursuant to Cal. Pub. Res. Code § 42987.5(a)(1)(D)(ii), CalRecycle's goals for MRC require that by 2024, 95% of consumers in rural areas reside within 40 miles and 80% of consumers in urban areas reside within 20 miles of a permanent collection site that accepts mattresses from retailers and their associated delivery parties. Customer Analytics calculated the percentage of California's urban and rural population that lives near permanent collection sites that accept discarded mattresses from retailers and other commercial entities (recyclers, permanent collection sites that accept commercial volume and CVP consolidation locations).

Customer Analytics' analysis showed that 99.4% of the urban population lived within 20 miles, and 99.5% of the rural population lived within 40 miles, of MRC's retailer collection network. Note that this analysis may understate actual retailer access because it does not account for retailers whose units MRC picks up directly through the CVP on-site trailer service or that request live loads.

## **Residents' Access to No-Cost Disposal Options**

Some no-cost mattress disposal options in California are not currently part of MRC's collection network. For example, mattresses collected by some retailers are not recycled through the program and some curbside bulky item collection programs do not send units that they collect to the program.

To complete its analysis of how many California residents may access either no-cost mattress recycling or no-cost mattress disposal, MRC mapped its collection network and all curbside bulky item collection programs in the state, regardless of whether they participate in the program.

Based on MRC's collection network (collection sites, recyclers and curbside bulky collection programs) and including all events in the state, 99.3% of California residents were either served by an event or lived within 15 miles of MRC's collection network in 2023.

This percentage likely understates consumer access because our analysis does not include retailers that take back discarded mattresses and recycle them through MRC's program providing consumers additional no-cost collection options. In 2023, the program received 25.4% of its units directly from retailers or MRC's CVP transporters (which transport units received from retailers and other commercial entities). Retailers' share of units recycled through the program is even higher because some retailers also drop off units at permanent collection sites. However, since retailer units obtained from permanent collection sites are comingled with mattresses dropped off by residents and other commercial sources, MRC cannot estimate how many of these were from retailers.

This analysis is useful as MRC considers new strategies for preventing illegal dumping and improving statewide program accessibility. MRC has increased residential accessibility by focusing recruitment efforts on SWFs and communities that offer no-cost curbside collection services. See **Program Collection**, **Transportation and Processing** for further details about MRC's collection network.

## **Consumer Incentive Payment**

California residents may receive a Consumer Incentive Payment (CIP) when they drop off discarded mattresses at MRC recyclers. The CIP is \$3 per unit for up to five units per vehicle per day delivered during the recycler's regular business hours. The CIP is available only to state residents, and not to businesses or government collectors.

The incentive encourages California consumers to manage discarded mattresses responsibly by taking them directly to a contracted recycler for processing.

In 2023, eight of MRC's 10 recycling locations offered the CIP, as well as two permanent collection site (Habitat for Humanity ReStore and Cristal Materials). One California recycling facility did not offer the CIP because of local restrictions that prohibit public access on the site. The out-of-state processing facility in Oregon does not offer CIP. In 2023, residents received CIPs for 112,834 units. Residents dropped off an additional 24,630 units that did not qualify for CIPs because they exceeded the five units per day limit, or they dropped off their units after normal operating hours. The total of 137,464 units that consumers dropped off at the CIP locations represents approximately 9.4% of all units collected through the program.

CalRecycle has requested that MRC explore offering the CIP at more locations and increasing the amount paid per unit. This, however, is a complex issue. The Mattress Advisory Committee is on record recommending that MRC not increase the CIP because it could result in fewer units being renovated and the Legislature has expressed its intent that MRC's program not undermine renovation.

After carefully considering the potential advantages and disadvantages of increasing the CIP and offering it at more locations, MRC has decided not to do so for the following reasons. First, collection sites face many challenges in offering the CIP in an efficient, fiscally responsible and secure manner. For example, most collection sites lack staff needed to accept the delivered units in compliance with the CIP rules (such as, no more than five units per day per vehicle) and manage the process. Given the nature of their business, few sites have either the cash on hand in small denomination bills needed to disburse CIP when units are dropped off or the security to protect the cash being disbursed. Even if they have the necessary staff and cash on hand, they also lack the internal controls and accounting system needed to track these transactions and document that the CIP was properly disbursed for eligible units received. Finally, the CIP tends to attract many residents. Collection sites generally lack the space to accommodate lines of residents dropping off mattresses and waiting for their CIP. Second, when MRC developed the CIP program, it sought input from the Mattress Advisory Committee regarding the level of incentive that consumers should receive when dropping off discarded mattresses and foundations at an MRC recycler. After considering different incentive levels, the committee advised MRC that setting the incentive above \$3 per unit could harm renovation. MRC accepted the committee's advice and capped the incentive at \$3 per unit, for up to five units per vehicle per day. For these reasons, MRC has decided not to increase the CIP at this time from \$3 per unit or to offer it at additional locations.

## **Program Collection and Disposition Data**

## **Program Collection**

Based on data that MRC recyclers report through the program, MRC collected 1,468,360 program units for recycling in 2023, reflecting an increase of 3.4% from 2022 to 2023.

TARLE 16: Total Program	Unite	Collected by	MDC	for 2010	Through 2022
TABLE 16: Total Program	Units	Collected by			Through 2023

2019	2020	2021	2022	2023
1,448,284	1,511,553	1,602,332	1,419,814	1,468,360

In 2023, MRC recyclers reported that they accepted for recycling a total of 1,497,199 units (that is, both program and non-program units) collected from the sources shown in Table 17 and Figure 2.

Source		Units
Permanent Collection Sites		946,591
Retailers		326,023
Collector Incentive		112,834
Consumer Drop Off at Recycler	Other Drop-Off	24,630
Institutional (Education, Healthcare, Military, Junk Haulers, etc.)		46,836
Collection Events		11,446
Total Program		1,468,360
Total Non-Program		26,227
Total Units Collected		1,494,587

### TABLE 17: 2023 Units Collected by Source



### FIGURE 2: Units Collected by Source

MRC recyclers process both program units and non-program units. Non-program units include those that a recycler obtains from franchise haulers and SWFs that do not participate in the program, as well as mattresses manufactured by the Prison Industry Authority (which are exempt from the recycling charge and therefore are not recycled at MRC's cost) and units not collected from California sources. MRC compensates its recyclers for processing program units only.

Although MRC recyclers separately report program and non-program units received at their facilities, the recyclers commingle the materials recovered through the recycling process from program and non-program sources and report those materials together when sold. The data provided in the Program Disposition Data section reports the totals from both program and non-program materials combined, as reported to MRC by its recyclers.

## **Program Disposition Data**

As discussed in the <u>Materials Management/Waste Hierarchy</u> section, MRC recyclers are expected to reuse, recycle or send to biomass as much material as is economically practical and feasible. MRC recyclers have reported to MRC that they recovered the following materials from discarded mattresses in 2023:

Materials Recycled	Pounds
Steel	30,772,607
Wood	10,165,966
Foam	11,219.440
Quilt & Toppers	7,251,564
Cotton	316,240
Felt/Shoddy	15,100
Other Fiber	136,212
Cardboard	89,787
Plastics	44,390
Other Materials	13,689
Commodities Total	60,024,995
Whole Mattresses Reused/Renovated Total	724,075
Total Recycled	60,749,070

#### TABLE 18: Total Materials Recycled from Program & Non-Program Units



#### FIGURE 3: Total Commodities Recycled from Program & Non-Program Units

MRC recyclers have reported to MRC that they reused, recycled or sent to biomass 76.9% of all mattress materials processed in 2023. Table 19 and Figure 4 show the 2023 disposition totals and percentages. The data shown for reused or renovated materials includes the whole units reused/renovated shown in Table 19 and other materials that recyclers sold to renovators. The biomass data is included under the wood data in Table 19.

#### TABLE 19: Disposition of Materials

Disposition	Pounds	Percent
Total Reused, Recycled or Sent to Biomass	60,749,070	76.9%
Recycled Commodities	52,608,228	66.6%
Biomass	2,374,026	3.0%
Reused or Renovated	5,766,816	7.3%
Landfill	18,284,633	23.1%
Waste-to-Energy (Transformation)	0	0.0%
Total Outbound	79,033,703	100.0%



CalRecycle requires that MRC report on progress towards goals established pursuant to Cal. Pub. Res. Code § 42987.5(a)(1)(A)-(B) using defined metrics. These metrics are similar to, but different from, metrics that MRC has used for previous annual reports (2016 to 2020). In addition to reporting its performance under the CalRecycle metrics, MRC will also continue to use its established metrics to show continuity over time. MRC previously referred to the percentage of material that MRC recyclers reused, recycled or sent to biomass as the "recycling rate." To avoid confusion with a distinct goal metric that CalRecycle defines as "recycling rate," MRC will refer to this percentage as the "MRC recovery rate" moving forward.

TABLE 20. MINUS RECOVERY RAIE, 2019 MILOUGH 2023				
2019	2020	2021	2022	2023
70.5%	77.1%	76.9%	78.4%	76.9%

TABLE	20: 1	MRC's	Recovery	Rate.	2019	Through	2023
				,		· · · · · · · · · · · · · · · · · · ·	

MRC is committed to supporting recyclers efforts to increase their efficiency, but future MRC recovery rates may be influenced by factors outside MRC's control. Markets for some recycled mattress materials are limited, seasonal or depend on a variety of economic variables.

For example, demand for foam and quilt panels at present depends entirely on demand for carpet pads, the current primary end use for these materials. In 2023, demand for carpet pads fell, so there was a decrease in demand for post-consumer foam and quilt panels. Likewise, some mattresses contain small amounts of different types of fiber,

but these materials can be difficult to sell because buyers require minimum quantities, and it can take recyclers substantial time to separate and accumulate the requisite amount. Some recyclers are unable to store this material because they lack space or are concerned with storing flammable material over an extended time (e.g., mote cotton fiber can be easily ignited).

In 2023, MRC continued to transport pocketed coils from mattress recyclers to a facility in Fresno County that separated the steel springs from the fabric, thereby increasing the amount of metal recycled. The pocketed coil processor experienced extended equipment shutdowns, which caused some recyclers to dispose of pocketed coil due to insufficient storage space.

MRC has also taken steps to improve the quality and amount of material that can be recycled, which can increase the market value for the reclaimed materials and reduce the amount of unrecyclable material sent to landfill. For example, MRC continues to fund collection site improvements that protect discarded mattresses from being spoiled for recycling by exposure to weather. See the **Research** section for more detail.

# **Statewide Collection and Disposition Data**

## **Statewide Program and Disposition Data**

MRC is required to report progress towards goals established by CalRecycle pursuant to Cal. Pub. Res. Code § 42987.5(a)(1)(A)-(B) using defined metrics that measure recycling and renovation across California, regardless of affiliation with MRC's program.

14 CCR § 18965 through § 18967 require that mattress recyclers, SWFs and renovators report to CalRecycle the number of used mattresses they collect, recycle, renovate and landfill in California each year. CalRecycle has provided MRC aggregate data that these entities reported.

CalRecycle notes that it took the following actions regarding its 2023 data collection effort:

- Distributed 9 emails through the Mattress Recovery and Recycling Program Database to remind entities to submit 2023 annual reports.
- Identified and onboarded 2 renovators and 4 solid waste facilities that had not reported in prior years.
- Archived 6 SWFs that are no longer in operation or no longer collect mattresses.
- Contacted all entities that had not yet reported as of April 25 via phone call and email to remind them to report prior to May 1, 2024.
- Analyzed all data for completeness and reasonableness, including comparing data to annual reports from prior years. Called and emailed entities to clarify and correct suspected errors in reported data.
- Provided verbal communication, reminder emails, and reporting spreadsheet in Spanish when necessary.

- Mailed letters and annual reports in both English and Spanish in January 2024 to 44 renovators and confirmed receipt. Mailed follow-up letters and annual reports in both English and Spanish in April 2024 to 33 renovators who had not yet reported and confirmed receipt.
- Sent notices of violation to 17 entities that failed to submit annual reports by May 1, 2024.

## In-State and Out-Of-State Sources

The number of units collected/received includes those received from in-state and out-of-state sources (shown in Table 21). CalRecycle notes that a significant amount of double counting exists in these numbers. For example, SWFs reported receiving 1,095,609 units in 2023, but many of those were subsequently delivered to mattress recyclers and are counted again in the recyclers' reported data.

#### TABLE 21: 2023 In-State and Out-of-State Units Collected by California Recyclers, Solid Waste Facilities and Renovators (as reported to CalRecycle)

	Entities Providing	Units Collected/
Entity Type	Data	Received
Mattress Recyclers	9	1,504,372
Mattress Renovators	39	236,204
Solid Waste Facility	341	1,095,609

CalRecycle provided MRC with statewide totals of units recycled, landfilled or renovated/reused in 2023 as shown in Table 22.

### TABLE 22: 2023 Units Recycled, Landfilled, Renovated/Reused in California (as reported to CalRecycle)

Mattress Management	Units
A. Recycled (Processed)	1,484,587
B. Renovated/Reused	189,558
C. Landfilled at SWFs	303,663
D. Total	1,977,808
Recycling Rate ((A+B)/D)	84.6%

The number of units recycled represents whole units that were dismantled for the purpose of recycling. SWFs reported the number of units landfilled and renovators reported the number of units renovated.

## **Statewide Recycling Rate**

This metric includes units collected through MRC's program and outside of it, as well as units received from in-state and out-of-state sources. Using the data in <u>Table 22</u>, we calculated the statewide recycling rate by dividing the number of units recycled and renovated by the total number of units managed (that is, the sum of units recycled, renovated and disposed of in landfills based on data reported to CalRecycle by recyclers, renovators and SWFs). The Statewide Recycling Rate is 84.6%, which meets the 2023 goal of 81% plus or minus 5% set by CalRecycle.

MRC will continue its efforts to increase the percentage of discarded units that are recycled or reused statewide, but recognizes that opportunities to expand collection are limited for the following reasons:

- Some discarded units are not recyclable because they are too wet, moldy or are mixed with putrescible solid waste and are unsafe to recycle. To reduce weatherrelated and other damage to discarded units, MRC funds improvements to mattress collection facilities to improve the quality of discarded units, increase loading efficiency and protect worker safety. While these efforts should reduce the number of units landfilled and increase the program's collection and recycling performance, they are unlikely to substantially increase volumes collected.
- Some units that are potentially recyclable are landfilled by SWFs that have chosen not to participate in the program. MRC has worked diligently since the program's inception to recruit these SWFs and will continue to do so. Nevertheless, recruiting non-participating SWFs into the program is increasingly difficult, limiting MRC's ability to capture additional discarded units.
- In enacting SB 254, the Legislature expressed its intent that mattress recycling does not undermine existing resale, refurbishing and reuse of mattresses that are in compliance with state and federal law, further limiting MRC's ability to increase the number of units recycled.

See <u>Residential Access</u> and <u>Program Collection, Transportation and Processing</u> sections of this report for an explanation of the various sources from which MRC collected units and the reasonable steps it has taken to expand the collection network, avoid undermining renovation and better serve state residents and businesses.

## **Statewide Efficiency Rate**

This metric includes the amount of material recycled by recyclers and solid waste facilities and renovated by renovators from mattresses collected through MRC's program and outside of it, as well as units received from in-state and out-of-state sources. As the following table demonstrates, MRC calculated the statewide efficiency rate by dividing the pounds of material recycled and renovated by the total pounds of material recycled, renovated and disposed in landfills from data reported to CalRecycle

by recyclers, renovators and SWFs. Recyclers report the total quantity in pounds of each mattress material recycled and residual materials disposed. SWFs report the number of units landfilled, as well as the number of whole units recycled on-site, if any. These units must be converted to pounds using the assumption that the average unit weighs 55 pounds. Renovators report the number of units they renovate and the pounds of residual material disposed. The units must be converted to pounds and multiplied by the annual renovation recovery rate calculation agreed upon by CalRecycle, which was 89.7% in 2023. The statewide efficiency rate is 65.9%, which meets the 2023 goal of 65% plus or minus 5% set by CalRecycle.

	Weight of Materials
Mattress Management	(Pounds)
A. Recycled (Processed)	60,567,986
B. Renovated/Reused	9,354,928
C. Landfilled	36,165,195
D. Total	106,088,109
Efficiency Rate ((A+B)/D)	65.9%

#### TABLE 23: 2023 Weight of Mattress Materials Recycled, Landfilled, Renovated/Reused in California (as reported to CalRecycle)

MRC cannot control the landfilling of whole units or component parts by third parties but works to meet this goal by increasing collection and working with recyclers to improve the recovery rate for units they process.

MRC continues to invest in research activities targeting low-value and difficult to recycle mattress commodities that have limited or no demand.

Finally, MRC is working with its recyclers to improve their material separation processes. If post-consumer materials are not properly separated, potential buyers may reject them because of contamination. With proper information and training, MRC hopes that recyclers can continue to reduce their disposal rates, increase the amount and quality of mattress materials that can be recycled and increase the revenue they earn from selling the recycled materials, making their businesses more financially sustainable. The multiple strategies MRC is pursuing to divert materials from disposal are discussed in further detail in the Program Disposition Data section and Research chapter.

## **Good Faith Effort**

Pursuant to Cal. Pub. Res. Code § 42987.5, CalRecycle in consultation with MRC, must establish a state mattress recycling baseline amount and state mattress recycling goals. MRC must demonstrate its good faith effort to meet the state's mattress recycling goals. Cal. Pub. Res. Code § 42986(d) provides that "good faith effort" means "all reasonable

and economically practical efforts by a mattress recycling organization to implement the components identified in its approved plan consistent with its annual budget."

CalRecycle established the following goals for the program:

Category	Goal	MRC Compliance with 2023 Goals
Statewide Recycling Rate	81% ± 5%	84.6%
Statewide Efficiency Rate	65% ± 5%	65.9%
Consumer Convenience (number of collection opportunities)	221	240
Consumer Access to the Program	One permanent mattress drop- off location in each county, or 2 collection events in counties with population <2,000 people	All 58 counties had at least one permanent collection site
Consumer Access to the Program (Convenience Goal)	94% by 2024	98.4%
Rural Retailer Access to the Program	95% by 2024	99.5%
Urban Retailer Access to the Program	80% by 2024	99.4%
No-Cost Freight Services	Provide no-cost freight services to any mattress retailer, health care facility, educational facility, military base, or lodging establishment that has at least 100 units at one time	Offered and provided to 138 entities.

## TABLE 24: Statewide Goals

In 2023, MRC successfully achieved all of the state's mattress recycling goals.

In addition, CalRecycle established a 2023 baseline for units renovated statewide by third party renovators of 225,000 units. Based on the 189,558 units that renovators reported to CalRecycle as units renovated in 2023, renovation reached nearly 85% of the baseline. MRC has the following observations regarding the reported renovated units data:

 The renovated units data that renovators reported to CalRecycle may not be accurate or complete. In 2023, 42 renovators were registered with the program. There is a strong likelihood that other companies are renovating mattresses in California that have not registered with the program. Furthermore, CalRecycle notified 44 renovators about their annual reporting requirement but only 39 renovators reported units renovated data to CalRecycle. Of those, five reported using a conversion factor or estimated units renovated to CalRecycle, as opposed to reporting actual units renovated based on their company records. For these reasons, there is a significant likelihood that if non-registered renovators reported renovated units to CalRecycle, if all registered renovators had complied with CalRecycle's data reporting requirement and if all renovators had reported their actual units renovated instead of just estimates, then the true renovated units data would either meet or exceed the 2023 baseline that CalRecycle set.

- The demand for renovated mattresses (and therefore the number of units that renovators process) is highly influenced by various economic factors. For example, as a result of low housing sales and high inflation, total 2023 mattress units sold in California and reported to MRC (including sales of renovated units) were 9.9% below 2022 levels. Renovated mattresses tend to compete at the lower end of the price point range. Nationally, 2023 mattress sales revenue fell by 7.3%, while units sold fell by 8.2%, compared to 2022. This dynamic means that the sales declines were more pronounced at the lower price points, which would include sales of renovated mattresses. Competition from low-priced mattress imports (which also tend to be sold at lower price points), remains strong. These places added competitive pressures on both renovators and manufacturers that sell units at the low end of the mattress market. For these reasons, general economic pressures logically reduced sales of renovated units in California in 2023.
- MRC has limited influence on the total number of units companies renovate. Nevertheless, MRC continued to demonstrate a good faith effort, using reasonable and economically practical means, to support renovation in 2023. These efforts include adding renovators to our permanent collection network, providing lists of renovators who are compliant with state and federal law to mattress recyclers who may be interested in selling whole units or component parts to renovators and offering collection site improvement funds to renovators collecting units from the public.

Renovation is discussed further in the Program Collection, Transportation and Processing section of this report.



# Mitigation of Illegal Mattress Dumping

## **CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS**

**14 CCR § 18964(b)(7)** — A description of methods used by the mattress recycling organization to coordinate with existing used mattress collection and recycling programs with regard to the proper management or recycling of discarded or abandoned mattresses.

14 CCR § 18964(b)(8)(B) — Qualitative and/or quantitative information on subdivisions (g), (I), and (m) of section 42987.1 of the Public Resources Code.

**Cal. Pub. Res. Code § 42987.1(I)** — Ensuring, to the maximum extent possible, that urban and rural local governments and participating permitted solid waste facilities and authorized solid waste operations that accept mattresses are provided with a mechanism for the recovery of illegally disposed used mattresses that is funded at no additional cost to the local government, solid waste facility, or solid waste operation.

**Cal. Pub. Res. Code § 42990.1(m)** — For reports submitted on and after July 1, 2021, all of the following:

- (3) A report on research activities, which the organization shall undertake, to improve used mattress collection, dismantling, recycling operations, source reduction and green product design, and the response to the problem of illegal dumping and a report on the progress made as a result of the research activities.
- (4) A report on pilot programs, which the organization shall undertake, to test new processes, methods, or equipment on a local, regional, or otherwise limited basis, such as those

designed to clean up illegally dumped mattresses, gather data and identify strategies to reduce the number of illegally dumped mattresses, in partnership with the cities and counties identified by the mattress recycling organization as having areas with the highest rate of illegal dumping in the state. Pilot program descriptions shall include a mechanism to measure success, such as establishing a baseline and goals when possible and report on the progress made in undertaking the pilot programs.

(5) If the mattress recycling organization determines during a particular year that any of the activities undertaken to implement paragraph (3) or (4) were unsuccessful, the organization shall identify the problems with the current activities, and report on the new activities undertaken and progress made, in the following year's annual report.

# Mitigation of Illegal Mattress Dumping

MRC uses the following strategy to address illegal mattress dumping:

- 1. Intercept discarded mattresses before they are illegally dumped by:
  - a. Providing California residents with no-cost retailer pick-up of discarded mattresses when the retailer delivers a new mattress to a consumer.
  - b. Encouraging no-cost drop-off options for state residents at designated collection points throughout California.
  - c. Providing a financial incentive to encourage residents to deliver discarded units directly to recycling facilities.
- 2. Through MRC's Illegally Dumped Mattress Collection Initiative, compensate participating local governments, solid waste facilities and solid waste operations that provide baseline data to help MRC and policymakers better understand the extent of illegal mattress dumping.
- 3. MRC, policymakers and participants use this data to measure and document the extent to which illegal mattress dumping is occurring in each participant's geographic area and whether mitigation efforts are effective.
- 4. Fund pilot projects to mitigate illegal mattress dumping and communicate those findings to illegal dumping technical experts.
- 5. Work with technical experts to develop solutions and best practices to address illegal dumping, attend illegal dumping working groups and conferences, promote recycling and illegal dumping mitigation resources.

The methods MRC uses to intercept discarded mattresses before they are illegally dumped are discussed in other chapters of this report. MRC encourages consumers to use the no-cost collection network and promotes <u>Consumer Incentive Payment</u> locations (where consumers can receive compensation for delivering units directly to recyclers). To reduce the retailers' burden of providing no-cost take-back services, MRC encourages them to participate in our <u>Commercial Volume Program</u> (which provides simple, no-cost options for retailers to dispose of units they collect) described in <u>Program Objectives and</u> <u>Activities</u>. The <u>Education and Outreach</u> chapter describes how MRC informs industry and consumer audiences about MRC-the collection channels.

MRC's goal is to proactively discourage illegal dumping by encouraging consumers and businesses to divert used mattresses to recyclers. MRC reassesses this strategy annually and considers other actions that might combat illegal dumping better or address unanticipated increases in illegal dumping.

# **Illegally Dumped Mattress Collection Initiative**

To gather reliable data about the nature and extent of California's illegally dumped mattress problem, the Initiative offers financial incentives to local governments, solid waste facilities, franchise haulers, nonprofits contracted with municipalities, Local Conservation Corps, Joint Powers Authorities, Native Nations and other entities that report data to MRC regarding illegally dumped units they collect from public rights-of-way (e.g., collection date, number of units collected, disposition of collected units and collection ZIP code). MRC pays participants a per unit amount for every illegally dumped unit they pick up and report to MRC. The amount paid depends on whether the entity operates in an urban (up to \$15 per unit) or rural county (\$20 per unit), as determined by the rural county definition set forth in Cal. Pub. Res. Code § 40184 (which in general defines a rural county as one that disposes of less than 200,000 tons of waste annually). Table 26 identifies participating counties that are rural. MRC plans to continue the Initiative in 2024 and will report progress in future annual reports.

## 2023 Results

In 2023, 76 Initiative participants representing 36 counties reported 55,554 units with the number of units collected dropping 8%. Compared to 2022, the total number of participants decreased by a net of two participants in 2023. Eight 2022 participants did not return in 2023, but two new entities—one rural and one urban—joined in 2023. Six existing participants that did not report in 2022 reported again in 2023. As demonstrated in Table 25, this is the third consecutive year the total number of units reported decreased from the previous year. This is also the lowest number of units reported over the 2021–2023 period.

MRC learned that staffing constraints (turnover or staff shortage) prompted the eight participants from prior years to drop out in 2023. MRC will continue to support and provide resources to keep current participants engaged and help them maintain involvement during staff transitions.

MRC will continue to observe data trends in future years to determine whether a more in-depth qualitative analysis of the Initiative is warranted.

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Initiative	2021	2022	2023
Number of participants	85	78	76
Total units	73,380	60,510	55,554

## TABLE 25: MRC's Illegally Dumped Mattress Collection Initiative 2021 Through 2023
TABLE 26: 2021 Through 2023 Data Reported by
Individual Participants, Aggregated by county

	Units Collected		
County/Members	2021	2022	2023
ALAMEDA COUNTY TOTAL	8,564	3,500	5,506
Alameda County - Streets of Oakland	1,174	0	1,164
Alameda County Industries	225	195	160
City of Berkeley	944	810	672
City of Fremont	239	257	210
City of Oakland	4,617	1,611	2,676
City of San Leandro	227	182	186
Oakland Housing Authority	991	301	340
Union City Public Works	147	144	98
AMADOR COUNTY TOTAL	13	0	0
Amador County	13	0	0
BUTTE COUNTY TOTAL	121	132	165
Butte County	37	0	0
City of Chico	84	132	165
CONTRA COSTA COUNTY TOTAL	4,706	3,619	4,048
City of Antioch-Code Enforcement	1,771	938	1,255
City of El Cerrito	68	64	49
City of Richmond	2,863	2,615	2,721
Contra Costa County, Public Works, Maintenance	4	2	23
Division	4	۷	20
EL DORADO COUNTY TOTAL*	75	72	122
Clean Tahoe Program	49	50	82
El Dorado County Environmental Management	26	22	40
FRESNO COUNTY TOTAL	1,524	1,724	1,564
City of Fresno	1,256	1,391	1,366
City of Mendota	52	4	0
City of Parlier	183	283	168
City of Sanger	5	0	5
City of San Joaquin	21	9	21
City of Selma	7	37	4
GLENN COUNTY TOTAL	23	17	29
Glenn County Public Works	23	17	29
KERN COUNTY TOTAL	5,043	8,145	3,515
City of Bakersfield	3,962	6,763	2,269
Kern County Public Works Department	993	1,245	1,180
City of Wasco	88	137	66

	Un	Units Collected		
County/Members	2021	2022	2023	
KINGS COUNTY TOTAL*	224	180	80	
Kings Waste and Recycling Authority	224	180	80	
LAKE COUNTY TOTAL	1,024	1,571	108	
Lake County	819	1,417	0	
City of Clearlake Public Works	205	154	108	
LOS ANGELES COUNTY TOTAL	19,942	14,920	14,310	
City of Bell Gardens	660	456	16	
City of Culver City	118	102	67	
City of Glendale	0	0	46	
City of Lancaster	734	339	404	
City of Long Beach	8,967	7,199	7,312	
City of Los Angeles LA Sanitation	738	0	0	
City of Palmdale	151	218	119	
City of Paramount	437	409	299	
City of San Gabriel	139	103	31	
City of Torrance	1,982	1,128	969	
County of Los Angeles Department of Public Works	4,148	3,876	4,122	
Grand Central Recycling & Transfer Station Inc.	1,868	1,090	925	
MADERA COUNTY TOTAL	795	392	478	
City of Madera	114	79	0	
Madera County	681	313	478	
MENDOCINO COUNTY TOTAL*	30	40	0	
Mendocino Solid Waste Management Authority	30	40	0	
MARIN COUNTY TOTAL	101	81	0	
City of San Rafael	101	81	0	
MERCED COUNTY TOTAL	1,315	1,243	965	
City of Merced	463	215	323	
Merced County Department of Public Works	852	1,028	642	
NAPA COUNTY TOTAL	25	20	12	
Napa Recycling & Waste Services	25	20	12	
ORANGE COUNTY TOTAL	753	794	600	
City of Costa Mesa	753	794	600	
RIVERSIDE COUNTY TOTAL	70	66	73	
City of Banning	66	66	73	
City of Desert Hot Springs	4	0	0	

	Un	Units Collected		
County/Members	2021	2022	2023	
SACRAMENTO COUNTY TOTAL	2,070	1,680	1,436	
City of Elk Grove	17	28	5	
City of Folsom	1	3	2	
City of Sacramento Recycling and Solid Waste Division	1,833	1,588	1,226	
County of Sacramento, Waste Management and Recycling	157	28	203	
Power Inn Alliance	62	33		
SAN BERNARDINO COUNTY TOTAL	1,090	1,457	1,374	
City of Barstow	2	8		
City of Colton	81	0	0	
City of Twentynine Palms	0	0	199	
City of Victorville	922	1,211	1,002	
County of San Bernardino Code Enforcement	85	238	173	
SAN BENITO COUNTY TOTAL	0	15	113	
San Benito County Integrated Waste Management Regional Agency	0	15	113	
SAN DIEGO COUNTY TOTAL	9,330	6,111	5,647	
City of El Cajon	681	486	531	
City of San Diego	8,649	5,625	5,116	
SAN JOAQUIN COUNTY TOTAL	2,356	2,155	1,276	
City of Manteca	75	23	25	
City of Stockton	2,281	2,132	1,251	
SAN LUIS OBISPO COUNTY TOTAL	24	3	17	
Oceano Community Services District	24	3	17	
SAN MATEO COUNTY TOTAL	526	330	270	
City of Redwood City	225	223	172	
City of San Mateo	301	107	98	
		07	18	
SANTA BARBARA COUNTY TOTAL	44	27		
SANTA BARBARA COUNTY TOTAL City of Santa Maria	<b>44</b> 44	27	18	
City of Santa Maria SANTA CLARA COUNTY TOTAL				
City of Santa Maria	44	27	18	
City of Santa Maria <b>SANTA CLARA COUNTY TOTAL</b> City of San Jose San Jose Conservation Corps	44 <b>5,535</b>	27 <b>4,691</b>	18 <b>5,806</b>	
City of Santa Maria SANTA CLARA COUNTY TOTAL City of San Jose	44 <b>5,535</b> 5,488	27 <b>4,691</b> 4,691	18 <b>5,806</b> 5,776	
City of Santa Maria <b>SANTA CLARA COUNTY TOTAL</b> City of San Jose San Jose Conservation Corps	44 <b>5,535</b> 5,488 47	27 <b>4,691</b> 4,691 0	18 <b>5,806</b> 5,776 30	

	Units Collected			
County/Members	2021	2022	2023	
SHASTA COUNTY TOTAL	56	25	4	
City of Redding Solid Waste	56	25	4	
SOLANO COUNTY TOTAL	752	709	863	
City of Vallejo	537	459	656	
County of Solano	215	250	207	
SONOMA COUNTY TOTAL	0	24	0	
City of Santa Rosa	0	24	0	
STANISLAUS COUNTY TOTAL	1,662	1,740	1,621	
City of Modesto	597	750	975	
Stanislaus Fink Rd. Landfill	1,065	990	646	
SUTTER COUNTY TOTAL*	31	14	29	
City of Yuba City / Development Services	31	14	29	
TEHAMA COUNTY TOTAL	73	53	60	
Tehama County Solid Waste Management Agency	73	53	60	
TULARE COUNTY TOTAL	1,197	845	1,447	
County of Tulare Solid Waste Department	1,197	845	1,344	
City of Visalia	0	0	103	
TUOLUMNE COUNTY TOTAL	20	7	11	
Tuolumne County Department of Public Works	20	7	11	
VENTURA COUNTY TOTAL	3,671	3,589	3,420	
City of Oxnard - Environmental Resources Division	3,404	3,401	3,256	
Ventura County Public work Agency Transportation	267	188	164	
Dept.	207	100	104	
YOLO COUNTY TOTAL*	55	75	34	
Yolo County Central Landfill	55	75	34	
GRAND TOTAL	73,380	60,510	55,554	

### **Participant Outreach and Retention**

To recruit participants, MRC promoted the Initiative among local governments, Native Nations, franchised haulers, Local Conservation Corps and other collectors through conferences and workshops, illegal dumping working groups and task force meetings. We also communicated with our network of contacts via emails, phone calls and meetings to raise awareness of the Initiative's benefits and persuade them to join. These efforts resulted in two new participants. In 2023, 34 of 58 counties participated in the Initiative, of which 13 were rural. In 2024, MRC will continue to recruit participants from underrepresented counties.

In 2023, MRC also regularly corresponded with registered participants to keep them engaged and submit information in a timely manner. MRC sent monthly email reminders and three newsletters encouraging them to submit their data to MRC's online database and to contact MRC if needed. MRC continued to provide participants with ongoing support, including providing login assistance, resetting passwords, updating an organization's contact information and navigating the database.

#### Local Conservation Corps Recruitment

In 2020, MRC discussed with CalRecycle the possibility of involving the Local Conservation Corps (LCCs) in the Initiative to enhance illegal dumping mitigation efforts within their respective territories through partnering with municipalities.

As an experiment, three LCCs successfully participated in the Initiative. The experiment commenced in 2021 and concluded in 2022. Following this positive outcome, CalRecycle approved MRC expanding participation to all LCCs, including the initial three, which expressed interest in continuing to participate in the Initiative.

In 2023, one LCC collected and reported units. Each year, MRC will continue to encourage LCCs to participate in the Initiative.

# **Data Analysis**

#### Demographic/Socio-economic Trends

MRC hired Customer Analytics, a demographic data analysis firm, to analyze 2023 illegal dumping data collected through the Initiative. Customer Analytics measured the relationships between illegal dumping and demographic and socio-economic factors in the communities served by the reporting entities. They also tested for associations between rates of illegal dumping and various elements of MRC's collection network.

See Appendix D for a complete description of the methodology used.

Similar to the 2022 analysis, Customer Analytics' analysis of 2023 illegal dumping data showed that ZIP codes with the following attributes experienced higher rates of illegal dumping:

- Higher percentage of renter households
- · Higher percentage of multifamily housing complexes
- Higher percentage of persons living below the federal poverty level
- Lower proportions of persons aged 64+

#### Curbside Bulky Item Collection Programs and Illegal Mattress Dumping

To increase residents' awareness of additional curbside collection opportunities, MRC provides a Bulky Item Pickup Directory on **ByeByeMattress.com**. This directory is based on information MRC collected in its 2018 statewide study of curbside collection services, which MRC periodically updates. The directory identifies areas that provide residents with at least one free bulky item pickup per year. MRC's consumer outreach also promotes bulky item curbside collection as an option for responsible mattress collection.

#### MRC Collection Network and Illegal Mattress Dumping

Customer Analytics' analysis of the 2023 Initiative data suggests that of the zip codes with higher rates of reported illegal dumping, areas in nearby zip codes that are within 15-miles of collection sites have less reported illegal dumping.

Overall, this analysis supports MRC's strategy that expanding the permanent collection network is an effective method to reduce illegal dumping.

In 2023, MRC also funded an illegal dumping pilot study that examined how establishing a permanent collection site affected illegal dumping. See <u>Illegal Dumping Pilot Projects</u> for more details.

#### Initiative Data and Analysis Utilization

The Initiative data and accompanying analyses help guide MRC's efforts to expand its collection network, provide a tool for monitoring the outcomes of pilot projects and influence where to target MRC advertising and other outreach.

In the 2022 report, MRC's analysis of the Initiative data identified areas with the highest per capita rates of illegal dumping. These areas included the cities of Bakersfield, Oxnard and San Diego. In 2023, MRC expanded its collection network in each of these communities, resulting in a cumulative decrease of over 5,000 illegally dumped units reported in those areas. Specific tactics MRC implemented included supporting collection events, adding collection sites, improving relationships with waste haulers and encouraging Initiative participants to propose illegal dumping pilot project concepts. MRC also targeted education and outreach in these areas, generating media coverage of collection sites added in San Diego and Bakersfield and encouraging city, county and local organizations to use MRC's information to build awareness of retailer take-back, drop-off locations and no-cost curbside pick-up, if applicable.

MRC provides Initiative participants a customized heat map they may use to inform their city management, local leaders and waste service providers as they respond to illegal dumping incidents. In 2024, MRC will continue to consult Initiative data as it determines where to expand and conduct outreach. Participants will also continue to receive heat maps.

# **Projects to Mitigate Illegally Dumped Mattresses**

MRC encourages communities experiencing illegal mattress dumping to propose pilot projects to address the problem. MRC invited Initiative participants and California municipalities, nonprofits and SWFs that have collected illegally dumped mattress data for at least one year (either under the Initiative or using an internal reporting system) to propose a project that MRC might fund. The three broad areas considered for funding include:

- 1. Education programs to inform residents about existing mattress collection channels
- 2. Improving residents' awareness of illegal dumping laws and their enforcement
- 3. Establishing or improving mattress drop-off locations

## **Completed Projects**

The table below describes completed projects. Since 2021, MRC has awarded over \$255,000 in total funding for pilot projects targeting illegal dumping. MRC has prepared case studies detailing each project's outcome. These are available on MRC's website, published in MRC's newsletters and social media and circulated with city and county leaders. MRC intends to release a case study on the City of San Rafael's project in 2024.

Funding Recipient	Funding Year	Project Details
City of Berkeley	2021	The city of Berkeley developed an educational campaign for mattress recycling options and offered two curbside pickup appointments to residential and multifamily properties per year. In addition, the city informed Berkeley City College and University of California Berkeley students how they can properly recycle their mattresses.
City of Palmdale	2021	MRC funded a proposal to raise awareness about the city of Palmdale's bulky item collection program. Action Research, a community-based social marketing consultant, led the effort, which included surveying property managers, analyzing data and creating the "Junk Away the Right Way" campaign. The campaign featured vehicle wraps, a new website landing page and outreach materials.
City of San Jose	2021	The city of San Jose tested surveillance and education strategies at four illegal dumping hotspots. The educational materials promoted proper mattress recycling through junk pickup appointments and no-cost drop-off sites.
City of San Rafael	2022	The city of San Rafael piloted a pickup program at eight multifamily housing complexes located near illegal dumping hot spots. The project tracked the frequency of resident use and the number of mattresses collected. Using this data, the city developed new policies to hold property managers responsible for bulky item disposal.

#### TABLE 27: Completed Pilot Projects

# **Active Projects**

#### County of Ventura

In 2022, MRC funded the county of Ventura's proposal to target outreach to increase resident awareness about illegal dumping and proper mattress disposal, and to buy surveillance cameras to install at an illegal dumping hot spot location. MRC extended the project completion date until 2024 because the county was unable to secure the surveillance cameras due to delivery issues.

#### **City of Modesto**

In 2023, MRC received three proposals for funding, but one applicant withdrew its proposal. MRC awarded \$100,000 to the City of Modesto.

The city of Modesto proposed a comprehensive plan to combat illegal dumping by focusing on education and outreach, surveillance and expanding access to its residents. The project includes developing and distributing multilingual door hangers, collaborating with schools to educate students on the impacts of illegal dumping using MRC's illegal dumping lesson plan, installing signage with information on reporting illegal dumping and deploying mobile cameras and a digital message board at illegal dumping hot spots. Additionally, the city will pilot a one-year no-cost mattress collection site, measuring success by whether these actions reduce illegal dumping.

MRC will discuss the findings of each study in the next annual report.

# **Next Steps**

Given the strong participant retention, quality of reported data and positive outcomes from the completed pilot projects, MRC will continue to work with CalRecycle, the Mattress Advisory Committee and other illegal dumping task force groups to promote the Initiative and pilot project funding. MRC will also continue to analyze Initiative data and pilot project results to identify best practices to share with the wider community.

# **Supplemental Strategies**

# **Clean California Initiative**

In 2021, Governor Newsom launched the Clean California Initiative (Clean California), to remove roadway litter and beautify public spaces throughout the state. Under one part of Clean California, the California Department of Transportation (Caltrans) hosts Dump Day events, when underserved communities may have their bulky waste collected at no cost.

In 2023, MRC partnered with Caltrans and supported 14 Clean California Dump Day events in five of Caltrans 12 districts. As a result, over 1,000 mattresses were collected.

# School Lesson Plan: Don't Dump it, Recycle it

To teach California's youth the importance of recycling (as opposed to dumping), MRC created a school lesson plan that includes five activities aligned with Next Generation Science Standards to guide students through the waste journey, its impact on the environment and ways to prevent illegal dumping. The last lesson provides facts and statistics about mattress recycling and how its components can be repurposed. In 2023, MRC promoted the lesson plan to teachers, afterschool programs, solid waste working groups and to local municipalities. To date, several dozen organizations, counties, cities, solid waste companies and nonprofit organizations have downloaded the material.

In 2024, MRC will continue to promote the lesson plan and its activities.

## White Paper

In 2020, MRC commissioned an interdisciplinary team of experts lead by Dr. Calvin Lakhan, Faculty of Environmental Studies, York University, Toronto, Ontario, to develop a white paper on "Best Practices in Addressing Illegal Dumping of Durable Waste — A Guide for Policy Makers." The paper discusses strategies and best practices that have been found effective in mitigating illegal dumping in the United States and elsewhere. The report is available on MRC's website.

In 2023, MRC promoted the white paper to illegal dumping task force groups, environmental justice organizations, through MRC social media and at other conferences and events. MRC also presented the white paper findings at the League of California Cities 2023 City Leaders Summit.

MRC will continue promoting the white paper in 2024.

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# Research

#### **CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS**

**14 CCR § 18964 (b)(8)(B)** — Qualitative and/or quantitative information on subdivisions (g), (I), and (m) of section 42987.1 of the Public Resources Code.

**Cal. Pub. Res. Code § 42987.1(g)** — Conducting research, as needed, related to improving used mattress collection, dismantling, and recycling operations, including pilot programs to test new processes, methods, or equipment on a local, regional, or otherwise limited basis.

**Cal. Pub. Res. Code § 42990.1(m)** — For reports submitted on and after July 1, 2021, all the following:

**Cal. Pub. Res. Code § 42990.1(m)(3)** — A report on research activities, which the organization shall undertake, to improve used mattress collection, dismantling, recycling operations, source reduction and green product design, and the response to the problem of illegal dumping and a report on the progress made as a result of the research activities.

**Cal. Pub. Res. Code § 42990.1(m)(5)** — If the mattress recycling organization determines during a particular year that any of the activities undertaken to implement paragraph (3) or (4) were unsuccessful, the organization shall identify the problems with the current activities, and report on the new activities undertaken and progress made, in the following year's annual report.

**Cal. Pub. Res. Code § 42990.1(m)(6)** — A hard copy of, or an electronic reference to, each research study and report completed by the organization during the period covered by the annual report and a brief explanation of how the organization anticipates the research may benefit the program. The organization shall make these studies and reports publicly available free of charge. If the study or report contains trade secret or confidential information protected by law, the organization shall only be required to provide a description of the research and its relevance to the program that omits any of the trade secret or confidential information.

#### AB 187

- Requires that MRC report on research activities pertaining to:
  - Mattress collection, dismantling & recycling operations
  - Source reduction & green product design
  - Response to problem of illegal dumping
  - Progress made as result of research activities
- States that if any of the activities undertaken to implement this measure were unsuccessful, MRC shall identify the problems with the current activities, and report on the new activities.
- Requires that MRC include a hard copy of all research studies & reports and an explanation of how research benefits program.

# RESEARCH

MRC seeks to improve the sustainability of mattress recycling by:1

- Advancing the efficient collection and transport of discarded mattresses
- Identifying and promoting best practices for mattress dismantling and recycling
- Identifying new and better uses for the recycled components
- Fostering innovation, cooperation and communication between suppliers, manufacturers, collectors, dismantlers and end-market commodity buyers to increase mattress recycling rates

To assist in developing and managing its research efforts, MRC staff works with an experienced team of research and innovation subcontractors. MRC's goal is to identify projects that have the potential to achieve both short-term, high-impact results, as well as longer-term projects with multi-year horizons. This section summarizes completed, in-progress (active) and future projects or areas of interest. When projects span multiple calendar years, they will be discussed in several reporting cycles. From a portfolio management perspective, MRC works to establish and manage a diverse family of projects which explores both incremental and disruptive technology development. This includes, but is not limited to, mechanical recycling technologies, thermal or chemical modification of recovered materials for use in adjacent industries, process automation innovations and newly emerging chemical recycling process development.

MRC is encouraged by its efforts to date, but is realistic, recognizing that by their nature, research outcomes are unpredictable, with some projects producing useful results and others failing. Moreover, many factors influence market acceptance of new technologies. Therefore, research is necessary to improve long-term industry performance, but should not be focused exclusively on short-term results.

With these cautions in mind, MRC evaluates research proposals and defines the intended objective of each research project awarded. This process considers whether the proposer is qualified to undertake the project and the value proposition. Awarded

<sup>&</sup>lt;sup>1</sup> In addition to MRC's research efforts to improve the sustainability of mattress recycling, Cal. Pub. Res. Code § 42990.1(m)(3) also requires that MRC report on research activities undertaken concerning "source reduction and green product design, and the response to the problem of illegal dumping." These topics are discussed in the Sleep Products Sustainability Program and Illegal Dumping sections of this report.

projects are funded contingent on established, structured, milestone-driven contracts with the selected organization. MRC research program metrics are structured to:

- Reward learning
- Encourage taking and managing risks
- Encourage collaboration
- Meet project milestones
- Produce results

Research projects may be accelerated or extended (or stopped entirely) if it appears the work is likely to produce valuable (or inconclusive) results.

# **Completed Projects**

### **Mattress Collection Facilities Improvement Funding**

For the sixth year, MRC funded improvements at mattress collection sites to increase the number of mattresses diverted from landfills, improve the recyclability of discarded units, improve worker safety, reduce fire risk and decrease transportation costs and emissions by increasing the number of units shipped per container. Beginning in 2018, public and private collection sites in California have been eligible for up to \$10,000 per site per year. Award recipients must agree to serve as MRC-contracted public drop-off sites for at least one year following reimbursement of project funding.

In 2023, MRC funded, completed and reimbursed six projects totaling \$44,600. The scope of work included improvements to collection areas to increase the recyclability of units, purchasing equipment for safer and more efficient loading and protecting units from rain and weather exposure. In total, the six project recipients estimate that the funding will allow them to collect an additional 16,000 units annually for recycling.

MRC awarded six other projects in 2023 that will be completed and funded in 2024, including two that are new collection sites. Those projects will be discussed in the 2024 annual report. MRC will offer collection site funding again in 2024.

	Company	Location	Project	Amount Paid
1	Antelope Valley Recycling and Disposal Facility	Palmdale, CA	Walking ramp, dolly, pallet jack and carport to provide weather protection and more easily load units into a trailer.	\$3,708
2	Blue Water Recycling Corporation (new site)	Alturas, CA	Weather shelter for staging units to keep them clean and dry for recycling.	\$10,000
3	Florin Perkins Disposal Site	Sacramento, CA	Construction of paved area to stage units and keep them clean and dry for recycling.	\$10,000
4	Lancaster Landfill and Recycling Center	Lancaster, CA	Walking ramp, dolly, pallet jack and carport to provide weather protection and more easily load units into a trailer.	\$3,677
5	Santa Barbara County - South Coast Recycling and Transfer	Santa Barbara, CA	Weather shelter for staging units to keep them clean and dry for recycling.	\$7,215
6	Western Placer Waste Management Authority (new site)	Placer County, CA	Purchase forklift trailer ramp.	\$10,000
TO	TAL			\$44,600

#### TABLE 28: Collection Projects Completed in 2023

# **Using Recycled Mattress Textiles to Make Composite Products**

In 2023, MRC initiated a study to determine if recovered mattress shoddy and cotton could be used as reinforcing fibers in polyurethane-based composites suitable for a wide range of industrial sectors including aerospace, automotive, marine, electronics and biomedical, among many others. In many constructions, fibers are used to reinforce urethanes or epoxy resins to create durable, lightweight and strong products. The research was conducted under the leadership of Dr. Ram Gupta at Pittsburg State University.

The base resin selected was a bio-based polyurethane system. Dr. Gupta found that composites containing up to 20% cotton had excellent physical properties. Very similar results were obtained with shoddy, however maximum content was approximately 15%. The study notes that the composites industry is interested in developing lower carbon footprint materials and demonstrates a pathway to achieve this objective. MRC will next review findings with the composite community to determine if there is interest in commercializing this technology. The <u>full report is available on the MRC website</u>. Project costs were \$47,297.

# **Mattress Age Study**

In 2019, an MRC study estimated the average age of a unit arriving at mattress recycling facilities. MRC was interested in replicating this study with some adjustments to the methodology to improve the accuracy of the data since most discarded mattresses do not retain their date tag. The results from this study would inform the industry about the age at which consumers discard mattresses and inform recyclers about the types and quantities of mattresses to expect in future years.

In late 2022, MRC collected age data from discarded units by recording the manufacturing date shown on the law label on those units which retained their label. On units where a label was no longer present, two industry experts analyzed construction methods, quilt panel design and other factors to estimate the age of the unit. MRC's data analytics contractor used a combination of actual and estimated age in this revised study published in July 2023.

At a 95% confidence level, the analysis reveals a mean age of  $13.9 \pm 0.4$  years for all units combined. The data also indicates that a significant percentage of mattresses are discarded prior to the end of their useful lives.

Further research is required to understand underlying factors which contribute to the decision by a consumer to discard a mattress, as well as recent changes in the relative market share of different mattress types. By understanding the current state of the industry and the age of units being recycled, stakeholders will be better equipped to make informed decisions and develop effective strategies to improve recycling processes, reduce waste and promote sustainability. The <u>full report is posted on the MRC website</u>. Project costs were \$25,142.

# Life Cycle Analysis

In 2022, Scope 3 Consulting LLC completed a life cycle analysis (LCA) of MRC's mattress recycling operations. The analysis measured 11 environmental impacts incurred at each stage of MRC's process (collection, transportation and recycling) and the benefits achieved from landfilling less material and displacing virgin materials with recycled post-consumer mattress material.

The LCA demonstrated that mattress recycling provides significant environmental benefits. In processing over 1.6 million mattresses in 2021, the materials MRC recycled reduced carbon dioxide emissions by a net 75 million lbs., water usage by 818 million gallons and energy use by 174 MWh. Stated differently, each mattress recycled provides environmental benefits equivalent to driving 60 fewer miles, saving 500 gallons of water and saving enough energy to power an average household for three days. The full report is available on MRC's website.

In addition to evaluating the environmental benefits of recycling post-consumer polyurethane foam using the mechanical processes that MRC's California recyclers

employ (which prepares this material primarily for use in making carpet padding), the LCA also evaluated for comparative purposes the environmental impacts of advanced recycling processes such as chemical recycling and pyrolysis, as well as incineration. The LCA demonstrates that the advanced recycling processes provide significant net environmental benefits that are similar to mechanical recycling and that all provide significant benefits compared to landfill.

MRC will use the LCA in a variety of ways. First, it provides a benchmark for evaluating future performance. Second, the LCA will help identify potential areas of improvement (transportation, location of recyclers and collection sites, etc.). Third, the LCA can guide future research and investment decisions. Finally, MRC will use the data to increase the public's awareness of the benefits of recycling.

In 2023, MRC completed an independent review to verify the LCA findings in compliance with requirements set by the International Standards Organization. The review committee confirmed the overall environmental benefits of the recycling program and identified areas which required further clarification. A detailed discussion about target virgin material displacement rates led to a deeper understanding of environmental impacts and the importance of diversifying end uses for recycled materials. An addendum reflecting the committee's findings and subsequent report revisions was developed and is attached to the final report on MRC's website. The cost for the independent review was \$32,235.

## **Enzymatic Digestion of Blended Textiles and Fibers**

Mattress textiles make up a considerable percentage of total current mattress recycling waste. They also pose a significant recycling challenge due to the wide variety of blended synthetic and natural fibers used in their production. The shoddy pad layer of mattresses, which is typically a mix of non-woven cotton and polyester fibers, is particularly difficult to recycle into useful products. As a result, the vast majority of recovered textile material is currently landfilled.

In August 2021, MRC contracted with Dr. Richard Gross of Rensselaer Polytechnic Institute (RPI) to explore enzymatic digestion of cotton-polyester blended textiles, with an initial focus on shoddy felt pads (shoddy). The research project also included collaboration with several textile industry participants.

Dr. Gross's research team devised a two-step cascading enzyme concept to convert shoddy into building block chemicals. First, commercially available enzymes converted PET fiber into ethylene terephthalate and ethylene glycol. Following PET conversion, the remaining cotton was enzymatically reduced to glucose, again using commercially available enzymes.

The research team demonstrated that enzymatic digestion can be an effective way to recycle cotton-polyester blends with varying composition. Unfortunately, yields in this study were rather low and further research will be necessary. More information can be found in the <u>full report published March 2023 on MRC's research web page</u>.

In follow up discussions with small businesses and researchers engaged in developing higher performance enzymes, we learned that while the field shows promise, there are many technical hurdles that impede progress toward commercially scalable solutions. MRC will monitor progress as the industry develops. For the present, no further research is planned. Project costs were \$100,000.

## **Cotton Fibers in Biodegradable 3D Printed Composites**

MRC contracted with West Virginia University to explore the use of recycled mattress cotton in biodegradable 3D printed composites. The project, under the direction of Dr. Sunidhi Mehta, attempted to develop and test extruded filament feedstocks using cotton and a biodegradable binding resin such as polylactic acid. Unfortunately, the starting test formulations tended to clog the 3D printer nozzles.

As a fallback, the researchers decided to make compression molded samples and begin biodegradation studies. In parallel, they will continue formulation development. Biodegradation studies concluded in late 2023.

Biodegradation studies were conducted in an aerated moist environment designed to simulate conditions in a typical composting facility. Greenhouse gas emissions were measured every 12 hours over 60 days. Degradation rates were also measured. The findings show that pure cotton and composites with biodegradable binding resins had similar emissions profiles, which were predominantly carbon dioxide with trace amounts of methane and carbon monoxide. Other studies find landfill gas emissions caused by decomposition of organic material in an anaerobic environment typically contain as much as 50% methane in addition to carbon dioxide. Methane has 28 times greater global warming potential than carbon dioxide. Therefore, we conclude that while mechanically recycling recovered cotton is the preferred option, composting is a viable alternative having a far superior environmental impact over landfilling. The project cost \$71,289.

# **Foam Testing**

Potential new end-users of post-consumer mattress foam want data describing the nature and variability of foam feedstocks before they invest time and money in new market development projects. MRC contracted with UCLA in late 2021 to characterize post-consumer mattress foam. The scope of work involved three distinct sub-projects:

- Statistically describing the chemistry and physical property variation of the population of recovered foam
- Quantifying and characterizing extractable additives and residual compounds in post-consumer mattress foams
- Detecting bacterial growth and mold formation in post-consumer mattress foams

Due to cost and logistical constraints, the researchers characterized only limited quantities of materials. For that reason, this is an initial effort at characterizing this material. Additional work on this subject will be useful.

The study's results indicate that the population of polyurethane foams fall into three clusters in terms of resilience and polymer composition. These clusters include memory (viscoelastic), conventional and high resilient foams. While density alone was not sufficient to distinguish the foams, the study showed clear differences between the chemical composition and thermal properties of memory and conventional foams. Interestingly, resilience, measured by a simple ball rebound test, was highly correlated to the chemical composition and thermal properties. Thus, this simple field implementable technique can be used to establish foam sorting criteria.

This study, posted on MRC's website in April 2024, contributes to our ultimate objective, which is for recyclers to provide feedstock to material buyers with known composition and consistency for higher value end-uses.

The cost of this multi-year study was \$175,965.

# **Active Research Projects**

#### Lean Manufacturing Assessment of MRC California Recyclers

In November 2021, MRC established a lean manufacturing program (lean). Lean is an improvement and problem-solving methodology that strives to reduce or eliminate activities that do not add value to an organization. MWS and Associates (MWS) helps MRC recyclers and staff establish a lean culture throughout MRC's recycling network. Since the program was established, MRC recyclers have demonstrated continued overall productivity improvements.

In 2023, MWS again contacted all MRC recyclers to create or update a development plan tailored to their facilities. At the time of this report, MWS completed site reassessments at three facilities with the remaining scheduled for later in 2024. Additionally, two recycling facility leaders have received lean White Belt Certifications, which indicates a fundamental understanding of the basic concepts of change management and is a prerequisite to obtaining additional lean certifications.

MWS has recently expanded staffing with qualified Lean Six Sigma Black Belts and the program will continue in 2024.

#### **Recycling Facility Fire Assessments**

Mattress recycling can involve fire safety risks. To encourage MRC's recyclers to learn about and implement fire safety compliance and mitigation tactics, MRC contracted with Doyle Sullivan LLC, a nationally certified fire safety consultant with over four decades of experience in fire prevention and suppression.

In 2023, Doyle Sullivan provided fire assessments at each MRC contracted recycling facility in California to evaluate fire risk reduction opportunities and code compliance. These assessments are intended to help each facility understand the complexities of fire safety. MRC encourages all recyclers to conduct and provide our contractor with a monthly fire risk self-assessment that provides a basis for on-going discussion and awareness of fire prevention throughout the year.

MRC will provide this service again in 2024.

#### **Vitrimerization of Polyurethane Foam**

In May 2021, MRC contracted with Edge Geoscience Inc. (EGI) to explore whether mattress foam can be converted into valuable reformable polymers. The main objective of the project was to assess the feasibility of creating new components for various consumer and industrial products, like shoe soles, conveyor belts, tool grips and other applications.

The project leveraged previous work conducted by leading university material science laboratories which demonstrated that polyurethane foams can be thermo-chemically converted into covalent dynamic networks (vitrimers). Vitrimers are meltable pellets that can be reshaped and recycled into useful products. EGI was successful in its attempt to scale this technology using post-consumer mattress foam.

EGI built a pilot scale process with enough capacity to seed product development activities and is collaborating with a mattress recycler to explore business model options and assess economic viability. In parallel, EGI is developing new formulations with 50% to 100% recycled content to meet specifications in target applications. This work will continue in 2024.

Pilot scale samples are now available and EGI plans to work with potential end users to fine tune formulations and establish supply agreements. The MRC funded portion of the project is expected to conclude in mid-2024 and a final report suitable for public release will be published. At that time, MRC will explore options to accelerate bringing the technology to commercial scale.

### **Oleo Sponge**

While demand for foam for use in carpet rebond declines, U.S. mattress recyclers are steadily increasing their output of recycled foam. Two main factors contribute to this growth: newer boxed mattresses tend to contain more foam than traditional mattress construction types and the number of units recycled has increased over time. To sustain foam recycling rates, our recyclers need economically viable markets in addition to the carpet rebond market where they can sell this material.

A 2017 report published by Barry, Mane, Elam and Darling of the Argonne National Laboratory described the development of a reusable oil absorbing foam technology called <u>Oleo Sponge</u>. These researchers successfully used a pilot scale sequential infiltration synthesis process to modify the surface chemistry of common polyurethane foams. These modifications optimized the oil and water absorption properties of foam for use in oil clean-up applications. However, the modification process involved costly and difficult to scale procedures.

In discussion with industry experts, MRC learned that although oil absorbing polyurethane foam may excel in some applications, raw material and manufacturing costs of creating virgin foam for these purposes is an economic barrier. To learn if the economics could be improved by using modified post-consumer mattress foam, MRC requested research proposals in January 2022.

MRC is currently sponsoring a project with Prof. Tim Long's group at Arizona State University (ASU) to modify the surface physics of post-consumer mattress foam. The ASU team has demonstrated that some simple chemical modifications at laboratory scale creates a foam with high oil absorption characteristics and dramatically increased selectivity for oil over water absorption.

While the current target is to cost effectively introduce oleophilic properties into a foam through chemical modification, MRC believes that a general technology platform for modifying the high surface area of foam could provide opportunities for upcycling post-consumer foam in a variety of other applications, including air filtration, water filtration, moisture retention and gas absorption. We anticipate project completion in mid-2024.

### **Compression Trailer**

A full 53' trailer of efficiently stacked mattresses contains about 110 units weighing 6,000 lbs. These trailers, however, are capable of hauling 40,000 lbs. of material. MRC was interested in exploring the feasibility of using compression trailers to reduce transportation costs. In Europe, compression trailers are used to reduce the transportation costs of bulky, low-density materials, such as flexible polyurethane foams. In 2022, MRC contracted with GG Transport to manufacture a prototype container that would compress whole mattresses to increase the density and number of units that could be transported per haul.

The project focused on two potential objectives:

- 1. Compressing loose pocketed coils recovered from mattress recycling facilities throughout California for transport to a centrally located processing facility in Fresno for recycling.
- 2. Transporting whole units from public mattress collection sites to recycling facilities. MRC's 2021 LCA documents that this activity alone represents approximately 36% of the program's greenhouse gas emissions in California.

Compression of full mattresses, however, could harm mattress staging and dismantling operations if units are crushed or disfigured. Therefore, GG Transport will conduct tests to determine the maximum amount of compression to validate the technology the company is developing. We anticipate project completion in mid-2024.

# **Future Areas of Interest**

#### **Bridging the Gap**

In early 2024, MRC launched a new initiative to accelerate driving promising research projects to commercial scale. In most cases, a concept proven at lab scale requires additional research to produce an improved material at larger scale and integrate the concept into final products. Unfortunately, the risk profile of production scale investment without clear sight of revenue is a formidable challenge for most enterprises. As a result, promising innovations can stagnate for lack of investment at this stage, a phenomenon often referred to as the "innovator's dilemma."

Driving innovations to commercial scale requires collaboration at multiple levels in the supply chain. Obtaining buy-in from end users, developing prototypes and investing in pilot scale production are examples of activities that are necessary to take technical and commercial readiness to a self-sustainable level. To focus on this challenge, MRC increased technical resources and funding to help create awareness of the potential market value, de-risk scale-up activities, build networks and encourage assembly of end-user sponsored product development teams. Co-investment from the marketplace may take many forms including government sponsored small business innovation awards, government grants, corporate sponsorship and private party agreements.

#### Manufacturing Battery Electrodes from Recycled Mattress Materials

A research team led by Dr. Ram Gupta at the National Institute for Materials Advancement (NIMA) completed a 3-year study sponsored by MRC which successfully developed dual carbon and lithium-sulfur batteries using recycled mattress materials.

The results were very encouraging. Test data indicated that electrodes made from recycled cotton, shoddy pad and coconut fiber had significant performance advantages over common electrode materials, such as carbon black, graphene and carbon nanotubes. In January 2022, NIMA completed follow up research to construct and test actual batteries using the developed components and evaluate their performance. When used in lithium-ion test batteries, recycled mattress materials had very high storage capacity and good power density. They retained over 90% performance over 10,000 charge-discharge cycles (roughly equivalent to a 10+ year service life).

For dual carbon batteries, recycled mattress materials were used to make both the anode and cathode. NIMA also developed cathodes suitable for use in lithium-sulfur batteries. These devices were also electrochemically stable up to 10,000 charge-discharge cycles. The Coulombic efficiency was almost 100%, suggesting no loss of energy during the charge and discharge process.

The findings are significant for several reasons. The rapid increase in rechargeable battery demand has created a global shortage of carbon feedstocks used to make electrodes. Recycled mattress materials, particularly non-woven textiles, may be an inexpensive, clean and abundant feedstock that can fill current and emerging needs. Presently, a large percentage of mattress textiles are landfilled due to a lack of economically viable markets. Creating a new market channel that uses recycled textiles to make domestically produced carbon electrodes would have significant environmental benefits.

Further details are in the <u>full report on MRC's web site</u>. At this point, the NIMI team is interested in developing industry relationships to explore the potential for commercializing this technology. MRC is assisting in this effort by leveraging its network and establishing new relationships with potential collaborators.

## **Textile Recycling**

MRC's 2021 waste characterization study determined which types and quantities of materials recyclers were landfilling and why. A key finding was that textiles, particularly nonwoven materials such as mote cotton, spun bond polypropylene and shoddy pads represent about 60% of all waste products from the mattress recycling process. Recyclers landfilled these textiles primarily because there is no market for them. In April 2022, MRC requested proposals to explore and develop new applications for post-consumer mattress textiles. MRC will continue to engage potential textile recycling innovators and circularity experts to further expand its project portfolio in this area.

As reported in prior years, MRC successfully worked with innovative companies to develop improved processes for recycling pocketed coils. This resulted in a significant improvement in metal recycling rates. Unfortunately, the spunbond polypropylene sleeves recovered were often contaminated with hot melt adhesives and metal fragments which significantly limited recyclability. Through ISPA's 2023 sustainability conference, Customized Recycling Programs, a pocketed coil recycling equipment supplier, connected with SABA, a leading adhesive manufacturer. Both organizations collaborated to develop a polypropylene-based hot melt adhesive which is compatible with the polypropylene sleeve fabric and is easily handled in recycling processes. Additionally, part of the feedstock for this new adhesive is derived from post-consumer polypropylene fiber recycled from pocketed coils.

## **Biochar**

The biochar industry in California is not well developed, with most companies operating at pilot or small scale. MRC is exploring biochar as a potential end use for postconsumer mattress wood, cotton and coconut fiber and has identified a Californiabased company interested in using these materials to make both energy and a char soil amendment that sequesters carbon from the feedstock in the finished biochar product. A pilot project is planned for 2024.

# **NSF-Funded Foam Circularity Research**

MRC serves on the Stakeholder Committee for a five-year project funded by the National Science Foundation (NSF) called the Emerging Frontiers in Research & Innovation Circularity of Cross-linked Polyurethane Foams. This research is being conducted by scientific teams from Arizona State University and Virginia Polytechnic Institute and State University. The Stakeholder Committee provides insights from essential stakeholders in the U.S. polyurethane foam value-chain that will inform and guide the research team's efforts, decisions and resource allocations. The Stakeholder Committee convenes regularly to establish a conduit and communication channel between industry members and the research team.

# **Sustainability**

# **Circularity for the Mattress Industry**

As MRC manages its own efforts to improve mattress recycling and find new and better markets for reclaimed mattress materials, we regularly communicate with other mattress recycling organizations around the world and stay abreast of broader efforts being pursued to work toward a more circular economy for mattresses.

Designing mattresses that are easier to recycle is a common thread in discussions among manufacturers interested in sharing best practices. However, end-of life management priorities and strategies diverge significantly from region to region. Rather than invest in conventional recycling infrastructure, which is mostly downcycling, some countries are interested in moving directly to technologies that would recycle polymeric materials (such as the foam and some fibers) through chemical recycling and pyrolysis. We anticipate further debate regarding the best ways to incentivize global development of chemical recycling technologies and investment in commercial scale facilities.

In Europe, several pilot and commercial chemical recycling facilities convert postconsumer polyurethane foam back into its chemical building blocks that can then be used to make new foam or other materials. With increased experience and a better understanding of the technical risks and business case, public-private sector entities and industry led consortia are exploring means to globally expand the most promising technologies. Decisions regarding the size and placement of these future facilities will have significant environmental and economic impacts. MRC has been actively engaged with these organizations to provide volume estimates and feedstock quality data to help inform these decisions.

In the United States, MRC continues its focus first on developing better and new markets for our recycled materials. Although mechanical recycling does not create full circularity, it is an important part of the overall strategy because it typically has a favorable environmental impact. Second, MRC thinks that building operational efficiencies to collect, transport and process discarded units is equally important. In these two areas, MRC is taking a leading role and sharing findings with other regions.

Finally, among stakeholders, consensus is building that circularity is an idea that will take considerable time and investment to attain. Moving forward, several industry trade organizations in Europe, the United States, Asia and Australia have committed to playing a lead role to encourage investment and to facilitate communication and collaboration in pursuit of this goal. Global collaborative networks have already formed to explore and address capability gaps systematically with the following initial priorities:

- Develop better designs
- Develop the means to increase recycled content in raw materials
- Build a sustainable logistics and recycling infrastructure
- Establish a science-based forum to advance meaningful innovation
- Establish a more informative material labeling system
- Develop an effective, easy-to-understand communication plan for consumers

# Industry Work Group on Circular Design

MRC formed the Industry Workgroup on Circular Design to help members of the value chain take end-of-life recycling challenges into account when they design new components and mattresses. MRC shares lessons learned from mattress deconstruction and recycling with the workgroup to help find strategies that will reduce waste generation and create value by recycling post-consumer mattress components.

The workgroup met during ISPA's 2023 Sustainability Conference and continues to meet annually with both foam and other component suppliers and mattress manufacturers. In 2023, MRC expanded the discussion to include mattress recyclers. The workgroup's goals are to:

- Discuss how to improve the circularity of mattresses.
- Share recyclers' experiences with suppliers, designers and manufacturers to understand design and materials impacts on mattress deconstruction and end-of-life component recycling.
- Anticipate whether new materials and assembly techniques will require adjustments to recycling infrastructure when a mattress is discarded.
- Establish consensus circular design principles for the mattress industry.

The 2023 meeting focused on feedback from recyclers that may be used to improve the circularity of future designs. The meeting opened with a general discussion and then divided into three breakout sessions covering:

- **Design for Deconstruction:** How mattress design, component composition/ selection and assembly techniques might be adjusted to reduce manufacturing waste, improve recyclability and reduce recycled material contamination.
- **Product Material Traceability:** How the material composition of the mattress can be communicated to consumers and recyclers and the barriers to such communication.
- **Identifying Barriers to Circularity:** Discuss the current barriers to converting postconsumer mattress materials into viable new products.

#### **Pocketed Coils**

Pocketed coils are an example of how this workgroup and the industry is addressing one component recycling challenge. A pocketed coil innerspring unit is usually made from steel coils enclosed in polypropylene fabric sleeves. Although a pocketed coil innerspring unit can be easily separated from other mattress components (foam, fiber, etc.), quickly and efficiently separating the steel from the polypropylene fabric has been an ongoing challenge. Additionally, the glue used to assemble the pocket coil structure can be a contaminant for some buyers of scrap polypropylene fabric. In response, the industry has developed several solutions that include developing:

- Shredding and other equipment that efficiently separates the polypropylene and steel to maximize the quality of each material for commodity markets
- Polypropylene-based glues that are more compatible with the fabric for potential buyers of the recycled fabric
- Sonically welded pocket coils structures that eliminate the use of glue
- Perforated polypropylene fabric that allows the pocketed coils to be separated more easily at recycling facilities.

Additionally, BedTimes magazine published a case study on the industry's response to the pocketed coil challenge called <u>How Industry Collaboration is Improving</u> Sustainability in the February 2024 issue.

The Industry Workgroup on Circular Design will meet again during ISPA's Sustainability Conference on September 25–26, 2024, in Charlotte, NC.

### **Industry Work Group on New Materials**

MRC formed the Industry Workgroup on New Materials to identify end-of life challenges posed by mattresses being sold to consumers today, advise MRC on anticipated long-term changes in product mix and raise industry awareness about how design and marketing decisions can affect recycling. Members of the workgroup represent foam, textile and spring suppliers as well as MRC board members. Members share information about new materials introduced since the last workgroup meeting. Participants evaluate the implications that new materials may have on future mattress recycling. The workgroup's efforts inform MRC's research team and assist recyclers in preparing for these challenges as well as forecast future types and quantities of mattress materials available for recycling. The workgroup meets with MRC annually.

During the 2023 meeting, the workgroup identified potential challenges and suggested that MRC continue to engage with the industry to better understand how product design and individual components affect the recycling process.

## **Circular Economy for Polyurethane Foam**

Polyurethane foam is an important material used in most mattresses. At present, only a small percentage of polyurethane foam is recycled globally. An interdisciplinary international effort to improve polyurethane foam circularity has been underway for several years.

Most major polyurethane chemical suppliers have established goals to reduce their carbon footprints by 50% by 2035 and achieve net zero by 2050. As part of these initiatives, researchers are actively working on feedstocks derived from bio-based and chemically recycled materials. While several manufacturers have already introduced products with increased bio and/or recycled content, MRC understands that these new products still have low industry adoption rates.

To further enhance circularity in the EU, several chemical companies have partnered with recyclers to develop end-of-life solutions for post-consumer foam. This field is very active, with several pilot and commercial facilities now producing recycled content polyol, subsidized by EU funding. These recycling processes and their resulting outputs are dependent on facility design, which is taking three distinct paths:

- Low energy intensity processes generate a mixture of urethane chemicals. Formulations to use these recovered materials to displace virgin chemicals in the flexible foam manufacturing process are under development and show promise. Recycled content in finished products, however, currently tends to be less than 25%.
- Alternative depolymerization technologies effectively separate the major chemical components in a purer form that can be used to make new foam or other products. With some adaptation in formulating technologies, these materials may be used to make products with much higher recycled content.
- 3. More energy intensive developmental processes can generate building block chemicals that theoretically could be further refined or used as feedstocks in existing chemical manufacturing facilities. Displacement of virgin products in these facilities could approach 100%.

Each of these approaches has a cost/performance tradeoff. At this point, the cost to generate chemicals from a recycled material feedstock exceeds the cost of production from virgin sources. Therefore, investment to generate the recycled chemicals on a commercial scale will require subsidies.

MRC's current recycling rate for polyurethane mattress foam exceeds 80% (almost all of which is mechanically recycled into carpet padding). However, consumer demand for carpet padding is falling because carpet's share of the U.S. flooring market is declining. Furthermore, as more states enact their own mattress recycling laws, the supply of post-consumer mattress foam will increase.

Therefore, to sustain the currently high recycling rate for polyurethane mattress foam, it is imperative that MRC seek to develop new markets for this material. Our recent LCA study demonstrates that mechanical and chemical recycling processes have similar environmental benefits.

As discussed earlier in this chapter and in previous annual reports, MRC is also funding research on an alternative low intensity thermomechanical recycling process called vitrimerization, which has the potential to convert foam into reformable polymers for use in a variety of common consumer products. While these are not purely circular solutions, preliminary assessments indicate that they might offer favorable environmental benefits. MRC thinks that investment in all options will be necessary to substantially improve the global recycling rate for mattress foams.

### **Sleep Products Sustainability Program**

In 2019, MRC launched an initiative called the Sleep Products Sustainability Program (SP2), focused on providing mattress manufacturers with a management process for reducing material waste, water and energy consumption. SP2 helps individual mattress manufacturers analyze and understand the environmental impacts of their products by examining:

- The raw materials they manage and consume in manufacturing and distributing those products
- The energy, water and other resources needed to manufacture and distribute mattresses, and how to manage and minimize waste products generated at each stage in the manufacturing and distribution process
- The nature and designs of the products they manufacture
- How the products they manufacture today are managed at the end of their useful lives by recyclers

SP2 helps mattress manufacturers develop methods for improving their businesses, products and processes in light of these factors. For example, these methods identify steps manufacturers can take to reduce their environmental impacts, define metrics for

measuring the impact of those changes and learn from best practices. The goal is to help mattress manufacturers create voluntary and practical environmental management systems that can produce continual improvements over time, reinforced by periodic follow-up reviews by MRC.

In 2023, MRC began piloting SP2 with a component manufacturer and will use the pilot to inform how SP2 can be used for all component manufacturers.

#### **Program Criteria**

SP2 includes methods to train and verify the participant meets the SP2 requirements. A participant must meet the criteria in Table 29 to obtain SP2 certification:

Category	SP2 Criteria	Requirement	
Plan	Environmental Policy	Must be written, adopted by management and communicated to staff	
	Facility Impact Assessment	Must evaluate activities, their impact on waste and control methods	
	Goals and Targets	Must have targets for waste reduction, reviewed by top management	
	Measurement of Progress	Must track waste generation and disposition	
	Employee Awareness and Engagement	Must train, gather improvement ideas and provide feedback	
People	Supplier Partnership	Must conduct one supplier project each year to reduce waste	
	Best Practice Sharing	Must share best practices in industry at least once per year	
	Regulatory Compliance	Must be in compliance with all environmental regulations	
Dragooo	Program Verification	Must conduct periodic walk throughs for waste programs	
Process	Corrective and Preventative Actions	Must track corrective actions and review periodically	
	Program Resilience	Must plan how to respond to program disruptions	

#### TABLE 29: Sleep Products Sustainability Program Criteria and Requirements

#### **Program Resources**

MRC has developed the following resources to meet the needs of SP2 participants:

- **Training:** A comprehensive, personalized training for all participants. Offered in-person or virtually.
- **SP2 Requirements Document:** A concise document detailing the minimum requirements for certification.
- **SP2 Guidance Document:** A comprehensive document that details each of the 11 requirements, providing a description, examples and gap analysis questions.
- **SP2 Resources Website:** A participants-only website that contains program material, archived webinars and downloadable tools to assist with certification.
- **SP2 Toolkit:** A monthly resource that provides participants with methods and examples to achieve one of the SP2 requirements.
- **Program Tools:** Downloadable tools to help participants assess, track and make progress towards certification. Tools include facility impact assessment and gap analysis templates, a utility tracking tool, a corrective and preventative action tracking tool and a program verification checklist.

In 2023, MRC developed the following additional resources and online tools to assist participants in the SP2 process:

- **Maintenance Audit Protocol:** The protocol for monitoring participants and their continued operation of their SP2 System was revised for the years before full recertification, focusing on target performance and metrics.
- **Goals and Targets Template:** This new tool was created to assist with recording goals and targets along with the metrics needed to track them and the projects that achieve them.
- **SP2 Training Material Suggestions:** This new tool was provided after MRC received requests from participants for ideas of what to add to SP2 training for employees. It brings together ideas and best practices from certified facilities.
- **SP2 Utility Tracking Tool, Revised:** This tool was updated to include additional data fields requested by participants.
- **SP2 New Participant Training, Revised:** The training was updated to reflect program updates and incorporate best practices from certified facilities.
- **eLearning Pilot:** MRC is developing an eLearning version of the initial participant training to make the training more efficient and accessible to participants.

#### **Program Metrics**

MRC uses the following metrics to determine the success of the program:

- **Participant Status:** Participant count at each stage (registration, training, developing, certification, recertification)
- **Waste Diversion:** Qualitative description of participants' waste diversion activities and quantitative data regarding waste diverted by participants (anonymized and aggregated after completing five certifications)
- Education and Outreach: Number of impressions or touchpoints with current participants (newsletters, trainings and webinars, etc.), and number of impressions with potential participants (marketing, advertising, webinars, etc.)

#### **Participant Status**

Table 30 provides the participant count at each stage of SP2. MRC continues to assist trained facilities with achieving their SP2 certification and recruit eligible manufacturers that sell mattresses to California residents and businesses.

Participant Status	2021	2022	2023
Registered/Untrained	2	0	1
Trained/Developing Program	2	3	2
Certified	1	2	1
Recertified	0	1	1
Total	5	6	5

#### TABLE 30: Participant Count

Registered/Untrained participants have registered to participate in the program but have not received training. Trained/Developing participants received training and are working on the SP2 requirements. Participants can be in this stage for six months to one year while evaluating current sustainability activities, identifying opportunities and implementing new practices. Certified participants have met all requirements and obtained SP2 certification. Recertified participants have recertified their SP2 program at least once.

#### Waste Diversion

To achieve SP2 certification, each participant must set qualitative goals and quantitative targets for waste reduction and diversion. The participants certified in 2023 achieved the following waste reduction impacts by combining existing sustainability efforts with targets developed using SP2 principles:

• Increased their recycling rate from 50% to 87% in less than 12 months after establishing their SP2 system.

- Combined lean production principles with their SP2 system to reduce greenhouse gas emissions from their truck routes through more efficient routing.
- Reduced and reused materials by partnering with suppliers to reuse pallets, wood bracing and cardboard roll cores.
- After conducting a recycling Kaizen event, the facility reworked their recycling signage and color coding throughout the facility, created maps of collection points and reconfigured their collection process. Annual savings are projected to be \$35,000.
- Developed a recycling checklist for new product launches, so that recycling infrastructure is in place before a new product begins production.
- Achieved an 89% recycling rate, diverted 1.1M pounds of waste from incineration and landfill and is now generating less than 1 pound of waste for every mattress produced.
- Implemented a disciplined end-of-shift shutdown procedure to reduce energy consumption by over 50%.

In 2024, MRC will provide qualitative descriptions about SP2 participants' waste diversion targets. Once MRC has certified five participants, anonymized and aggregated waste diversion quantitative data will be reported in future annual reports.

#### Education and Outreach

To recruit participants, MRC publicizes SP2 among mattress manufacturers and in industry trade publications—BedTimes, Sleep Savvy and Furniture Today—both print and digital editions and in monthly social media posts. MRC generated further awareness about SP2 through its participation during ISPA's Sustainability Conference. All SP2 announcements, advertisements and outreach materials encouraged readers to visit a dedicated webpage (www.MattressRecyclingCouncil.org/SP2).

In 2023, MRC published two newsletters for SP2. SP2 Toolkit is distributed monthly to participants in the program—those already certified and those working towards certification. SP2 Insights is distributed quarterly to potential program participants as a recruiting tool.

**SP2 Toolkit:** The monthly toolkit sent to 28 program participants has an average open rate of 38 percent. The format of this newsletter is non-traditional with content focused on one of the 12 key steps in the certification process.

**SP2 Insights:** This quarterly digest distributed to 125 participants has an open rate of 40 percent. Content includes program news, case studies and video clips of sustainable practices in the furniture industry.

Tactic	Frequency	Outcome
Trade	Furniture Today	14,000 distribution
Publication	BedTimes (5 times)	3,300 distribution, 16,500 total
Printed Ads		distribution
Trade	Furniture Today (eblasts,	49,406 views and impressions,
Publication	digital display, sponsored	444 click-throughs
Digital Ads	web content, social and	
	newsletter)	
	BedTimes in Brief newsletter	13,838 total delivers, 9,189 opens,
		59 clicks
Social Media	25 social posts	Two separate posts were each posted
		once a month. Together there were
		about 2,500 views with six likes and
		two shares.
Videos &	SP2 promotional video	Total views since 2020: 460
Webinars	Elements of 2020 video	1,000 views since Nov. 2022
	incorporated in 2022 video:	
	The Road Ahead	
	Dec. 2022 webinar recording	164 lifetime views
Presentations	2023 Sustainability	Sponsor and participant
& Events	Conference	

## TABLE 31: Marketing Tactics and Metrics

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# Financing Mechanism

#### **CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS**

**14 CCR § 18964 (b)(9)** — Financing Mechanism. Include the mattress recycling organization's total expenses and revenues associated with the implementation of the used mattress recycling program. Changes to the mattresses recycling charge shall be reflected in the annual program budget for approval by the department. If a mattress recycling organization conducts activities that are separate from the implementation and management of the California used mattress recycling program, then the annual report shall include documentation on how the collection and use of funds from the California mattress recycling charge were kept separate from other activities of the mattress recycling organization, including the methodology for distribution of shared costs. Consistent with subdivision (a) of section 42990.1 of the Public Resources Code, the annual report shall include the following:

- (A) Mattress recycling charge per mattress size
- (B) Capital costs
- (C) Education/Outreach costs
- (D) End-of-life used mattress management costs with line items, if applicable, for collection, transportation, recycling, renovating, reuse, and proper disposal
- (E) Program administration costs including, but not limited to, the department's costs pursuant to subdivision (a) of section 42988.2 of the Public Resources Code, and third party legal costs. Surplus funds, if any, and detailed rationale for the specified level of surplus.

#### 14 CCR § 18964(b)(9)

# **Financing Mechanism**

Mattress Recycling Council Inc. (MRC Inc.) operates similar mattress recycling programs in three states: California, Connecticut and Rhode Island. In 2017, MRC Inc. established separate limited liability companies (LLCs) for each state program. The LLC operating the California program is Mattress Recycling Council California, LLC (MRC).

Each state program's LLC maintains its own financial records to reflect the receipt of the appropriate recycling charge and the direct expenses that it incurs (e.g., collection, recycling, transportation, communications, etc.). MRC Inc. allocates shared expenses (e.g., administration costs, overheads, etc.) among the three state program LLCs based on the relative population of each state. Each LLC also has a separate reserve for that state program.

Using the format specified in CalRecycle's regulations, we review MRC's total 2023 expenses and revenues associated with the California program with tables comparing 2023 actual expenses and revenues to 2022 actuals, as well as projections for 2024 and the budget for 2025, subject to CalRecycle's approval, as follows:<sup>2</sup>

# **Revenue from the Mattress Recycling Charge**

Cal. Pub. Res. Code § 42989(b)(2) authorizes MRC to either (1) set a single recycling charge that applies to all sizes and types of mattresses and foundations, or (2) set two different charges "to accommodate mattress size differentials." MRC maintained a single charge for 2023 and in its 2024 budget (as approved by CalRecycle). Factors MRC considered that supported this decision included avoiding confusion among retailers and consumers, ease of consumer messaging and simplified charge collection and reporting obligations for retailers when they collect the charge from consumers and then remit those charges to MRC.

MRC has a single recycling charge for mattresses and foundations sold in Connecticut and Rhode Island, the other two states in which it administers similar mattress recycling programs, and, like California, that arrangement has worked well in those states. Having

<sup>&</sup>lt;sup>2</sup> For these purposes, all 2022 and 2023 revenue and expenses are based on MRC's audited financials. Projections for 2024 are based on unaudited 1st quarter 2024 actuals and forecasted revenue and expenses for the remainder of the year. Proposed 2025 revenue and expense amounts cited in this annual report have been approved by the MRC Board of Directors and have been submitted separately to CalRecycle in MRC's 2025 Budget.
a single recycling charge, regardless of mattress size, that is consistent across state programs avoids confusion among multi-state and online retailers.

MRC collected this recycling charge on all sales of mattresses and foundations to California residents or end users (e.g., hotels, educational institutions, etc.), regardless of size. In 2023, registered retailers and other sellers reported California sales of 3,383,382 units, 9.9% less than 2022, including 723 units sold in prior years (2016–2017) at the \$11 fee. As a result, in 2023 MRC collected recycling charge revenue totaling \$35,525,873 (3,382,659 units multiplied by \$10.50 plus 723 units multiplied by \$11). This represents a 9.9% revenue decrease from 2022.

In 2023, the California program also earned \$21,309 in late fees on recycling charge remittance from retailers to MRC. The total revenue for 2023 including recycling charge and late fees was \$35,547,182.

Table 32 shows MRC's 2022 and 2023 actual revenue from the recycling charge and late fee revenue, MRC's 2024 projected revenue and its proposed 2025 revenue.

#### TABLE 32: Program Revenue

				2025
	2022	2023	2024	Proposed
Category	Actual	Actual	Projections	Budget
Recycling Charge	\$39,438,301	\$35,525,873	\$35,170,254	\$55,200,560 <sup>3</sup> .
Revenue	φ39,430,301	φ33,323,073	φ33,170,23 <del>4</del>	φ55,200,500%
Late Fee Revenue	\$35,903	\$21,309	\$20,000	\$25,000
Total Revenue	\$39,474,204	\$35,547,182	\$35,190,254	\$55,225,560

# **Capital Costs**

Other than modest expenditures on computers, software and office equipment, MRC incurred no capital costs in 2023 related to the California program.

# **Education and Outreach Costs**

Costs for education and outreach activities in 2023 totaled \$2,798,276, 2.9% lower than 2022, representing 6.4% of total expenses. MRC continued to meet its communication objectives, providing robust industry- and consumer-targeted outreach as explained in the Education and Outreach section of this report. Table 33 shows MRC's 2022 and 2023 actual education and outreach costs, its projected 2024 costs and its proposed 2025 expenses.

<sup>&</sup>lt;sup>3</sup> 2025 Proposed Budget includes a fee increase detailed in the 2025 Budget.

Category	2022 Actual	2023 Actual	2024 Projections	2025 Proposed Budget
Advertising and Consumer Education	\$1,712,860	\$1,567,979	\$1,540,000	\$1,540,000
3rd Party PR Agency	\$589,874	\$584,993	\$590,000	\$590,000
Industry and Stakeholder Outreach	\$215,297	\$190,303	\$192,000	\$192,000
Conferences & Events	\$54,073	\$79,042	\$48,600	\$50,100
Annual Report Expenses	\$23,240	\$30,293	\$35,000	\$35,000
Subtotal	\$2,595,344	\$2,452,610	\$2,405,600	\$2,407,100
Travel	\$32,745	\$28,041	\$28,600	\$29,400
Staff Expenses	\$252,611	\$317,625	\$330,000	\$346,500
Total Education and Outreach Costs <sup>₄</sup>	\$2,880,700	\$2,798,276	\$2,764,200	\$2,783,000

#### TABLE 33: Education and Outreach Costs

<sup>4</sup> The 2023 audited financial statements include Education and Outreach staff expenses in the Management, Staffing, and General Expenses category and travel expenses in the Staff and Officer Travel Expense category.

# **End-of-Life Used Mattress Management Costs**

MRC classifies as Operational Costs expenses incurred for mattress collection (including the Illegally Dumped Mattress Collection Initiative), transportation and recycling. As summarized in Table 34, MRC's 2023 Operational Costs for end-of-life management were \$33,457,977, a decrease of 1.0% from 2022 levels. Total units collected and recycled in 2023 were 1,461,946, an increase of 3.1% from 2022 units. This increase in units collected directly affected the recycling and collection costs.

The following provides additional details for Operational Costs:

## **Collection Costs**

- Solid Waste Handling Fees: MRC paid \$3,369,947 (0.2% less than 2022) to collection sites throughout the state to compensate them for consolidating discarded mattresses and preparing them for transport to an MRC recycling facility.
- **Collection Containers and Storage:** MRC incurred \$1,671,336 in 2023 (4.8% more than 2022) to lease trailers and roll-off containers used to hold and transport collected mattresses.
- Consumer Incentive: In 2023, MRC recyclers paid a total of \$339,652 (13.7% more than 2022) in consumer incentives to encourage residents to deliver discarded mattresses directly to MRC recycling facilities and one external consumer incentive location. In setting the per unit incentive amount, MRC took into account Cal. Pub. Res. Code § 42985(b), which states the legislature's intent that MRC's

statewide program not undermine existing used mattress recycling, resale, refurbishing and reuse operations that are in compliance with state and federal law.

- **Collection Site Signage/Guidelines:** MRC incurred \$10,439 in 2023 (58.8% less than 2022) to provide new collection site signage and updated written guidelines to collection sites. MRC only produces the signs when a new site joins the program or MRC must replace damaged signage.
- Illegally Dumped Mattress Collection Initiative: MRC spent \$871,014 in 2023 (15.1% less than 2022) to address illegally dumped mattresses in California. Most of these costs (\$846,855) were payments to entities, including local governments, solid waste facilities, franchise haulers, nonprofits contracted with municipalities, Joint Powers Authorities and Native nations, to count and pick up mattresses that were illegally dumped in their communities. See <u>Mitigation of Illegal Mattress Dumping</u> for more information.

## **Transportation**

Although the number of units transported in 2023 increased slightly, MRC's total transportation expenses decreased. MRC paid \$8,709,465 in 2023 (7.5% less than 2022) to transport collected units to MRC recyclers. Per unit transportation costs decreased from \$7.55 to \$6.92 due to cost saving efficiencies implemented in 2022 and 2023 and a decrease in transportation for pocketed coils. In 2023, the number of recyclers processing pocketed coil onsite increased from one to three, reducing the need for MRC to transport some pocketed coils units to a central processing facility. As a result, the cost for transporting pocketed coils in 2023 was \$933,380 (compared to \$1,308,734 in 2022).

## Recycling

MRC contracts with recyclers to dismantle and recycle units in California. Although MRC processed 3.1% more units in 2023 compared to 2022, total recycling expenses rose by a lower percentage. MRC paid eight contracted recyclers (operating 10 facilities) \$18,486,124 (2.4% more than 2022) for these services. This amount includes \$511,081 for processing pocketed coils at a central processing facility.

Pocketed coils contain recyclable steel, but most scrap steel purchasers require that the steel be separated from the pocket fabric. In previous years, only one recycler processed all pocketed coils, but in 2023, three mattress recyclers offered this capability. For recyclers who do not process pocketed coils, MRC continues to transport the material to a centrally located recycler for processing. As a result, the additional cost MRC incurred to recycle more units in 2023 was offset by savings on pocketed coil processing.

Table 34 shows MRC's 2022 and 2023 actual end-of-life management costs, its projected 2024 costs and its proposed 2025 expenses.

Category	2022 Actual	2023 Actual	2024 Projections	2025 Proposed Budget
Collection and Container	Costs			
Solid Waste Handling Fees	\$3,376,209	\$3,369,947	\$3,353,523	\$3,484,604
Collection Containers and Storage	\$1,594,769	\$1,671,336	\$1,788,112	\$1,863,000
Consumer Incentive	\$298,836	\$339,652	\$341,361	\$367,770
Collection Site Signage/ Guidelines	\$25,345	\$10,439	\$17,220	\$20,000
Total Collection and Container Costs	\$5,295,159	\$5,391,374	\$5,500,216	\$5,735,374
Illegally Dumped Mattress	<b>Collection Init</b>	tiative		
Initiative Entity Compensation	\$858,370	\$846,855	\$835,885	\$863,410
Marketing/Advertising/ Events	\$4,673	\$8,712	\$20,346	\$22,000
Consulting Services	\$8,986	\$735	\$1,800	\$1,800
Pilot Studies	\$142,787	\$0	\$70,000	\$90,000
Staff Expenses	\$11,691	\$14,712	\$15,000	\$15,750
Total Illegally Dumped Mattress Collection Initiative <sup>5</sup>	\$1,026,507	\$871,014	\$943,031	\$992,960
Total Collection Costs	\$6,321,666	\$6,262,388	\$6,443,247	\$6,728,334
Transportation	\$9,418,346	\$8,709,465	\$9,509,115	\$9,125,649
Recycling	\$18,056,285	\$18,486,124	\$20,130,058	\$24,544,412
Total Operational Costs	\$33,796,297	\$33,457,977	\$36,082,420	\$40,398,395

#### TABLE 34: End-of-life Used Mattress Management Costs (Operational Costs)

# Research

MRC seeks to enhance the sustainability of California's mattress recycling program by improving the efficiency and effectiveness of the mattress collection network, promoting best practices in mattress recycling and identifying and developing new and better end uses for recovered materials. In addition, MRC operates the Sleep Products Sustainability Program (SP2) which is a third-party certification designed to help individual mattress manufacturers reduce the generation of waste materials, water and energy. MRC also supports two circularity focused workgroups.

<sup>5</sup> The 2023 audited financial statements include staff expenses for the Illegally Dumped Mattress Collection Initiative in the Management, Staffing, and General Expenses category.

## **Research Projects**

In 2023, MRC incurred expenses of \$606,264 (15.4% less than 2022) for research activities and mattress collection facility improvement funding. See <u>Research</u> section for a more detailed explanation of completed, active and future research activities.

## Sleep Products Sustainability Program (SP2)

In 2023, MRC incurred \$95,927 to operate the SP2 program (13.9% less than in 2022). SP2 develops methods that manufacturers can use to analyze and reduce their environmental impact. MRC works with California manufacturers to help them reduce both the generation of waste materials and the use of water and energy in their manufacturing facilities.

Program expenses included consulting fees for SP2 oversight and development of program resources to assist participants as they prepare for certification, as well as the costs associated with facilitating workgroups focused on product circularity and new materials in mattresses.

See the <u>Materials Management/Waste Hierarchy</u> and <u>Research</u> sections of this report for more information.

Table 35 shows MRC's 2022 and 2023 actual research costs, its projected 2024 costs and its proposed 2025 expenses.

	2022	2023	2024	2025 Proposed
Category	Actual	Actual	Projections	Budget
Research Activities	\$447,606	\$410,208	\$475,000	\$475,000
Mattress Collection				
Facility Improvement	\$76,587	\$44,512	\$75,000	\$45,000
Funding <sup>6</sup> .				
Consulting	\$192,189	\$151,544	\$275,000	\$280,000
Sleep Products				
Sustainability	\$111,453	\$95,927	\$161,290	\$147,278
Program				
Subtotal Research	\$827,835	\$702,191	\$986,290	\$947,278
Staff Expenses	\$184,933	\$209,337	\$217,000	\$227,850
Total Research?	\$1,012,768	\$911,528	\$1,203,290	\$1,175,128

#### TABLE 35: Research Costs

<sup>6</sup> The 2023 audited financial statements show Mattress Collection Facility Improvement Funding, labeled as Grants, separately from Research.

<sup>7</sup> In MRC's 2023 audited financial statements, the Management, Staffing, and General Expenses category includes staff expenses for Research.

# Program Administration, Legal and CalRecycle Costs

In 2023, MRC incurred \$6,450,282 (5.6% higher than 2022) in program administration costs, including legal and CalRecycle oversight. In 2023, MRC's total staff expense of \$4,068,987 covered salaries for a total of 29 FTE (full time equivalent) staff. Of that amount, \$3,399,723 is for 24 FTEs that perform administrative and operational program oversight and whose salaries are included under this expense category. Staff expense for the additional five FTEs, who work on education and outreach, the illegally dumped mattress initiative, research, and in-house legal are included under those activity costs (see below).

MRC also paid consultants and outside contractors \$445,138 in 2023 to provide additional services and expertise to help manage program registrants, retailer participation, recycling data, and financials. MRC 2023 program administration included \$353,453 in computer and database expenses for the organization's finance and CRM systems, including expanding its program CRM to improve efficiency and data collection. Other administrative and overhead costs include office space, telephone, utilities, insurance, bad debt and depreciation. In addition, MRC incurred \$19,821 to conduct compliance audits of its recyclers and \$65,100 to conduct reviews of retailer participation compliance, bringing total compliance expenses to \$84,921.

Program administrative expenses also include costs to prepare annual tax filings and conduct the annual financial audit, including MRC's SOC1 audit (conducted by PwC, a global audit and accounting firm), which CalRecycle's regulation 14 CCR§ 18964(b) (11) requires MRC to perform as a necessary component of the annual audit. These expenses are reflected in the \$287,000 in the Annual Financial Audit and Tax Filings expense category.

Field site visits and program travel expenses of \$150,859 were 6.9% lower in 2023 compared to 2022 levels.

MRC also works with California-based entities to provide industry and government relations support, specifically to assist MRC in responding to questions from legislators, informing elected officials and other stakeholders about the program and monitoring other California legislative and regulatory developments that may affect the program. In 2023, MRC incurred \$144,557 in this expense, similar to 2022 levels. In addition, CalRecycle invoiced MRC \$666,404 for oversight expenses in 2023, a 4.2% increase from 2022.

In 2023, MRC incurred legal and litigation support expenses totaling \$179,192, of which \$8,883 was for outside legal counsel and the remainder for in-house legal support.

Legal costs represent in-house and outsourced legal costs<sup>8</sup> to support the organization, including negotiating, managing and updating MRC's contracts with hundreds of vendors.

Table 36 shows MRC's 2022 and 2023 actual administration, legal and CalRecycle oversight costs, its projected 2024 costs and its proposed 2025 expenses.

Category	2022 Actual	2023 Actual	2024 Projections	2025 Proposed Budget
Staff Expenses	\$3,052,594	\$3,399,723	\$3,637,800	\$3,928,260
Administrative and Overhead Expenses	\$686,525	\$739,035	\$705,807	\$712,008
Outsourced Contractors/ Consultants	\$485,559	\$445,138	\$436,246	\$412,298
Computer and Database Expenses	\$395,147	\$353,453	\$392,842	\$295,517
Annual Financial Audit and Tax Filings	\$290,089	\$287,000	\$245,000	\$248,450
Compliance Expenses (operational and retailer)	\$67,467	\$84,921	\$98,544	\$93,920
Industry and Government Relations	\$144,797	\$144,557	\$150,000	\$150,000
Field Visits and Program Travel	\$162,047	\$150,859	\$134,100	\$138,300
Total Administration	\$5,284,225	\$5,604,686	\$5,800,339	\$5,978,753
Legal and Litigation Support Costs	\$181,730	\$179,192	\$202,000	\$210,850
CalRecycle Oversight	\$639,572	\$666,404	\$700,000	\$700,000
Total Administration, Legal and CalRecycle Oversight Costs	\$6,105,527	\$6,450,282	\$6,702,339	\$6,889,603

TABLE 36: Program Administration, Legal and CalRecycle Oversight Costs

<sup>&</sup>lt;sup>8</sup> Legal expenses are presented differently in the Audited Financial Statement Legal Services reflect only outsourced legal costs, while in-house legal expenses are included in the Management, Staffing, and General Expenses category.

## **Total Program Costs**

As noted in Table 37 below, MRC's 2023 total program costs were \$43,618,063.

				2025
	2022	2023	2024	Proposed
Types of Costs	Actual	Actual	Projections	Budget
Education and Outreach	\$2,880,700	\$2,798,276	\$2,764,200	\$2,783,000
Operational Costs	\$33,796,297	\$33,457,977	\$36,082,420	\$40,398,395
Research	\$1,012,768	\$911,528	\$1,203,290	\$1,175,128
Administration	\$5,284,225	\$5,604,686	\$5,800,339	\$5,978,753
Legal and Litigation Support Costs	\$181,730	\$179,192	\$202,000	\$210,850
CalRecycle Oversight	\$639,572	\$666,404	\$700,000	\$700,000
Total Program Costs	\$43,795,292	\$43,618,063	\$46,752,249	\$51,246,126

#### TABLE 37: Total Program Costs

## **Reserves and Surplus Funds**

Cal. Pub. Res. Code § 42988 requires that MRC maintain a reserve that is sufficient to fund the program's operations over a multiyear period in a fiscally prudent and responsible manner. Section 42988.3 further provides:

Commencing January 1, 2027, the mattress recycling organization shall not maintain total reserves exceeding 60 percent of its annual operating expenses, consistent with the requirements of the Financial Accounting Standards Board's Accounting Standards Update 2016-14, Not-for-Profit Entities (Topic 958), and any future updates to that standard.

In addition, CalRecycle's regulations require that MRC's annual report include a discussion of its "[s]urplus funds, if any, and detailed rationale for the specified level of surplus." 14 CCR § 18964(b)(9)(E).

For nonprofit entities like MRC, the concepts of "surplus funds" and "reserves" are distinct. For nonprofits, generally accepted accounting principles (GAAP) define the annual "increase (or decrease) in net assets" to mean the mathematical difference between total revenue and total expenses for that year. A nonprofit's increase (or decrease) in net assets is functionally comparable to net income (or net loss) earned by a for-profit company. For this reason, we interpret the term "surplus funds" used in 14 CCR § 18964(b)(9)(E) as referring to an increase in net assets that MRC records at the end of each annual year. (A decrease in net assets at year-end would be a deficit.)

GAAP (as set forth in FASB Accounting Standards Update 2016-14, referenced in Section 42988.3 of the Public Resources Code) defines a nonprofit's reserves as that amount of the unrestricted accumulated net assets that the organization's board of directors has designated as reserves. MRC has no restricted net assets. MRC's 2023 audited financial statement (Statement of Financial Position) identifies MRC's reserve fund as "Board Designated Financial Reserve."

An organization's board designated financial reserve can serve many purposes, including providing continuity of operations in times of economic downturn and addressing unforeseen events or other financial hardships. In MRC's case, MRC has set aside funds to be prepared for unforeseen circumstances that could have a substantial impact on revenues and expenses.

The reserves, however, are less than the total accumulated net assets. The part of the total net assets that are not designated by the board as reserves includes the nonprofit's financial assets which are set aside to meet the organization's short-term financial needs. These are comprised of liquid assets (such as cash), as well as non-liquid assets. Non-liquid assets, among other items, include accounts receivable (representing 12.2% of net assets), property and equipment and prepaid expenses.

Sufficient undesignated net assets are important to provide an organization with working capital to meet immediate cash flow needs. MRC's network of recyclers and transporters rely on prompt payment for services rendered. To keep the program functioning and its vendors paid and operating, it is critical that MRC hold sufficient working capital to cover cash flow shortfalls. To be fiscally responsible, MRC has designated approximately three months of operating assets as working capital.

As of December 31, 2023, MRC's net assets were \$31,780,961, as reported on the Statement of Financial Position section of MRC's 2023 audited financial statements. The Net Assets are divided into two segments:

- \$20,876,441 in board designated financial reserve, which is equal to the total net assets less the undesignated net assets. The reserve represents approximately 47.9% of 2023 Total Expenses, below the 2022 level of 60.4%.
- \$10,904,520 in undesignated net assets (which equals 25.0% of 2023 Total Expenses). This is set aside to meet MRC's short-term cash needs.

MRC has adopted a conservative investment strategy with the goal of preserving the value of our investments over the long term, using lower risk investments that historically provide good returns, with a strong weighting in fixed income. In 2023, MRC earned a net return of \$2,444,590 on its investments (including interest, dividends, realized and unrealized gains).

Section 42988.3 of the Public Resources Code requires that by January 1, 2027, MRC's reserves not exceed 60% of its annual operating expenses. As part of its multiyear effort to meet this requirement, MRC was able to keep the recycling charge at \$10.50 despite operating at a deficit since 2019. As part of this process, MRC recorded an operating loss in 2023 of \$8,070,881. As a result, MRC's net assets decreased in 2023 by a total of \$5,625,176, which reflects the sum of the \$8,070,881 operating loss, the \$2,444,590 net gain on investments, and a modest \$1,115 gain on disposal of assets.

As Table 38 shows, as of December 31, 2023, the Net Assets at End of Year was \$31,780,961.

				2025
	2022	2023	2024	Proposed
Category	Actual	Actual	Projections	Budget
Total Revenue	\$39,474,204	\$35,547,182	\$35,190,254	\$55,225,560
Total Program Costs	\$43,795,292	\$43,618,063	\$46,752,249	\$51,246,126
Change in Net Operating Assets	(\$4,321,088)	(\$8,070,881)	(\$11,561,995)	\$3,979,434
Net Investment Return	(\$3,716,134)	\$2,444,590	\$606,000	\$744,000
Gain on the Disposal of Assets	\$90	\$1,115	\$0	\$0
Change in Net Assets	(\$8,037,132)	(\$5,625,176)	(\$10,955,995)	\$4,723,434
Net Assets Beginning of the Year	\$45,443,269	\$37,406,137	\$31,780,961	\$20,824,966
Net Assets at the End of the Year	\$37,406,137	\$31,780,961	\$20,824,966	\$25,548,400

#### TABLE 38: Net Assets

MRC anticipates a further decrease in net assets in 2024, as indicated in Table 38 above, due to a combination of factors, including lower charge revenue because 2024 mattress sales are forecasted to remain at the same low level as 2023 and increasing operating costs projected for upcoming years resulting from increases in labor, fuel and general inflationary pressures. Fortunately, the reserves that MRC had prudently set aside in the early years of the program helped MRC continue to support the program in California despite these economic challenges without necessitating an increase in the recycling charge up to this point.

At year-end 2023, MRC's board designated financial reserve and undesignated net assets (working capital) were as follows.

Net Assets as of 12/31/2023	\$31,780,961	2023 Total Expenses: \$43,618,063
Board Designated Financial Reserve	\$20,876,441	47.9% (approximately 5.7 months of 2023 expenses)
Undesignated Net Assets	\$10,904,520	25.0% (3 months of 2023 expenses)

#### TABLE 39: MRC's Board Designated Financial Reserve and Undesignated Net Assets

As demonstrated above, the Board Designated Financial Reserve as of December 31, 2023 complies with the 60% reserve target required by Section 42988.3 of the Public Resources Code.

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# **Education and Outreach**

## **CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS**

**14 CCR § 18964(b)(10)** — Education and Outreach. Provide a description of educational materials that were provided, including electronic examples of these materials. Identify any method(s) used to determine the effectiveness of educational and outreach efforts (e.g., surveys, hits on specific web pages, number of participants at events, etc.), if applicable. Describe any changes to those materials that are planned for subsequent years, if applicable.

## 14 CCR § 18964(b)(10)

# **EDUCATION & OUTREACH**

MRC's education and outreach efforts inform consumers, retailers, the mattress industry and other stakeholders about mattress recycling in California by explaining:

- How MRC operates
- MRC's accomplishments and impact in California
- How and where to recycle discarded mattresses
- Why recycling is beneficial
- What the charge funds
- The mattress industry's legal obligations

MRC reaches these audiences using an array of communications and marketing methods, including targeted direct mail, printed collateral, advertising, media relations, websites and social media. MRC also participates in community and industry events and visits retailers, recyclers and other collection locations to learn how to collaborate on residential outreach.

Figure 5 shows the percentage of MRC's education and outreach costs directed to consumer and industry audiences.



## FIGURE 5: 2022 Education and Outreach Spending Industry Versus Consumer

# **Communication Efforts**

MRC's outreach materials fall into one of three categories of efforts:

- 1. **Controlled:** MRC uses its own assets to provide and publish information (e.g., websites, social media, newsletters).
- 2. **Paid:** MRC pays for the ability to distribute information and receive visibility (e.g., advertising or event sponsorships).
- 3. **Offered:** MRC makes information or resources available to others to voluntarily distribute (e.g., a media release or toolkit).

## Controlled

#### Websites

MRC's outreach encourages visiting one of three websites:

- 1. ByeByeMattress.com, which focuses on consumers.
- 2. <u>MattressRecyclingCouncil.org</u>, which informs the mattress industry, regulators, and stakeholders.
- 3. <u>MRCreporting.org</u>, which mattress retailers, manufacturers, distributors and renovators use to register with MRC and to report and remit recycling charges to MRC.

MRC uses Google Analytics to measure website performance. In 2023, Google instituted major changes to its website analytics tool as well as the definition of several common metrics. In addition, to comply with consumer data privacy regulations in California, MRC implemented a popup in the final months of 2023 that allows website visitors to opt out of sharing their web browsing information with Google. Given the impact of these variables, we are only presenting 2023 website data and cannot make comparisons to previous years.

#### ByeByeMattress.com

All of MRC's outreach to California consumers (residents and businesses wanting to discard a mattress) encourages visiting **ByeByeMattress.com** to learn how and where to recycle unwanted mattresses. For residents, the site features a searchable locator and curbside pickup directory, along with California program details such as retailer take-back information. For businesses, MRC provides Commercial Volume Program information.

In October 2023, MRC unveiled a fresh look and user experience for ByeByeMattress.com. Changes included enhancing the website's performance and presentation on mobile devices, giving households and businesses streamlined views of the content, and optimizing geolocation to immediately present the most relevant information and pinpoint the nearest locations. With the redesign, MRC took another step to address source reduction by introducing a new section devoted to mattress care best practices. We also updated our information on mattress recycling and actions consumers can take to combat illegal dumping.

In 2023, 445,980 users visited ByeByeMattress.com.



#### MattressRecyclingCouncil.org

MRC uses <u>MattressRecyclingCouncil.org</u> to inform industry audiences, regulators, and stakeholders about state laws, program implementation and performance. The website features a robust resource library for the solid waste, recycling and mattress industries; research reports and developments; and a media center with newsletters and announcements.

In 2023, MattressRecyclingCouncil.org had 47,759 visitors.



#### MattressRecyclingCouncil.org

#### MRCreporting.org

Mattress retailers, manufacturers, distributors and renovators use MRCreporting.org to register with MRC and to report and remit recycling charges to MRC. The portal houses resources about California law and program, as well as documents and videos demonstrating the registration, reporting and charge remittance processes. Registered parties receive automatic payment reminders and missed deadline email notices. MRC also pushes important announcements about available customer education materials and mattress recycling options. In 2023, the number of companies receiving these communications totaled 1,572.



#### MRCreporting.org

#### Social Media

MRC maintains social media channels for both brands. We use the Bye Bye Mattress branded channels—Facebook, X (formerly Twitter) and Instagram—to educate consumers, and the Mattress Recycling Council branded channels—Facebook, X, LinkedIn, and YouTube—to communicate with industry audiences. Our social media followers consist of retailers and manufacturers, civic and environmental groups, local and state governments, waste haulers, and recyclers.



#### Bye Bye Mattress channels

During 2023, the content on Bye Bye Mattress branded channels earned 652,845 impressions. The collective audience grew to 2,760, a 24.5% increase from 2022. MRC attributes most of the growth to the late 2022 launch of Instagram and the use of social media advertising and boosted posts.

MRC used social media advertising to promote retailer take back, guide users to the nearest drop-off location, advertise collection events, showcase consumer incentive drop-off locations, draw attention to new mattress care content and inform new residents to visit <u>ByeByeMattress.com</u>. These ads earned an additional 11.4 million impressions.

Overall, MRC's Bye Bye Mattress social media accounted for 8% of all visitors to **ByeByeMattress.com** in 2023—a substantial growth from 4% in 2022.

#### Mattress Recycling Council channels

During 2023, the content on Mattress Recycling Council branded channels earned 86,569 impressions. The collective audience grew to 3,796 followers, a 25% increase from 2022. LinkedIn contributed to most of the growth in followers.

MRC used these channels to announce program developments, promote MRC's presence at industry events, share research announcements, distribute resources, generate interest in using the Commercial Volume Program (CVP), recruit Sleep Products Sustainability Program (SP2) participants and increase e-newsletter subscribers.

In 2024, MRC will continue to monitor the viability of our current social media channels as well as explore other platforms that may be effective tools to communicate with our diverse audiences.



#### **Newsletters**

In 2023, MRC offered six digital newsletters. The bulk of these newsletters targeted specific small audiences; however, our flagship publication, Highlights, reached over 7,200 subscribers.

#### Highlights, monthly

Highlights is MRC's primary communication tool for announcements, state program updates, posting research accomplishments and distributing lessons learned from our illegal dumping pilot projects.

MRC distributes Highlights to all registered retailers, renovators, manufacturers, collection site hosts, recyclers and other stakeholders that subscribe. By year's end, the mailing list exceeded 7,200 with an average open rate of 32%. MRC also publishes each issue on MattressRecyclingCouncil.org.

#### Retailers Spotlight, quarterly

Retailer Spotlight is distributed to registered retailers and provides tips for using <u>MRCreporting.org</u>, updates on state laws and regulations, new MRC resources for retailers, and insights on mattress recycling. By year's end, the mailing list exceeded 1,400 with an average open rate of 35%.

In 2024, in response to the 2023 Industry Survey, MRC included more regulatory information in this newsletter, including how retailers can prepare for a CalRecycle inspection.

#### Illegal Mattress Dumping Download, quarterly

In 2023, MRC re-branded the newsletter directed to the Illegally Dumped Mattress Collection Initiative (Initiative) participants as Illegal Mattress Dumping Download with the mission to deliver more news and tips to combat/prevent illegal mattress dumping while continuing to remind participants about data entry and how to use the database.

The mailing list consisted of 87 contacts registered in the Initiative. Each newsletter was opened by a third of the subscribers. In 2024, we expanded the mailing list to 150 additional recipients.



#### Seasonal Reminders, monthly

Each of MRC's program coordinators distributes a Seasonal Reminder to the collection site operators within their multi-county regions. The primary purpose of the newsletter is to remind operators of relevant MRC best practices (e.g., how to properly stack mattresses) and resources for training their staff or publicizing their site. In 2023, MRC expanded the format to recognize the achievements of individual collection sites within the region and share different approaches to implementing best practices.

The open rates of each coordinator's newsletter varied. Averages ranged from 47% to 63%.

#### **SP2** Publications

In 2023, MRC published two newsletters for SP2:

- **SP2 Toolkit:** MRC distributes this newsletter monthly to contacts at certified facilities or facilities working toward certification. Each month's content focuses on one of the 12 certification requirements. In 2023, the mailing list consisted of 28 program participants and the newsletter averaged an open rate of 38%.
- **SP2 Insights:** In 2023, MRC used this newsletter as a recruiting tool and distributed it quarterly to contacts at potential participating companies. The content consisted of program news, case studies and clips of sustainable practices in the furniture industry. MRC sent the newsletter to 125 recipients and achieved an average open rate of 40%. In 2024, this newsletter shifted to an on-demand format and will be distributed as new facilities are certified or as MRC releases case studies.





Congrats to Pleasant Mattress for Recertification Pleasant Mattress, the first company to certify their SP2 system, is also the first company to recertify their system. Congratulations on continuing to improve both their environmental impact and their systematic way to

## Paid

#### **Consumer Advertising**

MRC uses a mix of television, radio, digital, social media, and print as it designs advertising plans for general audiences or local plans to address a specific need. MRC's ads are multilingual.

Figure 6 shows the percentage of consumer advertising spending for television, radio, print, digital and social in 2023.



Appendix E contains examples of these advertisements.

#### General Audience Campaigns

In 2023, MRC ran general audience advertising in the spring and fall to coincide with holiday weekends when retailers sell large volumes of mattresses. MRC used English-language and Spanish-language ads in select major markets to increase general awareness of the program.

MRC considered the following factors when determining which areas to target: the presence of a recycler, increased access such as the opening of a large collection site or multiple sites, the area's environmental justice classification, and the per capita rate of illegal dumping. Based on these criteria, MRC chose the following as major advertising markets in 2023:

- Los Angeles County's Antelope Valley, San Gabriel Valley and the Gateway Cities regions
- Central Valley counties (Fresno, Merced and Tulare)
- Northern California counties (Del Norte, Humboldt, Mendocino, Lake, Sonoma)

English-language media received the "Three Ways to Recycle" campaign. The ad summarized the three primary ways a consumer could place a mattress in the recycling stream: retailer take back, consumer drop off, and municipal bulky item pickup. Spanish-language media received "Cuidando la Tierra" (translates to Taking Care of the Earth) which positions mattress recycling as an easy and free way to help protect the environment. Both ads encourage visiting ByeByeMattress.com to learn more about what to do with an unwanted mattress. Digital direct mail campaigns to new movers in the target markets complimented these ads.

Overall, MRC's general audience advertising in these markets resulted in 85 million impressions, and nearly half (49%) of the visits to the California page on ByeByeMattress.com originated from these ads.

#### Local Campaigns

In 2023, four local communities invited MRC to collaborate on local advertising:

- **Long Beach:** MRC produced multiple digital and printed direct mail projects to raise awareness of a newly established collection site, each reaching an average of 75,000 households.
- **Modesto:** MRC collaborated with the city and regional chamber to raise awareness of a newly established collection site in an illegal dumping hotspot area with a ribbon-cutting ceremony and a printed direct mail postcard sent to over 49,000 households.
- **Fresno:** MRC joined forces with local city and county officials to address illegal dumping by producing a 60-second radio spot that aired on five FM radio stations during a 16-week period.
- San Benito County: MRC collaborated with the county on a direct mail print campaign to publicize a major waste collection event to nearly 20,000 households.



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Solicitar recogid

20 bye bye mattress ByeByeMattress.com



#### Online and Digital Advertising

MRC continued to use Google's AdWords Grant program, keyword search ads and display ads, as well as the Waze navigation app to build ongoing awareness of the program. MRC also used digital advertising to bring attention to the new mattress care content on **ByeByeMattress.com**.

• Online Search: MRC garnered more than 33.6 million impressions in 2023 through the use of Google ads, which displayed in or alongside search results as users searched the internet for "mattress recycling," "disposal," or "junk removal." Over 51,000 consumers visited <u>ByeByeMattress.com</u> after clicking on one of these ads.



• **Mobile Navigation:** MRC's ads on Waze received more than 1.9 million impressions and prompted 1,393 navigations before a Sept. 1 re-restructuring by Google ended advertising on Waze. MRC's ads promoted all locations that offered the Consumer Incentive Payment and appeared as the app's users drove near these areas. Locations were also marked on the map, so as users referenced the map during their journey, they would learn a location exists.



• Mattress Care Campaign: MRC used a mix of digital and social media advertising to generate awareness of the new mattress care page on ByeByeMattress.com. MRC worked with a digital content distributor to place a sponsored-content article offering mattress care advice on 55 California news sites. MRC produced the article in both English and Spanish. The collective audience of these news sites totaled 48.7 million viewers. Four of the news sites further promoted the article on their social media channels, earning an additional 2.87 million impressions. The campaign ran from November 2023 to March 2024, resulting in 7,867 clicks to ByeByeMattress.com.

MRC will continue using online and digital advertising to generate leads to **ByeByeMattress.com** and regularly monitor analytics to find the best marketing mix for Californians.

#### **Industry Advertising**

In 2023, MRC advertised the CVP, SP2 and the retailer take-back obligation in a variety of trade publications in different industry verticals. Overall, MRC's industry advertising received 2.3 million impressions. Appendix E contains examples of these ads.

- **CVP:** MRC used digital and print ads, as well as targeted emails to subscribers in the home furnishings, lodging and apartments verticals. To reach sustainability directors at California universities, MRC sponsored a recycling guide for administrators seeking waste reduction and illegal dumping mitigation solutions during student move-out.
- **SP2 and Retailer Takeback:** MRC focused these ads in the home furnishings vertical and used digital and print ads, as well as targeted emails to subscribers.

#### **Event Sponsorships**

#### Community Events

MRC participated in 17 events throughout the state during spring, including Earth Day, exposing Bye Bye Mattress to more than 100,000 residents. MRC's booth raises awareness about retailer take back, participating drop-off locations, and available curbside opportunities. MRC also invites attendees to learn about how a mattress is recycled, what happens to the components and the positive environmental impacts of mattress recycling. MRC's 2023 schedule included:

- Alameda's Spring Shindig
- Carson CSU Dominguez Hills Earth Day Festival
- Cupertino Earth & Arbor Day
- Fremont Go Green with Us! Earth Day
- Fresno Earth Day
- Hayward Community Festival
- Lodi Street Faire Spring
- Los Angeles County Sanitation Districts
  Earth Day
- Marin Earth Day
- Napa Earth Day
- Sacramento ECOS Earth Day



- San Diego350's Carnival for Climate
- Santa Barbara Earth Day
- Stockton Earth Day
- Victorville Spring Festival and Egg Hunt
- Visalia Dia de los Niños



#### Mattress Industry Events

In 2023, MRC participated in mattress industry events to increase awareness of legal obligations, present research findings, further sustainability and circularity conversations and build interest in SP2. These events included:

- Las Vegas Market: Held twice each year, this event is the largest furniture and bedding show in the United States. It attracts retailers, distributors and manufacturers from California, the U.S., and over 80 countries.
- Southern California Furniture and Accessory Market: In 2023, this event resumed its annual schedule. MRC exhibited alongside some of the industry's leading manufacturers, suppliers, and distributors of mattresses, furniture and home goods. MRC interacted with attendees at our booth and engaged in discussions with other exhibitors.

• **ISPA Sustainability Conference:** ISPA in 2023 held its second conference to educate, connect and inspire the bedding industry to develop practical solutions for sustainability challenges. MRC exhibited and participated in a panel discussion to create a broader understanding of end-of-life challenges recyclers face with mattresses, generate interest in research projects and encourage participation in SP2. At the IPSA EXPO in March 2024, we found several manufacturers were already applying lessons from the 2023 Sustainability Conference.

## Offered

#### **Consumer Education Materials for Retailers**

MRC provides no-cost point-of-sale materials to the mattress industry. Items include an information card, poster, Consumer FAQ and digital badge. All materials are available in Spanish, Chinese, Korean, Tagalog and Vietnamese. A retailer may request these items from MRC or download artwork from MRC's Resources Library.

In 2023, MRC provided 16,000 information cards and 366 posters to California retailers to help them explain mattress recycling and the charge to their customers.

MRC uses Retailer Spotlight, email notifications via <u>MRCreporting.org</u>, industry publications, and events to regularly inform retailers of these educational materials. For newly registered retailers or those opening new stores in the state, MRC sends a starter kit with a postage-paid response card to request an automatic refill of materials.

In early 2024, MRC rolled out the first-ever redesign of our information cards and in-store posters. MRC redesigned the educational materials based on retailer feedback and our observations during store visits. The revisions make it easier for consumers to read and find relevant information on recycling their old mattresses, including the retailer take-back requirements. Each card and poster also feature a QR code to quickly access pertinent pages on ByeByeMattress.com.





#### **Media Relations**

In 2023, MRC generated more than 236.2 million impressions with consumer and industry media outreach. This amount of coverage equates to approximately \$206,400 in advertising value.

MRC proactively generated coverage for the positive impact of recycling 10 million mattresses in California and 12 million mattresses program-wide, the results of the life cycle analysis and completed textile research, as well as new or expanded Bye Bye Mattress collection opportunities. Other mentions resulted from reporters attributing MRC as their source for mattress recycling information or collection sites or event hosts using MRC's publicity toolkit and accompanying resources.

Major announcements included:

- **10 Million Mattress Milestone:** To recognize the program's success MRC organized a press conference in Fresno at Caglia Environmental's Cedar Avenue Transfer Station, one of the first sites to join the program. This resulted in coverage on ABC, CBS and NBC in various markets.
- America Recycles Day: In collaboration with the city of Modesto and the Modesto Chamber of Commerce, MRC used Keep America Beautiful's America Recycles Day to announce the opening of the city's first collection location.
- Life Cycle Analysis: MRC announced this research report to the furniture and bedding industries and the solid waste and recycling sector, resulting in several byline columns by MRC leaders in trade publications.





 Collection Site and Event Publicity Toolkits: MRC provides recyclers, collection sites, and event hosts with a toolkit containing a news release template, flyer, signage, and suggested content they can use to publicize their participation in the program through online and social media outlets, city/organization websites, and newsletters. The toolkit allows customization of messaging such as hours of operation and residency restrictions. Examples of media coverage resulting from these toolkits include Western Placer Waste Management and the City of San Diego opening Miramar Landfill. Visit MRC's Resources Library for complete toolkits.

#### Public Service Announcement

In 2023, MRC's Public Service Announcement (PSA) campaign, "Break Up the Right Way With Your Old Mattress," eclipsed 10 million lifetime impressions nationwide. In 2023, it aired 7,677 times in California, resulting in over 3.7 million impressions.

The campaign includes a 15-second and 30-second video and radio spots in three languages—English, Spanish and Mandarin. In California, English-language spots accounted for 51% of the airings and Spanish-language spots accounted for the remaining 49%. The most aired spot was the 30-second Spanish-language version.

MRC encouraged airings by contacting station directors in the weeks before Earth Day (April 22) and America Recycles Day (Nov. 15). To complement these airings, MRC also asked city leaders and community-based organizations to share the PSA on their social media feeds and other communication channels. This outreach resulted in the use of the PSA by 16 new stations.

California media markets with the most 2023 airings included:

- Los Angeles
- Chico-Redding
- San Francisco-Oakland-San Jose
- Yuma-El Centro



Since 2021 MRC has offered this PSA to California media. In 2024, MRC will produce new spots using information gathered from completed illegal dumping pilot projects and our involvement in task forces, workshops and conferences.

Appendix E contains the video and radio scripts.

# **Compliance Outreach**

MRC continues to monitor various sources for new entrants into the mattress segment, as well as non-compliant parties. When MRC identifies a party that may need to register and participate in the program, MRC mails a certified mail notice informing it of its

potential obligations and follows up with a phone call or email. If there is no response within 30 days, MRC mails a second certified letter and the party is given 30 more days to respond. If the party remains unresponsive, MRC refers the party to CalRecycle for action.

MRC's database of potential retailers, manufacturers, distributors, and renovators is a compilation of information from California's Bureau of Household Goods and Services, ReferenceUSA, Dun & Bradstreet, industry publication subscriber lists, industry event attendee lists, Yellow Pages, chambers of commerce, the Better Business Bureau and online searches. MRC also receives leads for potential registrants from CalRecycle's enforcement staff and MRC program coordinators as they travel the state, MRC Customer Relations area visits and other registered participants.

MRC also monitors whether retailers and other mattress sellers submit monthly reports and remit collected recycling charges on time. MRC uses a protocol to alert parties more than 90 days delinquent of late fees and associated interest. Each month, MRC notifies CalRecycle of all parties that reach level seven.

Delinquency		
Stage	Late Reporter	Late Remitter
Level 1	Late notice email generated by MRCreporting.org	Late notice email generated by MRCreporting.org
Level 2	Phone call made to verify continued program participation and provide a verbal reporting reminder	Phone call made regarding outstanding payment and warning of potential interest charges
Level 3	Written notice mailed	Written notice mailed and interest invoice issued
Level 4	Second phone call made to provide verbal warning of potential penalties	Second written notice sent by certified mail and interest invoice issued
Level 5	Written notice sent by certified mail and late fee invoice issued	Second phone call made warning of accruing interest
Level 6	Second written notice sent by certified mail and late fee invoice issued	Third call made warning of referral to collections agency and interest invoice issued
Level 7	Late fee invoice issued; CalRecycle notified of delinquent account	Delinquent account sent to collections agency and interest invoice issued; CalRecycle notified of delinquent account
Continued action	Late fee invoices issued monthly until account no longer delinquent	Interest invoices issued monthly until account is no longer delinquent

#### TABLE 38: Notification Protocol for Late Reporters and Charge Remitters

Meanwhile, CalRecycle's enforcement unit randomly selects mattress retailers, manufacturers and renovators to evaluate compliance with SB 254 through virtual and on-site inspections.

At retailer inspections, CalRecycle confirms whether the business is registered with MRC, visibly displays the correct charge on the sales transaction documents, collects the recycling charge from customers, properly remits those charges to MRC, and complies with the no-cost retailer take-back obligation. Inspectors also verify whether the mattresses and foundations offered for sale are produced by manufacturers that have registered with MRC.

At renovator inspections, CalRecycle confirms whether the business is registered with MRC and evaluates documentation practices used to report annual mattress collection and disposition data (due to CalRecycle May 1 of each year).

When CalRecycle determines it will levy penalties against a non-compliant party, it publishes the enforcement order on the department's website (https://www2.calrecycle.ca.gov/Docs/EnforcementOrder/). In 2023, CalRecycle issued five enforcement orders.

# **Evaluations**

MRC tracks consumer awareness annually and conducts periodic research to measure and improve consumer outreach and education. We also gauge industry awareness and satisfaction by contacting all registered retailers at least once each year. Appendix E contains the complete survey results.

## **Consumer Behavior and Awareness**

MRC surveyed consumers statewide in late April 2023 at the conclusion of its spring advertising campaign. MRC contracted with KB Insights, a 30-year marketing consultant and experienced analyst, to create and implement the survey (N=1,025). This survey obtained feedback from adult residents throughout California, matching California's demographic breakdown reported in Census data for age, gender, ethnicity and income. All responses were collected online.

The survey measured consumer awareness of mattress recycling, retailer take back, how to dispose of a mattress so it can be recycled, knowledge of "free" recycling and awareness of the program's name (these comprise our five Key Performance Indices or "KPIs" listed in Table 39). Although lower than the same KPIs taken in May 2022, the 2023 results were within 2%-5% of previous measurements. The KPI measurement that showed the greatest decline was knowledge of retailer take back, which dipped 5%, from 35% to 30%. Since consumers seek out and retain information about mattress recycling as they plan to replace their existing products, it is logical that our survey would reveal small KPI decreases in 2023 because Californians bought fewer mattresses in 2023, a continuing trend from 2022. As discussed in further detail

below, other MRC surveys demonstrate that consumers' awareness and knowledge about recycling increase when they are actively engaged in replacing their existing mattresses.

Key Performance Indicator	2020	2021	2022	2023
Knowledge of retailer take back	35%	37%	35%	30%
Knowledge that a mattress can be recycled	47%	52%	52%	50%
Knowledge that recycling is free	22%	28%	27%	23%
Knowledge of how to dispose of a mattress so it can be recycled	26%	31%	29%	27%
Recall of Bye Bye Mattress program name	18%	23%	20%	16%

#### TABLE 39: MRC's Statewide Consumer Awareness Key Performance Indices 2020-2023

The respondents that could recall Bye Bye Mattress by name (N=172) reported learning about the program through the following sources (MRC asked respondents to select all that apply): advertising (73%), friend or relative (50%), news (31%), local recycling center (26%), mailed information (25%), social media (24%), mattress retailer (24%), landlord or property manager (22%), city or local government (21%) and online search (13%). When compared to 2022, the categories with significant increases were online search (8%), news (7%) and mattress retailer (5%). The sources that had the greatest decrease were landlord or property manager (13%), mailed information (4%) and local recycling center (4%).

Of the survey respondents who recalled hearing or seeing an advertisement (N=153), about two-thirds recalled a television spot (66%) and more than half remembered a social media post (58%). Print ad recall ranked third (26%), followed by radio (23%), in-store signage or materials (21%), online ads (19%), outdoor/billboard (17%) and Nextdoor (6%).

MRC will continue to use these channels to build awareness of Bye Bye Mattress and continue to work with local leaders, city staff, mattress retailers, landlords and property managers to promote the program.

Other portions of the survey measure consumers' mattress purchasing, disposal and storage behaviors, as well as motivators and barriers to recycling. MRC uses this behavioral data to identify opportunities for improving consumer communications.

In 2023, MRC did not see significant changes in either consumer purchasing behavior or the methods used to acquire mattresses. Similar to 2022, most respondents purchased from brick-and-mortar retailers (66%), another quarter from online-only companies (24%) and 7% acquired through non-retail sources such as hand-me-downs, yard sales, classifieds, etc. The remaining 3% did not recall.

The number of respondents who disposed of mattresses in 2023 dropped slightly from 22% to 18%. However, the top methods of disposal are the same as in 2022. Consumers preferred to have their mattresses picked up over dropping it off themselves. The top disposal methods were retailer take back (29%), municipal curbside collection (16%), or private junk removal service (13%). Dropping it off at a recycling center, collection event or at a landfill combined for 17% and 8% of the respondents selected placing it in the trash or dumpster. Meanwhile, 11% of responses pointed toward reuse—giving it away, donating it or selling it. The remainder did not recall (5%) or selected other (1%).

Respondents reported that they were motivated to recycle their mattresses to "protect the environment" (51%) and by "convenience - it's easy to do" (44%). These were the top two motivators in 2022, though we note in reversed order. As in prior years, respondents' perceived barriers to mattress recycling are consistently reported as a lack of knowledge (75%) and not having a vehicle to transport their discarded mattresses (34%).

MRC's consumer survey strategy in 2024 will include a comprehensive, statewide behavioral/awareness study to gauge success against the April 2023 survey.

#### **General Advertising Campaign Effectiveness**

To measure the effectiveness of seasonal advertising campaigns, MRC compares KPI performance before and after advertising in the specific markets targeted in its advertising plan. Accordingly, MRC conducted research in February 2023 (N=500) to establish "pre-campaign" performance in 267 targeted zip codes. We compared this data to the results from the annual survey detailed above for those specific zip codes, to assess "post-campaign" results. MRC conducted an additional survey in October 2023 (N=530) to assess "post-campaign" results for the Fall ad campaign.

Key Performance Indicator of Consumer in a Target Market	Pre- Campaigns Feb. 2023	Post- Campaign April 2023	Post- Campaign Oct. 2023
Knowledge of retailer take back	35%	37%	38%
Knowledge that a mattress can be recycled	52%	56%	58%
Knowledge that recycling is free	26%	30%	30%
Knowledge of how to dispose of a mattress so it can be recycled	27%	32%	35%
Recall of Bye Bye Mattress program name	21%	25%	27%

#### TABLE 40: MRC's Ad Campaign Key Performance Indices 2023

Since mattress disposals strongly correlate with mattress purchases, MRC also asks consumers who have purchased or acquired a mattress recently about their recycling knowledge and awareness. When segmenting respondents into targeted markets that had purchased or acquired a mattress in the last year, we note that KPIs increase significantly, indicating that MRC's outreach is resonating and reaching the most likely users of the program.

Key Performance Indicator of Recent Mattress Purchaser in a Target Market	Pre- Campaigns Feb. 2023	Post- Campaign April 2023	Post- Campaign Oct.
Knowledge of retailer take back	50%	57%	65%
Knowledge that a mattress can be recycled	60%	71%	73%
Knowledge that recycling is free	37%	53%	50%
Knowledge of how to dispose of a mattress so it can be recycled	40%	55%	60%
Recall of Bye Bye Mattress program name	38%	50%	52%

#### TABLE 41: Key Performance Indices of Recent Mattress Purchasers in MRC's Targeted Markets

MRC will continue to measure advertising effectiveness in this manner while still conducting statewide research for strategic analysis and for trending purposes.

## Spanish-Speaking Consumers

MRC continues to monitor awareness among Spanish-speaking consumers because we offer outreach material and produce advertisements in this language. In each 2023 survey phase, MRC asked whether the respondent spoke Spanish and segmented those responses for standalone analysis. KPIs dropped between February and April 2023 among Spanish speakers and rebounded significantly between April and October 2023.

MRC notes that Spanish speakers that lived in a zip code targeted by MRC's advertising campaigns displayed awareness at similar levels to the general population in a targeted zip code (Table 42), and higher in three of five KPI categories in the October post-campaign survey.

MRC attributes the early 2023 drop to decreased mattress purchases at the time. Only since 2022 have MRC's surveys included a question to determine if a respondent spoke Spanish, so MRC will continue to keep this question to determine if there is a similar pattern in 2024.

Key Performance Indicator of Spanish-Speaking Consumer in a Target Market	Pre- Campaigns Feb. 2023	Post- Campaign April 2023	Post- Campaign Oct.
Knowledge of retailer take back	43%	31%	36%
Knowledge that a mattress can be recycled	58%	50%	56%
Knowledge that recycling is free	35%	28%	34%
Knowledge of how to dispose of a mattress so it can be recycled	36%	28%	36%
Recall of Bye Bye Mattress program name	35%	25%	30%

#### TABLE 42: Key Performance Indices of Spanish-Speaking Consumer in a Targeted Market

Based on these results, MRC will continue incorporating Spanish-language outlets in our advertising campaigns, offering a Spanish-language Public Service Announcement, providing dual-language outreach materials and collaborating with Latino community leaders, elected officials and nonprofit/community-based groups to keep Spanishspeaking consumers informed.

## **Industry Relations**

MRC annually surveys registered retailers to monitor their satisfaction with MRC's assistance and resources, measure their awareness of their obligations and provide them an opportunity to request materials or assistance. In 2023, we expanded the survey to include all other registered companies—manufacturers, distributors and renovators. MRC varies portions of the questionnaire each year to learn what the mattress community needs to best implement the program.

In 2023, MRC invited all 1,585 companies registered in California, Connecticut and Rhode Island to complete the annual survey. MRC emailed the survey to the participants and 16% responded (N=249 with 149 completing the entire survey). The vast majority—85% or 175 participants—were in California or did business within the state.

## **Retailers**

Most of the retailer respondents had a physical presence in California (N=134) and a handful of retailers based in other states reported sales to California residents as well (N=7). We asked these 141 respondents a variety of questions to help us understand how retailers are offering to take back to their customers.

Of the California retailers, 22% sell online and 94% sell from store locations. Of retailers selling mattresses online, 56% provide take-back information after a sale is completed,
33% provide the option to choose at checkout and for 22% the retailer provides takeback information in other areas of their website (such as a Frequently Asked Questions page). In addition, 41% of retailers selling online report always using a third-party transporter to take back their customer's discarded unit, and 11% sometimes use a third party.

For retailers with brick-and-mortar locations, 63% said they discuss take-back options prior to purchase, and 26% discuss take-back options after purchase.

The most used take-back information tool—reported by 69% of the California retailers are the MRC-provided posters and MRC- or store-generated written communications.

We asked all retailers in all program states how they inform customers about the fee and the program. Of the 140 retailers who responded to these questions, a large majority (73%) stated that they provide our consumer education materials with every sale, which is up from 60% in 2022. Meanwhile, 13% provide materials with just some sales and 14% provide information only upon the customer's request. More than half (61%) display posters in their stores and 56% expressed a desire for a refill of MRC's customer education materials. In addition, 54% confirm that they publish information about the recycling charge and MRC's program, with 14% using social media, 6% including information in a newsletter and 34% use other forms of customer communication such as advertising, store websites, store displays or sales documents.

Other insights MRC gained from the retailer segment of the 2023 industry survey were:

- Nearly half of all retailer respondents (47%) reported an engagement with MRC's Customer Service staff and 77% of those stated they were satisfied with the experience.
- Among the 134 California-based retailers, 68% reported that they knew what to expect during a CalRecycle compliance inspection (up from 61% in 2022) and 32% requested additional information (MRC promptly corresponded with these respondents as completed surveys were received). MRC attributes the rise in understanding compliance expectations as an indication that Retailer Spotlight information and retailer visits are working to convey this information.
- To aid ISPA's Sustainability Initiative, MRC also asked retailers about their customers' "green" buying habits and found that 41% of consumers specifically requested green or sustainable products. 32% of retailers reported that they sell green or sustainable products. Most retailers (77%) also indicated that the manufacturers of the mattresses they sell provide information about sustainable products.

Based on these results, MRC is exploring new ways to convey information to all retailers on the take-back requirement and for opportunities to increase retailers' satisfaction in engagement with MRC.

#### **Manufacturers and Renovators**

29 manufacturers (which included distributors) and four renovators responded to the survey. While each of these segments are too small of a sample size to draw confident conclusions, MRC notes:

- Of the manufacturers, 48% reported using their websites to communicate their sustainability practices to consumers while 38% use product documentation.
- Seven manufacturers expressed interest in participating in the Sleep Products Sustainability Program and were referred to the program's coordinator, who provided them with more information.
- Manufacturers ranked online/digital resources as the most helpful formats for receiving MRC's information—MRC's website, the online resources library, MRCreporting portal and newsletters.
- Of the renovators, two indicated interests in recycling unwanted units with MRC as well as becoming a public collection site.
- All renovators were aware of their annual reporting requirements to CalRecycle.
- Neither manufacturers nor renovators reported any dissatisfaction with the program or current resource offerings.

MRC will repeat this process in 2024 and will refine the questionnaire as appropriate.



# Appendices

# Appendix A: Registered Manufacturers, Renovators, Retailers, Distributors and Brands

# 14 CCR § 18964(b)(4)

## **Registered Manufacturers, December 31, 2023**

"Manufacturer" means any of the following:

(A) The person who manufactures a mattress and who sells, offers for sale, or distributes a mattress in the state.

(C) If there is no person who is a manufacturer of a mattress for purposes of subparagraph (A), the manufacturer is the person who imports the mattress into the state for sale or distribution.

Legend: In the Address field, the following abbreviations are used: Ave is avenue, Blvd is boulevard, Dr is drive, E is east, Fl is Floor, Hwy is highway, L is lane, N is north, Pkwy is parkway, Pl is place, Rd is road, S is south, St is street, Ste is suite, W is west.

Account	DBA Name	Address	City	State	Zip	Country
815 Healthy & Beautiful	King's Castle HK Import	78-27, Seodunmul-	Pyeongtaek-Si	31	17814	Korea,
Co. Ltd	and Export Co. Limited	Gel, Poseungeup	Fyeonglaek-Si	51	1/014	Republic of
A Diamond Production	The Futon Shop	2150 Cesar Chavez	San Francisco	СА	94124	USA
Inc.	The Futon Shop	St.	San Francisco	CA		USA
A&A Mattress Factory	Mattress Factory	2951 Fernwood Ave.	Lynwood	CA	90262	USA
A&P Mattress Direct	A&P Mattress Direct	4274 S. Broadway	Los Angeles	CA	90037	USA
AC Mattress	AC Mattress	7015 Madiaan St	Doromount	C 4	90723	USA
Manufacturing	Manufacturing	7245 Madison St.	Paramount	CA	90723	USA
Air Dreams Mattress	Air Dreams Mattress	3266 Rosemead	<b>F</b> I Monto	СА	91731	USA
All Dreams Mattress	All Dreams Mattless	Blvd.	El Monte	CA	91731	USA

Account	DBA Name	Address	City	State	Zip	Country
Airweave, LLC	Airweave, LLC	1871 Sedgwick Ave., #3D C/O Jennifer Vargas	Bronx	NY	10453	USA
AKT Trading Inc.	Japan Global Network	2161 W. 182nd St., Ste. 102	Torrance	CA	90504	USA
Alessanderx SpA	Alessanderx SpA	Via San Leonardo Da Porto Mauizio 24/26/28	Prato	Tuscany	59100	ITA
All American Frame Bedding Corp.	All American Frame	4641 Ardine St.	Cudahy	CA	90201	USA
All Sleep Products Inc.	A BetterBed Mattress Factory	2686 N. Clovis Ave., #106	Fresno	CA	93727	USA
Allied Aerofoam, LLC	Allied Aerofoam, LLC	216 Kelsey Ln.	Tampa	FL	33619	USA
American Bedding Mattress	Mattress manufacture	1010 W. Barkley Ave.	Orange	CA	92868	USA
American Bedding Mfg. Inc.	American Bedding Mfg. Inc.	2110 Redfern Dr.	Athens	TN	37303	USA
American Deluxe Mattresses	American Deluxe Mattresses	15350 Texaco Ave.	Paramount	CA	90723	USA
American Pacific Plastic Fabricators Inc.	Sterling Sleep Systems	7130 Fenwick Ln.	Westminster	CA	92683	USA
Apartment Furnishings Company Inc.	Apartment Furnishings Company Inc.	1200 W. Risinger Rd.	Fort Worth	ТХ	76134	USA
Apex Health Care Mfg. Inc.	Apex Health Care Mfg. Inc.	No.6, Gongye Rd.	Minxiong Township	Chiayi County	621	China
Armando Lopez	Eureka Mattress Co.	975 E. 31st St.	Los Angeles	CA	90011	USA
Artaban Therapedic SA De CV	Artaban Bedding	San Ignacio 202 Las Pintas de Abajo	Tlaquepaque	JAL	45619	Mexico
Ascion, LLC	Reverie	750 Denison Ct.	Bloomfield Hills	MI	48302	USA

Account	DBA Name	Address	City	State	Zip	Country
Ashley Furniture Industries, LLC	Ashley Furniture Industries, LLC	One Ashley Way	Arcadia	WI	54612	USA
Avatar Enterprises Inc.	Comfortex	1680 Wilkie Dr.	Winona	MN	55987	USA
Ayon Furniture Mattress Corp.	Furniture Mattress	4368 S. Vermont Ave.	Los Angeles	СА	90037	USA
Azul Natural Holding	The Natural Bedroom by Vivetique	4266 Puente Ave.	Baldwin Park	СА	91706	USA
Barnhardt Manufacturing Company	BedInABox	1100 Hawthorne Ln.	Charlotte	NC	28205	USA
Bedgear, LLC	Bedgear	1953 Langston St.	Rock Hill	SC	29730	USA
Berkeley Ergonomics Inc.	Berkeley Ergonomics	2126 S. Green Privado	Ontario	СА	91761	USA
Best Choice Products Inc.	Best Choice Products Inc.	15101 Red Hill Ave., Ste. 100	Tustin	СА	92780	USA
Best Quality Mattress	Best Quality Mattress	130 W. Walnut Ave., A4	Perris	СА	92571	USA
BIA West, LLC	BIA West, LLC	1798 N. Linden Ave., Building 9	Rialto	СА	92376	USA
Bio Sleep Concept Inc.	Bio Sleep Concept	5919 Intervale Dr.	Riverside	CA	92506	USA
Blue Bell Mattress Co., LLC	King Koil Northeast	24 Thompson Rd.	East Windsor	СТ	6088	USA
Bob Barker Company Inc.	Bob Barker Company Inc.	134 N. Main St.	Fuquay-Varina	NC	27526	USA
Bourdon's Institutional Sales Inc.	Bourdon's Institutional Sales Inc.	85 Plains Rd.	Claremont	NH	03743	USA
Boyd Flotation Inc.	Boyd Specialty Sleep	2440 Adie Rd.	Maryland Heights	МО	63043	USA
Brentwood Home, LLC	Simply Modern Mattress	570 A N. Gilbert St.	Fullerton	CA	92833	USA

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Account	DBA Name	Address	City	State	Zip	Country
Brick Church Manufacturing, LLC	Brick Church Mfg.	2618 Brick Church Pike	Nashville	TN	37207	USA
BRN Sleep Solutions USA, LLC	BRN Sleep Solutions	3771 Cameron Rd.	Orangeburg	SC	29115	USA
Brooklyn Bedding, LLC	Dreamfoam Bedding, Brooklyn Bedding, Helix Sleep, Bear Mattress, Nolah Sleep, Leesa Sleep	5301 W. Bethany Home Rd.	Glendale	AZ	85301	USA
Bryte Inc.	Bryte Labs	221 Main St., 570	Los Altos	CA	94022	USA
Callejas Custom Mattress	Callejas Custom Mattress	1300 E. Edinger, Unit A	Santa Ana	CA	92705	USA
Capitol Bedding Company Inc.	Capitol Bedding Company Inc.	2238 N. Grand River Ave.	Lansing	MI	48906	USA
Carico International Inc.	Carico	2851 Cypress Creek Rd.	Fort Lauderdale	FL	33309	USA
Carmona Mattress	Carmona Mattress	10117 S. Main St.	Los Angeles	CA	90003	USA
Carpenter Co.	Carpenter Co.	5016 Monument Ave.	Richmond	VA	23230	USA
CCB Hope Ventures, LLC	Hope Mattress	17350 State Highway 249, Ste. 220, #3133	Houston	ТХ	77064	USA
Changzhou Talent Smart Home Furnishing Co. Ltd	Changzhou Talent Smart Home Furnishing Co. Ltd	No.10 Juyuan Rd. Tanjiatou Industrial Park, Luoyang Town, Wujin District	Changzhou	21	213000	China
Chestnut Ridge Foam Inc.	Chestnut Ridge Foam	443 Warehouse Dr.	Latrobe	PA	15650	USA
Children's Products, LLC	Simmons Juvenile Furniture	114 W. 26th St.	New York	NY	10001	USA
Civilized Sleep Solutions Inc.	Ivy Organics	4707 E. 49th St.	Vernon	CA	90058	USA

Account	DBA Name	Address	City	State	Zip	Country
Classic Brands, LLC	Classic Brands	8214 Wellmoor Ct.	Jessup	MD	20794	USA
COA Inc.	Coaster Company of America	12928 Sandoval St.	Santa Fe Springs	CA	90670	USA
Colchones Wendy SA De CV	Colchones Wendy	Calle 3, 1401 Zona Industrial	Guadalajara	JAL	44940	Mexico
Comfort Bedding Manufacturing Inc.	Comfort Bedding Manufacturing Inc.	11680 Wright Rd.	Lynwood	CA	90262	USA
Comfort Revolution, LLC	Comfort Revolution, LLC	One Office Pkwy.	Trinity	NC	27370	USA
Comfortable Solutions	Comfortable Solutions	7310 Home Leisure Pl.	Sacramento	CA	95823	USA
Comfy Mattress Mfg	Comfy Mattress Mfg	8476 S. Central Ave.	Los Angeles	CA	90001	USA
Corsicana Acquisition, LLC	Corsicana Mattress Company	3001 S. US Highway 287	Corsicana	ТХ	75109	USA
Cosmos Comfort Mattress	Cosmos Comfort Mattress	5914 E. Olympic Blvd.	Los Angeles	CA	90022	USA
Cuevas Mattress Inc.	Spring Pedic Inc.	3504 E. Olympic Blvd.	Los Angeles	CA	90023	USA
Custom Comfort Mattress Company Inc.	Custom Comfort Mattress	579 N. Batavia St.	Orange	CA	92868	USA
Custom Mattress Makers Inc.	Custom Mattress Makers Inc.	13101 56th Ct., Ste. 805/806	Clearwater	FL	33760	USA
CVB Inc.	LUCID® MATTRESS, WELLSVILLE®, LINENSPA®	1525 W. 2960 S.	Logan	UT	84321	USA
D&I Mattress	D&I Mattress	150 Schafer Rd., 17	Hayward	CA	94544	USA
Daniel K Denevan	Bay Bed & Mattress	1378 Soquel Ave.	Santa Cruz	CA	95062	USA
Deluxe Home of USA Inc.	Deluxe Home of USA Inc.	2032 Cypress Station Dr.	Houston	ТХ	77090	USA
Denver Mattress Company, LLC	Denver Mattress Company	5651 Broadway	Denver	СО	80216	USA

Account	DBA Name	Address	City	State	Zip	Country
Deseret Manufacturing	Furniture and Bedding Manufacturer	1680 S. Industrial Rd.	Salt Lake City	UT	84104	USA
Diamond Mattress Company Inc.	Diamond Mattress Company Inc.	3112 E. Las Hermanas St.	Rancho Dominguez	CA	90221	USA
Dishuo Furniture PTE. Ltd	Dishuo Furniture PTE. Ltd	8 Tuas South Ln., #01-51 Factory 2	Singapore	SG	637302	Singapore
Dorel Home Products	Ameriwood Industries Inc.	12345 Albert Hudon	Montreal	QC	H1G3L1	CA
Doria Furniture	Doria Furniture	5869 Wilmington Ave.	Los Angeles	CA	90001	USA
Dormlife, LLC	Dormlife	320 Oceanview Dr.	San Marcos	CA	92078	USA
Dream Bedding Inc.	Dream Bedding Inc.	812 E. 59th St., Unit A	Los Angeles	CA	90001	USA
Dream Innovations Inc.	Dream Innovations	355 Oak St.	San Bernardino	СА	92401	USA
Dreams Unlimited Mattress Co.	seller	87 Santa Fe	Fresno	СА	93721	USA
Dura-Pedic Bedding Inc.	Dura-Pedic Bedding Inc.	P.O. Box 60785	Pasadena	CA	91116	USA
DUX Interiors Inc.	DUX Interiors Inc.	235 E. 58 St.	New York	NY	10022	USA
E.S. Kluft & Company, LLC	Aireloom Mattress	11096 Jersey Blvd., Ste. 101	Rancho Cucamonga	СА	91730	USA
E.V. Rife Enterprises Inc.	Square Deal Mattress Factory & Upholstery	1352 Humboldt Ave.	Chico	CA	95928	USA
Easy Rest Inc.	Easy Rest	13200 NE Whitaker Way	Portland	OR	97230	USA
Eco Bedroom Solutions, LLC	Ergovea Natural Mattress	13346 Combie Rd.	Auburn	CA	95602	USA
Eight Sleep Inc.	Eight Sleep Inc.	164 W. 25th St., 9th Fl.	New York	NY	10001	USA
Elements International	Kyvno, LLC	PO Box 851601	Mesquite	TX	75185	USA

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Account	DBA Name	Address	City	State	Zip	Country
Elite Comfort Solutions, LLC	Elite Comfort Solutions	24 Herring Rd.	Newnan	GA	30265	USA
Elyzeht Pena & Gerardo Pena	RG Real Good Mattress	4466 Worth St., Unit D	Los Angeles	СА	90063	USA
Emerald Home Furnishings, LLC	Emerald Home Furnishings, LLC	3025 Pioneer Way	Tacoma	WA	98443	USA
Engineered Sleep, LLC	Engineered Sleep, LLC	627 Congaree Rd.	Greenville	SC	29607	USA
Escondido Mattress	Escondido Mattress	432 Venture	Escondido	CA	92029	USA
Essentia Group Inc.	Essentia Group Inc.	2760 Boul Daniel Johnson	Laval	AB	H7P 5Z7	Canada
Euro-Flex Luxury Sleep Systems Inc.	Euro-Flex Luxury Sleep Systems Inc.	4250 Morena Blvd., #A	San Diego	СА	92117	USA
Excellence Mattress	Excellence Mattress	740 E. 59th St.	Los Angeles	CA	90001	USA
Expo Mattress	Expo Mattress	1202 E. Slauson Ave.	Los Angeles	CA	90001	USA
Ezine Inc.	Eastern Accents	4201 W. Belmont Ave.	Chicago	IL	60641	USA
F&R Furniture	F&R Furniture	760 98th Ave.	Oakland	CA	94603	USA
Factory Direct Inc.	Lady Americana SW	3920 W. I-40 Service Rd.	Oklahoma City	OK	73108	USA
Feng Ben International (HK) Limited	Feng Ben International (HK) Limited	No.15 Xinkang Rd., Xinyang Industrial Area, Haicang, Xiamen, Fujian, China	Xiamen	35	361000	China
Fibre Processing Corporation	Fibre Processing Corporation	701 Garasches Ln.	Wilmington	DE	19801	USA
Flex-A-Bed Inc.	Flex-A-Bed	PO Box 568	LA Fayette	GA	30728	USA
Foam Fabrication Commerce Inc.	Foam Order, Foamorder. com, The Foam Store, The Foam Store of Marin	4096 Piedmont Ave., Unit 719	Oakland	CA	94611	USA

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Account	DBA Name	Address	City	State	Zip	Country
Foam Sweet Foam Inc.	Foam Sweet Foam	PO Box 62	Jurupa Valley	CA	91752	USA
Fredman Bros. Furniture Company Inc.	Glideaway Sleep Products	8226 Lackland Rd.	St. Louis	МО	63114	USA
Fresno Comfort Sleep	Fresno Comfort Sleep	4000 E. California Ave.	Fresno	СА	93725	USA
Friendship Upholstery Company Inc.	Friendship Upholstery Company Inc.	6035 Church Rd.	Taylorsville	NC	28681	USA
Futon Pillow Design Inc.	Futon Pillow Design Inc.	2603 Strozier Ave.	El Monte	СА	91733	USA
Futon Trading Company Inc.	Futon Trading Company Inc.	2312 Edwards Ave.	South El Monte	СА	91733	USA
Future Foam Inc.	Future Foam Inc.	1610 Avenue N	Council Bluffs	IA	51501	USA
FXI Inc.	FXI	100 Matsonford Rd.	Radnor	PA	19087	USA
Gabriel	Dream and Rest Inc.	5901 S. Vermont Ave.	Los Angeles	CA	90044	USA
Gateway Mattress Co. Inc.	Gateway Mattress Co. Inc.	624 S. Vail Ave.	Montebello	СА	90640	USA
GF Health Products Inc.	GF Health Products Inc.	One Graham-Field Way	Atlanta	GA	30340	USA
Golden Pedic Inc.	Golden Mattress Company	2939 Vail Ave.	Commerce	СА	90040	USA
Golden Well International (HK) Ltd	Golden Well International (HK) Ltd	Room 2,2/F Tower1, Harbour Centre, 1 Hok Cheung St., Hunghom, HK	Hongkong	34	999077	China
Good Mattress Inc.	Spinal Care Bedding	1550 W. 132nd St.	Gardena	CA	90249	USA
Greatime Home Collections Inc.	Greatime Home Collections Inc.	15110 E. Nelson Ave., Ste. A	City of Industry	СА	91744	USA
Gruppo Industriale Buoninfante SPA	Gruppo Industriale Buoninfante SPA	Via Delle Industrie, 31	Brllizzi	SA	84092	Italy
Hammer Bedding Corp.	Shifman Mattress	One Mott St.	Newark	NJ	07105	USA

Account	DBA Name	Address	City	State	Zip	Country
Health Care Co. LTD	Health Care Co. LTD	999 Gaonan Rd. Dingyan Town	Rugao	Jiangsu	226521	China
Healthcare Arizona, LLC	Healthcare Arizona, LLC	3350 N. Cotton Ln.	Goodyear	AZ	85395	USA
Healthcare SC, LLC	Healthcare SC, LLC	1 Mlily Way	Winnsboro	SC	29180	USA
Heartland Mattress, LLC	Heartland Mattress	1770 N. 500 W.	Shipshewana	IN	46565	USA
Hickory Springs Manufacturing Company	HSM	235 2nd Ave. NW	Hickory	NC	28601	USA
Hickory Springs of California, LLC	HSM	235 2nd Ave. NW	Hickory	NC	28601	USA
High Street Fabrication Inc.	High Street Fabrication Inc.	15300 Valley View Ave.	La Mirada	СА	90638	USA
Hill-Rom Inc.	Hill-Rom Company, Inc.; Hill-Rom Holdings, Inc.; Hill-Rom DTC, Inc.	1069 State Route 46 E.	Batesville	IN	47006	USA
Home Furniture Design MFG.	Home Furniture Design MFG.	10001 Pearmain St.	Oakland	CA	94603	USA
Homeland Furniture Corporation	Landeros Furniture Outlet / Casa Grande Furniture	7030 McKinley Ave.	Los Angeles	CA	90001	USA
Hong Kong Gesin Technology Company Ltd	Hong Kong Gesin Technology Company Ltd	27885 Irma Lee Cir., Unit 104	Lake Forest	IL	60045	USA
Honor Global Industry PTE. Ltd	Glory	No. 555 W. Kangxing Rd. Dayun Industry Zone	Jiaxing	34	314113	China
Honor Home (Laos) Sole Co. Ltd	Honor Home (Laos) Sole Co. Ltd	Vientiane Saysettha Development Zone, YouyiRd.ano Village, Saysettha District	Vientiane	AT	01000	Laos
Hospitality Sleep Systems Inc.	Hospitality Sleep Systems	107 E. Rialto Ave.	San Bernardino	СА	92408	USA

Account	DBA Name	Address	City	State	Zip	Country
Hummer Mattress Mfg	Hummer Mattress Mfg	2660 River Ave.	Rosemead	CA	91770	USA
IKEA Supply AG	IKEA	Gruessenweg 15	Pratteln	BL	4133	Switzerland
Illinois Sleep Products Inc.	ISP	3535 W. 47th St.	Chicago	IL	60632	USA
Imperial Mattress SPM Inc.	Imperial Mattress SPM Inc.	3440 La Grande Blvd.	Sacramento	СА	95820	USA
Independent Furniture Supply	Independent Furniture Supply	PO Box 2186	Tupelo	MS	38803	USA
InnoMax Corporation	InnoMax Corporation	530 W. Elk Pl.	Denver	СО	80216	USA
Innovative Bedding Solutions Inc.	IBS	6560 Caballero Blvd.	Buena Park	CA	92692	USA
Invacare Corporation	Invacare Corporation	One Invacare Way	Elyria	OH	44035	USA
Isaac Mattress	Isaac Mattress	6238 Maywood Ave.	Bell	CA	90201	USA
J.S. Mattress	J.S. Mattress	1937 E. 23rd St.	Oakland	CA	94606	USA
James S. Kotrous	Mattress Factory	4301 Power Inn Rd.	Sacramento	CA	95826	USA
JBJ Distribution	Mattress America	8901 S. 1300 W.	West Jordan	UT	84088	USA
Jeffco Fibres Inc.	Jeffco Fibres Inc.	12 Park St.	Webster	MA	01570	USA
Jiaxing Taien Springs Co. LTD	Jiaxing Taien Springs Co. LTD	No.363 Xinyonglian Rd.	Jiaxing	Zhejiang	314024	China
Joerns Healthcare, LLC	Joerns Healthcare	2430 Whitehall Park Dr., Ste. 100	Charlotte	NC	28273	USA
Juanita Alvarado	R Imperial Mattress	8419 S. Central Ave.	Los Angeles	CA	90001	USA
Jussi Beds	Colet & Scandinavian Bed Company & Carpe Diem	508 Main Ave.	Norwalk	СТ	06851	USA
Keeson Technology Corporation LTD	Keeson Technology Corporation LTD	No 195 Yuanfeng Rd., Wangjiangjing	Zhejiang	34	314016	China
Keetsa Inc.	Keetsa	44 Mercer St., Ground Fl.	New York	NY	10013	USA

Account	DBA Name	Address	City	State	Zip	Country
King Koil Manufacturing West, LLC	King Koil	7501 S. Quincy St., Ste. 130	Willowbrook	IL	60527	USA
King's Castle HK Import and Export Co. Limited	Deluxe Home of USA Inc.	Flat C 23/F Lucky Plaza, 315-321 Lucky Rd.	Hong Kong	CW	999077	Hong Kong
Kingdom Enterprises	Kingdom Enterprises	2425 S. Malt Ave.	Commerce	CA	90040	USA
Kingsdown Inc.	Kingsdown Inc.	126 W. Holt St.	Mebane	NC	27302	USA
Klaussner Home Furnishings Inc.	Enso Sleep Systems	PO Box 220	Asheboro	NC	27204	USA
Kuka Sleep Inc.	Kuka Sleep Inc.	3584 Mountain Creek Pkwy.	Dallas	ТХ	75236	USA
Lakewood Candies, LLC	Milliard Bedding	1980 Swarthmore Ave., Unit 1	Lakewood	NJ	08701	USA
Latex Foam International, LLC	Talalay Global	510 River Rd.	Shelton	СТ	06484	USA
Lavin Industries	European Sleep Works	2966 Adeline St.	Berkeley	CA	94703	USA
Leader Mattress Inc.	Leader Mattress Inc.	2827 Supply Ave.	Commerce	CA	90040	USA
Leggett & Platt Automotive Group de Mexico, S. de R.L. de C.V.	Leggett & Platt Automotive Group de Mexico, S. de R.L. de C.V.	Hermanos Escobar, #6640	Juarez	СНН	32410	Mexico
Leggett & Platt Components Co. Inc.	Leggett & Platt Bedding	1 Leggett Rd.	Carthage	МО	64836	USA
Leggett & Platt Incorporated	Leggett & Platt Incorporated	1914 S. Baker Blvd.	Carthage	МО	64836	USA
LGB Mattress, LLC	LGB Mattress, LLC	2730 N. Slater Ave.	Compton	CA	90222	USA
Lian Feng Bedding SDN BHD	Lian Feng Bedding SDN BHD	Lot 3345,Jalan Kapar, Batu 7 3/4	Kapar	1	42200	MYS
LIG International Inc.	LIG International Inc.	23284 Eichler St., Unit E	Hayward	CA	94545	USA

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Account	DBA Name	Address	City	State	Zip	Country
Linon Home Decor Products Inc.	Linon Home Decor Products Inc.	22 Jericho Tnpk.	Mineola	NY	11501	USA
Lippert Components Inc.	Lippert Components Inc.	3501 County Rd. 6	Elkhart	IN	46514	USA
Live and Sleep, LLC	Live and Sleep	7620 W. Azure Dr., Ste. 140-923	Las Vegas	NV	89130	USA
M&V Mattress	M&V Mattress	8386 Gerber Rd., Ste. G	Sacramento	CA	95826	USA
M.B. & G. Marketing	M.B. & G. Marketing	82613 Indio Blvd.	Indio	CA	92201	USA
Made Rite Bedding Company	Made Rite Bedding	11221 Melrose Ave.	Franklin Park	IL	60131	USA
Magniflex USA LTD	Magniflex USA LTD	3050 Biscayne Blvd., Ste. 200	Miami	FL	33137	USA
Mantua Manufacturing Company	Rize	31050 Diamond Pkwy.	Solon	ОН	44139	USA
Marat Dimitshteyn	Bay Area Patio and Mattress	21615 Hesperian Blvd., Ste. C	Hayward	CA	94541	USA
Mario Chacon Ortiz	King Of Mattress	3756 W. Clinton Ave.	Fresno	CA	93722	USA
Masterfoam Industries Sdn Bhd	Masterfoam Industries Sdn Bhd	Lot 196, Jalan TUDM Kg. Baru Subang	Shah Alam	1	40150	MYS
Matelas Martin Inc.	Literie Laurier	7750 Grenache St.	Anjou	QC	H1J 1C3	Canada
Matrix Mattress	Matrix Mattress	2919 N. Santa Fe Ave.	Compton	CA	90222	USA
Mattress Team Works Inc.	MTW	NO. 451, Rongmin Rd., Zhongzheng Vi Taiwan	Taoyuan	TAO	32080	Taiwan
Maxim Fine Mattress	Maxim Fine Mattress	2553 Garfield Ave.	Commerce	CA	90040	USA
MBC Mattress Co. Inc.	MBC Mattress Co. Inc.	19270 Envoy Ave.	Corona	CA	92881	USA

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Account	DBA Name	Address	City	State	Zip	Country
Medical Depot Inc.	Drive Medical Design and Manufacturing	99 Seaview Blvd.	Port Washington	NY	11050	USA
Medline Industries Inc.	Medical Device Manufacturer and Distributor	One Medline PI.	Mundelein	IL	60060	USA
Mellow Inc.	Mellow Inc.	1951 Fairway Dr., Ste. A	San Leandro	CA	94577	USA
Melvin Custom Mattress Inc.	Melvin Custom Mattress Inc.	9345 Melvin Ave., #2	Northridge	CA	91324	USA
Mengshen Furniture Factory Direct Inc.	Dreamland Mattress	2012 Farallon Dr.	San Leandro	CA	94577	USA
Michael Thomas Furniture Inc.	The MT Company	211 Old Thomasville Rd.	High Point	NC	27260	USA
Milton Greens Stars Inc.	Milton Greens Stars	3375 De Forest Cir.	Jurupa Valley	CA	91752	USA
Miracle Bedding Corp.	California	518 E. Dewey Ave.	San Gabriel	CA	91776	USA
Modern Age Trading Inc.	Modern Age Trading Inc.	1115 Webster St.	Oakland	CA	94607	USA
Moonlight Slumber, LLC	University Sleep Products	60 Ann St.	Elgin	IL	60120	USA
MTJ American, LLC	MTJ American	4276 Helena St.	Hudson	NC	28638	USA
Naders Furniture Store Inc.	Naders La Popular	2201 Marine Ave.	Gardena	CA	90249	USA
National Mattress Corp.	National Mattress Corp.	1214 E. Florence Ave.	Los Angeles	CA	90001	USA
Naturally Beds Inc.	Arizona Premium Mattress	11049 N. 23rd Dr., Ste. 107	Phoenix	AZ	85029	USA
Nature Sleep System, LLC	Jazvin	3510 Hobson Rd., Ste. 204	Woodridge	IL	60517	USA
New Generation Mattress Manufacturing Inc.	NGMM	355 W. Oak St.	San Bernardino	СА	92401	USA

Account	DBA Name	Address	City	State	Zip	Country
Nitori USA Inc.	Aki Home	4655 Mills Cir.	Ontario	CA	91764	USA
Norix Group Inc.	Norix Group Inc.	1 Innovation Dr.	West Chicago	IL	60185	USA
Octaspring US Inc.	Dormeo Octaspring	1901 10th St., Ste. 500	Plano	ТХ	75074	USA
Oddello Industries, LLC	Oddello Industries, LLC	430 Berg Ln.	Morristown	TN	37813	USA
Old West Mattress Co, LLC	Old West Mattress Company	1055 S. Jason St.	Denver	СО	80223	USA
Oregon Mattress Acquisition Company	Restonic West Coast	2751 Wynooksi Rd. NE	Newberg	OR	97132	USA
Organic Mattresses Inc.	Organic Mattresses Inc.	1335 Harter Pkwy.	Yuba City	CA	95993	USA
Ortho Mattress Inc.	Ortho Mattress	11030 Artesia Blvd.	Cerritos	CA	90703	USA
Pacific Sleep Design Inc.	Pacific Sleep Design	1806 Goodyear Ave.	Ventura	СА	93003	USA
Pacific Urethanes, LLC	Pacific Urethanes	1671 S. Champagne Ave.	Ontario	CA	91761	USA
Pacific West Furniture Inc.	Royal Mattress	688 Arrow Grand Cir.	Covina	СА	91722	USA
Palmpring USA Inc.	Palmpring Organic Mattress	110 W. Green St.	Pasadena	СА	91105	USA
Paramount Industrial Cos. Inc.	Paramount Sleep	1112 Kingwood Ave.	Norfolk	VA	23502	USA
Paramount Mattress Inc.	Paramount Mattress Inc.	2900 E. Olympic Blvd.	Los Angeles	СА	90023	USA
Peace Lily Sleep	Peace Lily	58-60 Levanswell Rd.	Moorabbin	VIC	3189	Australia
Pleasant Mattress Inc.	Pleasant Mattress Inc.	375 S. West Ave.	Fresno	CA	93706	USA
Poliuretanos SA De CV	Poliuretanos SA De CV	Noble House s/n, Zona Industrial Toluca, C.P. 50071, Toluca, estado de México	Toluca	MEX	50071	Mexico

Account	DBA Name	Address	City	State	Zip	Country
PPJ, LLC	Customatic Adjustable Bedz	2 Carsha Dr.	Natick	MA	01760	USA
Pragma Coroporation	Pragma Corporation	94 County Line Rd.	Colmar	PA	18915	USA
PranaSleep, LLC	PranaSleep	12660 Bonita Beach Rd.	Bonita Springs	FL	34135	USA
Prestige Fabricators Inc.	Prestige Fabricators Inc.	905 Highway 49 S.	Asheboro	NC	27205	USA
Primo Literie Inc.	Primo International	7000 Hochelaga E.	Montreal	QC	H1N1Y7	Canada
Progressive Products Inc.	Progressive Products Inc.	1650 7th St.	Riverside	СА	92507	USA
PT. Graha Seribusatujaya	PT. Graha Seribusatujaya	Jl. Cibaligo KM 2.8 Cimahi Selatan	Cimahi	AC	40534	Indonesia
Puffy, LLC	Puffy Mattress	13070 Saticoy St.	North Hollywood	СА	91605	USA
Purple Innovation, LLC	Purple	4100 N. Chapel Ridge Rd., Ste. 200	Lehi	UT	84043	USA
Quality Bedding Inc.	The Good Bed Guys	1922 Placentia Ave., Unit #4	Costa Mesa	СА	92627	USA
Quality Padilla Mattress	Quality Padilla Mattress	4650 Ardine St.	Cudahy	CA	90281	USA
Quality Sleep Shop	My Green Mattress	1519 W. 55th St.	La Grange Highlands	IL	60525	USA
Raul Lopez	Coast to Coast Mattress	168 Williams Rd.	Salinas	CA	93905	USA
ReliefMart Inc.	Relief-Mart Inc.	28505 Canwood Rd., Ste. C	Agoura Hills	СА	91301	USA
REM Sleep Solutions Inc.	REM Sleep Solutions Inc.	355 W. Crowther Ave., Ste. E	Placentia	СА	92870	USA
Resident Home, LLC	Resident	100 Logistics Ave.	Jeffersonville	IN	47130	USA
Rest Easy, LLC	Pacific Mattress Co.	645 W. 9th St., #726	Los Angeles	CA	90015	USA
Rest-Medic Sleep Products	Rest-Medic Sleep Products/ Luen Tai Global LTD	318 S. Lemon Ave.	Walnut	CA	91789	USA

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Account	DBA Name	Address	City	State	Zip	Country
Restwell Mattress Co.	Restwell Mattress Factory	9901 W. 74th St., #120	Eden Prairie	MN	55344	USA
Richfield Bedding Inc.	Richfield Bedding Inc.	1160 Monterey Pass Rd.	Monterey Park	СА	91754	USA
Rodriguez Mattress Company	Rodriguez Mattress Company	13373 Perris Blvd., Ste. F-502	Moreno Valley	СА	92553	USA
Royal-Pedic Mattress Manufacturing, LLC	Royal-Pedic Mattress Manufacturing, LLC	341 N. Robertson Blvd.	Beverly Hills	СА	90211	USA
Safe For Home Products, LLC	Naturepedic	16925 Park Circle Dr.	Chagrin Falls	ОН	44023	USA
Salt Lake Mattress and Manufacturing Company	Serta, Sunset, Restonic	1620 Empire Rd.	Salt Lake City	UT	84104	USA
SBL, LLC	SBI, LLC	5645 W. 31st St.	Cicero	IL	60804	USA
Seahawk Designs Inc.	Seahawk Designs Inc.	6550 Van Buren Blvd., Ste. G	Riverside	СА	92503	USA
Sealy Mattress Manufacturing Company, LLC	Sealy Mattress Manufacturing Company	1000 Tempur Way	Lexington	КҮ	40511	USA
Select Comfort Retail Corporation	Sleep Number	1001 3rd Ave. S.	Minneapolis	MN	55404	USA
Seltyk Mattress Inc.	Seltyk Mattress Inc.	724 E. 61st St.	Los Angeles	CA	90001	USA
Sentient Enterprises Inc.	Foam and Cushion	3482 Calyton Rd.	Concord	CA	94519	USA
Serta Simmons Bedding, LLC	Serta and Simmons	2451 Industry Ave.	Doraville	GA	30360	USA
Shen Zhen L&T Industrial Co. LTD	Luen Tai Global LTD	Luen Tai Industrial Park 21, Guanguang Rd.	Guanming Shenzhen	Guangdong	518107	China
ShenZhen Yun Lee Sponge Products Co. LTD	Luen Tai Global LTD	Room 2616, New Tech Plaza 34 Tai Yau St.	San Po Kong	Kowloon	na	HKG

Account	DBA Name	Address	City	State	Zip	Country
Shenzhen Yun Lee Sponge Products Co. LTD	Shenzhen Yun Lee Sponge Products Co. LTD	Luan Tai Industrial Park, 21 Guanguang Rd.	Guangming, Shenzhen	Guangdong	518107	China
Shepherd's Dream, LLC	Shepherd's Dream, LLC	PO Box 516	Montague	CA	96064	USA
Sherwood West, LLC	Sherwood West, LLC	2830 NE 29th St.	Ft. Lauderdale	FL	33306	USA
Shevick Sales Corp.	Sleep on Latex	3536 W. Potomac Ave.	Chicago	IL	60651	USA
Sinomax USA Inc.	Sinomax USA Inc.	2901 Wilcrest Dr., Ste. 100	Houston	ТХ	77042	USA
Sleep Bedding Inc.	Sleep Bedding Inc.	1215 S. Eastern Ave.	Los Angeles	CA	90022	USA
Sleep Studio, LLC	Authentic Comfort	295 Fifth Ave., Ste. 1121	New York	NY	10016	USA
SleepAir Mattress	SleepAir Mattress	5411 Telegraph Rd.	Commerce	СА	90040	USA
Sleeping Pure, LLC	Sleeping Pure	4545 Skyway Dr.	Olivehurst	CA	95961	USA
Sleepy Sheep, LLC	Soaring Heart Natural Bed Company	PO Box 309	Oakville	WA	98568	USA
Solstice Sleep Products Inc.	Solstice Sleep Products Inc.	3720 W. Broad St.	Columbus	ОН	43228	USA
Somnium Inc.	Somnium Inc.	PO Box 1804	Venice	СА	90294	USA
Sound Sleep Products Inc.	Sound Sleep Products Inc.	3003 W. Valley Highway E	Sumner	WA	98390	USA
South Bay International Inc.	South Bay International Inc.	8570 Hickory Ave., Ste. 150	Rancho Cucamonga	СА	91739	USA
Southerland Inc.	Southerland Inc.	6050 Dana Way, Ste. 100	Antioch	TN	37013	USA
Span America Medical Systems Inc.	Span America Medical Systems	70 Commerce Center	Greenville	SC	29615	USA

Account	DBA Name	Address	City	State	Zip	Country
Star Seeds Co, LTD	Star Seeds Co, LTD	No. 5, Lu-Kung South 2 Rd. Chang- Pin Industrial Park Lu-Kang	Changhua	СНА	50544	Taiwan
Sterling Mattress Manufacturing, LLC	Kings Rest	391 S. Alta Ave., Ste. 102	Dinuba	CA	93618	USA
Suite Sleep Inc.	Suite Sleep	4699 Nautilus Ct. S., Ste. 403	Boulder	СО	80301	USA
Technogel US Inc.	Technogel US	730 Holiday Dr., Ste. 330	Pittsburgh	PA	15220	USA
Tempur Production USA, LLC	Mountain Top Foam	25 Elmwood Rd.	Mountain Top	PA	18707	USA
Tempur Sealy International Inc.	Tempur Sealy	1000 Tempur Way	Lexington	KY	40511	USA
The Bedding Group Inc.	The Bedding Group Inc.	2350 5th St.	RockIsland	IL	61201	USA
The Furniture Bank	Houston Furniture Bank	8220 Mosley Rd.	Houston	TX	77075	USA
The Mattress Man	The Mattress Man	11727 Washington Blvd.	Whittier	CA	90606	USA
The Mattress Man Inc.	The Mattress Man Inc.	11727 Washington Blvd.	Whittier	CA	90606	USA
The Natural Mattress Store, LLC	The Natural Mattress Store	816 4th St.	San Rafael	CA	94901	USA
The Original Mattress Factory Inc.	The Original Mattress Factory	4930 State Rd.	Cleveland	ОН	44134	USA
The Princess Mattress Inc.	The Princess Mattress	327 S. Mt Vernon Ave.	San Bernardino	CA	92410	USA
Therapedic of New England, LLC	Therapedic of New England	135 Spark St.	Brockton	MA	02302	USA

Account	DBA Name	Address	City	State	Zip	Country
Therapedic Sleep Products Inc.	Bedding Industries of America	1375 Jersey Ave.	North Brunswick	NJ	08902	USA
Tualatin Sleep Products Inc.	Englander	12225 SW Myslony St.	Tualatin	OR	97062	USA
Turner Express Company Inc.	FloBeds	234 E. Redwood Ave.	Fort Bragg	CA	95437	USA
U S Mattress	U S Mattress	477 Sequoia Pacific Blvd.	Sacramento	CA	95811	USA
United Mattress Factory	United Mattress Factory	3923 E. Belmont Ave.	Fresno	CA	93702	USA
University Loft Company	University Loft Company	2588 Jannetides Blvd.	Greenfield	IN	46140	USA
rban Sleep Products, LLC	Urban Sleep Products, LLC	1550 Wewatta St.	Denver	СО	80202	USA
Ureblock S.A. DE C.V.	Ureblock	Calle 4 Num 300 Fracc Los Robles	Zapopan	Jalisco	45134	Mexico
US Sleep Products	US Sleep Products	3407 W. MacArthur Blvd. 3	Santa Ana	CA	92704	USA
Variety Bedding MFG Corp.	Variety Bedding MFG Corp.	1622 E. Nadeau St.	Los Angeles	CA	90001	USA
Venture Products, LLC	Venture Products, LLC	376 Hollywood Ave., Ste. 209	Fairfield	NJ	7004	USA
Vien Lam Co. Ltd	Vien Lam Co. Ltd	Hanh Loc Quarter, Khanh Binh Ward	Tan Uyen	44	75412	Vietnam
Vinyl Products Mfg. Inc.	Vinyl Products Mfg. Inc.	PO Box 649	Carson City	NV	89702	USA
Visionary Sleep, LLC	Visionary Sleep	2060 S. Wineville, Ste. A	Ontario	CA	91761	USA
Vispring Limited	Vispring Limited	Ernesettle Ln.	Plymouth	Devon		UK
Vi-Spring Limited	Vispring	9550 S. Eastern Ave., Ste. 253	Las Vegas	NV	89123	USA

Account	DBA Name	Address	City	State	Zip	Country
VPC Group Inc.	VPC Group	150 Toro Rd.	Toronto	ON	M3J2A9	Canada
Wayfair, LLC	Wayfair	4 Copley Pl. Fl. 7	Boston	MA	02116	USA
Werner Media Partners, LLC	Ghostbed	7143 W. Broward Blvd.	Plantation	FL	33317	USA
White Dove Mattress, LTD	White Dove Mattress, LTD	3201 Harvard Ave.	Newburgh Heights	ОН	44105	USA
Wickline Bedding Enterprises	Wickline Bedding Enterprises	1199 Elfin Forest Rd. E.	San Marcos	CA	92078	USA
Yan's International Inc.	Yan's International Inc.	2135 Stagecoach Rd.	Stockton	CA	95215	USA
YPY International Inc.	YPY International Inc.	14555 Griffith St.	San Leandro	CA	94577	USA
Zhejiang Alright Home Textiles Co. LTD	Zhejiang Alright Home Textiles Co. LTD	501-98, Dongrui Fourth Rd. Xintang St., Xiaoshan District	Hangzhou	Zhejiang	311201	China
Zinus Inc.	Zinus Inc.	5731 Promontory Pkwy.	Tracy	CA	95377	USA
Zoma Sleep, LLC	Zoma Sleep	7167 E. Rancho Vista Dr., Ste. 137	Scottsdale	AZ	85251	USA

## Renovators, December 31, 2023

"Renovator" means a person who renovates used mattresses for the purpose of sale, or offering for sale, in this state.

Account	DBA Name	Address	City	State	Zip
A&A Mattress Factory	Mattress Factory	2951 Fernwood Ave.	Lynwood	CA	90262
A&P Mattress Direct	A&P Mattress Direct	4274 S. Broadway	Los Angeles	CA	90037
Air Dreams Mattress	Air Dreams Mattress	3266 Rosemead Blvd.	El Monte	CA	91731
Carmona Mattress	Carmona Mattress	10117 S. Main St.	Los Angeles	CA	90003
Comfort Bedding Manufacturing Inc.	Comfort Bedding Manufacturing Inc.	11680 Wright Rd.	Lynwood	CA	90262
Comfy Mattress Mfg	Comfy Mattress Mfg	8476 S. Central Ave.	Los Angeles	CA	90001
Cosmos Comfort Mattress	Cosmos Comfort Mattress	5914 E. Olympic Blvd.	Los Angeles	CA	90022
Cuevas Mattress Inc.	Spring Pedic Inc.	3504 E. Olympic Blvd.	Los Angeles	CA	90023
D&I Mattress	D&I Mattress	150 Schafer Rd., 17	Hayward	CA	94544
Dalia's Mattress	Dalia's Mattress	3188 N. Marks Ave., Ste. 101	Fresno	CA	93722
Doria Furniture	Doria Furniture	5869 Wilmington Ave.	Los Angeles	CA	90001
Dream Bedding Inc.	Dream Bedding Inc.	812 E. 59th St., Unit A	Los Angeles	CA	90001
Dream Innovations Inc.	Dream Innovations	355 Oak St.	San Bernardino	CA	92401
Dreams Unlimited Mattress Co.	Dreams Unlimited Mattress Co.	87 Santa Fe	Fresno	CA	93721
Elyzeht Pena & Gerardo Pena	RG Real Good Mattress	4466 Worth St., Unit D	Los Angeles	CA	90063
F&R Furniture	F&R Furniture	760 98th Ave.	Oakland	CA	94603
Five Star Mattress's	Five Star Mattress's	1155 S. Klein Ave.	Reedley	CA	93654
Fresno Comfort Sleep	Fresno Comfort Sleep	4000 E. California Ave.	Fresno	CA	93725
Fresno Mattress Factory	Fresno Mattress Factory	745 G St.	Fresno	CA	93706
Gabriel	Dream and Rest Inc.	5901 S. Vermont Ave.	Los Angeles	CA	90044

Account	DBA Name	Address	City	State	Zip
Gateway Mattress Co. Inc.	Gateway Mattress Co. Inc.	624 S. Vail Ave.	Montebello	CA	90640
Gonzalez Mattress Factory	Gonzalez Mattress Factory	3620 E. Townsend Ave.	Fresno	CA	93702
Homeland Furniture Corporation	Landeros Furniture Outlet / Casa Grande Furniture	7030 McKinley Ave.	Los Angeles	CA	90001
Horacio Mattress Company	Horacio Mattress Company	2929 E. Imperial Hwy.	Lynwood	CA	90262
Imperial Mattress SPM Inc.	Imperial Mattress SPM Inc.	3440 La Grande Blvd.	Sacramento	CA	95820
James S. Kotrous	Mattress Factory	4301 Power Inn Rd.	Sacramento	CA	95826
Juanita Alvarado	R Imperial Mattress	8419 S. Central Ave.	Los Angeles	CA	90001
LGB Mattress, LLC	LGB Mattress, LLC	2730 N. Slater Ave.	Compton	CA	90222
M&R Mattress	M&R Mattress	1408 S. Santa Fe Ave.	Compton	CA	90221
M&V Mattress	M&V Mattress	8386 Gerber Rd., Ste. G	Sacramento	CA	95826
Mario Chacon Ortiz	King Of Mattress	3756 W. Clinton Ave.	Fresno	CA	93722
Martha Canales	La Popular Mattress	120 S. Aurora St.	Stockton	CA	95202
Matrix Mattress	Matrix Mattress	2919 N. Santa Fe Ave.	Compton	CA	90222
Mattress Shop	Mattress Shop	1025 N. Blackstone Ave.	Fresno	CA	93701
MBC Mattress Co. Inc.	MBC Mattress Co. Inc.	19270 Envoy Ave.	Corona	CA	92881
Monte Sion Mattresses	Monte Sion Mattresses	1611 Morgan Rd.	Modesto	CA	95358
National Mattress Corp.	National Mattress Corp.	1214 E. Florence Ave.	Los Angeles	CA	90001
Pedro Leal Ortega	Anthony's Furniture	1338 N. Blackstone Ave.	Fresno	CA	93702
Quality Padilla Mattress	Quality Padilla Mattress	4650 Ardine St.	Cudahy	CA	90281
Sterling Mattress Manufacturing, LLC	Kings Rest	391 S. Alta Ave., Ste. 102	Dinuba	CA	93618
U S Mattress	U S Mattress	477 Sequoia Pacific Blvd.	Sacramento	CA	95811
United Mattress Factory	United Mattress Factory	3923 E. Belmont Ave.	Fresno	CA	93702

# Retailers, December 31, 2023

"Retailer" means a person who sells mattresses in the state or offers to a consumer a mattress in the state through any means, including, but not limited to, by remote offering, including sales outlets or catalogs, electronically through the internet, by telephone, or through the mail.

"Sale" or "sell" means the transfer of title of a mattress for consideration, including by a manufacturer, a distributor, or a retailer for eventual consumption to a consumer in the state, including remote sales conducted through sales outlets, catalogs, or the internet or any other similar electronic means. For purposes of this chapter, a long-term lease of not less than 12 months is the same as a sale.

Account	DBA Name	Address	City	State	Zip	Country
2 Chicks Fundraising, LLC	Custom Fundraising Solutions	3601 Edison Way, Ste. 5	Fremont	CA	94538	USA
209 Furniture	209 Furniture	1748 W. Fremont St.	Stockton	CA	95203	USA
3 Gooses	Custom Fundraising Solutions of San Jose	307 N. Third St., #3	Campbell	CA	95008	USA
5 Little Monkeys Bedding Inc.	5 Little Monkeys Bedding Inc.	5959 Corvette St.	Commerce	CA	90040	USA
5 Star Furnishings Inc.	Furniture Mart	4810 Watt Ave.	North Highlands	CA	95660	USA
800 Main Land, LLC	800 Main Land, LLC	577 Burke St.	San Jose	CA	95112	USA
805mattresspros	805mattresspros	185 E. Easy St., #D	Simi Valley	CA	93065	USA
88 Furniture	88 Furniture	38322 30th St. E.	Palmdale	CA	93550	USA
9 Ten Design Inc.	9 Ten Design Inc.	22061 Capistrano Ln.	Huntington Beach	CA	92646	USA
A Diamond Production Inc.	The Futon Shop	2150 Cesar Chavez St.	San Francisco	CA	94124	USA
A La Carte	A La Carte	230-H E. Betteravia Rd.	Santa Maria	CA	93454	USA
A Lava Son, LLC	Naturally Nestled	4800 S. Kilbourn Ave.	Chicago	IL	60632	USA
A Plus Furniture & Mattresses Inc.	A Plus Furniture & Mattresses Inc.	3330 E. Florida Ave., Ste. A	Hemet	CA	92544	USA

Account	DBA Name	Address	City	State	Zip	Country
	A Royal Suite Home					
A Royal Suite Inc.	Furnishings and Select	26536 Carl Boyer Dr.	Santa Clarita	CA	91350	USA
	Home Furnishings					
A&A Mattress Factory	Mattress Factory	2951 Fernwood Ave.	Lynwood	CA	90262	USA
A&C Mattress Pros, LLC	Best Los Angeles Mattress Sale	11766 W. Pico Blvd.	Los Angeles	CA	90064	USA
A&E Santagati Inc.	A&E Santagati Inc.	144 E. 5th St.	Oxnard	CA	93030	USA
A&P Mattress Direct	A&P Mattress Direct	4274 S. Broadway	Los Angeles	CA	90037	USA
AAA Ideal Mattress Inc.	AAA Ideal Mattress Inc.	1310 N. Melrose Dr., Ste. I	Vista	CA	92083	USA
Aadvi, LLC	Bedandwood.com, Shenall.com	3851 Inverness Rd.	Fairfax	VA	22033	USA
Aaron's, LLC	Aaron's, LLC	400 Galleria Pkwy. SE, Ste. 300	Atlanta	GA	30339	USA
Abaud Inc.	Michaels Superstore	14502 Whittier Blvd.	Whittier	CA	90605	USA
Ace Furniture	Ace Furniture	1595 Holiday Ln., #B2	Fairfield	CA	94534	USA
Ace Mattress Store	Ace Mattress Store	1680 N. Moorpark Rd.	Thousand Oaks	CA	91360	USA
Adir International, LLC	Curacao	1605 W. Olympic Blvd., Ste. 600	Los Angeles	CA	90015	USA
ADSHA, LLC	Mattress Nation	296 Lighthouse Ave., Ste. D	Monterey	CA	93940	USA
Aetna Furniture Inc.	Aetna Furniture Store	3072 W. Pico Blvd.	Los Angeles	CA	90006	USA
Affordable Furniture	Affordable Furniture	2810 E. Main St.	Ventura	CA	93003	USA
Affordable Furniture	Affordable Furniture	701 Baker St.	Bakersfield	CA	93305	USA
Affordable Home Furniture & Mattress	Affordable Home Furniture & Mattress	7300 Valjean Ave.	Van Nuys	CA	91406	USA
AFG Bros. Enterprise	Legacy Furniture Gallery	127 E. Yosemite Ave.	Manteca	CA	95336	USA
AFM Mattress Company, LLC	American Mattress	1300 Pratt Blvd.	Elk Grove Village	IL	60007	USA

Account	DBA Name	Address	City	State	Zip	Country
AgilityBed Inc.	ShopTherapedic	103 College Rd. E., 2nd Fl.	Princeton	NJ	08540	USA
Ahumadas Outlet	Ahumadas Outlet	421 W. Aten Rd.	Imperial	CA	92251	USA
A-Ideal Furniture	A-Ideal Furniture	1345 W. Holt Blvd.	Ontario	CA	91762	USA
Air Dreams Mattress	Air Dreams Mattress	3266 Rosemead Blvd.	El Monte	CA	91731	USA
Airweave, LLC	Airweave, LLC	1871 Sedgwick Ave., #3D C/O Jennifer Vargas	Bronx	NY	10453	USA
Alanis Furniture	Alanis Furniture	3958 International Blvd.	Oakland	CA	94601	USA
Alejandra Gonzalez	Alejandra's Furniture	119 E. Tulare St.	Dinuba	CA	93618	USA
Alexa Furniture Corp.	USA Mexico Furniture	5467 Moreno St. G	Montclair	CA	91763	USA
Alfonsos Furniture, Electronics, & Appliances Inc.	Alfonsos Furniture, Electronics, & Appliances Inc.	812 N. Maclay Ave.	San Fernando	CA	91340	USA
Ali Abdullah	USA Furniture and Cost U Less Furniture	5336 N. Blackstone Ave.	Fresno	CA	93710	USA
All American Mattress & Recliners	All American Mattress and Recliners	680 Beaumont Ave.	Beaumont	CA	92223	USA
All N One Move	All N One Furniture	504 S. Main St.	Yreka	CA	96097	USA
All Out Caring	Acts Thrift Store	232 E. Foothill Blvd.	Pomona	CA	91767	USA
All Sleep Products Inc.	A BetterBed Mattress Factory	2686 N. Clovis Ave., #106	Fresno	CA	93727	USA
Allan & Co Company	Last Chance Mattress Outlet	21401 Norwalk Blvd.	Hawaiian Gardens	CA	90716	USA
Allen's Furniture	Retailer	427 S. Harbor	Fullerton	CA	92632	USA
Al's Furniture	Al's Furniture	1072 E. Santa Clara St.	San Jose	CA	95116	USA
Al's Furniture Inc.	Al's Furniture Inc.	6340 McHenry Ave.	Modesto	CA	95356	USA
Altitude Collection, LLC	Allswell	702 SW 8th St., MS 0555	Bentonville	AR	72716	USA
Alvarez Furniture	Alvarez Furniture	949 Sebastopol Rd.	Santa Rosa	CA	95407	USA

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Account	DBA Name	Address	City	State	Zip	Country
AM Orange County Inc.	Americas Mattress OC	1915 E. Katella Ave.	Orange	CA	92867	USA
Amazing Finds, LLC	Amazing Finds	616 Cedar St.	Red Bluff	CA	96080	USA
Amazing Living Furniture	Living Style	1822 E. Hammer Ln.	Stockton	CA	95210	USA
Amazon.com Services, LLC	Amazon.com Services, LLC	PO Box 81207, Attn: Tax Dept.	Seattle	WA	98108	USA
Ambiance Unlimited Inc.	Ambiance Unlimited Inc.	PO Box 14050	Palm Desert	CA	92255	USA
Ambience Inc.	City Mattress Outlet	2111 Moffat Blvd.	Manteca	CA	95336	USA
Ambience Inc.	Ambience Furniture	2111 Moffat Blvd.	Manteca	CA	95336	USA
American Bedding Mattress	Mattress manufacture	1010 W. Barkley Ave.	Orange	CA	92868	USA
American Bedding Mfg. Inc.	American Bedding Mfg. Inc.	2110 Redfern Dr.	Athens	TN	37303	USA
American Fine Furnishing	American Fine Furnishing - Hammer Ln	1789 E. Hammer Ln.	Stockton	CA	95210	USA
American Freight Outlet Stores, LLC	American Freight Outlet Stores, LLC	300 Harmon Meadow Blvd., 6th Fl.	Secaucus	NJ	07094	USA
American Furniture Gallery Inc.	American Furniture Galleries	8301 Belvedere Ave., #200	Sacramento	CA	95826	USA
American Furniture Warehouse Corporation	American Furniture Galleries	8301 Belvedere Ave., #200	Sacramento	CA	95826	USA
American Medical & Equipment Supply Inc.	American Medical & Equipment Supply Inc.	3725 Union Ave.	San Jose	CA	95124	USA
American National Manufacturing	American National Manufacturing	225 Mariah Cir.	Corona	CA	92879	USA
American Oak Wholesalers and Auction Co. Inc.	American Oak Furniture	2650 Ramada Dr.	Paso Robles	CA	93446	USA
American Pacific Plastic Fabricators Inc.	Sterling Sleep Systems	7130 Fenwick Ln	Westminster	CA	92683	USA
American Way Management Inc.	American Way Thrift Store	8237 Sepulveda Pl.	Panorama City	CA	91402	USA

Account	DBA Name	Address	City	State	Zip	Country
American Wholesale Furniture	American Wholesale Furniture	28075 Jefferson Ave.	Temecula	CA	92590	USA
America's Discount Furniture Inc.	America's Discount Furniture Inc.	2520 Dominic Dr., Ste. E	Chico	CA	95928	USA
Amore Beds, LLC	Amore Beds	PO Box 388555	Chicago	IL	60638	USA
Amparo's Home Furniture Inc.	Amparo's Home Furniture Inc.	18432 Wyandotte St.	Reseda	CA	91335	USA
AMVETS Department of CA Service Foundation	AMVETS Thrift Stores	12345 Euclid St.	Garden Grove	CA	92840	USA
Ana Enterprise Inc San Francisco	Ana Furniture	570 Townsend St.	San Francisco	CA	94103	USA
Ana Enterprise Inc Union City	Ana Furniture	32111 Union Landing Blvd.	Union City	CA	94587	USA
Ana Global Inc.	Ana Furniture	3011 S. El Camino Real	San Mateo	CA	94403	USA
Anchortex Corporation	Anchortex Corporation	420 Commerce Ln.	West Berlin	NJ	08091	USA
Angel's Mattress Co.	Angel's Mattress Co.	1016 E. Florence Ave.	Los Angeles	CA	90001	USA
Angelus Furniture Outlet Inc.	West Coast Living	12622 Monarch St.	Garden Grove	CA	94821	USA
Anhoa Corporation	Payless Furniture Source	4295 University Ave.	San Diego	CA	92105	USA
Ann Charlie Inc.	United Furniture Club	10075 E. Estates Dr.	Cupertino	CA	95014	USA
Anna's Furniture	Anna's Furniture	1574 N. Blackstone Ave., Ste. 106	Fresno	CA	93703	USA
Anthony F. Pantoja	Sonoma Home	476 Mendocino Ave.	Santa Rosa	CA	95401	USA
Anthony's Furniture	Anthony's Furniture	130 Union Ave.	Bakersfield	CA	93307	USA
AP Furniture	AP Furniture	7895 Broadway	Lemon Grove	CA	91945	USA
Apartment Furnishings Company Inc.	Apartment Furnishings Company Inc.	1200 W. Risinger Rd.	Fort Worth	TX	76134	USA
Apollo Mattress Inc.	Luma Sleep	14621 State Road 70 E., #247	Bradenton	FL	34202	USA
Arhaus, LLC	Arhaus Furniture	51 E. Hines Hill Rd.	Boston Heights	OH	44236	USA

Account	DBA Name	Address	City	State	Zip	Country
Ariana Manufacturing Enterprises Inc.	Comfort Zone	PO Box 20238	Oxnard	CA	93034	USA
Arias Furniture	Arias Furniture	4402 S. Vermont	Los Angeles	CA	90037	USA
Arkitektura Insitu, LLC	Arkitektura	560 Ninth St.	San Francisco	CA	94103	USA
Armando's Furniture, LLC	Armando's Furniture, LLC	15337 Bonanza Rd.	Victorville	CA	92392	USA
Artak Rostomyan	California Mattress Stores	900 W. Glenoaks Blvd., Unit D	Glendale	CA	91202	USA
Arte Fina Inc.	Arte Fina Inc.	13830 Ventura Blvd.	Sherman Oaks	CA	91423	USA
Arte Finest Furniture	Arte Finest Furniture	1804 E. Artesia Blvd.	Long Beach	CA	90805	USA
Ascion, LLC	Reverie	750 Denison Ct.	Bloomfield Hills	MI	48302	USA
Ashley Global Retail, LLC	Ashley Furniture Home Store	1 Ashley Way	Arcadia	WI	54612	USA
Aslan Mattress, LLC	Aslan Mattress	233 Harbor View Ln.	Maryville	TN	37801	USA
At Home Stores, LLC	At Home	1600 E. Plano Pkwy.	Plano	TX	75074	USA
Aurora Sanchez	S C Mattress	2800 S. Central Ave.	Los Angeles	CA	90011	USA
Avalon Liquidators Inc.	BidRL.com Santa Rosa	PO Box 2409	Santa Rosa	CA	95405	USA
Avatar Enterprises Inc.	Comfortex	1680 Wilkie Dr.	Winona	MN	55987	USA
Avocado Mattress, LLC	Avocado Green Mattress	12 Hudson PI., Ste. 100-105	Hoboken	NJ	07030	USA
AW Mattresses, LLC	Mattress By Appointment Eureka	437 Henderson St.	Eureka	CA	95501	USA
Axel Bloom, LLC	Axel Bloom	24422 Main St., #508	Carson	CA	90745	USA
Ayon Furniture Mattress Corp.	Furniture Mattress	4368 S. Vermont Ave.	Los Angeles	CA	90037	USA
AZ Mattress, LLC	Mattress by Appointment Glendale	4121 Pennsylvania Ave., Ste. D	Glendale	CA	91214	USA
B R and S Enterprises Inc.	Muebleria Plaza Furniture	625 W. Clinton Ave.	Fresno	CA	93705	USA
B&P Furniture Inc.	Warehouse Furniture	6390 Artesia Blvd.	Buena Park	CA	90620	USA
Baker Bros Appliance	Baker Bros Appliance	31 E. Fifth St.	Watsonville	CA	95076	USA
Banibal Youeil	Bidrl.com	1125 W. 14th St.	Merced	CA	95340	USA

Account	DBA Name	Address	City	State	Zip	Country
Barclay Butera Inc.	Barclay Butera Inc.	3400 S. Susan St.	Santa Ana	CA	92704	USA
Bargain Wholesale Warehouse	Bargain Wholesale Warehouse	9055 Locust St.	Elk Grove	CA	95624	USA
Barnhardt Manufacturing Company	BedInABox	1100 Hawthorne Ln.	Charlotte	NC	28205	USA
Barron's Furniture and Appliance	Barron's Furniture and Appliance	31948 Mission Trail	Lake Elsinore	CA	92530	USA
Barron's Home Furnishings	Barron's Home Furnishings & Sleep Center	410 Oak St.	Brookings	OR	97415	USA
Barr's Furniture Inc.	Barr's Furniture	5664 Mission Blvd.	Riverside	CA	92509	USA
Bassett Direct NC, LLC	Bassett Direct NC, LLC	4501 Landover Rd.	Greensboro	NC	27407	USA
Bay Area Furniture	Bay Area Furniture	1861 Whipple Rd.	Hayward	CA	94544	USA
BCS Furniture	BCS Furniture	440 S. E St.	San Bernardino	CA	92401	USA
BDF Acquisition Corp.	Bob's Discount Furniture	428 Tolland Turnpike	Manchester	СТ	06042	USA
Beach Trading Co. Inc.	www.buydig.com	80 Carter Dr.	Edison	NJ	08817	USA
Bear Creek Furniture	Bear Creek Furniture	3008 E. Hammer Ln., 117	Stockton	CA	95212	USA
Beck's Furniture	Beck's Furniture	11840 Folsom Blvd.	Rancho Cordova	CA	95742	USA
Bed Bath & Beyond Inc.	Bed Bath & Beyond Inc.	650 Liberty Ave.	Union	NJ	07083	USA
Bedding Pros, LLC	US-Mattress	35799 Industrial Rd.	Livonia	MI	48150	USA
Bedgear, LLC	Bedgear	1953 Langston St.	Rock Hill	SC	29730	USA
BedGuys Inc.	Comfort Zone	3541 S. Market St.	Redding	CA	96001	USA
BedMart	BedMart	10200 SW Commerce Cir.	Wilsonville	OR	97070	USA
Bedquarters Inc.	Manteca Bedquarters	115 W. Yosemite Ave.	Manteca	CA	95336	USA
Bedroom & More Inc.	Bedroom & More Inc.	1676 Market St.	San Francisco	CA	94102	USA

Account	DBA Name	Address	City	State	Zip	Country
Bedroom and Sofa Discounters	Bedroom and Sofa Discounters	2690 Sunrise Blvd.	Rancho Cordova	CA	95742	USA
Bedroom Express Inc.	Home Gallery Bedroom Express	426 El Camino Real	San Bruno	CA	94066	USA
Bedroom Outlet	Bedroom Outlet	2901 Geary St.	San Francisco	CA	94118	USA
Beds 4 U, LLC	Beds 4 U	5959 Hollister Ave.	Goleta	CA	93117	USA
Beds For Less Inc.	Ashley/Beds For Less	579 Rossanley Dr.	Medford	OR	97501	USA
Beds Unlimited Inc.	Beds Unlimited	6949 Topanga Canyon Blvd.	Canoga Park	CA	91303	USA
Bedtime Mattress & More Inc.	Bedtime Mattress & More Inc.	523 W. Arrow Hwy.	San Dimas	CA	91773	USA
Bella's Furniture	Bella's Furniture	617 Winmoore Way, Ste. G	Modesto	CA	95358	USA
Belnick Retail, LLC	BizChair	4350 Ball Ground Hwy.	Canton	GA	30114	USA
Berkeley Ergonomics Inc.	Berkeley Ergonomics	2126 S. Green Privado	Ontario	CA	91761	USA
Berkeley Kids Room	Berkeley Kids Room	6022 College Ave.	Oakland	CA	94605	USA
Best Buy Stores L.P.	Best Buy	7601 Penn Ave. S., Attn: Tax Dept.	Richfield	MN	55423	USA
Best Choice Products Inc.	Best Choice Products Inc.	15101 Red Hill Ave., Ste. 100	Tustin	CA	92780	USA
Best Deal	Best Deal	12353 Mariposa Rd., C-1	Victorville	CA	92394	USA
Best Furniture, LLC	Best Furniture, LLC	385 Tully Rd.	San Jose	CA	95111	USA
Best Home Furniture	Best Home Furniture	PO Box 2543	Pomona	CA	91769	USA
Best Mattress and Furniture Buys	Best Mattress and Furniture Buys	3102 San Luis Rey Rd.	Oceanside	CA	92058	USA
Best Price Furniture	Best Price Furniture	3009 Middlefield Rd.	Redwood City	CA	94063	USA
Best Price Furniture & Mattress, LLC	Best Price Furniture & Mattress	3141 Bechelli Ln.	Redding	CA	96002	USA

Account	DBA Name	Address	City	State	Zip	Country
Best Quality Mattress	Best Quality Mattress	130 W. Walnut Ave., A4	Perris	CA	92571	USA
Best Rest Mattress, LLC	Best Rest Mattress	609 1st St.	Exeter	CA	93221	USA
BestPrice Furniture	BestPrice Furniture	14750 E. 14th St.	San Leandro	CA	94578	USA
Beverly Hills Mattress Inc.	Mattress Store Pasadena	530 S. Lake Ave., 505	Pasadena	CA	91101	USA
Beyond Inc.	Bed Bath & Beyond	799 W. Coliseum Way	Midvale	UT	84047	USA
BF Sleep, LLC	Big Fig Mattress	3201 Harvard Ave.	Newburgh Heights	ОН	44105	USA
BG Furniture Inc.	Casa Leaders Furniture	6700 Garfield Ave.	Bell Gardens	CA	90201	USA
Bianca's Furniture	Bianca's Furniture	298 E. Bellevue Rd.	Atwater	CA	95301	USA
BidRL.com	BidRL.com	460 N. Kilroy Rd.	Turlock	CA	95380	USA
Big Brothers Home Furnishings, LLC	Big Brothers Home Furnishings, LLC	1515 Harbor Blvd.	West Sacramento	CA	95691	USA
Big Lots Stores Inc.	Big Lots	4900 E. Dublin Granville Rd.	Columbus	ОН	43081	USA
Big Outlet	Big Outlet	8472 Otis St.	South Gate	CA	90280	USA
Bio Sleep Concept Inc.	Bio Sleep Concept	5919 Intervale Dr.	Riverside	CA	92506	USA
Birnbaum Inc.	Mattress By Appointment	700 Front St., #604	San Diego	CA	92101	USA
BJ's Wholesale Club Inc.	BJ's Wholesale Club	350 Campus Dr. ATTN: Sales Tax	Marlborough	MA	01752	USA
BlackPort Descanso Corp.	Boxdrop Mattress of Valencia	24730 Ave. Tibbitts	Santa Clarita	CA	91355	USA
BLST Sales Marketing and Servicing, LLC	Fingerhut	13300 Pioneer Trail	Eden Prairie	MN	55347	USA
Blu Dot Design & Manufacturing Inc.	Blu Dot Design & Manufacturing Inc.	1321 Tyler St. NE	Minneapolis	MN	55413	USA
Blue Bell Mattress Co., LLC	King Koil Northeast	24 Thompson Rd.	East Windsor	СТ	6088	USA
Blue Blossom Corp.	Stephie's Furniture	158 E. 58th St.	Los Angeles	CA	90011	USA
Bob Barker Company Inc.	Bob Barker Company Inc.	134 N. Main St.	Fuquay-Varina	NC	27526	USA

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Account	DBA Name	Address	City	State	Zip	Country
Bob Manoff	Mattress Bob	9434 Kearny Mesa Rd.	San Diego	CA	92126	USA
Boll & Branch, LLC	Boll & Branch, LLC	1 Prospect St.	Summit	NJ	07901	USA
Bolsa Furniture	Bolsa Furniture	9928 Bolsa Ave.	Westminster	CA	92683	USA
Bordona's Oakdale Furniture, TV & Appliances Inc.	Bordona's Oakdale Furniture, TV & Appliances Inc.	102 W. F St.	Oakdale	CA	95361	USA
Bourdon's Institutional Sales Inc.	Bourdon's Institutional Sales Inc.	85 Plains Rd.	Claremont	NH	3743	USA
BoxDrop Benicia	BoxDrop Benicia	3820 Industrial Way, Ste. S	Benicia	CA	94510	USA
BoxDrop in the Sierra Foothills	BoxDrop Grass Valley	504 Whiting St.	Grass Valley	CA	95945	USA
BoxDrop JBB, LLC	BoxDrop JBB	1535 N. Baker Ave., Ste. 1A	Ontario	CA	91764	USA
BoxDrop JPL, LLC	BoxDrop Mattress San Bernardino	200 E. Highland Ave.	San Bernardino	CA	92404	USA
BoxDrop Mattress & Furniture Direct	BoxDrop Mattress & Furniture Direct	1764 S. Broadway St.	Santa Maria	CA	93454	USA
BoxDrop Mattress Fresno, LLC	BoxDrop Mattress Fresno, LLC	3768 N. Blackstone Ave.	Fresno	CA	93276	USA
BoxDrop Mattress of the Central Coast	BoxDrop Mattress of the Central Coast	1540 W. Branch St.	Arroyo Grande	CA	93420	USA
BoxDrop of El Cajon	BoxDrop El Cajon	762 N. Johnson Ave., Ste. 101	El Cajon	CA	92020	USA
BoxDrop San Diego Inc.	BoxDrop San Diego	1205 W. Morena Blvd., Ste. C	San Diego	CA	92110	USA
BoxDrop Susanville	BoxDrop Susanville	911 Main St.	Susanville	CA	96130	USA
Boyd Flotation Inc.	Boyd Specialty Sleep	2440 Adie Rd.	Maryland Heights	МО	63043	USA

Account	DBA Name	Address	City	State	Zip	Country
Brawley Superior Furniture Co. Inc.	Brawley Superior Furniture	534 E St.	Brawley	CA	92227	USA
Brentwood City Furniture Inc.	City Furniture Gallery	2410 Sand Creek Rd.	Brentwood	CA	94513	USA
Brentwood Home, LLC	Simply Modern Mattress	570 A N. Gilbert St.	Fullerton	CA	92833	USA
Bri Bri's Discount Mattress	Bri Bri's Discount Mattress	7465 Rush River Dr., #430	Sacramento	CA	95831	USA
Brianna's Home Furnishings	Brianna's Furniture	1705 Crows Landing Rd.	Modesto	CA	95358	USA
Briganti Enterprise Inc.	Mattress Central	3319 Glendale Blvd.	Los Angeles	CA	90039	USA
Brooklyn Bedding, LLC	Dreamfoam Bedding, Brooklyn Bedding, Helix Sleep, Bear Mattress, Nolah Sleep, Leesa Sleep	5301 W. Bethany Home Rd.	Glendale	AZ	85301	USA
Brothers' Furniture	Brothers' Furniture	1103 El Camino Real	South San Francisco	CA	94080	USA
Brunswick Mattress Warehouse	Brunswick Mattress Warehouse	1021 Bay Blvd., Ste. J	Chula Vista	CA	91911	USA
Bryte Inc.	Bryte Labs	221 Main St. 570	Los Altos	CA	94022	USA
Budget Furniture	Budget Furniture Outlet	1050 Highland Ave., #G	National City	CA	91950	USA
Budget Furniture Corp.	My Budget Furniture	7854 Ronson Rd., #B	San Diego	CA	92111	USA
Bush Interiors Inc.	Bush Interiors Inc.	169 N. La Brea Ave., Ste. D	Los Angeles	CA	90036	USA
C K & Lila Hansen Inc.	Hansen's Furniture	6109 Winton Way	Winton	CA	95350	USA
C&A Swinney Inc.	Evans' Furniture Galleries	379 Epley Dr.	Yuba City	CA	95991	USA
C&H Furniture Inc.	Furniture City	14237 San Pablo Ave.	San Pablo	CA	94806	USA
C&L Jewell Enterprises	Oaktree Furniture	2760 Bechelli Ln.	Redding	CA	96002	USA
C&M Trade	All Access Shop	1603 Capitol Ave., Ste. 314	Cheyenne	WY	82001	USA
Account	DBA Name	Address	City	State	Zip	Country
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CAFM Group Corp.	Good Deals	6336 Pacific Ave.	Stockton	CA	95207	USA
Cal Closets Retail Inc.	California Closets	1414 Harbour Way S., Ste. 1750	Richmond	CA	94804	USA
Cal Deals	Cal Deals Furniture	149 Granada Dr., Unit A	San Luis Obispo	CA	93401	USA
Cali Retail, LLC	Sleep First	6315 FM 1488 Rd., Ste. B, #176	Magnolia	ТХ	77354	USA
California Furniture Depot	California Furniture Depot	43807 15th St. W.	Lancaster	CA	93534	USA
Callejas Custom Mattress	Callejas Custom Mattress	1300 E. Edinger, Unit A	Santa Ana	CA	92705	USA
Calvin Furniture	Calvin Furniture	8558 Westminster Blvd.	Westminster	CA	92683	USA
Camila's Furniture Inc.	Camila's Furniture Inc.	356 Eagle Nest Dr.	Diamond Bar Ca	CA	91765	USA
Campus Loft Company Inc.	Campus Loft Company	34 Westcliff, Ste. 100	Laguna Niguel	CA	92677	USA
Canclini TV & Appliance	Canclini TV & Appliance	636 S. Franklin St.	Fort Bragg	CA	95437	USA
Cantoni Orange County Inc.	Cantoni	4800 Alpha Rd.	Dallas	ТХ	75244	USA
Canyon Mattress and More	Canyon Mattress and More	31592 Railroad Canyon Rd.	Canyon Lake	СА	92587	USA
Capital Furniture Inc.	Furniture Town Plus	3307 Northgate Blvd.	Sacramento	CA	95834	USA
Caprice Furniture	Caprice Furniture	5529 Cahuenga Blvd.	North Hollywood	CA	91601	USA
Caracor Inc.	Beautiwood Unfinished Furniture	7183 N. Abby St.	Pinedale	CA	93650	USA
Cariloha, LLC	Cariloha	280 W. 10200 S, Ste. 300	Sandy	UT	84070	USA
Carl Johnson Co.	Carl Johnson Co.	3950 Jacobs Ave.	Eureka	CA	95501	USA
Carlos Chavez	Salinas Furniture Gallery	656 E. Alisal St.	Salinas	CA	93905	USA
Carmichael Furniture Inc.	Carmichael Furniture	6443 Fair Oaks Blvd.	Carmichael	CA	95608	USA
Carmona Mattress	Carmona Mattress	10117 S. Main St.	Los Angeles	CA	90003	USA
Carpenter Co.	Carpenter Co.	5016 Monument Ave.	Richmond	VA	23230	USA
Carso Investments, LLC	Solano Home Furniture	935 Texas St.	Fairfield	CA	94534	USA

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Account	DBA Name	Address	City	State	Zip	Country
Carthage Trading Inc.	Century Furniture	2004 Solothurn Way	Manteca	CA	95337	USA
Casa Bella Furniture	Casa Bella Furniture	115 S. Locust St.	Visalia	CA	93291	USA
Casa Bella Furniture	Casa Bella Furniture	728 N. Main St.	Corona	CA	92878	USA
Casa Bella Galleria	Casa Bella Galleria	1511 Del Paso Blvd.	Sacramento	CA	95815	USA
Casa Blanca Home Decor, LLC	Gala Furniture	654   St.	Los Banos	CA	93635	USA
Casa Bonita Furniture	Casa Bonita Furniture	500 W. Main St.	Santa Maria	CA	93458	USA
Casa Furniture 2	Casa Furniture 2	1025 S. Wilson Way	Stockton	CA	95205	USA
Casa Latina Furniture, LLC	Casa Latina Furniture, LLC	1079 N. Hacienda Blvd., #A & B	La Puente	CA	91744	USA
Casa Leaders Inc.	Casa Leaders Inc.	1200 W. Pacific Coast Hwy.	Wilmington	CA	90744	USA
Casa Linda Furniture Inc.	Casa Linda Furniture	10720 Valley Mall	El Monte	CA	91731	USA
Casa Mayor Furniture	Casa Mayor Furniture	371 Wilkerson Ave., Ste. IJ	Perris	CA	92570	USA
Casamia Furniture Inc.	Casamia Furniture Inc.	9525 Van Nuys Blvd.	Panorama City	CA	91402	USA
Casanova Furniture Inc.	Casanova Furniture Inc.	15914 E. Whittier Blvd.	Whitter	CA	90603	USA
Casper Sleep Inc.	Casper	175 Greenwich St., Fl. 40	New York	NY	10007	USA
CC of San Diego Inc.	California Closets	12254 Lavelli Way	Poway	CA	92064	USA
CCB Hope Ventures, LLC	Hope Mattress	17350 State Highway 249, Ste. 220, #3133	Houston	ТХ	77064	USA
Ceilia's Place	Cecilia's Place	2301 Chester Ave.	Bakersfield	CA	93301	USA
Celina Martinez	Lolita's Furniture	4525 Rhapsody Way	San Jose	CA	95111	USA
Central Valley Box Drop, LLC	Central Valley BoxDrop, LLC	3448 S. Mooney Blvd.	Visalia	CA	93277	USA
Century Furniture Inc.	Furniture Clearance Outlet	3215 Fairview Dr.	Antioch	CA	94509	USA

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Account	DBA Name	Address	City	State	Zip	Country
Cescar Inc.	Furniture 4 Less	552 W. Foothill Blvd., Ste. B	Rialto	CA	92376	USA
Charles Constantine	Box Drop Mattress Camarillo	4073 Calle Tesoro	Camarillo	CA	93012	USA
Charlie Larry Corp.	Valley Furniture	380 Rohnert Park Expressway	Rohnert Park	CA	94928	USA
Charm-Tex Inc.	Charm-Tex Inc.	1618 Coney Island Ave.	Brooklyn	NY	11230	USA
Chestnut Ridge Foam Inc.	Chestnut Ridge Foam	443 Warehouse Dr.	Latrobe	PA	15650	USA
Chico Mattress BoxDrop	Chico Mattress BoxDrop	940 Mangrove Ave.	Chico	CA	95926	USA
Chinh La	Home Furnishings	1122 Stanley Blvd.	Livermore	CA	94550	USA
Christians Solid Wood Furniture Inc.	Christians Mattress Xpress	1130 Tama Ln.	Santa Maria	CA	93455	USA
Christopher Hodge	Box Drop Lake Isabella	5113 Lake Isabella Blvd.	Lake Isabella	CA	93240	USA
City Sleep Furniture	Sale Furniture & Mattress	561 Tully Rd.	San Jose	CA	95111	USA
CLAJ Enterprises, LLC	Discount Mattresses & More	320 S. Pacific St., Ste. 220, #3133	San Marcos	CA	92078	USA
Clayton Furniture Inc.	Clayton Furniture	3400 Clayton Rd.	Concord	CA	94519	USA
Cloud 9 Comfort	Cloud 9 Comfort	11220 Wilmington Ave.	Los Angeles	CA	90059	USA
CLP Home Furnishings Inc.	Sofas 2 Furnishings	2494 Stearns St.	Simi Valley	CA	93063	USA
CM Max Inc. DBA Furniture Liquidation	CM Max Inc. DBA Furniture Liquidation	281 Dupont St., Ste. B	Corona	CA	92879	USA
CM Wilson's, LLC	Forever Home Furnishings	8965 El Camino Real	Atascadero	CA	93422	USA
COA Inc.	Coaster Company of America	12928 Sandoval St.	Santa Fe Springs	CA	90670	USA
Coco Republic US, LLC	Coco Republic	5880 E. Slauson Ave.	Commerce	CA	90040	USA
Cocoon International Sales, LLC	Cocoon International Sales, LLC	1000 Tempur Way	Lexington	KY	40511	USA

Account	DBA Name	Address	City	State	Zip	Country
Comfort DTC Inc.	Molecule	360 N. Pacific Coast Hwy., Ste. 2000	El Segundo	CA	90245	USA
Comfort Furniture Inc.	Furniture Retailer	11415 Folsom Blvd., #120	Rancho Cordova	CA	95742	USA
Comfort Plus	Comfort Plus	1520 W. Holt Blvd.	Ontario	CA	91762	USA
Comfort Revolution, LLC	Comfort Revolution, LLC	One Office Pkwy.	Trinity	NC	27370	USA
Comfort Zone Futons & Furniture Inc.	Comfort Zone Futons & Furniture Inc.	2455 Vista Way	Oceanside	CA	92054	USA
Comfort-Gallery 3 Inc.	Hadley Olivia, Vispring Los Angeles, H. Alora Luxury Beds	32707 Calle Perfecto	San Juan Capistrano	CA	92675	USA
Comfort-Pedic Mattress USA	Comfort-Pedic Mattress	9080 Charles Smith Ave.	Rancho Cucamonga	CA	91730	USA
Comfy Bed Furniture	Comfy Bed Furniture	8342 Topanga Canyon Blvd.	Canoga Park	CA	91333	USA
Comfy Mattress Mfg	Comfy Mattress Mfg	8476 S. Central Ave.	Los Angeles	CA	90001	USA
Conejo Valley Mattress	Conejo Valley Mattress	3200 E. Thousand Oaks Blvd.	Thousand Oaks	CA	91362	USA
Conlin's Modesto, LLC	Conlin's Furniture	6340 McHenry Ave.	Modesto	CA	95356	USA
Consolidated Hospitality Supplies, LLC	Consolidated Hospitality Supplies, LLC	544 Lakeview Pkwy., Ste. 300	Vernon Hills	IL	60061	USA
Contempo Interior Design Inc.	Contempo Furniture	1696 Monterey Hwy.	San Jose	CA	95112	USA
Cook's Furniture	Cook's Furniture	133 W. Grantline Rd.	Tracy	CA	95376	USA
Corn In Cup Inc.	Appliance & TV Outlet	1321 S. Grand Ave.	Glendora	CA	91740	USA
Cornerstone Detention Products Inc.	Cornerstone Detention Products Inc.	350 Habersham Rd.	Highpoint	NC	27260	USA
Corona Furniture Company	Corona Furniture Company	3161 National Ave.	San Diego	CA	92113	USA

Account	DBA Name	Address	City	State	Zip	Country
Corp. of The Presiding Bishop	Deseret Industries	1415 N. State St.	Provo	UT	84604	USA
Correctional Technologies Inc.	Cortech USA	7530 Plaza Ct.	Willowbrook	IL	60527	USA
Corsicana Acquisition, LLC	Corsicana Mattress Company	3001 S. US Highway 287	Corsicana	ТХ	75109	USA
CORT Business Services	CORT Furniture Rental	14850 Conference Center Dr.	Chantilly	VA	20151	USA
Cosmos Comfort Mattress	Cosmos Comfort Mattress	5914 E. Olympic Blvd.	Los Angeles	CA	90022	USA
Costco Wholesale Corporation	Costco Wholesale Corporation	PO Box 34331, Attn: Tax Dept, Ste. 110	Seattle	WA	98134	USA
Costrite Furniture Inc.	Costrite Furniture	2931 Railroad Ave.	Pittsburg	CA	94565	USA
Costrite Furniture Inc.	Costrite Furniture	541 Bliss Ave.	Pittsburg	CA	94565	USA
CostRite Furniture Inc.	CostRite Furniture	3686 Sonoma Blvd., Ste. 101	Vallejo	CA	94590	USA
Cost-U-Less Mattress	Cost-U-Less Mattress	11501 Dublin Blvd., Ste. 200	Dublin	CA	94568	USA
Cottage House Inc.	Wallbeds n More	3303 Harbor Blvd., #F7	Costa Mesa	CA	92626	USA
Couches Etc. Inc.	Sleep City	180 Professional Center Dr.	Rohnert Park	CA	94928	USA
Country Oak Furniture	Factory Outlet Furniture	17439 Bellflower Blvd.	Bellflower	CA	90706	USA
Covina Trading Post Inc.	Covina Trading Post	806 Tucson Ct	San Dimas	CA	91773	USA
Cox Mattress	Mattress By Appointment Red Bluff	420 S. Main St.	Red Bluff	CA	96080	USA
Cozy Beds Sleep Center	Cozy Beds Sleep Center	807 E. 5th Ave.	Chico	CA	95926	USA
Cozy Home Furniture	Cozy Home Furniture	4821 E. Olive Ave.	Fresno	CA	93727	USA
Craig D. Winter	Designs In Oak Furniture	2750 N. Clovis Ave., Ste.110	Fresno	CA	93727	USA
Critelli Enterprises, LTD	The Mattress Stop	2115 W. Florida Ave.	Hemet	CA	92545	USA

Account	DBA Name	Address	City	State	Zip	Country
Cuenca Enterprises	Michaels Furniture	5949 Pacific Blvd.	Huntington Park	CA	90255	USA
Cuevas Mattress Inc.	Spring Pedic Inc.	3504 E. Olympic Blvd.	Los Angeles	CA	90023	USA
Custom Art Gallery Inc.	Orange County Mattress	17221 Daimler St.	Irvine	CA	92614	USA
Custom Comfort Mattress Company Inc.	Custom Comfort Mattress	579 N. Batavia St.	Orange	CA	92868	USA
Custom Fundraising Solutions of San Diego Inc.	Custom Fundraising Solutions of San Diego Inc.	2338 Auto Park Way	Escondido	CA	92029	USA
Custom Mattress Makers Inc.	Custom Mattress Makers Inc.	13101 56th Ct., Ste. 805/806	Clearwater	FL	33760	USA
CVB Inc.	LUCID® MATTRESS, WELLSVILLE®, LINENSPA®	1525 W. 2960 S.	Logan	UT	84321	USA
Cymax Stores USA, LLC	www.cymax.com	#310-4170 Still Creek Dr.	Burnaby	BC	V5C 6C6	СА
D Fitzpatrick Investment Group Inc.	Antioch BidRL.com	1791 Vineyard Dr.	Antioch	СА	94509	USA
D&I Mattress	D&I Mattress	150 Schafer Rd., 17	Hayward	CA	94544	USA
D&J Mattress Place	D&J Mattress Place	15162 Goldenwest St.	Westminster	CA	92683	USA
D&L Furniture, LLC	D&L Furniture	6020 Florin Rd.	Sacramento	CA	95823	USA
D&M Furniture	D&M Furniture	1337 N. Mt. Vernon	San Bernardino	CA	92411	USA
Dale Gingerich Built Mattress	Gingerich-Built Mattress / Monterey Mattress ™	26384 Carmel Rancho Ln., Ste. 103	Carmel	CA	93923	USA
Dalia's Mattress	Dalia's Mattress	3188 N. Marks Ave., Ste. 101	Fresno	CA	93722	USA
Damon Capital, LLC	Hastens on Beverly	8827 Beverly Blvd.	West Hollywood	CA	90048	USA
Dania Inc.	Scandinavian Designs; Dania Furniture	390 E. Parkcenter Blvd., Ste. 250	Boise	ID	83706	USA

Account	DBA Name	Address	City	State	Zip	Country
Danican Inc.	Danican	8784 Plata Ln., Unit B	Atascadero	CA	93422	USA
Daniel Ivin Hinton	CFS Fresno	1867 E. Lester Ave.	Fresno	CA	93720	USA
Daniel K Denevan	Bay Bed & Mattress	1378 Soquel Ave.	Santa Cruz	CA	95062	USA
Danny D Nguyen	Dunhill Furniture	901 N. Carpenter Rd., #72	Modesto	CA	95351	USA
Danros, LLC	Mega Daniel's Home Center	255 S. Euclid St.	Anaheim	CA	92802	USA
Dany's Furniture, LLC	Dany's Furniture, LLC	14523 7th St.	Victorville	CA	92395	USA
David Rostov Upholstery Supplies Inc.	Natural Sense Organic Mattresses	PO Box 629	Ross	CA	94957	USA
Davis Furniture Outlet	Davis Furniture Outlet	606 Pena Dr., Ste. 200	Davis	CA	95618	USA
Davis Trading Outlet	Sonora Mattress Outlet	730 S. Washington St.	Sonora	CA	95370	USA
Davko Express Inc.	Bidrl.com	930 Striker Ave., Ste. D	Sacramento	CA	95834	USA
DC Furniture Company	DC Furniture Company	23523 Thunderbird Rd.	Apple Valley	CA	92307	USA
Debra Wickman	Camarillo Mattress Warehouse	2177 Pickwick Dr.	Camarillo	CA	93010- 6426	USA
Decorative Sleep, LLC	Decorative Sleep	8627 1/2 Melrose Ave.	West Hollywood	CA	90069	USA
Del Monte Furniture Rental Inc.	Signature Furniture Galleries and Legacy Fine Furniture	1688 N. Main St.	Salinas	CA	93940	USA
Del Monte Furniture Rental Inc.	Ashley Furniture Homestore	1688 N. Main St.	Salinas	CA	93906	USA
Delhart's Home Furnishings	Delhart's Home Furnishings	2960 4th St.	Ceres	CA	95307	USA
Delta Bedding and Furniture	Delta Bedding and Furniture	4241 Sunset Ln.	Shingle Springs	CA	95682	USA
Denver Mattress Company, LLC	Denver Mattress Company	5651 Broadway	Denver	СО	80216	USA

Account	DBA Name	Address	City	State	Zip	Country
Desert AIDS Project	Revivals	1695 N. Sunrise	Palm Springs	CA	92262	USA
Desert View Home Furnishings	Moms Furniture	741 N. China Lake Blvd.	Ridgecrest	CA	93555	USA
Design Center La Habra	Design Center	2321 W. Whittier Blvd.	La Habra	CA	90631	USA
Design Source	Design Source	1058 N. Ontare Rd.	Santa Barbara	CA	93105	USA
Design Within Reach	Design Within Reach	711 Canal St., 3rd Fl.	Stamford	CT	06902	USA
Devon Diane Fritsch	Furniture Warehouse	17827 Bear Valley Rd., Unit A&B	Hesperia	CA	92345	USA
Diamond Furniture	Diamond Furniture	44749 N. Sierra Hwy.	Lancaster	CA	93534	USA
Diamond Mattress Company Inc.	Diamond Mattress Company Inc.	3112 E. Las Hermanas St.	Rancho Dominguez	CA	90221	USA
Diamond Wolf Inc.	Payless Furniture & Mattress	25687 Jefferson Ave., Ste. D, Ste. 3	Murrieta	CA	92562	USA
Dillon Home Services Inc.	Mattress By Appointment Yucaipa	12250 17th St., Apt. 2	Yucaipa	CA	92399	USA
Dimensional Design Furniture	Dimensional Design Furniture	2201 International Blvd.	Oakland	CA	94606	USA
Dimensional Outlet Furniture	Dimensional Outlet Furniture	2953 San Pablo Ave.	Oakland	CA	94608	USA
Direct Supply Inc.	Direct Supply; Direct Supply Equipment & Furnishings; Direct Supply of Wisconsin	6767 N. Industrial Rd.	Milwaukee	WI	53216	USA
DirectBuy Home Improvement Inc.	DirectBuy	8450 Broadway	Merrillville	IN	46410	USA
DirectBuy Operations, LLC	DirectBuy Operations, LLC	1221 Arrowhead Ct	Crown Point	IN	46307	USA
Dires, LLC	Personal Comfort Bed	3601 Vineland Rd., Ste. 5	Orlando	FL	32811	USA

Account	DBA Name	Address	City	State	Zip	Country
Discount Dreams Mattress, LLC	Discount Dreams Mattress, LLC	3093 Grape St.	San Diego	CA	92102	USA
Discount Furniture	Discount Furniture	544 San Benito	Hollister	CA	95023	USA
Discount Furniture	Discount Furniture	1611 E. Main	Barstow	CA	92311	USA
Discount Furniture Center	Discount Furniture Center	520 E. Holt Ave.	Pomona	CA	91767	USA
Discount Home Furnishings	Discount Home Furnishings	12889 Highway 145, Ste. 8	Madera	CA	93637	USA
Discount Mattress & Furniture	Discount Mattress & Furniture	618 S. Brookhurst St.	Anaheim	CA	92804	USA
Discount Mattresses & Furniture Inc.	Discount Mattresses & Furniture	7995 La Mesa Blvd.	La Mesa	CA	91942	USA
Discovery Design, LLC	Discovery Design, LLC	14605 N. 73rd St.	Scottsdale	AZ	85260	USA
Distinctive Interior Design	Wallbeds "n" More	1350 Dell Ave.	Campbell	CA	95032	USA
DLBL Enterprises	Vern's Furniture	515 G St.	Eureka	CA	95501	USA
Dobbs T.V. & Appliance Limited Partnership	Ashley Home Store	131 N. Main St.	Blythe	CA	92225	USA
Doble G Furniture	Doble G Furniture	330 6th St.	Orland	CA	95963	USA
Donna's Interiors, Furniture & Designs Inc.	Donna's Interiors, Furniture & Designs Inc.	1069 E. Grand Ave.	Arroyo Grande	CA	93420	USA
Don's Furniture Warehouse	Don's Furniture Warehouse	1531 Franklin Rd.	Yuba City	CA	95993	USA
Dorado Fine Furniture	Dorado Fine Furniture	903 Celis St.	San Fernando	CA	91340	USA
Dorel Home Furnishings Inc.	Dorel Home Furnishings Inc.	410 E. First St. S.	Wright City	МО	63390	USA
Doria Furniture	Doria Furniture	5869 Wilmington Ave.	Los Angeles	CA	90001	USA
Doria Furniture Mattress Outlet	Doria Furniture Mattress Outlet	6121 Pacific Blvd.	Huntington Park	CA	90255	USA
Dormlife, LLC	Dormlife	320 Oceanview Dr.	San Marcos	CA	92078	USA

Account	DBA Name	Address	City	State	Zip	Country
Dos Bros in Marin	Mattress by Appointment San Rafael	783 Andersen Dr.	San Rafael	CA	94901	USA
Douglas Green	Douglas Furniture	23661 Newhall Ave.	Newhall	CA	91321	USA
Dove Home Decor	Dove Home Furniture	2067 Torrance Blvd.	Torrance	CA	90501	USA
Dowd Interiors Inc.	Dowd Interiors Inc.	10165 Live Oak Blvd.	Live Oak	CA	95953	USA
Dreamland Mattress	Dreamland Mattress	1007 N. Azusa Ave., Covina	Covina	CA	91722	USA
Dreamtime Events, LLC	A Star Furniture	4660 San Fernando Rd.	Glendale	CA	91204	USA
Drewek Inc.	Creson's Mattress Gallery	2355 Athens Ave.	Redding	CA	96001	USA
DSJ Furniture Inc.	Furniture 4U	17510 Castleton St.	City of Industry	CA	91748	USA
Dueñas Furniture	Dueñas Furniture	7411 Santa Fe Ave.	Huntington Park	CA	90255	USA
Dupree's Furniture Inc.	Dupree's Furniture	1900 E. 14th St.	San Leandro	CA	94577	USA
Duran Furniture	Duran Furniture	980 N. State St.	Hemet	CA	92543	USA
DUX Interiors Inc.	DUX Interiors Inc.	235 E. 58 St.	New York	NY	10022	USA
E.V.Rife Enterprises Inc.	Square Deal Mattress Factory & Upholstery	1352 Humboldt Ave.	Chico	CA	95928	USA
East Bay Furniture Traders	East Bay Furniture Warehouse	401 Sunset Dr., Ste. A	Antioch	CA	94509	USA
East Bay Wholesale Outlet	East Bay Wholesale Outlet	521 Contra Costa Blvd.	Pleasant Hill	CA	94523	USA
East West Bedding, LLC	EasyRest	1401 S. Edgewood St.	Baltimore	MD	21227	USA
Eastern Wholesale Furniture Company of California Inc.	Mark Thomas Home	707 5th St.	Santa Rosa	CA	95404	USA
eBay Inc.	eBay Inc.	2145 Hamilton Ave.	San Jose	CA	95125	USA
Echelbarger Essentials	CFS North LA	10949 Ayres Ave.	Los Angeles	CA	90064	USA
Eco Carmel	Eco Carmel	PO Box 41	Carmel	CA	93921	USA
EcoChoices	EcoChoices	PO Box 1491	Glendora	CA	91740	USA

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Account	DBA Name	Address	City	State	Zip	Country
Economy Mattress & Furniture	Economy Mattress & Furniture	5518 Florin Rd.	Sacramento	CA	95823	USA
Economy Mattress & Furniture	Economy Mattress & Furniture	2980 National Ave.	San Diego	CA	92113	USA
Eight Sleep Inc.	Eight Sleep Inc.	164 W. 25th St., 9th Fl.	New York	NY	10001	USA
EJR Enterprises	South Coast Furniture	109 Calle de Los Molinos	San Clemente	CA	92673	USA
El Alacran Furniture	El Alacran Furniture	6434 Whittier Blvd.	East Los Angeles	CA	90022	USA
El Capitan Furniture Inc.	El Capitan Furniture Inc.	2105 Edison Hwy., Space B2	Bakersfield	CA	93305	USA
El Centro Furniture	El Centro Furniture	1151 S. 4th St., Ste. I	El Centro	CA	92243	USA
El Corazon Gallery Inc.	El Corazon Gallery Inc.	4889 Mission St.	San Francisco	CA	94112	USA
El Poblado Home Furniture Inc.	El Poblado Home Furniture Inc.	13211 Gladstone Ave.	Sylmar	CA	91342	USA
El Segundo Furniture	El Segundo Furniture	1417 W. El Segundo Blvd.	Compton	CA	90222	USA
Electropedic	Electropedic	907 Hollywood Way	Burbank	CA	91505	USA
Electropedic Manufacturing Corporation	Electropedic Manufacturing Corporation	637 4th St.	San Fernando	CA	91340	USA
Elegant Furniture	Elegant Furniture	7725 Stockton Blvd., #A	Sacramento	CA	95823	USA
Elegant Home Furnishings	Elegant Home Furnishings	1177 W. Hammer Ln.	Stockton	CA	95209	USA
Elements International	Kyvno, LLC	PO Box 851601	Mesquite	TX	75185	USA
Elite Furniture For Less	Elite Furniture For Less	2248 Main St., Ste. #1	Chula Vista	CA	91911	USA
Elite Home Furnishings & Decor	Elite Home Furnishings & Decor	7551 Broadway	Lemon Grove	CA	91945	USA
Em Le DBA McFadden Furniture	McFadden Furniture	3643 W. McFadden Ave.	Santa Ana	CA	92704	USA

Account	DBA Name	Address	City	State	Zip	Country
Emerald City Organic Sleep Solutions Inc.	ECO Sleep Solutions	25 E. 8th Ave.	Eugene	OR	97401	USA
Emma Mattress Inc.	Emma Mattress	1209 Orange St.	Wilmington	DE	19801	USA
Empire Furniture	Empire Furniture	124 Cochrane Plaza	Morgan Hill	CA	95037	USA
Epperson Furniture	Epperson Furniture	2920 E St.	Anderson	CA	96007	USA
Eppic Medical	At-Home Medical	3266 Grey Hawk Ct.	Carlsbad	CA	92010	USA
Ergomotion Inc.	Ergomotion Inc.	6790 Navigator Dr.	Goleta	CA	93117	USA
Ergopedic, LLC	Ergopedicsleep.com	PO Box 2787	Indio	CA	92202	USA
Eric Mathiasen	Poor Honey's	4250 San Leandro St.	Oakland	CA	94601	USA
Esperanza M. Hernandez	Hernandez Furniture	2500 W. Redondo Beach Blvd.	Torrance	CA	90504	USA
Espinoza's Furniture Inc.	Espinoza's Furniture	607 E. Market St.	Salinas	CA	93905	USA
Esplanade Furniture Inc.	Esplanade Furniture	1750 Esplanade	Chico	CA	95926	USA
Esraa Alqudah	i Home Furniture	1921 24th St.	Bakersfield	CA	93301	USA
Et Oyeblikk: Retail Strategies, LLC	Sleep.	300 Santana Row, #105	San Jose	CA	95128	USA
Ethan Allen Global Inc.	Ethan Allen Global Inc.	25 Lake Ave. Extension	Danbury	СТ	06813	USA
Euro-Flex Luxury Sleep Systems Inc.	Euro-Flex Luxury Sleep Systems Inc.	4250 Morena Blvd., #A	San Diego	CA	92117	USA
Eurohaus	Eurohaus Modern Furniture	350 S. Winchester Blvd., Ste. 150	San Jose	CA	95128	USA
Euromarket Designs Inc.	Crate & Barrel	1250 Techny Rd.	Northbrook	IL	60062	USA
European California Furniture	Roche Bobois	2310 E. Gladwick St.	Rancho Dominguez	CA	90220	USA
European Sleep Design Inc.	European Sleep Design	6606 Folsom Auburn Rd., Ste. 5	Folsom	CA	95630	USA
Everyday Furniture Warehouse	Everyday Furniture Warehouse	1401 3rd Ave.	Chula Vista	CA	91911	USA

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Account	DBA Name	Address	City	State	Zip	Country
Excellence Mattress	Excellence Mattress	740 E. 59th St.	Los Angeles	CA	90001	USA
Expo Furniture	Expo Furniture	1480 S. 4th St., Ste. B	El Centro	CA	92243	USA
Express Furniture Services, LLC	Express Furniture Rental	2448 Foundry Park Ave.	Fresno	CA	93706	USA
EZ2 Get Furniture	EZ2 Get Furniture	5912 S. Broadway	Los Angeles	CA	90003	USA
EZJD, LLC	Williams Furniture	11996 Foothill Blvd.	Sylmar	CA	91331	USA
F&R Furniture	F&R Furniture	760 98th Ave.	Oakland	CA	94603	USA
Factory Mattress Outlet	Factory Mattress Outlet	3650 Main St.	Cottonwood	CA	96022	USA
Famous Foam Inc.	Famous Foam Factory	2397 San Pablo Ave.	Berkeley	CA	94702	USA
Fantastic Deals Inc.	Fantastic Deals Inc.	1355 W. 190th St.	Gardena	CA	90248	USA
Fashionaire Furniture Inc.	Custom House Furniture	706 Trancas St.	Napa	CA	94558	USA
Fawzat Investments	Furniture City	1300 Wible Rd.	Bakersfield	CA	93304	USA
Fedde Furniture Company	Fedde Furniture Company	2350 E. Colorado Blvd.	Pasadena	CA	91107	USA
Fendon's Inc.	Fendon Furniture & Upholstering Co.	175 E. Pine St.	Bishop	CA	93514	USA
Fenton MacLaren LTD	Fenton MacLaren Furniture	1071 Hensley St.	Richmond	CA	94801	USA
FFL Brands, LLC	Furniture For Life	2125 32nd St.	Boulder	CO	80301	USA
Fine Concept Furniture	Fine Concept Furniture	1106 5th Ave.	Oakland	CA	94606	USA
Five Points Furniture	Five Points Furniture	119 E. Wooley Rd.	Oxnard	CA	93030	USA
Florence Furniture	Florence Furniture	2401 McHenry Ave.	Modesto	CA	95350	USA
Florentino Alcala	Danny's Furniture	4119 West Ln.	Stockton	CA	95204	USA
Floyd Inc.	Floyd	1948 Division St., Ste. 101	Detroit	MI	48207	USA
Foam Fabrication Commerce Inc.	Foam Order, Foamorder. com, The Foam Store, The Foam Store of Marin	4096 Piedmont Ave., Unit 719	Oakland	CA	94611	USA
Foam Sweet Foam Inc.	Foam Sweet Foam	PO Box 62	Jurupa Valley	CA	91752	USA

Account	DBA Name	Address	City	State	Zip	Country
Foodservice Marketing Inc.	Hill Associates	1925 Aspen Dr., #201-A	Santa Fe	NM	87505	USA
For Your Home Furniture	For Your Home Furniture	443 E. Main St.	Ventura	CA	93001	USA
Fort Bragg Furniture Mart Inc.	Fort Bragg Furniture Mart	235 N. Franklin St.	Fort Bragg	CA	95437	USA
Fosbrooke Inc.	Tuft & Needle	735 Grand Ave.	Phoenix	AZ	85007	USA
Frank & Ron Hotel-Motel Supply Inc.	Frank & Ron Hotel-Motel Supply Inc.	30042 Mission Blvd., #121-172	Hayward	CA	94544	USA
Frankies Finds, LLC	Frankie's Mattress Company	624 Morning Dr., Ste. A	Bakersfield	CA	93306	USA
Frank's Carpet & Furniture Company Inc.	Frank's Carpet & Furniture Company Inc.	209 S. Howard St.	Alturas	CA	96101	USA
Frank's Furniture Inc.	Frank's Furniture	16418 S. Hawthorne Blvd.	Lawndale	CA	90260	USA
Fresno Comfort Sleep	Fresno Comfort Sleep	4000 E. California Ave.	Fresno	CA	93725	USA
Fresno Fashion Sales Corporation	Fashion Furniture	255 W. El Paso Ave.	Fresno	CA	93711	USA
Fresno Mattress Factory	Fresno Mattress Factory	745 G St.	Fresno	CA	93706	USA
FresnoMattress.Com	FresnoMattress.com	5645 W. Shaw Ave., #503	Fresno	CA	93722	USA
Furnishing Hope Inc.	Furnishing Hope Inc.	3857 Birch St., #503	Newport Beach	CA	92660	USA
Furniture & Accessory Retail Group Inc.	Bassett Home Furnishings	180 Knoll Rd.	San Marcos	CA	92069	USA
Furniture 2000 Inc.	Furniture 2000 Inc.	3170 Range Ave.	Santa Rosa	CA	95403	USA
Furniture 4 Less Outlet	Furniture 4 Less Outlet	981 N. Main St.	Salinas	CA	93906	USA
Furniture 4 Less Outlet	Furniture 4 Less Outlet	945 W. Pacheco Blvd.	Los Banos	CA	93635	USA
Furniture 4 Less Outlet	Furniture and bedding retailer	1043 N. Main St.	Salinas	CA	93906	USA
Furniture and Beyond	Furniture and Beyond	40675 California Oaks Rd., Ste. G	Murrieta	CA	92562	USA

Account	DBA Name	Address	City	State	Zip	Country
Furniture and Mattress Warehouse	Furniture and Mattress Warehouse	3121 Main St., Ste. A	Chula Vista	CA	91911	USA
Furniture and Mattress86 Inc.	Furniture and Mattress 86	945 Merchant St.	Redding	CA	96002	USA
Furniture and More For Less	Furniture and More For Less	1700 McHenry Ave., 59	Modesto	CA	95350	USA
Furniture Ann	Furniture Ann	715 N. Harbor Blvd.	Fullerton	CA	92832	USA
Furniture Bargain Annex	Furniture Bargain Annex	721 8th St.	Modesto	CA	95354	USA
Furniture City Of Fresno Inc.	Furniture City	5355 N. Blackstone Ave.	Fresno	CA	93710	USA
Furniture Corner II Inc.	Furniture Corner II	21703 Sherman Way	Canoga Park	CA	91303	USA
Furniture Corner Inc.	Furniture Corner	8660 Reseda Blvd.	Northridge	CA	91324	USA
Furniture Depot I Inc.	Furniture Depot I Inc.	568 Broadway	Chula Vista	CA	91910	USA
Furniture Design Center	Furniture Design Center	1205 Airport Park Blvd.	Ukiah	CA	95482	USA
Furniture Design Center	Furniture Design Center	1716 5th St.	Eureka	CA	95501	USA
Furniture Discounter	Furniture Discounter	1287 Simpson Way	Escondido	CA	92029	USA
Furniture Empire	Furniture Empire	4940 N. Blackstone Ave.	Fresno	CA	93726	USA
Furniture Expo Inc.	Furniture Expo Inc.	930 S. Main St.	Salinas	CA	93901	USA
Furniture Factory Closeouts	Furniture Factory Closeouts	7440 El Camino Real	Atascadero	CA	93451	USA
Furniture For Less	Furniture For Less	13760 San Pablo Ave.	San Pablo	CA	94596	USA
Furniture King, LLC	Christopher's Home Furnishings	1604 Sisk Rd., Ste. A	Modesto	CA	95358	USA
Furniture Land Inc.	Furniture Land + Kids	4310 San Fernando Rd.	Glendale	CA	91204	USA
Furniture Mattress Bakersfield	Furniture Mattress Bakersfield	906 Niles St.	Bakersfield	CA	93305	USA
Furniture Mattress Outlet, LLC	Furniture Mattress Outlet	10873 Folsom Blvd.	Rancho Cordova	CA	95670	USA
Furniture of City of Industry Inc.	Furniture of City of Industry Inc.	14730 Valley Blvd.	La Puente	CA	91746	USA

Account	DBA Name	Address	City	State	Zip	Country
Furniture Palace	Furniture Palace	PO Box 1215	Chino	CA	91708	USA
Furniture Plus	Furniture Plus	1321 Descanso Ave., #A	San Marcos	CA	92069	USA
Furniture Store	The Furniture Store	15584 Bear Valley Rd.	Victorville	CA	92395	USA
Furniture Today	Furniture Today	1630 Contra Costa Blvd., Ste. F	Pleasant Hill	CA	94523	USA
Furniture Town Plus Inc.	Furniture Town Plus	4550 Cutter St.	Los Angeles	CA	90039	USA
Furniture Zone	Furniture Zone	2775 W. Lincoln Ave.	Anaheim	CA	92801	USA
Furniture&Mattresssuperstore	Furniture & Mattress Superstore	4559 E. Kings Canyon Rd.	Fresno	CA	93702	USA
Furniture+	Furniture+	1222 Commerce Center Dr.	Lancaster	CA	93534	USA
Furnitureplusmattress	Furniture Plus	38417-A 20th St. E.	Palmdale	CA	93550	USA
Futon City	Futon City	15109 S. Western Ave.	Gardena	CA	90249	USA
Futon World	Futon World	6099 N. Blackstone Ave.	Fresno	CA	93710	USA
Future Foam Inc.	Future Foam Inc.	1610 Avenue N	Council Bluffs	IA	51501	USA
G.M. Harrington Inc.	The Furniture Depot	222 W. Main St.	Santa Maria	CA	93458	USA
Gabriel	Dream and Rest Inc.	5901 S. Vermont Ave.	Los Angeles	CA	90044	USA
Gala Furniture	Gala Furniture	654 I St.	Los Baños	CA	93635	USA
Galt Furniture	Mai Nhu Phan	835 C St., Ste. 100	Galt	CA	95632	USA
Garcia's Furniture	Garcia's Furniture	1811 Dairy Ave.	Corcoran	CA	93212	USA
Gary's Cheap Mattress Sales	Gary's Cheap Mattress Sales	2325 Sonoma Blvd.	Vallejo	CA	94590	USA
Garza Fam Enterprises Inc.	Mattress by Appointment	16540 S. Harbor Blvd.	Fountain Valley	CA	92708	USA
Gateway Mattress Co. Inc.	Gateway Mattress Co. Inc.	624 S. Vail Ave.	Montebello	CA	90640	USA
Gather Home	Gather Home	138 Willow St.	Chester	CA	96020	USA
GF Health Products Inc.	GF Health Products Inc.	One Graham-Field Way	Atlanta	GA	30340	USA

Account	DBA Name	Address	City	State	Zip	Country
Giorgi Bros Furniture	Giorgi Bros. Furniture	211 Baden Ave.	South San Francisco	CA	94080	USA
Gjemeni Inc.	Gjemeni Inc.	6955 Mowry Ave.	Newark	CA	94560	USA
Glenn Earle Schottman	Mattress Express Cali	1260 Lake Blvd., Ste. 106	Davis	CA	95616	USA
Glenn T. Manley	Mattress Brothers	120 W. Redlands Blvd.	Redlands	CA	92373	USA
Gold Star Furniture Inc.	Goldstar Furniture	7134 Topanga Canyon Blvd.	Canoga Park	CA	91303	USA
Golden State Price Inc.	Sacramento Furniture Store	5825 Auburn Blvd.	Sacramento	CA	95841	USA
Golden West Furniture Inc.	Golden West Furniture	3451 El Cajon Blvd.	San Diego	CA	92104	USA
Gonzalez Furniture	Gonzalez Furniture	15171 7th St.	Victorville	CA	92395	USA
Good Deal Furniture	Good Deal Furniture	1544 International Blvd.	Oakland	CA	94606	USA
Good Night Naturals, LLC	Good Night Naturals	5979 W. 3rd St., Ste. 102	Los Angeles	CA	90036	USA
GoodMorning.com Inc. (F.K.A. Novosbed Inc.)	GoodMorning.com Inc. (F.K.A. Novosbed Inc.)	9707 110 St. NW, #630	Edmonton	AB	T5K 2L9	Canada
Goodwill Industries of Sacramento Valley & Northern Nevada Inc.	Goodwill Industries Sacramento Valley Northern Nevada	8001 Folsom Blvd., Ste. 200	Sacramento	CA	95826	USA
Granada Furniture	Granada Furniture	1324 E. Los Angeles Ave.	Simi Valley	CA	93065	USA
Green Cradle, LLC	Green Cradle	13344 Ventura Blvd.	Sherman Oaks	CA	91423	USA
Griffins Furniture Outlet	Griffins Furniture Outlet	1286 5th St.	Crescent City	CA	95531	USA
Griffin's Furniture Outlet	Griffin's Furniture Outlet	14409 Lakeshore Dr.	Clearlake	CA	95422	USA
Groupon Goods Inc.	Groupon Goods Inc.	600 W. Chicago Ave.	Chicago	IL	60654	USA
GRW Furniture	GRW Furniture	923 E. Ventura Blvd.	Oxnard	CA	93036	USA
H Discount Furniture	H Discount Furniture	8462 Sunland Blvd.	Sun Valley	CA	91352	USA

Account	DBA Name	Address	City	State	Zip	Country
H&M Furniture Discounters Inc.	Furniture Discounters	3660 Thomas Rd., Ste. E	Santa Clara	CA	95054	USA
Habitat for Humanity of Coachella Valley Inc.	Habitat for Humanity of the Coachella Valley	72680 Dinah Shore Dr.	Palm Desert	CA	92211	USA
Habitat For Humanity Of Tulare/Kings County	Habitat For Humanity Restore	637 S. Lovers Ln.	Visalia	CA	93292	USA
Habitat for Humanity of Ventura County	Habitat for Humanity of Ventura County	1850 Eastman Ave.	Oxnard	CA	93030	USA
Hacienda Furniture And Appliance Corp.	Hacienda Furniture And Appliance Corp.	3200 S. Saviers Rd.	Oxnard	CA	93033	USA
Hafers Home Furnishing Inc.	Hafers Home Furnishing Inc.	1030 W. Yosemite Ave.	Manteca	CA	95337	USA
Hall's Furniture and Appliances	Hall's Furniture and Appliances	7752 Mariposa Ave.	Citrus Heights	CA	95610	USA
Happimart Furniture	Happimart Furniture	1970 W. El Camino Real	Mountain View	CA	94040	USA
Happy2ez Inc.	Happy2ez	14191 Beach Blvd., Ste. B	Westminster	CA	92683	USA
Harold Earl Perry Jr	Furniture Express	4224 E. Belmont	Fresno	CA	93702	USA
Harrington Home Inc.	Harrington Home Furniture	2560 El Camino Real	Atascadero	CA	93422	USA
Hastens Beds Inc.	Hastens Beds	500 Seventh Ave., Fl. 8	New York	NY	10018	USA
Hates Inc.	Empire Furniture Home Decor & Gifts	3160 Gold Valley Dr., 100	Rancho Cordova	CA	95742	USA
Haus and Home Furnishings	Haus and Home Furnishings Inc.	41051 Big Bear Blvd.	Big Bear Lake	CA	92315	USA
Haven Sleep Products Ltd	Haven Sleep Co.	1451 Richter St.	Kelowna	BC	V1Y 2M1	Canada
Hayneedle Inc.	Hayneedle.com	9394 W. Dodge Rd., Ste. 300	Omaha	NE	68114	USA

Account	DBA Name	Address	City	State	Zip	Country
HB Homestyle Furniture Inc.	Homestyle Furniture	3037 Sisk Rd., #D	Modesto	CA	95350	USA
HD Supply Inc.	HD Supply Inc.	3400 Cumberland Blvd.	Atlanta	GA	30339	USA
Hello Furniture & Mattress Inc.	Hello Furniture	2222 Amherst Way	El Dorado Hills	CA	95762	USA
Herbert D. Buttercup L.P.	HD Buttercup	5880 E. Slauson Ave.	Commerce	CA	90040	USA
Heritage Home Furnishings, LLC	Minerva's Furniture Gallery	250 Market St.	Turlock	CA	95380	USA
Herobed, LLC	Herobed	7702 FM 1960 E, Ste. 202	Humble	ТХ	77346	USA
Heroic Companies, LLC	Shop Heroic Wholesale Outlet	9744 Dino Dr.	Elk Grove	CA	95624	USA
Hi 5 Home Furnishing	Hi 5 Home Furnishing	3319 Watt Ave.	Sacramento	CA	95821	USA
Hi Desert Furniture Inc.	Hi Desert Furniture Inc.	15300 Palmdale Rd.	Victorville	CA	92392	USA
Hibernation Mattress	Hibernation Mattress	1111 E. Katella Ave., Ste. 100	Orange	CA	92867	USA
Hibshman Trading Corp.	Mattress Liquidation	9843 6th St., #103	Rancho Cucamonga	CA	91730	USA
HIF Plaza Corp.	Home Interiors Furniture	100 Santa Rosa Plaza	Santa Rosa	CA	95401	USA
Higginbotham Sales Inc.	Mattress by Appointment Modesto	1800 Oakdale Rd., F1	Modesto	CA	95355	USA
Hill-Rom Inc.	Hill-Rom Company, Inc.; Hill-Rom Holdings, Inc.; Hill-Rom DTC, Inc.	1069 State Route 46 E.	Batesville	IN	47006	USA
HJ Furniture, LLC	HJ Furniture	101 N. Western Ave.	Los Angeles	CA	90004	USA
HLN Family Investments Inc.	Mattress by Appointment Santa Rosa	454 Larkfield Shopping Center	Santa Rosa	CA	95403	USA
Holbrook's Clearance Center Inc.	Holbrook's Clearance Center	1408 Park Ave.	Chico	CA	95928	USA
Hollywood Galleria	Hollywood Galleria	559 N. Western Ave.	Los Angeles	CA	90004	USA

Account	DBA Name	Address	City	State	Zip	Country
Home & Family Comfort	Home & Family Comfort	5467 Moreno St.	Montclair	CA	91763	USA
Home Center Furniture	Home Center Furniture	17250 Foothill Blvd., Ste. A	Fontana	CA	92376	USA
Home Depo	Furniture Depot	522 N. Imperial Ave.	El Centro	CA	92243	USA
Home Depot U.S.A. Inc.	Home Depot	2455 Paces Ferry Rd. SE B12, Tax Dept.	Atlanta	GA	30339	USA
Home Furniture	Home Furniture	4775 El Cajon Blvd.	San Diego	CA	92115	USA
Home Furniture	Home Furniture	740 E. 8th St.	National City	CA	91950	USA
Home Furniture	Home Furniture	2330 Mall Loop Rd.	Lancaster	CA	93536	USA
Home Furniture Company Inc.	Home Furniture	1369 Del Norte Rd.	Camarillo	CA	93010	USA
Home Living Furniture	Home Living Furniture	517 N. Western Ave.	Los Angeles	CA	90004	USA
Home Styles Furniture Store	Home Styles Furniture	1125 Waterloo Rd.	Stockton	CA	95205	USA
Homeland Furniture Corporation	Landeros Furniture Outlet / Casa Grande Furniture	7030 McKinley Ave.	Los Angeles	CA	90001	USA
Homelife, LLC	Homelife	3200 Naglee Rd., #410	Tracy	CA	95304	USA
Homestore AJ, LLC	Homestore AJ	1834 E. 62nd St.	Los Angeles	CA	90001	USA
Homestyle Furniture	Homestyle Furniture	405 W. Highland Ave.	San Bernardino	CA	92405	USA
Homy Design Inc.	Inland Furniture	780 Inland Center Dr.	San Bernardino	CA	92408	USA
Hoot Judkins Inc.	Hoot Judkins Furniture	1269 Veterans Blvd.	Redwood City	CA	94063	USA
Hotel Services Inc.	West Coast Hotel Installation Liquidation & FF&E	2323 Main St.	Irvine	CA	92614	USA
House of Furniture	House of Furniture	1435 M.L. King Jr. Way	Merced	CA	95340	USA
House of Furniture & Mattress Inc.	House of Furniture & Mattress	6980-C Monterey St.	Gilroy	CA	95020	USA
House of Furniture & Mattress Inc. (DBA) Econo Furniture	Econo Furniture	7390 Monterey St.	Gilroy	CA	95020	USA
House of Values Inc.	House of Values Inc.	2565 S. El Camino Real	San Mateo	CA	94403	USA

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Account	DBA Name	Address	City	State	Zip	Country
Howard's Appliances Inc.	Howard's Appliances Inc.	901 E. Imperial Hwy., Ste. E	La Habra	CA	90631	USA
HSNi, LLC	Home Shopping Network	1 HSN Dr.	St. Petersburg	FL	33729	USA
Huber Gutierrez	Univive, LLC DBA United Furniture	13373 Perris Blvd., #B117	Moreno Valley	CA	92553	USA
Hudson's Appliance Center Inc.	Hudson's Appliance	454 Pearson Rd.	Paradise	CA	95969	USA
Hugo Rene Carpio	The Good Price Furniture & More	829 S. Vermont Ave.	Los Angeles	CA	90005	USA
Huong Thy Nguyen	Ocean 2 Furniture	5318 Long Beach Blvd.	Long Beach	CA	90805	USA
Ideal Furniture Inc.	Ideal Furniture Inc.	853 R St.	Fresno	CA	93721	USA
IDecor Furniture dba Town Furniture	Town Furniture	1053 Hacienda Blvd.	La Puente	CA	91744	USA
Idlers Inc.	Idlers Home	2361 Theatre Dr.	Paso Robles	CA	93446	USA
Iginio Martinez	Mattress and Furniture Land	1500 Brundage Ln., Unit C	Bakersfield	CA	93307	USA
IKEA North America Services, LLC	IKEA North America Services, LLC	420 Alan Wood Rd.	Conshohocken	PA	19428	USA
iMedia Brands Inc.	ShopHQ	6740 Shady Oak Rd.	Eden Prairie	MN	55344	USA
Immaculate Sleep	Immaculate Sleep	12224 La Mirada Blvd.	La Mirada	CA	90638	USA
Inhome Furniture Gallery Inc.	Inhome Furniture Gallery	12463 Mariposa Rd.	Victorville	CA	92395	USA
InnoMax Corporation	InnoMax Corporation	530 W. Elk Pl.	Denver	CO	80216	USA
Innovation Furniture Inc.	Rapport International Furniture	435 N. La Brea Ave.	Los Angeles	CA	90036	USA
Innovations Furnishings, LLC	Innovations Home Furniture	213 W. Main St.	Turlock	CA	95380	USA
Interior Furniture Inc.	Interior Furniture Inc.	23599 Sunnymead Blvd.	Moreno Valley	CA	92553	USA
Interiors Inc.	Interiors	41968 Fox Farm Rd.	Big Bear Lake	CA	92315	USA
Interiors Made Eezzy Inc.	Interiors Made Eezzy	10730 Washington Blvd.	Culver City	CA	90232	USA

Account	DBA Name	Address	City	State	Zip	Country
Invacare Corporation	Invacare Corporation	One Invacare Way	Elyria	OH	44035	USA
Isaac Mattress	Isaac Mattress	6238 Maywood Ave.	Bell	CA	90201	USA
J Park Enterprises Inc.	Jinglebell Thrifty Furniture	2534 W. Pico Blvd.	Los Angeles	CA	90006	USA
J&E Holdings Corp.	Mattress By Appointment Chatsworth	9520 Owensmouth Ave., #6	Chatsworth	CA	91311	USA
J&M Webb Enterprises, LLC	Mattress By Appointment Tulare/Visalia	14905 Road 216	Porterville	CA	93257	USA
J&N Tejano Inc.	Furnish 123	39 S. Sacramento St.	Lodi	CA	95240	USA
J. Carlos Angeles	Angeles Furniture	923 Bucky Ln.	National City	CA	91950	USA
J. L. Rollins Inc.	Wallbeds n More	4415 Granite Dr., Ste. 800	Rocklin	CA	95677	USA
J7 Investments, LLC	Rooms4Kids San Diego	7340 Miramar Rd., #105	San Diego	CA	92126	USA
Jaime Flores	Mattress Barn	20341 Bear Valley Rd.	Apple Valley	CA	92308	USA
James & Junior Investments, LLC	Mattress By Appointment Palm Desert - Rancho Mirage	70065 Highway 111, Ste. 4	Rancho Mirage	CA	92270	USA
James S. Kotrous	Mattress Factory	4301 Power Inn Rd.	Sacramento	CA	95826	USA
Jamie Britt	Comfort Mattress	525-9 S. Highway 49	Jackson	CA	95642	USA
Jamil Awad	Quality Comfort Mattress & Furniture	133 W. Orangethorpe Ave.	Fullerton	CA	92832	USA
Jared's Mattress Inc.	Jared's Mattress	2300-1 Lincoln Blvd.	Santa Monica	CA	90405	USA
JBC Brothers	Mattress by Appointment Murrieta	41658 lvy St., Ste. 102	Murrieta	CA	92562	USA
JBRP Lifestyles, LLC	JBRP Lifestyles, LLC	2423 Old Middlefield Way, Ste. J	Mountain View	CA	94043	USA
JC Furniture	JC Furniture	8101 Long Beach Blvd., #C	South Gate	CA	90280	USA
Jebs Management Inc.	Woodland Furniture	7921 Rosedale Hwy.	Bakersfield	CA	93308	USA
Jeffco Fibres Inc.	Jeffco Fibres Inc.	12 Park St.	Webster	MA	01570	USA

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Account	DBA Name	Address	City	State	Zip	Country
Jennifer Nevarez, LLC	BoxDrop Mattress Clearance	27343 Industrial Blvd., Ste. D	Hayward	CA	94545	USA
Jerome's Furniture Warehouse	Jerome's Furniture Warehouse	16960 Mesamint St.	San Diego	CA	92127	USA
Jesse Bilyeu	North Bay Discount Furniture	5800 Redwood Dr., Unit B	Rohnert Park	CA	94928	USA
JJMD Inc.	IronHorse Home Furnishings	990 Grant St.	Benicia	CA	94510	USA
Joerns Healthcare, LLC	Joerns Healthcare	2430 Whitehall Park Dr., Ste. 100	Charlotte	NC	28273	USA
John Boykin	BidRL Rancho Cordova	9911 Horn Rd., Ste. B	Sacramento	CA	95827	USA
Johnny's Furniture Inc.	Furniture Outlet	15438 Hawthorne Blvd.	Lawndale	CA	90260	USA
John's Furniture	John's Furniture	2809 W. Pico Blvd.	Los Angeles	CA	90006	USA
Jonathan Tovon	Jonathan's Furniture #2	2531 E. 115th Pl.	Los Angeles	CA	90059	USA
Jones Mercantile, LLC	Mattress by Appointment Moreno Valley	31120 Nuevo Rd.	Nuevo	CA	92567	USA
Jordan Home Furniture Inc.	Jordan Home Furniture	2930 Niles St.	Bakersfield	CA	93306	USA
Jordan Home Furniture, LLC	Jordan Home Furniture	2630 Niles St.	Bakersfield	CA	93306	USA
Jordan Woodward	Mattress Discounters of Redding	925 Wall St., Unit 1	Redding	CA	96002	USA
Jr's Furniture	Jr's Furniture	1004 Main St.	Delano	CA	93215	USA
JT&F Enterprises	Mattress By Appointment	6280 San Ignacio, Ste. D	San Jose	CA	95119	USA
Juan Navarro Gamez	Don's Trading Post	203 Green Valley Rd.	Freedom	CA	95019	USA
Juanita Alvarado	R Imperial Mattress	8419 S. Central Ave.	Los Angeles	CA	90001	USA
Juanita R. Quintero	Bonanza Furniture	4478 E. Belmont Ave.	Fresno	CA	93702	USA
Just Plain Mattresses, LLC	Mattress By Appointment - El Monte	1722 Grandridge Ave.	Monterey Park	CA	91754	USA
Juvenile Shop	Juvenile Shop	13356 Ventura Blvd.	Sherman Oaks	CA	91423	USA

Account	DBA Name	Address	City	State	Zip	Country
JW Global Industry Inc.	Kobos Furniture	965 S. Western Ave.	Los Angeles	CA	90006	USA
Kare Hospitality, LLC	Kare Hospitality, LLC	2364 Paseo De Las Americas, Ste. 104-1545	San Diego	CA	92154	USA
Kashiwa Inc.	Poppleton's	299 Lighthouse Ave.	Monterey	CA	93940	USA
KC Furniture	KC Furniture	1520 W. Holt Blvd.	Ontario	CA	91762	USA
KC Furniture Co.	KC Furniture Co.	2011 Auto Center Dr., Ste. 109	Oxnard	CA	93036	USA
KD&AT Inc.	KD&AT Inc.	2500 S. Sepulveda Blvd.	Los Angeles	CA	90064	USA
Keetsa Inc.	Keetsa	44 Mercer St., Ground FI.	New York	NY	10013	USA
Keith Cross	New National Mattress Discount Center	21354 Foothill Blvd.	Hayward	CA	94541	USA
Kenneth Dixon Anglin	Anglin Second Hand	2016 Broadway	Eureka	CA	95501	USA
Kenneth R Banuelos	Betterbeds and Furniture	201 W. Ocean Ave.	Lompoc	CA	93436	USA
Kevin Do, LLC	Bedroom and More	280 El Camino Real	San Carlos	CA	94070	USA
Kids N Cribs Inc.	Kids N Cribs	1741 Contra Costa Blvd.	Pleasant Hill	CA	94523	USA
Kids Only Furniture	Kids Only Furniture	1801 W. Verdugo	Burbank	CA	91506	USA
Kind Companies, LLC	Kind Companies, LLC	750 Farroll Rd., Ste. G	Grover Beach	CA	93433	USA
KJ Solomon-Zimmerman, LLC	Houston Mattress King/ California Mattress King	1420-A S. Euclid Ave.	Ontario	CA	91762	USA
Kohl's Department Stores Inc.	Kohl's Department Stores Inc.	N56 W17000 Ridgewood Dr. ATTN: Tax Manager	Menomonee Falls	WI	53051	USA
Kojigian Enterprises Inc.	JK Furniture	3909 E. Ventura	Fresno	CA	93702	USA
Kuebler's Furniture Inc.	Kuebler's Furniture Inc.	1894 Churn Creek Rd.	Redding	CA	96002	USA
Kunke Corp.	The Sleep Shoppe	1010 Lawrence Dr.	Newbury Park	CA	91320	USA
La Barata Furniture	La Barata Furniture	5280 Fruitridge Rd.	Sacramento	CA	95823	USA
La Bodega Bay Furniture	La Bodega Bay Furniture	2225 E. Pacheco Blvd.	Los Banos	CA	93635	USA

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Account	DBA Name	Address	City	State	Zip	Country
La Casa Ventures Inc.	La Casa Ventures Inc.	2241 Commerce Pl.	Hayward	CA	94545	USA
LA Mattress Store Inc.	LA Mattress Store	201 N. Central Ave.	Glendale	CA	91203	USA
La Tapatia Furniture Inc.	La Tapatia Furniture	8806 Sierra Ave.	Fontana	CA	92335	USA
Lahacienda Muebleria	Muebleria la Hacienda Furniture	800 W. Inyo Ave.	Tulare	CA	93274	USA
Lakeport Furniture and Design	Lakeport Furniture and Design	302 S. Main St.	Lakeport	СА	95453	USA
Lakewood Candies, LLC	Milliard Bedding	1980 Swarthmore Ave., Unit 1	Lakewood	NJ	08701	USA
Lan Kim Nguyen	Ashlyn Furniture	8585 Elk Grove Blvd., #100	Elk Grove	CA	95624	USA
Lancaster Mattress Warehouse	Lancaster Mattress Warehouse	359 W. Avenue I	Lancaster	CA	93534	USA
Las Palmas Furniture Inc.	Las Palmas Furniture	335 E. Alisal St.	Salinas	CA	93901	USA
Laurel Fine Furniture	Wallbeds n More	2551 San Ramon Valley Blvd., Ste. 111	San Ramon	CA	94583	USA
Laurel Wood Inc.	Ramos Furniture	577 Burke St.	San Jose	CA	95112	USA
Laverde S35 Inc.	H&A Discount Furniture	11024 Victory Blvd.	North Hollywood	CA	91606	USA
Lavin Industries	European Sleep Works	2966 Adeline St.	Berkeley	CA	94703	USA
Layla Sleep Inc.	Layla	157 Church St., Ste. 1956	New Haven	СТ	06510	USA
LBC, Limited Partnership	Mathis Brothers Furniture	234 Quadrum Dr.	Oklahoma City	OK	73108	USA
Le Holdings, LLC	Hall's Furniture	7752 Mariposa Ave.	Citrus Heights	CA	95610	USA
LeafScore Inc.	LeafScore Inc.	970 W. Broadway, Ste. E, #422	Jackson	WY	83001	USA
Leeds Mattress, LLC	Leeds Mattress, LLC	1126 Crenshaw Blvd.	Torrance	CA	90501	USA
Lee's Mattress Inc.	HB Mattress Stores	19431 Beach Blvd.	Huntington Beach	СА	92648	USA

Account	DBA Name	Address	City	State	Zip	Country
Leesa Sleep, LLC	Leesa Sleep, LLC	3200 Pacific Ave., 2nd Fl.	Virginia Beach	VA	23451	USA
Legacy Furniture & Mattress	Legacy Furniture & Mattress	30 Lake Blvd.	Redding	CA	96003	USA
Legacy Mattress and Furniture, LLC	Legacy Mattress	3757 Overland Ave.	Los Angeles	CA	90034	USA
Lenders Furniture & Appliance	Lenders Furniture & Appliance	2320 Lander Ave.	Turlock	CA	95380	USA
Leo's Furniture	Leo's Furniture	906 Niles St.	Bakersfield	CA	93305	USA
LFG Inc.	Lifestyle Furniture Gallery	620 N. Broadway	Santa Maria	CA	93454	USA
Lifekind Inc.	Lifekind Inc.	333 Crown Point Cir., Ste. 225	Grass Valley	CA	95945	USA
Lifestyle Furniture Home Store	Lifestyle Furniture Home Store	21 E. Shaw Ave.	Fresno	CA	93710	USA
Lilcyn Inc.	Real Deal Mattress	7636 Clairemont Mesa Blvd.	San Diego	CA	92111	USA
Lippert Components Inc.	Lippert Components Inc.	3501 County Rd. 6	Elkhart	IN	46514	USA
Live and Sleep, LLC	Live and Sleep	7620 W. Azure Dr., Ste. 140-923	Las Vegas	NV	89130	USA
Live Life Ventures, LLC	Mattress Makers	7919 Silverton Ave., 412	San Diego	CA	92126	USA
Living Spaces Furniture, LLC	Living Spaces	14501 E. Artesia Blvd.	La Mirada	CA	90638	USA
L-Jem Enterprises Inc.	Jem Furniture Liquidators	2236 S. Vineyard Ave.	Ontario	CA	91761	USA
Loc Hieu Cao	Whittier Furniture	6036 Whittier Blvd., #2	Los Angeles	CA	90022	USA
Lori's Half Price Mattresses	Lori's Half Price Mattresses	958 Gravenstein Highway S.	Sebastopol	CA	95472	USA
Lorraine Gradowitz Inc.	Mattress By Appointment, Wasco	1519 Monet PI.	Bakersfield	CA	93314	USA
Los Altos Furniture	Los Altos Furniture	680 S. State St.	San Jacinto	CA	92583	USA

Account	DBA Name	Address	City	State	Zip	Country
Los Angeles Mattress Plus Inc.	Los Angeles Mattress Store	12306 Ventura Blvd.	Studio City	CA	91604	USA
Los Vega Furniture	Los Vega Furniture	6418 Lankershim Blvd., A	North Hollywood	СА	91606	USA
Lowe's Home Centers, LLC	Lowe's Home Centers, LLC	1000 Lowes Blvd. Attn: Sales Tax Dept.	Mooresville	NC	28117	USA
LP Enterprise	Mattress by Appointment Lancaster	502 E. Ave., K 101	Lancaster	СА	93535	USA
LSE Management Inc.	Furniture Innovation	468 Westlake Center	Daly City	CA	94015	USA
Lucky Furniture	Lucky Furniture	570 Parrott St.	San Jose	CA	95112	USA
Lueft, LLC	Mission Furniture Home Center	635 N. Euclid Ave.	Ontario	СА	91762	USA
Lull Ventures, LLC	Lull	3905 State St., Ste. 7347	Santa Barbara	CA	93105	USA
Luminaire (San Francisco) Inc.	Luminaire (San Francisco)	128 Utah St.	San Francisco	СА	94103	USA
Lux Furniture	Lux Furniture	3150 Case Rd. O-1	Perris	CA	92570	USA
Luxury Home Furnishings, LLC	Star Furniture	4209 Rosedale Hwy.	Bakersfield	СА	93308	USA
Luxury Mattress Inc.	Luxury Mattress Outlet	21478 Harvill Ave.	Perris	CA	92570	USA
Macy's Retail Holdings, LLC	Macy's	145 Progress Pl., ATTN: Tax Dept	Springdale	ОН	45246	USA
Made Rite Bedding Company	Made Rite Bedding	11221 Melrose Ave.	Franklin Park	IL	60131	USA
Magic Group Inc.	Magic Mattress	12093 Brookhurst St., #B	Garden Grove	CA	92840	USA
Malenzzi Inc.	Malenzzi Inc.	7766 Westminster Blvd.	Westminster	CA	92683	USA
Mall Zone, LLC	Your Furniture Place	22550 Town Cir.	Moreno Valley	CA	92553	USA
Malo Sun, LLC	Mattress By Appointment Cypress	6287 Ball Rd.	Cypress	СА	90630	USA
Mancini's Sleepworld Inc.	Mancini's Sleepworld	599 Hawthorne Pl.	Livermore	CA	94550	USA

Account	DBA Name	Address	City	State	Zip	Country
Maple and Modern Furniture Inc.	M&M Furniture	7703 Pacific Blvd.	Huntington Park	CA	90255	USA
Marat Dimitshteyn	Bay Area Patio and Mattress	21615 Hesperian Blvd., Ste. C	Hayward	СА	94541	USA
Marco Padilla	BedCo	6513 Folsom Blvd.	Sacramento	CA	95819	USA
Margarito Guerrero Garcia	Furniture Town	2390 W. Cleveland Ave., #1	Madera	CA	93637	USA
Maria Villasenor	Treasure Hunt Furniture & More	1129 S. Main St.	Salinas	СА	93901	USA
Marianne Nemes	MN Enterprises	3218 Cheviot Vista Pl., Ste. 4	Los Angeles	СА	90034	USA
Maricela's Furniture Inc.	Maricela's Furniture	15554 E. Arrow Hwy., Unit A	Irwindale	CA	91706	USA
Mariem Furniture Inc.	Mariem Furniture Inc.	3124 McHenry Ave., Ste. B	Modesto	CA	95350	USA
Mario Chacon Ortiz	King Of Mattress	3756 W. Clinton Ave.	Fresno	CA	93722	USA
Mariposa Mattress Company	Mariposa Mattress Company	2945 Highway 49 S.	Mariposa	CA	95338	USA
Marpac, LLC	Yogabed	3870 US Highway 421 N.	Wilmington	NC	28401	USA
Martha Canales	La Popular Mattress	120 S. Aurora St.	Stockton	CA	95202	USA
Mary's Hide and Sleep	Mary's Futons	4100 Redwood Hwy.	San Rafael	CA	94903	USA
MAS Companies, LLCH	Chico Furniture Direct	629 Entler Ave., Ste. 1	Chico	CA	95928	USA
Matthew Peter Kardous	Matthew's Sofa and Mattress Gallery	6098 Watt Ave.	North Highlands	CA	95660	USA
Matthews Fine Furniture Inc.	Matthews Fine Furniture	42255 Hwy 41	Oakhurst	CA	93644	USA
Mattress & Beds	Mattress & Beds	14117 Lambert Rd.	Whittier	CA	90605	USA
Mattress & Furniture Surplus Store Inc.	MFS	3182 E. La Palma Ave.	Anaheim	СА	92806	USA
Mattress Barn	Mattress Barn	1500 Oliver Rd., Ste. G	Fairfield	CA	94534	USA

Account	DBA Name	Address	City	State	Zip	Country
Mattress By Appointment	Mattress By Appointment	3400 Unicorn Rd., Ste. 107	Bakersfield	CA	93308	USA
Mattress By Appointment	Mattress By Appointment	8034 N. Eldorado St.	Stockton	CA	95212	USA
Mattress By Appointment 2	Mattress By Appointment 2	2550 W. El Camino Ave., Unit 10B	Sacramento	CA	95833	USA
Mattress By Appointment Antioch	Mattress By Appointment Antioch	2550 Somersville Rd., Space 39	Antioch	CA	94609	USA
Mattress By Appointment- Auburn	Mattress By Appointment - Auburn, CA	1468 Grass Valley Hwy.	Auburn	CA	95603	USA
Mattress By Appointment Corcoran	Mattress By Appointment Corcoran	411 Halsey Ave.	Corcoran	CA	93212	USA
Mattress by Appointment Martinez	Mattress by Appointment Martinez	15935 Hesperian Blvd.	San Lorenzo	CA	94580	USA
Mattress By Appointment Porterville	Mattress By Appointment Porterville	1577 N. Matthew St.	Porterville	CA	93257	USA
Mattress By Appointment Ventura	Mattress By Appointment Ventura	2220 Eastman Ave.	Ventura	CA	93003	USA
Mattress City	Mattress City	937 E. Colorado Blvd.	Pasadena	CA	91106	USA
Mattress Connection Inc.	Mattress Connection	4865 W. Rosecrans Ave.	Hawthorne	CA	90250	USA
Mattress Direct Sacramento, LLC	Mattress Direct Sacramento, LLC	PO Box 22705	Sacramento	CA	95822	USA
Mattress Discounters Operations, LLC	Mattress Discounters Operations	1000 S. Oyster Bay Rd.	Hicksville	NY	11803	USA
Mattress Factory Outlet	Mattress Factory Outlet	1005 Water St.	Santa Cruz	CA	95062	USA
Mattress Family, LLC	Mattress Family, LLC	23034 Lake Forest Dr.	Laguna Hills	CA	92653	USA
Mattress Firm Inc.	Mattress Firm Inc.	3250 Briarpark, Ste. 400 Attn: Tax Dept	Houston	ТХ	77042	USA
Mattress Jack	Mattress Jack	10712 Rhodesia Ave.	Sunland	CA	91040	USA
Mattress King Inc.	Mattress King	11731 W. Pico Blvd.	Los Angeles	CA	90064	USA

Account	DBA Name	Address	City	State	Zip	Country
Mattress Mike Inc.	Mattress Mike	3845 State St.	Santa Barbara	CA	93105	USA
Mattress Near Me, LLC	Mattress Near Me	5149 Madison Ave.	Sacramento	CA	95841	USA
Mattress Pavilion, LLC	Mattress Pavilion	7128 Miramar Rd., Unit 2	San Diego	CA	92121	USA
Mattress Place, LLC	Mattress Place	616 Stevens Ave., Unit K	Solana Beach	CA	92075	USA
Mattress Pros 2 Inc.	Mattress Pros	11160 Washington Blvd., Ste. A	Culver City	CA	90232	USA
Mattress Pros, LLC	Mattress Pros	5600 Laurel Canyon Blvd.	North Hollywood	CA	91607	USA
Mattress Sale Inc.	Mattress Sale Liquidators	2321 E. 4th St., C440	Santa Ana	CA	92705	USA
Mattress Shop	Mattress Shop	1025 N. Blackstone Ave.	Fresno	CA	93701	USA
Mattress Showroom	Mattress Showroom	72-146 Highway 111	Rancho Mirage	CA	92270	USA
Mattress Specialist Inc.	Mattress Specialist	425 S. Sunrise Way, Ste. B	Palm Springs	CA	92262	USA
Mattress Specialists	Mattress Specialists	1301 Riverside Ave.	Paso Robles	CA	93446	USA
Mattress Star Inc.	Mattress Star & Glendale Mattress Clearance Store	233 N. Central Ave.	Glendale	СА	91203	USA
Mattress Station Inc.	Mattress Station Inc.	8440 E. Garvey Ave.	Rosemead	CA	91770	USA
Mattress Stop	Mattress Stop	339 N. La Cienega Blvd.	Los Angeles	CA	90048	USA
Mattress Warehouse	Mattress Warehouse	9357 Greenback Ln., Ste. 1	Orangevale	CA	95662	USA
Mattress Warehouse Inc.	Mattress Warehouse Inc.	4825 W. Rosecrans Ave.	Hawthorne	CA	90250	USA
Mattress Warehouse Unlimited Inc.	Thousand Oaks Mattress	1625 E. Thousand Oaks Blvd., Ste. G	Thousand Oaks	CA	91362	USA
Mattress World II Inc.	Mattress World	21612 Sherman Way	Canoga Park	CA	91303	USA
Mattress4you, LLC	Mattress by Appointment Manteca CA	65 W. Roccolta Glen	Mountain House	СА	95391	USA
Maxims Furniture	Maxims Furniture	12607 Sherman Way	North Hollywood	CA	91605	USA
MBC Shin, LLC	Mattress by Appointment	5225 Cherwell Way	Cypress	CA	90630	USA

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Account	DBA Name	Address	City	State	Zip	Country
McCreery's Home Furnishings Inc.	McCreery's Home Furnishings Inc.	3140 Auburn Blvd.	Sacramento	CA	95821	USA
McKinlay Enterprises Inc.	The Bone Store	6610 N. Blackstone Ave.	Fresno	CA	93710	USA
McRoskey Mattress Company	McRoskey Mattress Company	1687 Market St.	San Francisco	CA	94103	USA
McRoskey Mattress Company, LLC	McRoskey Mattress Company San Francisco	1687 Market St.	San Francisco	CA	94103	USA
ME Mama Enterprises Inc.	ME Mama Enterprises Inc.	7977 Park Dr.	Fair Oaks	CA	95628	USA
Medline Industries Inc.	Medical Device Manufacturer and Distributor	One Medline Pl.	Mundelein	IL	60060	USA
Medwill Inc.	La Popular Furniture	7222 Reseda Blvd.	Reseda	CA	91335	USA
Mega Industries Corporation	Mega Furniture Superstore	400 E. 4th St.	Santa Ana	CA	92701	USA
Meister Hughes Inc.	Colortyme	617 Sycamore St.	Clarkston	WA	99403	USA
Mellow Inc.	Mellow Inc.	1951 Fairway Dr., Ste. A	San Leandro	CA	94577	USA
Melodee Harcourt	Oasis Thrift Store	1025 E. 6th St.	Beaumont	CA	92223	USA
Melrose Discount Furniture Inc.	Melrose Discount Furniture Inc.	820 N. Western Ave., #103	Los Angeles	CA	90029	USA
Melvin Custom Mattress Inc.	Melvin Custom Mattress Inc.	9345 Melvin Ave., #2	Northridge	CA	91324	USA
Mengshen Furniture Factory Direct Inc.	Dreamland Mattress	2012 Farallon Dr.	San Leandro	CA	94577	USA
MHAS Companies Inc.	Mattress Express Cali	1811 Douglas Blvd., A-6	Roseville	CA	95661	USA
MH Furnishings	Metro Furniture	16147 Harbor Blvd., Edinger	Fountain Valley	CA	92708	USA
Michael J Klein	Furniture Depot	235 S. Main St.	Red Bluff	CA	96080	USA
Michael Midgett	Sleep Tight Mattress	460 Highway 49, Ste. D	Sutter Creek	CA	95685	USA

Account	DBA Name	Address	City	State	Zip	Country
Michelle's HomeGoods Inc.	Michelle's Furniture and Mattress	6336 Pacific Ave.	Stockton	CA	95207	USA
Michigan Discount Mattress, LLC	Michigan Discount Mattress, LLC	24774 Crestview Ct.	Farmington Hills	MI	48335	USA
Middleton's Mark Twain Center Inc.	Middleton's	PO Box 608	Altaville	CA	95221	USA
Miguel De La Concha	Muebleria Tricolor	16548 E. 14th St.	San Leandro	CA	94578	USA
Millbrae Appliance Inc.	Millbrae Appliance	1772 El Camino Real	San Bruno	CA	94066	USA
Minh Cong Nguyen	United Furniture	3092 University Ave.	San Diego	CA	92104	USA
Minh Trieu Nguyen	Highland Furniture	148 E. Highland Ave.	San Bernardino	CA	92404	USA
Mirage Modern Furnishings Inc.	Mirage Modern Furnishings Inc.	1001 Hume Way, Ste. E	Vacaville	CA	95687	USA
Mission Mattress and Furniture Warehouse	Mission Mattress and Furniture Warehouse	1510 Mission Ave.	Oceanside	CA	92058	USA
MJL&C, LLC	Umbrella Furniture	5161 Pomona Blvd., Ste. 114	Los Angeles	CA	90022	USA
MK Ventures Inc.	Mattress by Appointment Chula Vista	1177 Broadway, Ste. #5	Chula Vista	CA	91911	USA
MK-Joy Mart Inc.	MK-Joy	22550 Town Cir.	Moreno Valley	CA	92553	USA
MMM Zone Inc.	Bed Zone	3959 E. Castro Valley Blvd.	Castro Valley	CA	94552	USA
Mobile To You, LLC	Box Drop Mattress of Temecula	27576 Commerce Center Dr., Ste. 101	Temecula	CA	92590	USA
Model Home Furnishings Inc.	Modelhom	750 Farroll Rd., Ste. G, Ste. E	Grover Beach	CA	93433	USA
Modern Age Trading Inc.	Modern Age Trading Inc.	1115 Webster St.	Oakland	CA	94607	USA
Modern Decor	Euro Image	607 W. Las Tunas Dr.	San Gabriel	CA	91776	USA
Modern Interior Furniture	House of Rosewood Furniture	28 E. Valley Blvd.	Alhambra	CA	91801	USA

Account	DBA Name	Address	City	State	Zip	Country
Modern Style Furniture	Modern Style Furniture	981 Stockton Ave.	San Jose	CA	95136	USA
Moghelis Furniture Inc.	Moghelis Furniture	530 E St.	Marysville	CA	95901	USA
Molinari Enterprise Management	Barron's Furniture	23 Ridge Rd.	Sutter Creek	CA	95685	USA
Molinari Enterprise Management	Minerva's Furniture	21 W. Oak St.	Lodi	CA	95240	USA
Monte Sion Mattresses	Monte Sion Mattresses	1611 Morgan Rd.	Modesto	CA	95358	USA
Montecarlo Home Furnishing Inc.	Montecarlo Furniture	3951 S. H St., Ste. A	Bakersfield	CA	93304	USA
Moonlight Slumber, LLC	University Sleep Products	60 Ann St.	Elgin	IL	60120	USA
Moore's Sleep World Inc.	Moore's Sleep World Inc.	3 5th St.	Eureka	CA	95501	USA
Mor Furniture for Less Inc.	Mor Furniture for Less	6965 Consolidated Way, Ste. #A	San Diego	CA	92121	USA
Morales Furniture/ Margarita Morales	Morales Furniture	1821 Coventry Garden Way	Modesto	CA	95358	USA
Mountain Mattress, LLC	Mountain Mattress	535 Lawrence St.	Quincy	CA	95971	USA
Mpacwood	Mirage Furniture	7177 Telegraph Rd.	Montebello	CA	90640	USA
MPB Furniture Inc.	Ashley Furniture HomeStore	414 W. Ridgecrest Blvd.	Ridgecrest	CA	93555	USA
MPDG Inc.	The Ultimate Back Store	2700 E. Bidwell St., #600	Folsom	CA	95630	USA
MTJ American, LLC	MTJ American	4276 Helena St.	Hudson	NC	28638	USA
Muebleria Buen Hogar	Muebleria Buen Hogar	9425 Telegraph Rd., #119	Pico Rivera	CA	90660	USA
Muebleria el Alto	Muebleria el Alto	514 N. Farmersville Blvd.	Farmersville	CA	93223	USA
Muebleria Guadalajara Furniture	Muebleria Guadalajara Furniture	51596 Harrison	Coachella	CA	92236	USA

Account	DBA Name	Address	City	State	Zip	Country
Murphy Beds of California Inc.	Murphy Beds of California Inc.	73140 Highway 111, Ste. 1	Palm Desert	CA	92260	USA
My American Mattress Inc.	American Mattress Man	2323 E. Main St.	Ventura	CA	93003	USA
My Sleep Inc.	My Sleep	6659 Topanga Canyon	Woodland Hills	CA	91303	USA
MyPillow Inc.	My Pillow	343 E. 82nd St.	Shakopee	MN	55318	USA
N P Coller Holding	Everett Stunz	7547 Girard Ave.	La Jolla	CA	92037	USA
Nader R. Sbittany	Nick and Sons Furniture Outlet	9970 Magnolia Ave.	Riverside	CA	92503	USA
Naders Furniture Store Inc.	Naders La Popular	2201 Marine Ave.	Gardena	CA	90249	USA
Nakamura Bros. Furniture	Nakamura Bros. Furniture	924 Main St.	Woodland	CA	95695	USA
Naps Inc.	Mattress Depot	2818 Honolulu Ave.	Verdugo City	CA	91046	USA
National Mattress Corp.	National Mattress Corp.	1214 E. Florence Ave.	Los Angeles	CA	90001	USA
Naturally Beds Inc.	Arizona Premium Mattress	11049 N. 23rd Dr., Ste. 107	Phoenix	AZ	85029	USA
Naturwood Home Furnishings Inc.	Naturwood Home Furnishings	2711 Mercantile Dr.	Rancho Cordova	CA	95742	USA
Navarro's Furniture	Navarro's Furniture	440 E. Alisal St.	Salinas	CA	93905	USA
Nest Bedding Inc.	Nest Bedding	1811 Concord Ave., Ste. 110	Chico	CA	95928	USA
New American Furnishings	New American Furnishings	7922 Dublin Blvd.	Dublin	CA	94568	USA
New Design Furniture	New Design Furniture	10875 Venice Blvd.	Los Angeles	CA	90034	USA
New Furniture Club	New Furniture Club	38424 Sierra Hwy.	Palmdale	CA	93550	USA
New Starlight Furniture Inc.	New Starlight Furniture Inc.	715 El Camino Real	San Bruno	CA	94066	USA
New Today Furniture	New Today Furniture	2225 Mission St.	San Francisco	CA	94110	USA

Account	DBA Name	Address	City	State	Zip	Country
New West Mattress Company	New West Mattress Company	PO Box 4698	West Hills	CA	91308	USA
New World Class Furniture, LLC	New World Class Furniture	130 Doolittle Dr., Ste. 3	San Leandro	CA	94577	USA
Newton Baby Inc.	Newton Baby Inc.	382 NE 191st St., PMB 96165	Miami	FL	33179	USA
Nice Furniture	Nice Furniture	1105 E. Artesia Blvd.	Long Beach	CA	90805	USA
Night Comfort Inc.	La Brie's Sleep Center	5910 Auburn Blvd., #5	Citrus Heights	CA	95621	USA
Nikkie Ansari Inc.	Duxiana	319 Newport Center Dr.	Newport Beach	CA	92660	USA
Nitori USA Inc.	Aki Home	4655 Mills Cir.	Ontario	CA	91764	USA
NNR International Furniture	NNR International Furniture	20050 Saticoy St.	Winnetka	СА	91306	USA
Noble House Home Furnishings, LLC	Noble House Home Furnishings	21325 Superior St.	Chatsworth	CA	91311	USA
NoHo Mattress Company	NoHo Mattress Company	5030 Lankershim Blvd.	North Hollywood	CA	91601	USA
Nolah Technologies, LLC	Nolah Technologies	18911 Hardy Oak Blvd., Ste. 106	San Antonio	ТХ	78258	USA
Nolan L Harris Jr	Harris Home Furnishings	214 N. 2nd St.	Porterville	CA	93257	USA
NoMaD Retail, LLC	Sleep First	18 Augusta Pines Dr., Ste. 157	Spring	ТХ	77389	USA
Nook Sleep Systems, LLC	Nook Sleep	1840 Maryland St.	Houston	ТХ	77006	USA
Norcal Furniture	Norcal Furniture	4604 Mangrum Dr.	Santa Clara	CA	95054	USA
Noriega Furniture	Noriega Furniture	1455 Taraval St.	San Francisco	CA	94116	USA
Norix Group Inc.	Norix Group Inc.	1 Innovation Dr.	West Chicago	IL	60185	USA
North County Mattress Outlet, LLC	Mattress By Appointment North County	1215 Pleiades Dr.	Vista	СА	92084	USA
NP Furniture & Mattress Inc.	Furniture Mattress Warehouse	3380 Tyler St.	Riverside	СА	92503	USA
NPRTO California, LLC	Progressive Leasing	256 W. Data Dr.	Draper	UT	84020	USA

Account	DBA Name	Address	City	State	Zip	Country
Nuvanna, LLC	www.nuvanna.com	225 Wilmington-West Chester Pike, Ste. 202	Chadds Ford	PA	19317	USA
Nu-way Mattress Corporation	Nu-way Mattress Corporation	8757 Artesia Blvd.	Bellflower	CA	90650	USA
Oai T Tran	J&T Furniture	7843 Garvey Ave.	Rosemead	CA	91770	USA
OC Mattress & Furniture	OC Mattress & Furniture	956 N. Tustin St.	Orange	CA	92867	USA
OC Mattress Warehouse, LLC	Discount Mattress Lady / Mattress Distribution	1092 Colonial Way	Tustin	CA	92780	USA
Ocotillo Corp.	BoxDrop Imperial Valley	623 Main St.	Brawley	CA	92227	USA
Oldex Corporation	Good Night Mattress	28733 S. Western Ave.	Rancho Palos Verdes	CA	90275	USA
Oldtown Furniture Inc.	Oldtown Furniture	110 4th St.	Santa Rosa	CA	95401	USA
Orange County Rustic	Furniture ala Carte	712 El Camino Way	Tustin	CA	92780	USA
Organic and Healthy, LLC	Organic and Healthy, LLC	3785 Arrowhead Dr.	St. Augustine	FL	32086	USA
Organic Exchange Inc.	Organic Exchange Inc.	200 NE 2nd St.	Boca Raton	FL	33432	USA
Organic Grace	Organic Grace	11904 E. Alsea Hwy.	Tidewater	OR	97390	USA
Organic Mattresses Inc.	Organic Mattresses Inc.	1335 Harter Pkwy.	Yuba City	CA	95993	USA
Ortegas Mattress	Ortegas Mattress	1001 Beaumont Ave.	Beaumont	CA	92223	USA
Ortho Mattress Inc.	Ortho Mattress	11030 Artesia Blvd.	Cerritos	CA	90703	USA
Outlet King Superstore	Outlet King Superstore	8963 Sierra Ave.	Fontana	CA	92335	USA
Over The Clouds Inc.	Sergio's Furniture	708 S. Broadway	Santa Maria	CA	93454	USA
Overstock Mattresses	Overstock Mattresses	201 Harding Blvd., Ste. AB	Roseville	CA	95678	USA
Overstock Outlet US	Overstock Outlet US	1000 Melody Ln., Ste. 109	Roseville	CA	95678	USA
Overstock Outlet USA	Overstock Outlet USA	5400 Date Ave., Ste. D	Sacramento	CA	95641	USA
Overstock Outlet, LLC	Overstock Outlet US	2125 Del Paso Blvd.	Sacramento	CA	95815	USA
P&V Furniture Inc.	Town Furniture	1053 Hacienda Blvd.	La Puente	CA	91744	USA
Account	DBA Name	Address	City	State	Zip	Country
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Pacific Business Group Inc.	Pacific Lodging Supply	840 S. Wanamaker Ave.	Ontario	CA	91761	USA
Pacific Sleep Design Inc.	Pacific Sleep Design	1806 Goodyear Ave.	Ventura	CA	93003	USA
Pacific West Furniture Inc.	Royal Mattress	688 Arrow Grand Cir.	Covina	CA	91722	USA
Padilla's Beds & Furniture Inc.	Padilla's Beds & Furniture Inc.	3147 S. Elm Ave.	Fresno	CA	93706	USA
Parachute Home Inc.	Parachute Home Inc.	3525 Eastham Dr.	Culver City	CA	90232	USA
Paramount Furniture and Carpet Company Inc.	Paramount Furniture	16450 Paramount Blvd.	Paramount	CA	90723	USA
Paramount Industrial Co. Inc.	Paramount Sleep	1112 Kingwood Ave.	Norfolk	VA	23502	USA
Paramount Mattress Inc.	Paramount Mattress Inc.	2900 E. Olympic Blvd.	Los Angeles	CA	90023	USA
Pardini Appliance	Pardini Appliance	1204 N. State St.	Ukiah	CA	95482	USA
Paseo Furniture Inc.	Ramos Furniture	22401 Foothill Blvd.	Hayward	CA	94541	USA
Patricia Perez	Emmanuel's Furniture & Ceramics	1010 Cecil Ave.	Delano	CA	93215	USA
Payless Furniture	Payless Furniture	4770 University Ave.	San Diego	CA	92105	USA
Peace Lily Sleep	Peace Lily	58-60 Levanswell Rd.	Moorabbin	VIC	3189	AUS
Pearsey Enterprises Inc.	Pearsey's Rentals	1607 S. Chester Ave.	Bakersfield	CA	93304	USA
Pedro Leal Ortega	Anthony's Furniture	1338 N. Blackstone Ave.	Fresno	CA	93702	USA
Pedro Saucedo	Heaven on Earth Furniture Inc.	604 New Deal Ave.	Salinas	CA	93905	USA
Penn Valley Appliance	Big 1	1145 Sutton Way	Grass Valley	CA	95945	USA
Penney OpCo, LLC	JC Penney	PO Box 10001	Dallas	TX	75301	USA
Performance Sleep Products Inc.	PerformaSleep	PO Box 1445	Sharpsburg	GA	30277	USA
Phu & Khanta, LLC	CT Mattress	2954 W. Ball Rd.	Anaheim	CA	92804	USA
Pina Furniture Inc.	Pina Furniture	16766 Arrow Blvd.	Fontana	CA	92335	USA
PJ Hicks Enterprise Inc.	Relax The Back	240 S. Lake Ave.	Pasadena	CA	91101	USA
PJ Trading Company, LLC	PJ Trading Company	1232 Los Vallecitos Blvd., Ste. 104	San Marcos	CA	92069	USA

Account	DBA Name	Address	City	State	Zip	Country
PJs Sleep Company Inc.	PJs Sleep Company	4707 E. 49th St.	Vernon	CA	90058	USA
Pleasant Furniture	Pleasant Furniture	1072 E. Santa Clara St.	San Jose	CA	95116	USA
Pleasant Mattress Inc.	Pleasant Mattress Inc.	375 S. West Ave.	Fresno	CA	93706	USA
Plush Home Furniture	Plush Home Furniture	140 South St.	San Luis Obispo	CA	93401	USA
PlushBeds Inc.	PlushBeds	1201 N. Orange St., Ste. #7058	Wilmington	DE	19801	USA
PNJB, LLC	Cost Plus Mattress	1147 Foothill	La Verne	CA	91750	USA
Pomona Valley Habitat for Humanity Inc.	Pomona Valley Habitat for Humanity Inc.	2111 Bonita Ave.	La Verne	CA	91750	USA
Premier Furniture Gallery Inc.	Premier Furniture Gallery Inc.	1880 E. Hammer Ln.	Stockton	CA	95210	USA
Premium Hospitality Solutions, LLC	Hospitality Plus	8200 S. Quebec St., Ste. A3519	Centennial	СО	80112	USA
Progressive Health Solutions Inc.	Thinking Into Results	2020 Maltby Rd., Ste. 7-198	Bothell	WA	98021	USA
PS.37:4 Inc.	Stylehouse Furnishings	455 N. Frontage Rd.	Nipomo	CA	93444	USA
Psalm 43 Five Inc.	Coast Home Furnishings	1040 N. H St.	Lompoc	CA	93436	USA
PTS Furniture Inc.	PTS Home and Office Furniture	250 Conejo Ridge Ave.	Thousand Oaks	CA	91361	USA
Puffy, LLC	Puffy Mattress	13070 Saticoy St.	North Hollywood	CA	91605	USA
Purple Innovation, LLC	Purple	4100 N. Chapel Ridge Rd., Ste. 200	Lehi	UT	84043	USA
Quality Bedding Inc.	The Good Bed Guys	1922 Placentia Ave., Unit #4	Costa Mesa	CA	92627	USA
Quality California, LLC	Thomasville Home Furnishings of San Diego	601 N. 44th Ave.	Phoenix	AZ	85403	USA
Quality Comfort Mattress, LLC	Quality Comfort Mattress	133 W. Orangethorpe	Fullerton	СА	92832	USA
Quality Mattress, LLC	BoxDrop Mattress Victorville	15354 Anacapa Rd., Unit C	Victorville	СА	92392	USA

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Account	DBA Name	Address	City	State	Zip	Country
Quality Sleep Shop	My Green Mattress	1519 W. 55th St.	La Grange Highlands	IL	60525	USA
QVC Inc.	QVC Inc.	1200 Wilson Dr., MC 203	West Chester	PA	19380	USA
R&J International Furniture Inc.	R&J International Furniture Inc.	715 E. Olive Ave.	Fresno	CA	93728	USA
R&R Mattress Warehouse Inc.	Mattress Warehouse	650 E. Wooley Rd.	Oxnard	CA	93030	USA
R.C. Willey Home Furnishings Inc.	R.C. Willey	2301 S. 300 W.	Salt Lake City	UT	84115	USA
Ralph's Yard Sale	Ralph's Yard Sale	3481 38th Ave.	Oakland	CA	94619	USA
Raul Lopez	Coast to Coast Mattress	168 Williams Rd.	Salinas	CA	93905	USA
Ray Asdoorian	Milts Furniture	43125 RD 80	Dinuba	CA	93618	USA
Ray Lacy Furniture	Lacy Furniture	PO Box 789	Hughson	CA	95326	USA
Realty USA & Loans Inc.	Discount Furniture USA	208 E. Base Line St.	San Bernardino	CA	92410	USA
Redding Appliance Center, LLC	Carmona's Appliance Center & Mattresses	2330 Churn Creek Rd.	Redding	CA	96002	USA
Reds Furniture Gallery	Reds Furniture Gallery	6206 N. Blackstone Ave.	Fresno	CA	93710	USA
Reeds Furniture Agoura Inc.	Reeds Furniture Agoura Inc.	28401 Canwood St.	Agoura Hills	CA	91301	USA
Relax in Style, LLC	Relax The Back	10811 Shoemaker Ave.	Santa Fe Springs	CA	90670	USA
Relax The Back, LLC	Relax The Back	530 R Bushy Hill Rd.	Simsbury	CT	06070	USA
ReliefMart Inc.	Relief-Mart Inc.	28505 Canwood Rd., Ste. C	Agoura Hills	CA	91301	USA
REM Sleep Solutions Inc.	REM Sleep Solutions Inc.	355 W. Crowther Ave., Ste. E	Placentia	CA	92870	USA
Remberto Abarca	R&H Furniture	256 N. New Hampshire Ave.	Los Angeles	CA	90004	USA

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Account	DBA Name	Address	City	State	Zip	Country
Rent-A-Center Inc.	Rent-A-Center	5501 Headquarters Dr.	Plano	TX	75024	USA
Rental Corporation of America	Aim Rental	444 W. Ocean Blvd., Ste. 1614	Long Beach	СА	90802	USA
Renttime Inc.	Rent-A-Center	800 Civic Center Dr., Ste. A	Vista	CA	92084	USA
Resident Home, LLC	Resident	100 Logistics Ave.	Jeffersonville	IN	47130	USA
Rest Easy, LLC	Pacific Mattress Co.	645 W. 9th St., #726	Los Angeles	CA	90015	USA
Rest Ez Mattresses	Mattress By Appointment of Colton	897 Via Lata, Ste. I	Colton	CA	92324	USA
Rest for Less	Rest for Less	330 Wood Rd., Ste. K	Camarillo	CA	93010	USA
Restoration Hardware Inc.	Restoration Hardware	15 Koch Rd., Ste. K	Corte Madera	CA	94925	USA
Retail Ventures, LLC	Palace Furniture	2345 Macdonald Ave.	Richmond	CA	94804	USA
RG Mattress Outlet	RG Mattress Outlet	6638 Eastern Ave.	Bell Gardens	CA	90201	USA
Richard Lawrence Leaf	The Mattress Outlet	504 E. Grand Ave.	Arroyo Grande	CA	93420	USA
Richmond Furniture	Richmond Furniture	12669 San Pablo Ave.	Richmond	CA	94805	USA
Rick Breen and Larry Debeni	Living Styles	37 W. 2nd	Eureka	CA	95501	USA
Ricks Furniture South First Furniture Inc.	Ricks Furniture	842 S. First St.	San Jose	CA	95110	USA
RL Liquidators	RL Liquidators	500 Sequoia Pacific Blvd.	Sacramento	CA	95811	USA
RMattress	iMattress LA Inc.	8257 Beverly Blvd.	Los Angeles	CA	90048	USA
RmKian Inc.	Furniture Time	4717 Madison Way	Sacramento	CA	95841	USA
Roadways International Inc.	Mattress by Appointment Rancho Cucamonga	9223 Archibald Ave., Unit C	Rancho Cucamonga	CA	91730	USA
Robert Bales	Grays Furniture	472 W. Olive Ave.	Porterville	CA	93257	USA
Robert Lewis	Bakersfield BoxDrop	2809 Unicorn Rd.	Bakersfield	CA	93308	USA
Robert V. Whalen	Simi Valley Mattress Warehouse	521 Los Angeles Ave.	Simi Valley	CA	93065	USA

Account	DBA Name	Address	City	State	Zip	Country
Rocking Your Bed, LLC	Mattress By Appointment	2920 Norman Strasse Rd., #106	San Marcos	CA	92069	USA
Rodney James Anderson	Delta Mattress and Sofa Outlet Store	705 Fourth St.	Eureka	CA	95501	USA
Rodriguez Mattress Company	Rodriguez Mattress Company	13373 Perris Blvd., Ste. F-502	Moreno Valley	CA	92553	USA
Rogelio A Loera	Bakersfield Direct Furniture	6225 District Blvd., Ste. 1A	Bakersfield	CA	93313	USA
Rogers Furniture Corp.	Rogers Furniture Corp.	1330 N. Hacienda Blvd.	La Puente	CA	91744	USA
Rom Decor	Rom Decor	6516 E. Camino Vista, Unit 6	Anaheim	CA	92807	USA
Romeo's Furniture	Romeo's Furniture	4065 W. Shaw Ave., Ste. 101	Fresno	CA	93722	USA
Romo's Furniture	Romo's Furniture	21058 Avenue 152	Porterville	CA	93257	USA
Ron Baron Jr. Sole Proprietor	Roxco Furniture	1180 Northcrest Dr.	Crescent City	CA	95531	USA
Ron K. Heinz	Harts Furniture	73617 29 Palms Hwy.	29 Palms	CA	92277	USA
Ron R. Cervelli	Ron's Furniture and Appliance	212 N. Mount Shasta Blvd.	Mount Shasta	CA	96067	USA
Room & Board Inc.	Room & Board	4600 Olson Memorial Hwy.	Golden Valley	MN	55422	USA
Roomie Incorporated	Roomie	480 State St., 4S	Brooklyn	NY	11217	USA
RoomsXpress Furniture Decor	RoomsXpress Furniture Decor	2936 Veneman Ave.	Modesto	CA	95356	USA
Rosa Maria Alvarez	Mattress4U	5200 E. Ramon Rd., Building H, Ste. 2-C	Palm Springs	CA	92264	USA
Rosalba Monreal	CZ Furniture Solutions	5968 Hollister Ave.	Goleta	CA	93117	USA
Rosa's Furniture	Rosa's Furniture	1097 W. Baseline St.	San Bernardino	CA	92411	USA
Ross Dress For Less Inc.	Ross Dress For Less	5130 Hacienda Dr.	Dublin	CA	94568	USA
Ross Furniture	Ross Furniture	1107 W. Avenue K	Lancaster	CA	93534	USA

Account	DBA Name	Address	City	State	Zip	Country
Rosso's Furniture Inc.	Rosso Furniture & Decor	6881 Monterey Rd.	Gilroy	CA	95020	USA
Royal Furniture Inc.	Royal Furniture	5365 N. Blackstone Ave.	Fresno	CA	93710	USA
Royal Sleep Furniture Inc.	Royal Sleep Furniture Inc.	420 Glide Ave., Ste. 115	West Sacramento	CA	95691	USA
Royal-Pedic Mattress Manufacturing, LLC	Royal-Pedic Mattress Manufacturing, LLC	341 N. Robertson Blvd.	Beverly Hills	CA	90211	USA
Royola Furniture	Royola Furniture	7380 Sycamore Blvd.	Riverside	CA	92508	USA
RSM Associates Inc.	RSM Associates Inc.	12663 Sandhill Ln., #2	Playa Vista	CA	90094	USA
RT Trading Inc.	BidRL Redding	8905 Airport Rd.	Redding	CA	96002	USA
RT Ventures Inc.	R&R Furniture And Mattress	1450 W. Branch St.	Arroyo Grande	CA	93420	USA
RTBWC Inc.	Relax The Back	981 Bancroft Rd., Unit A	Concord	CA	94518	USA
RTZX Mattress, LLC	Mattress By Appointment Palmdale	3005 E. Palmdale Blvd., Ste. 9	Palmdale	CA	93550	USA
Ryan Hausch	Poor Honeys	4250 San Leandro St.	Oakland	CA	94601	USA
Ryan J & Kristi M McGunagle Inc.	Mack Wallbed Systems	971 Transport Way	Petaluma	CA	94954	USA
S&C Pearsey Inc.	Pearsey's Rentals Delano	801 Main St.	Delano	CA	93215	USA
S&M Furniture	S&M Furniture	2435 Albatross Way, Ste. 116-B	Sacramento	CA	95815	USA
S&M Furniture Inc.	Furniture Queen	1153 N. Mt. Vernon Ave., A	Colton	CA	92324	USA
S&S Furniture and Mattress	S&S Furniture and Mattress	1850 Coronado Ave.	San Diego	CA	92154	USA
S&Y Carpet And Furniture Inc.	S&Y Carpet And Furniture Inc.	16930 State Hwy 14	Mojave	CA	93501	USA
S. Scheuer Company	Samuel Scheuer	340 Sutter St.	San Francisco	CA	94108	USA
Safe For Home Products, LLC	Naturepedic	16925 Park Circle Dr.	Chagrin Falls	OH	44023	USA

Account	DBA Name	Address	City	State	Zip	Country
Safe Ride Express Inc.	Bidrl Citrus Heights	6422 Tupelo Dr., #101	Citrus Heights	CA	95621	USA
Safecare Visions, LLC	Mattress By Appointment La Mirada	13722 Placid Dr.	Whittier	CA	90605	USA
Sage Sleep	Sage Sleep	10556 Combie Rd., Ste. 6378	Auburn	CA	95602	USA
Saint Dizier Design Inc.	Saint Dizier Home	631 Center St.	Healdsburg	CA	95448	USA
Saleem Raza	Expo Furniture Gallery	7310 Home Leisure Plaza	Sacramento	CA	95823	USA
Salinas Mattress Co.	Salinas Mattress Co.	540 Brunken Ave., Ste. A	Salinas	CA	93901	USA
Salmon's Home Furnishings Inc.	Salmon's Furniture Galleries	112 E. 7th St.	Hanford	CA	93230	USA
Sam's Carpet & Furniture Inc.	Sam's Carpet	2290 Quimby Rd.	San Jose	CA	95122	USA
Sam's Furniture Thrift Store	Sam's Furniture Thrift Store	976 E. Baseline St.	San Bernardino	CA	92410	USA
Sam's West Inc.	Sam's West Inc.	702 SW 8th St., MS 0555	Bentonville	AR	72712	USA
San Diego Modern Furniture Company Incorporated	Lawrance Furniture	633 University Ave.	San Diego	CA	92103	USA
Sanctuary Home Furnishings by Renaissance	Sanctuary Home Furnishings by Renaissance	31896 Plaza Dr. 405	San Juan Capistrano	CA	92675	USA
Sandy's Furniture Inc.	Sandy's Furniture Inc.	3041 W. Shaw Ave.	Fresno	CA	93711	USA
Sanoluke Dublin Inc.	Bassett Furniture	190 NW Spanish River Blvd., Ste. 201	Boca Raton	FL	33431	USA
Sanoluke Pleasant Hill Inc.	Bassett Furniture	190 NW Spanish River Blvd., Ste. 201	Boca Raton	FL	33431	USA
Sanoluke San Carlos Inc.	Bassett Furniture	190 NW Spanish River Blvd., Ste. 201	Boca Raton	FL	33431	USA
Sanoluke San Francisco Inc.	Bassett Furniture	190 NW Spanish River Blvd.	Boca Raton	FL	33431	USA

Account	DBA Name	Address	City	State	Zip	Country
Sanoluke San Jose Inc.	Bassett Furniture	190 NW Spanish River Blvd.	Boca Raton	FL	33431	USA
Santokh Kodial	Liquidation Outlet	2301 Fairview Dr., #A	Ceres	CA	95307	USA
SB County Sleep Shoppes	SB County Sleep Shoppes	3609 State St.	Santa Barbara	CA	93105	USA
SC41 Furniture Inc.	SC41 Furniture	2701 41st Ave.	Soquel	CA	95073	USA
Sceberras Bedding Inc.	Newport Bedding Company	1526 Newport Blvd.	Costa Mesa	CA	92627	USA
SDS Furniture Inc.	The Furniture Deal	2238 S. Mooney Blvd.	Visalia	CA	93277	USA
Sealy Mattress Manufacturing Company, LLC	Sealy Mattress Manufacturing Company	1000 Tempur Way	Lexington	KY	40511	USA
Sears Authorized Hometown Stores, LLC	Sears Authorized Hometown Stores, LLC	5500 Trillium Blvd., Ste. 501	Hoffman Estates	IL	60179	USA
Second Generation Furniture Inc.	Ramos Furniture	2000 Soquel Ave.	Santa Cruz	СА	95062	USA
Select Comfort Retail Corporation	Sleep Number	1001 3rd Ave. S.	Minneapolis	MN	55404	USA
Seltyk Mattress Inc.	Seltyk Mattress Inc.	724 E. 61st St.	Los Angeles	CA	90001	USA
Semerjian Inc.	S.B. Mattress Expo	5610 Hollister Ave.	Goleta	CA	93117	USA
Sentient Enterprises Inc.	Foam and Cushion	3482 Calyton Rd.	Concord	CA	94519	USA
Serrano's Furniture Galleries	Arturo Serrano Incorporated	205 E. Tulare St.	Dinuba	СА	93618	USA
Serrano's Furniture Inc.	Serrano's Furniture	851 E. Bardsley Ave.	Tulare	CA	93274	USA
Serta Simmons Bedding, LLC	Serta and Simmons	2451 Industry Ave.	Doraville	GA	30360	USA
Sferra Fine Linens, LLC	Sferra	15 Mayfield Ave.	Edison	NJ	08837	USA
Sharon L Cook	Snoozzz Mattress	3095 E. Thousand Oaks Blvd., Ste. A	Thousand Oaks	СА	91362	USA
Shepherd's Dream, LLC	Shepherd's Dream, LLC	PO Box 516	Montague	CA	96064	USA
Shevick Sales Corp.	Sleep on Latex	3536 W. Potomac Ave.	Chicago	IL	60651	USA

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Account	DBA Name	Address	City	State	Zip	Country
Shining Furniture Co. Inc.	CBA Home Furniture	8955 Valley Blvd.	Rosemead	CA	91770	USA
Shirley Ellen Brumfield	Furniture Helpers	12235 Heacock St.	Moreno Valley	CA	92557	USA
Shoreline Furnishing	Shoreline Furnishing	3526 E. Chapman Ave.	Orange	CA	92869	USA
Sierra Mattress Company, LLC	Sierra Mattress Company, LLC	6550 Longley Ln., Ste. 105	Reno	NV	89511	USA
Sierra Valley Furniture	Sierra Valley Furniture	5369 Old Olive Hwy.	Oroville	CA	95966	USA
Siesta DnK Inc.	Duxiana	534 Bryant St.	Palo Alto	CA	94301	USA
Signature Furniture	Signature Furniture	698 W. Madison Ave.	El Cajon	CA	92020	USA
Silk & Snow Inc.	Silk & Snow	670 Caledonia Rd.	Toronto	ON	M6E 4Y9	Canada
Silke Enterprises, LLC	Wallbeds "n" More	23552 Commerce Center Dr., Ste. L	Laguna Hills	CA	92653	USA
Simonds Enterprises	Marysville BidRL	1501 B St.	Marysville	CA	95901	USA
Simply Discount Furniture of Santa Clarita Inc.	Furniture Now	23222 Valencia Blvd.	Valencia	CA	91355	USA
Simply Discount Furniture of Santa Clarita Inc.	Simply Discount Furniture	21440 W. Golden Triangle Rd.	Santa Clarita	CA	91350	USA
Sit 'n Sleep Inc.	Sit 'n Sleep	14300 S. Main St.	Gardena	CA	90248	USA
Sizewise Rentals, LLC	Sizewise	204 W. 2nd St.	Ellis	KS	67637	USA
Slagle's Mattress Factory Inc.	Slagle's Mattress Factory	5727 Rosedale Hwy.	Bakersfield	CA	93308	USA
Slater's Home Furnishings	Slater's Home Furnishings	345 W. 18th St.	Merced	CA	95340	USA
Sleep & Dream Furniture Inc.	Sleep & Dream Furniture	132 Calistoga Rd.	Santa Rosa	CA	95409	USA
Sleep & Sleep Inc.	Mattress Planet	12046 Brookhurst St.	Garden Grove	CA	92840	USA
Sleep Bedder, LLC	Sleep Bedder	2855 El Cajon Blvd., Ste. 4	San Diego	СА	92104	USA
Sleep Bedding Inc.	Sleep Bedding Inc.	1215 S. Eastern Ave.	Los Angeles	CA	90022	USA
Sleep Coast, LLC	Sleep Sherpa	6910A Miramar Rd.	San Diego	CA	92121	USA
Sleep Comfort Mattress Co.	Sleep Comfort Furniture	8407 Atlantic Ave.	Cudahy	CA	90201	USA

Account	DBA Name	Address	City	State	Zip	Country
Sleep Cycle	Sleep Cycle	20319 Hawthorne Blvd.	Torrance	CA	90503	USA
Sleep Haven Bedding Inc.	Sleep Haven Bedding Inc.	2690 S. El Camino Real	San Mateo	CA	94403	USA
Sleep Kings Inc.	Sleep Kings Mattress Liquidators	7393 Stewart and Gray Rd.	Downey	CA	90242	USA
Sleep N' Den Inc.	Sleep N' Den Inc.	72074 Highway 111, Ste. D	Rancho Mirage	CA	92270	USA
Sleep Sensations Inc.	America's Mattress	PO Box 3978	Clovis	CA	93613	USA
Sleep Works and More Inc.	Sleep Works and More Inc.	14301 Mono Way, Ste. D	Sonora	CA	95370	USA
Sleepare	Sleepare	6060 W. Olympic Blvd.	Los Angeles	CA	90019	USA
SleepFit Corporation	Mattress Land / SleepFit Corporation	36 E. Herndon Ave., #A/B	Fresno	CA	93720	USA
Sleepy Head Mattress Company	Sleepy Head Mattress Company	341 Eva St.	Ventura	CA	93003	USA
Sleepy Sheep, LLC	Soaring Heart Natural Bed Company	PO Box 309	Oakville	WA	98568	USA
Sleepyheads Mattress & Furniture	Sleepyheads Mattress&Furniture	2851 Howe Ave.	Sacramento	CA	95821	USA
Slumber n Serenity Mattress Inc.	Slumber n Serenity Mattress Inc.	3030 E. La Palma Ave.	Anaheim	CA	92806	USA
Smart Home Furnitures Inc.	Smart Home Furnitures Inc.	518 N. Western Ave.	Los Angeles	CA	90004	USA
Smarthouse Collections	Smarthouse Collections	2118 Island View Rd.	Traverse City	MI	49686	USA
Smith and Smith	Rent To Own	3650 S. Mooney Blvd.	Visalia	CA	93277	USA
Smithy Enterprises, LLC	Mattress By Appointment Orange County	1501 W. Alton Ave.	Santa Ana	CA	92704	USA
Snowhite Hospitality, LLC	Boston Interior Solutions	476 Brighton Dr.	Bloomingdale	IL	60108	USA

Account	DBA Name	Address	City	State	Zip	Country
SoCal Mattresses	Mattress By Appointment	9800 Indiana Ave.	Riverside	CA	92503	USA
Sofa Profiles Rg Inc.	Sofa Profiles Rg Inc.	4820 S. Vermont Ave.	Los Angeles	CA	90037	USA
Sofa Spectrum	Sofa Spectrum	26760 Jefferson Ave., #106	Murrieta	CA	92562	USA
Solstice Sleep Products Inc.	Solstice Sleep Products Inc.	3720 W. Broad St.	Columbus	OH	43228	USA
Somnium Inc.	Somnium Inc.	PO Box 1804	Venice	CA	90294	USA
Sonoma Furniture Inc.	Sonoma Furniture	800 W. Napa St.	Sonoma	CA	95476	USA
Sonu Sleep Corporation	Sonu Sleep	7321 Rindge Ave.	Playa Del Rey	CA	90293	USA
Sound Sleep Products Inc.	Sound Sleep Products Inc.	3003 W. Valley Hwy. E.	Sumner	WA	98390	USA
South Bay International Inc.	South Bay International Inc.	8570 Hickory Ave., Ste. 150	Rancho Cucamonga	CA	91739	USA
Southwest Contract Inc.	Southwest Contract Inc.	2405 Industrial Blvd.	Temple	TX	76504	USA
Spacetel, LLC	Blacks Appliances & Furniture	1940 Ft. Jones Rd., #1	Yreka	CA	96097	USA
Spencer Jay Simcik	Santa Barbara Mattress	909 De La Vina St.	Santa Barbara	CA	93101	USA
Spencer Simcik	Spencer's Mattress	1806 Goodyear Ave.	Ventura	CA	93003	USA
St Vincent de Paul Thrift Store Inc.	St Vincent de Paul Thrift Store	300 Baker St.	Bakersfield	CA	93305	USA
Stephen Siegel	American Furniture Guild	22739 Frigate Ave.	Carson	CA	90745	USA
Sterling Mattress Manufacturing, LLC	Kings Rest	391 S. Alta Ave., Ste. 102	Dinuba	CA	93618	USA
Steven Anthony Reyes, LLC	Ventura Mattress by Appointment	2220 Eastman Ave., Ste. 106	Ventura	CA	93003	USA
Stevens Creek Furniture Inc.	Direct Factory Furniture	4910 Stevens Creek Blvd.	San Jose	СА	95129	USA
Stoneledge Furniture, LLC	Ashley Furniture HomeStore	One Ashley Way	Arcadia	WI	54612	USA

Account	DBA Name	Address	City	State	Zip	Country
Store2Door, LLC	Mattress by Appointment Fresno	5430 W. Oslin Ave.	Fresno	CA	93722	USA
Stuart David Inc.	Stuart David Furniture	3419 Railroad Ave.	Ceres	CA	95307	USA
Stumptown Sleep, LLC	The Mattress Lot, Stumptown Mattress	2406 NE Sandy Blvd.	Portland	OR	97232	USA
Suite Sleep Inc.	Suite Sleep	4699 Nautilus Ct. S., Ste. 403	Boulder	СО	80301	USA
Sun City Mattress	Sun City Mattress	26946 Cherry Hills Blvd.	Menifee	CA	92586	USA
Sunrise Interiors	Sunrise Home	831 B St.	San Rafael	CA	94901	USA
Super Big Discount Furniture	Super Big Discount Furniture	6195 N. Figueroa St.	Los Angeles	CA	90042	USA
Super Discount Mattress Warehouse	Super Discount Mattress Warehouse	25320 Madison Ave., Ste. G	Murrieta	CA	92562	USA
Superco International Inc.	Superco Home Theater & Appliance	17523 Colima Rd.	City Of Industry	CA	91748	USA
Sure U Save Furniture Inc.	Sure U Save Furniture	1763 Monterey Rd.	San Jose	CA	95112	USA
Sustainable Furniture Inc.	Sustainable Furniture Inc.	13805 Mt Anderson St.	Reno	NV	89506	USA
Sweet Dealz	Sweet Dealz	2527 Geary St.	Redding	CA	96001	USA
Sweet Dreams Mattress and Furniture	Sweet Dreams Mattress and Furniture	1680 Broadway, Ste. J	Chula Vista	CA	91911	USA
Sweet Dreams Mattress Furniture Inc.	Sweet Dreams Mattress Furniture Inc.	101 S. Riverside Ave.	Rialto	CA	92376	USA
Sweet Sleep Mattresses #4	Sweet Sleep Mattresses #4	2400 Celsius Ave., Unit H	Oxnard	CA	93030	USA
Sweet Sleep Mattresses #2	Sweet Sleep Mattresses #2	31410 Reserve Dr., Ste. 3	Thousand Palms	CA	92276	USA
Sweet Sleep Mattresses, LLC	Sweet Sleep Mattresses	5352 W. Avenue L	Lancaster	CA	93536	USA
Sweet Sleeps, LLC	Mattress By Appointment Madera	325 S. Schnoor Ave., #137	Madera	CA	93637	USA

Account	DBA Name	Address	City	State	Zip	Country
T Design USA Inc.	Premium Furniture For Less	1155 W. Avenue K	Lancaster	CA	93534	USA
T&C Inc.	Under The Covers	50 E. Shaw Ave.	Fresno	CA	93710	USA
T&J Furniture Inc.	Unique Furniture	2250 Monterey Hwy.	San Jose	CA	95112	USA
Target Corporation	Target Stores	PO Box 1429	Minneapolis	MN	55440	USA
TCK United Furniture Inc.	United Furniture	904 E. Hammer Ln.	Stockton	CA	95210	USA
Tehachapi Furniture and Mattress Center, LLC	Tehachapi Furniture and Mattress Center	20302 W. Valley Blvd.	Tehachapi	CA	93561	USA
TehachaSleep	TehachaSleep	112 E. Tehachapi Blvd., Ste. B	Tehachapi	CA	93561	USA
Tempur Retail Stores, LLC	Tempur Retail Stores, LLC	1000 Tempur Way	Lexington	KY	40511	USA
Tempur-Pedic North America, LLC	Tempur-Pedic North America, LLC	1000 Tempur Way	Lexington	KY	40511	USA
Texas Furniture	Texas Furniture	1290 Sebastopol Rd., Ste. A	Santa Rosa	CA	95407	USA
Thanh Hong Huynh	Fine Mattress & Furniture 4 Less	616 N. Azusa Ave., Ste. C	West Covina	CA	91791	USA
The Bed Post, LLC	The Bed Post	3143 E. Anaheim St.	Long Beach	CA	90804	USA
The Cameron Company Inc.	BidRL.com	85 Enterprise Ct., Ste. C	Galt	CA	95632	USA
The Caretakers	Joel Jones Furniture	11010 Foothill Blvd., Ste. 100	Rancho Cucamonga	CA	91730	USA
The Casas Company	Mattress By Appointment Orange County	1501 W. Alton Ave.	Santa Ana	CA	92704	USA
The Couch Potato Futons	The Couch Potato Futons	2304 E. Main St.	Ventura	CA	93003	USA
The Dante Enterprise Inc.	Dante's Furniture Depot	16277 Valley Blvd.	Fontana	CA	92335	USA
The Fascination, LLC	The Fascination	21 Market St.	Venice Beach	CA	90291	USA
The Furniture Market Inc.	The Furniture Market	2836 Sisk Rd.	Modesto	CA	95350	USA
The Furniture Outlet	The Furniture Outlet	740 W. Main St.	Barstow	CA	92311	USA

Account	DBA Name	Address	City	State	Zip	Country
The Furniture Store of Big Bear Inc.	The Furniture Store of Big Bear Inc.	477 S. Eureka Dr.	Big Bear Lake	CA	92315	USA
The Furniture Warehouse	The Furniture Warehouse	995 Bay Blvd., #102	Chula Vista	CA	91911	USA
The Grill Inc.	Barnes' Bargains	6408 Lake Isabella Blvd.	Lake Isabella	CA	93240	USA
The Imperial Furniture	The Imperial Furniture	32270 Rancho Vista Dr., Ste. D-10	Cathedral City	CA	92234	USA
The Mattress Center, LLC	The Mattress Center	960 Los Vallecitos Blvd., Ste. 101	San Marcos	CA	92069	USA
The Mattress Man	The Mattress Man	11727 Washington Blvd.	Whittier	CA	90606	USA
The Mattress Man Inc.	The Mattress Man Inc.	11727 Washington Blvd.	Whittier	CA	90606	USA
The Mattress Outlet	The Mattress Outlet	504 E. Grand Ave.	Arroyo Grande	CA	93420	USA
The Mattress Outlet Inc.	Matthews Mattress	601 Orange Dr., Ste. J	Vacaville	CA	95687	USA
The Mattress Shop and Furniture Warehouse	The Mattress Shop and Furniture Warehouse	3525 Industrial Dr.	Santa Rosa	CA	95403	USA
The Mattress Space	The Mattress Space and Furniture Outlet	3624 Buck Owens Blvd.	Bakersfield	CA	93308	USA
The Mitchell Gold Co.	Mitchell Gold + Bob Williams	135 One Comfortable Pl.	Taylorsville	NC	28681	USA
The Natural Mattress Store, LLC	The Natural Mattress Store	816 4th St.	San Rafael	CA	94901	USA
The Original Mattress Factory Inc.	The Original Mattress Factory	4930 State Rd.	Cleveland	ОН	44134	USA
The Princess Mattress Inc.	The Princess Mattress	327 S. Mt Vernon Ave.	San Bernardino	CA	92410	USA
The Salvation Army, A California Corp.	The Salvation Army	30840 Hawthorne Blvd.	Rancho Palos Verdes	CA	90275	USA
The Sleep and Relax Center Inc.	Sit Sleep & Relax	1330 Del Paso Rd., Ste. 150	Sacramento	CA	95834	USA
The Sleep Peeps, LLC	The Sleep Peeps	2360 S. Azusa Ave., A-1	West Covina	CA	91792	USA
The Sleep Shop Inc.	The Sleep Shop	495 Highway 49	Auburn	CA	95603	USA

Account	DBA Name	Address	City	State	Zip	Country
The Sofa Place Furniture	The Sofa Place Furniture	21702 Sherman Way	Canoga Park	CA	91303	USA
The Sully Corp.	Dunlop Family Furniture	929 S. Highway 49	Jackson	CA	95642	USA
The Waterbed Doctor	The Waterbed Doctor	15132 Goldenwest Cir.	Westminster	CA	92683	USA
The Witten Group, LLC	Beaumont Mattress & More	1620 E. 2nd St., Ste. R	Beaumont	CA	92223	USA
Therapedic of New England, LLC	Therapedic of New England	135 Spark St.	Brockton	MA	02302	USA
THF at River Park, LLC	Thomasville at River Park	1404 N. Douty St.	Hanford	CA	93230	USA
Thornton House Inc.	Thornton House Furniture	6 S. School St.	Lodi	CA	95240	USA
Three Brothers Furniture & Appliance Co. Inc.	Three Brothers Furniture	3274 Sonoma Blvd.	Vallejo	CA	94590	USA
Three J Corporation	Donnaken Furniture	12605 Beach Blvd.	Stanton	CA	90680	USA
Thuma Inc.	Thuma Inc.	1169 Gorgas Ave., Ste. A	San Francisco	CA	94129	USA
Thuy Huynh	Home Interiors Furniture	2200 Eastridge Mall, Ste. 1068	San Jose	CA	95122	USA
Tino's Furniture and Mattress	Tino's Furniture	615 E. Main St.	Santa Maria	CA	93454	USA
Today Home Furnishings	Today Home Furnishings	2121 E. 12th St.	Oakland	CA	94601	USA
Today's Furniture & Accessories	Today's Furniture & Accessories	1841 Fulton Ave.	Sacramento	CA	95825	USA
Todd Maidy Inc.	Just Like Home Affordable Furniture	18344 Oxnard St., #109	Tarzana	CA	91356	USA
Tommie Copper Inc.	Tommie Copper	74 S. Moger Ave. Tommie Copper	Mount Kisco	NY	10549	USA
Torres Furniture	Torres Furniture	15304 Paramount Blvd.	Paramount	CA	90723	USA
Towers Enterprises, LLC	Mission Furniture Home Center	7380 Sycamore Canyon Blvd.	Riverside	СА	923	USA
Tracy Van Phan	Ace Furniture	3672 El Cajon Blvd.	San Diego	CA	92104	USA

Account	DBA Name	Address	City	State	Zip	Country
TradeMango Solutions Inc.	Article	1010 Raymur Ave.	Vancouver	BC	V6A 3T2	Canada
Trailhead Ventures Inc.	Medley	3519 NE 15th Ave., #590	Portland	OR	97212	USA
Transform KM, LLC	Transform KM, LLC	3333 Beverly Rd.	Hoffman Estates	IL	60179	USA
Transform SR, LLC	Transform SR, LLC	5407 Trillium Blvd., Ste. B120	Hoffman Estates	IL	60192	USA
Trung So Lam	Kamtex Int'l Interior Design	8925 E. Valley Blvd.	Rosemead	CA	91770	USA
Tu Casa Furniture Inc.	Tu Casa Furniture Inc.	1630 Sebastopol Rd., Ste. 105-107	Santa Rosa	CA	95407	USA
Tucker's Valley Furniture Inc.	Tucker's Valley Furniture/ Cash and Carry Furniture	850 E. Main St.	El Cajon	CA	92020	USA
Turner Express Company Inc.	FloBeds	234 E. Redwood Ave.	Fort Bragg	CA	95437	USA
Ty n Bo Corporation	Wallbeds n More	8840 Miramar Rd.	San Diego	CA	92126	USA
Tyler Tafoya	Holbrooks Furniture and Appliances	1825 Oro Dam Blvd. E.	Oroville	СА	95966	USA
U&H Family Enterprises, LLC	Mattress By Appointment Yuba City	393 Parkview Ave.	Yuba City	СА	95993	USA
Ultimate Furniture	Ultimate Furniture	820 N. Yosemite Ave.	Oakdale	CA	95361	USA
United Mattress Factory	United Mattress Factory	3923 E. Belmont Ave.	Fresno	CA	93702	USA
Universal Mattress and Furniture Discount Store	Universal Mattress and Furniture Discount Store	1134 23rd St.	Richmond	CA	94804	USA
University Loft Company	University Loft Company	2588 Jannetides Blvd.	Greenfield	IN	46140	USA
Univex International Inc.	eFurnitureHouse.com, JustBunkBeds.com, ocFurniture.com	1501 W. Collins Ave.	Orange	СА	92867	USA
Upside Central, LLC	Mattress By Appointment Gilroy	1100 1st St.	Gilroy	CA	95020	USA

Account	DBA Name	Address	City	State	Zip	Country
Urban Ecommerce Solutions, LLC	Urban Mattress	2830 Arapahoe Ave.	Boulder	СО	80303	USA
Urban Living Furniture	Urban Living Furniture	20130 Hamilton Ave.	Torrance	CA	90502	USA
Urner's Inc.	Urner's Inc.	PO Box 41240	Bakersfield	CA	93384	USA
US Made Mattress Inc.	Late Night Mattress & Furniture	1540 W. 6th St., Ste. 103	Corona	CA	92882	USA
USA Furniture	USA Furniture	23687 Sunnymead Blvd.	Moreno Valley	CA	92553	USA
Valerie Furniture Inc.	Valerie Furniture Inc.	735 N. Milliken Ave., Ste. C-D	Ontario	CA	91764	USA
Valiant Products Corporation	Valiant Products Corporation	2727 W. 5th Ave.	Denver	СО	80204	USA
Valley Dreams, LLC	Mattress By Appointment	9520 Sandage Ave.	Elk Grove	CA	95624	USA
Valley Mattress Outlet	Valley Mattress Outlet	4160 14th Ave.	Sacramento	CA	95820	USA
Valley Supreme Mattress	Mattress by Appointment North Hollywood	7401 Lankershim Blvd.	North Hollywood	CA	91342	USA
Value Home Furnishings	Value Home Furnishings	600 Third St.	Marysville	CA	95901	USA
Value Outlet Furniture Zone	Value Outlet Furniture Zone	13054 Sherman Way	North Hollywood	CA	91605	USA
Van Buren Furniture Inc.	Furniture Outlet	5600 Van Buren Blvd., Ste. B	Riverside	CA	92503	USA
Variety Bedding MFG Corp.	Variety Bedding MFG Corp.	1622 E. Nadeau St.	Los Angeles	CA	90001	USA
Vermont Furniture	Vermont Furniture	2330 S. Vermont Ave.	Los Angeles	CA	90007	USA
Victor Pham	One Stop Furniture	2441 Northgate Blvd.	Sacramento	CA	95833	USA
Victory Supply, LLC	Victory Supply, LLC	7025 Industrial Park Rd.	Mount Pleasant	TN	38474	USA
Viking Trader, LLC	Viking Trader	2585 Shattuck Ave.	Berkeley	CA	94704	USA
Vinsons Home Decor	Vinson's Home Decor	14712 La Paz Dr.	Victorville	CA	92392	USA
Visalia Mattress Clearance Center	Visalia Mattress Clearance Center	1416 S. Mooney Blvd.	Visalia	СА	93277	USA

Account	DBA Name	Address	City	State	Zip	Country
Visionary Sleep, LLC	Visionary Sleep	2060 S. Wineville, Ste. A	Ontario	CA	91761	USA
Visions in Furniture Inc.	Visions in Furniture Inc.	15024 Leffingwell Rd.	La Mirada	CA	90638	USA
Vitality Medical Inc.	Vitality Medical	7910 S. 3500 E, Ste. C	Salt Lake City	UT	84121	USA
Vivian's Quality Furniture	Vivian's Quality Furniture	845 E. Valley Pkwy.	Escondido	CA	92025	USA
VK Furniture & Mattress	VK Furniture & Mattress	5721 Lakewood Blvd.	Lakewood City	CA	90712	USA
W and M Carter Corporation	Country Furniture	PO Box 217	Blue Jay	CA	92317	USA
Wallbeds By Wilding, LLC	Wilding Wallbeds	3988 S. 1540 E Cir.	St. George	UT	84790	USA
WallbedsSF Inc.	Wallbeds 'N' More	2675 Mission St.	San Francisco	CA	94110	USA
Walmart Stores East, LP	Walmart Stores East, LP	702 SW 8th St. MS 0555	Bentonville	AR	72716	USA
Walmart.com USA, LLC	Walmart.com USA, LLC	702 SW 8th St. MS 0555	Bentonville	AR	72716	USA
Wayfair, LLC	Wayfair	4 Copley Pl. Fl. 7	Boston	MA	02116	USA
Wenger Furniture and Appliances	Wenger Furniture and Appliances	4552 Whittier Blvd.	Los Angeles	CA	90022	USA
Werner Media Partners, LLC	Ghostbed	7143 W. Broward Blvd.	Plantation	FL	33317	USA
Western Ace Furniture Inc.	Furniture Outlet	7177 Telegraph Rd.	Montebello	CA	90640	USA
Westgrove Home	Westgrove Furniture	11881 Valley View St., Ste. A/B	Garden Grove	CA	92845	USA
Westside Furniture Inc.	Westside Furniture	617 Center St.	Taft	CA	93268	USA
White Dove Mattress, LTD	White Dove Mattress, LTD	3201 Harvard Ave.	Newburgh Heights	ОН	44105	USA
Whitestone Home Furnishings	Saatva	19-02 Whitestone Expressway, Ste. 201	Whitestone	NY	11357	USA
Wickline Bedding Enterprises	Wickline Bedding Enterprises	1199 Elfin Forest Rd. E.	San Marcos	CA	92078	USA
Wickmans Furniture Overstocks Inc.	Wickmans Lifestyle Furniture	28448 Roadside Dr.	Agoura Hills	CA	91301	USA
William Huynh	Furniture Store	1012 N. Alvarado St.	Los Angeles	CA	90026	USA
Williams-Sonoma Inc.	Williams-Sonoma Inc.	3250 Van Ness Ave.	San Francisco	CA	94109	USA

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Account	DBA Name	Address	City	State	Zip	Country
Willis Enterprise, LLC	BoxDrop Mattress	346 L St.	Chula Vista	CA	91911	USA
Willits Furniture Center Inc.	Willits Furniture Center Inc.	775 Central Ave.	Willits	CA	95490	USA
Windmill Trading Inc.	Windmill Furniture Gallery	6440 Callander Ave.	Riverbank	CA	95361	USA
Winey-Bice Inc.	Oak Furniture Liquidators	8246 W. Mineral King Ave.	Visalia	CA	93291	USA
Wink Beds, LLC	WinkBeds	382 NE 191st St., #53890	Miami	FL	33179	USA
Woodberry Trading Co. Inc.	Martinez Furniture Direct	37 Bridgehead Rd.	Martinez	CA	94598	USA
Woodland Furniture	Woodland Furniture	73 W. Court St.	Woodland	CA	95695	USA
World of Natural Comforts Inc.	Earthsake	2332 Fourth St., Unit D	Berkeley	CA	94710	USA
Worldwide Platinum Corp.	Valley Mattress	2180 Wible Rd.	Bakersfield	CA	93304	USA
Xtreme Sleep Products	Outdoorsleep	32840 Brampton Ct.	Menifee	CA	92584	USA
Yaasa Studios Inc.	Yaasa Studios Inc.	511 Olive St.	Santa Barbara	CA	93101	USA
Your Furniture Now, LLC	Steal A Sofa	1151 S. Main St., Unit C	Los Angeles	CA	90015	USA
Yovi's Mattress Warehouse	Yovi's Mattress Warehouse	2340 Norwalk St.	Delano	CA	93215	USA
Yukako Matsunaga	Murasaki	10525 S. De Anza Blvd., #145	Cupertino	CA	95014	USA
Yves Delorme Inc.	Yves Delorme	3705 Dobleann Dr.	Charlottesville	VA	22911	USA
Zaengles Furniture and Floor Covering Inc.	Zaengles Carpet One Floor and Home	2800 Main St.	Susanville	CA	96130	USA
Zinus Inc.	Zinus Inc.	5731 Promontory Pkwy.	Tracy	CA	95377	USA
Zoma Sleep, LLC	Zoma Sleep	7167 E. Rancho Vista Dr., Ste. 137	Scottsdale	AZ	85251	USA
Zotto Inc.	Zotto Inc.	43 Corporate Park, #102	Irvine	CA	92606	USA
ZZZZZ Mattress	ZZZZZ Mattress	2511 W. La Palma Ave., Ste. A	Anaheim	СА	92801	USA

### **Distributors, December 31, 2023**

"Distributor" means a company that has a contractual relationship with one or more manufacturers to market and sell mattresses to retailers.

Account	DBA Name	Address	City	State	Zip	Country
Aaron's, LLC	Aaron's, LLC	400 Galleria Pkwy. SE, Ste. 300	Atlanta	GA	30339	USA
Acme Furniture Industry Inc.	Acme Furniture Industry Inc.	18895 Arenth Ave.	City Of Industry	CA	91748	USA
American National Manufacturing	American National Manufacturing	225 Mariah Cir.	Corona	CA	92879	USA
Anhoa Corporation	Payless Furniture Source	4295 University Ave.	San Diego	CA	92105	USA
Ariana Manufacturing Enterprises Inc.	Comfort Zone	PO Box 20238	Oxnard	CA	93034	USA
Bedgear, LLC	Bedgear	1953 Langston St.	Rock Hill	SC	29730	USA
Bestar Inc.	Bestar Inc.	4220 Villeneuve	Lac-Mégantic	QC	G6B 2C3	CA
Casper Sleep Inc.	Casper	175 Greenwich St. Fl. 40	New York	NY	10007	USA
Comfort DTC Inc.	Molecule	360 N. Pacific Coast Hwy, Ste. 2000	El Segundo	CA	90245	USA
Consolidated Hospitality Supplies, LLC	Consolidated Hospitality Supplies, LLC	544 Lakeview Pkwy., Ste. 300	Vernon Hills	IL	60061	USA
Correctional Technologies Inc.	Cortech USA	7530 Plaza Ct	Willowbrook	IL	60527	USA
Costco Wholesale	Costco Wholesale	Attn Tax Dept PO Box	Seattle	WA	98134	USA
Corporation	Corporation	34331	Sealle	VVA	90134	USA
D&A Marketing Inc.	Designers Resource Collection	2915 Red Hill Ave., Ste. E-101	Costa Mesa	CA	92626	USA
Danican Inc.	Danican	8784 Plata Ln., Unit B	Atascadero	CA	93422	USA

Account	DBA Name	Address	City	State	Zip	Country
Desert Imports, LLC	Easy Rest	11700 W. Charleston Blvd., #170-264	Las Vegas	NV	89135	USA
DUX Interiors Inc.	DUX Interiors Inc.	235 E. 58 St.	New York	NY	10022	USA
Ergomotion Inc.	Ergomotion Inc.	6790 Navigator Dr.	Goleta	CA	93117	USA
FFL Brands, LLC	Furniture For Life	2125 32nd St.	Boulder	CO	80301	USA
Hollywood Bed & Spring Mfg. Co. Inc.	Hollywood Bed Frame Company	5959 Corvette St.	Commerce	CA	90040	USA
Homelegance Inc.	Homelegance Inc.	48200 Fremont Blvd.	Fremont	CA	94538	USA
Imaginarium & Co. Inc.	Imaginarium & Co. Inc.	186 Route 36, Ste. 205	West Long Branch	NJ	07764	USA
Import Direct	Furniture of America California Inc.	19605 E. Walnut Dr. N.	City of Industry	CA	91789	USA
John Boykin	BidRL Rancho Cordova	9911 Horn Rd., Ste. B	Sacramento	CA	95827	USA
Leesa Sleep, LLC	Leesa Sleep, LLC	3200 Pacific Ave., 2nd Fl.	Virginia Beach	VA	23451	USA
Lull Ventures, LLC	Lull	3905 State St., Ste. 7347	Santa Barbara	CA	93105	USA
Mattress Firm Inc.	Mattress Firm Inc.	3250 Briarpark, Ste. 400 Attn Tax Dept	Houston	ТХ	77042	USA
Maxim Fine Mattress	Maxim Fine Mattress	2553 Garfield Ave.	Commerce	CA	90040	USA
Minotti S.P.A.	Minotti	via Indipendenza 152	Meda	MI	20821	Italy
Modway Inc.	Modway Inc.	329 Wyckoff Mills Rd.	Hightstown	NJ	08520	USA
Mypietz Corporation	Furniture 4 Less Warehouse	1389 W. Mill St.	San Bernardino	CA	92410	USA
Night And Day Furniture, LLC	Night And Day Furniture	3115 NE 109th Ave.	Vancouver	WA	98682	USA
Noble House Home Furnishings, LLC	Noble House Home Furnishings	21325 Superior St.	Chatsworth	CA	91311	USA

Account	DBA Name	Address	City	State	Zip	Country
OC Mattress Warehouse, LLC	Discount Mattress Lady / Mattress Distribution	1092 Colonial Way	Tustin	CA	92780	USA
Pragma Coroporation	Pragma Corporation	94 County Line Rd.	Colmar	PA	18915	USA
Purple-Logistics	Purple-Logistics	1103 Buckingham Dr., #C	Costa Mesa	CA	92626	USA
Rainbow Bedding Co. LTD	Rainbow Bedding Co. LTD	3417 TR 166	Sugarcreek	ОН	44681	USA
Rio Home Fashions	Rio Home Fashions	17800 Castleton St., Ste. 267	City of Industry	CA	91748	USA
Sferra Fine Linens, LLC	Sferra	15 Mayfield Ave.	Edison	NJ	08837	USA
Soft-Tex International Inc.	Soft-Tex International	428 Hudson River Rd.	Waterford	NY	12188	USA
Stylus Sofas Inc.	Stylus, Made to Order Sofas	7885 Riverfront Gate	Burnaby	ВС	V5J5L6	CA
Turk Sari Enterprise	Turk Sari Enterprise	1150 Gigling Rd.	Seaside	CA	93955	USA
Valley Mattress Outlet	Valley Mattress Outlet	4160 14th Ave.	Sacramento	CA	95820	USA
Victory Supply, LLC	Victory Supply, LLC	7025 Industrial Park Rd.	Mount Pleasant	TN	38474	USA
Xiamen Moreshire Import and Export Co. LTD	Xiamen Moreshire Import and Export Co. LTD	Elevator 304, Block C, Yincheng, Zhigu Building A6, Tong 'an District, Xiamen, Fujian	Xiamen	34	361000	China

#### **2023 Brand Names and URNs**

12 Park **1INCHhome** 39543 amerimattress 40 Winks 41764 CN 42600 9" Contract 12-slat Fdn 7524 42642 Park View Plush 42643 Westwood Plush 42645 Paragon Plush 42646 Baseplate 7" Paradon 12-Slat Fdn 42647 7" Paragon 12-Slat Fdn 42653 Westwood II Plush 42745 G6 Premium 42747 G6 Ultra Plush 43516 amerimattress 46622 Concerto II 800 Plush **5 Little Monkeys 5 Little Monkeys** Bedding, Inc. 5 star mattress 95200 Accor Box Cover Fr 28-4215

A Better Bed A&A mattress Aria AC Mattress AC Pacific Ace Hotel Mattress Acesleep AFC AH Beard AH Beard Air Dream Aireloom Airpedic airweave All American Frame Allswell Alwyn Home American Bedding American bedding mattress factory American Bedding Mfg. Inc. American National Manufacturing, Inc. American Sleep Collection 621 American Sleep Collection 801 American Sleep Collection 821 American Sleep Collection Full Motion

American Sleep Collection Memgel American Sleep Collection Memories American Sleep Collection Millennium American Sleep Collection Motion Reduced American Sleep Collection Prelude American Sleep Collection Semi-Waveless American Sleep Collection Trinity American Sleep Collection Ultra Wavelesss American Sleep **Collection Visions** American Sleep Collections Priceton American Sleep Collections Reflections Amore Beds Ananda Andover Mills Anthony's Furniture Anti-Gravity PR Collection

Arizona Premium Mattress Arsuite Ashford Medium Ashley Authentic Comfort Avalon Avant Aveline Avenco Avon Furniture Mattress **Barclay Butera** Lifestyle Bedding (by "Eastern Accents") Bay Bed **Bear Mattress Beauty Rest** Beautyrest Bed Tech **BedInABox** Bedz King **BEL-AIR** Bellagio **Best Choice** Products **Best Price Mattress Bio Sleep Concept** Biofresh **Black Diamond** Blackstone **Blissful Nights** 

Bloomington **Bob Barker Body Flex Body Rest Body Solutions Boyd Mattresses Brentwood Home Brighton Bed Brooklyn Bedding** Brookside **Broyhill BUNKIE** Cal King Assu - BRTM-RBBC-01 California Dream Callejas Cannon Sleep Products **Capitol Bedding** Brand Capri Caroline Casper **Casper Sleep** Ceres Chasimi Chateau Collection **Cheer Collection** CHICO MAID Childrens Products LLC Chiro Care Chiro Plush Chivalrous

Christeli Churchill & Smith Cirque Collection by Harlequin Classic Bedding Classic Brands Classic Deluxe Clihome Cloudtech COMBO ComfoRest ComforPedic ComforPedic Loft ComforPedic Loft from Beautyrest **Comfort Bedding Comfort Classic** Comfort Craft 4500 Comfort Craft 5500 Comfort Craft 7500 Comfort Craft 9500 Comfort Craft Cascade Comfort Craft Gemini Comfort Craft Horizon Comfort Craft Imperial Comfort Craft Innopedic Latex Comfort Craft Innopedic Memcell Comfort Craft Paradise

Comfort Craft Perfections Comfort Craft Spectrum Comfort Craft Vista Comfort Revolution Comfort Shield Comfort Tech Comfortable Solutions ComfortFoamz Comfortline Comfort-Pedic Mattress ComfortSpring Plus ComfortSpring<sup>™</sup> **Comfy Mattress** Cool Touch Cornerstone Mattresses Corsicana Corsicana **Bedding Inc** Corsicana Mattress Corsicana Operating Co., LLC CosmoLiving by Cosmopolitan Cosmos Comfort Mattress CR Eco Cradlesoft Custody

Custom Comfort Mattress Company **Custom Mattress** Makers Customatic **D&I** Mattress Davrise Delandis Delarsy Delia's Mattress Denver Mattress Denver Mattress Hospitality **Derby Mattress Desert Imports Destination Home** by Hilton **Diamond Mattress** DlandHome Doria Furniture Dormeo Dormeo Octaspring Dourxi Dr Preferred Dr Preferred Reserve Dr. Oz The Good Life Dream Bed **Dream Collection Dream Innovations Dream Line** Dream Pro Dreamax

Dreamcloud Dreamland Dreamland Mattress **Drexel Heritage** Drexel Heritage Mattresses Dura-Pedic Duxiana Early Bird Eastman House Easy Rest Eclipse Eco-Cloud Elegance **Elegant Collection** #214282 **Elements Sleep** Elgin Elysse **EMerit Company** Fmma Emma Mattress Empire **Enchanted Dreams** Encore Engineered Sleep Englander **FNSO** Entice EnviroSpring™ Ergomotion Ergo-Pedic Sleep Products

Ergovea Escondido Mattress Essentia Mattresses Essential **Ethos** Eureka Mattress Co. Euro-Flex European Sleep Works Evava Exclusive Expo Mattress Extreme Factory Direct Inc. Factory Select Farun Fasesh FE Inverted Seam Innerspring Collection Flame Chek Flame Chek Foam Flame Chek Supreme Flame Chek Ultra Flex-A-Bed High-Low Flex-A-Bed Premier Flex-A-Bed Value Flex Flexhaven

FloBeds Big and Tall FloBeds Deluxe FloBeds Luxury Performance FloBeds Select FloBeds vZone Foam Craft **Division of Future** Foam Inc. Foamcraft Foxzy Products Corp. Fung-Hwang Furgle Furniture of America Futon Express Future Foam Inc Gateway Gateway Mattress Gateway Mattress Co. Inc. Gel Foam Bed Generations Genesis 400 Genesis 500 Genesis 600 Genesis 700 Genesis 800 Genesis 900 Genesis Dual 800 Geo-comfort Geo-gel Ghost Bed

Ghostbed Ghostbed by Nature's Sleep Golden Golden Mattress Golden Mattress Co. Good Bed Guys Good Mattress Grande Hotel Greatime Groove Harlequin Collection Harriet Bee Harvest Green Mattress Hbaid HD Super Duty Helix Sleep Himiway Hofish Hollywood Bed Frame Company Hollywood EZ Sleeper Hollywood Rollaway Bed Home Life Homelegance Homemaxs Hope Mattress Horacio Mattress Company Hospitality Sleep

Hotel Hummer Hypnos Idle Sleep Idream ihometea Ikea Imaginarium Imperial Imperial Mattress Instant Home Invacare J.S. Mattress Jamison Jaxee Mattress Jazvin Jenna Joerns Jumbo Jupiter Jupiter+ Jussi & Carpe Diem Kanas Karma by PranaSleep Karup Furniture Kate Keetsa King Assy - BRTM-RBBK-01 King Koil King Of Mattress

Kingdom Enterprises **Kingdom Mattress** Kings Rest Enterprises Kingsdown Kinwell **Kirkland Signature** Kluft Kozi Sleep Kyvno Lady Americana SW Latexco West Natural Latex Laura Ashley Leader Mattress Leeds Leesa Hybrid Mattress Leesa Legend Mattress Leesa Mattress Leesa Original Mattress Leesa Studio Mattress Legendary Sleep LFK LGB Mattress, LLC Lifekind Linen Depot Direct Linenspa Essentials Linenspa Signature

LinenSpa® Lingkai Linon Home Décor Little Lamb Organics Live and Sleep I oftland Lomantown Lotus by PranaSleep Lucid Comfort Collection Lucid Dream Collection Lucid® Lullaby Earth - 71868 Lumex Luxury Solutions Luxury Support 2300 Luxury Support 3300 Luxury Support 5300 Luxury Support 6300 Luxury Support 7300 Luxury Support 8300 Luxury Support Air Cell Luxury Support Cashmere Luxury Support Evolutions

Luxury Support Fusion Luxury Support Harmony Luxury Support Majestic Luxury Support Medallion Luxury Support Mystique Luxury Support Neuveau Luxury Support Omni Luxury Support Transitions Lvee Nature M&R Mattress M.B. & G. Marketing MA 2363 MA-3319 Maderite Bedding Co. Madison Magniflex Mainstays Majesty Collection Malouf Malouf Home Mars Mars+ Mattress America Mattress Factory Mattress Firm Mattress Shop

Maxim Mattress Maximum Security MB&G MBC Mattress Med Care Medacure Mellow MFG 173016 MFG. CA 43267 MFG.OH.0001165. NC **Michael Thomas** Furniture microAIR Midniaht Miles Talbott Furniture Milliard Milton Greens Stars Inc Minotti Miracle Bedding Mlily Modland Modloft Modway Molbllv Molecule Monte Carlo Monte Sion Mattresses Morpilot MTJ American, LLC Nap Queen

National Mattress Natura Natural Reserve Allura Natural Reserve Elite Natural Reserve White Night Natural Sense Mattress Natural Sleep Natural Support Natural Therapy Naturepedic Naturepedic - 71868 Nature's Spa Nautica Nautica Mattresses Nectar Sleep Need Neeva New Haven Newport Collection Night and Day Furniture Nipponflex Smart Care Nipponflex Smart Flex Nipponflex Smart Springs Nolah Nora Black- Classic Nora by Wayfair Sleep

Novaform Novilla Obasan **OkiOki** Om by PranaSleep Opard Organicpedic Organicpedic Earth Ortho Avant Ortho Rest Orthopedic OrthoTherapy Ovation Sleep Products OYT Pacific Mattress Palmpring USA Inc. Paris Patriot Eagle **Peacelily Sleep** PerfectCloud **PFS Fiber Core** Collection Pillow Rest **Pillow Top** Pinxor Pleasant Mattress PlushBeds Posh and Lavish Posture Supreme Prado PragmaBed PranaSleep Prema-Sleep

Premium Primo Primo International Princess Mattress Privilege Comfort Non-Flip #112311 Puffy Pure Green Natural Latex Mattress Pure Rest PureSleep Purple **Quality Padilla** Mattress Quality Sleep Shop, dba. My **Green Mattress** Queen Assy - BRTM-RBBQ-01 **R I Mattress** Regency Regina **Rem Martinique** Rem Paradise Remedy Renue Rescue Resident Resort CA-765 **Resort Collection Resort Mattress** Collection **Resort Sleep Rest Haven** Restonic

Reverie Revive **RG** mattress Rize Rosevera Home Rovogo **Royal Collection Royal Matress Royal-Pedic** Sabrina Safavieh Dream Sanctuary Free Flow SaniSnooze Saturn Saturn+ Scott Living Sealy Secondhand Secretland Seely Serta Select Luxury Selectabed Sensalux Mattress Sensations **Collection Affinity** Sensations Collection Embrace Sensations **Collection Hybrid** Supreme Sensations Collection Rhapsody

Sensations Collection Spirit Sensations Collection Splendor **SensorPEDIC** Serenia Sleep Serta Seztek Shepherd's Dream All Wool Premium 5" Mattress Shepherd's Dream All Wool Simplicity 4" Mattress Shifman Mattresses Siesta Signature Design by Ashley Signature Sleep Silver Rest Silver Spring Collection Simmons Simmons Juvenile Furniture Simmons Kids Simple Foundation Slagle's Mattress Factory Sleep Care Sleep Air Mattress Sleep Bedding Inc. Sleep Inc.

Sleep Innovations Sleep Love Sleep Science Sleep Sensation Sleep Studio Sleep Therapy Sleep Zone Sleepful Sleeping Fantasy Sleeping Pure Sleeplace Sleeptek Sleepy's Slumber Perfect Slumber Solutions Smooth Top Snuggle Soaring Heart Natural Bed Company Sofa Craft Softform Sognante Comfort Firm Mattress and foundations by Sferra Solace Solid Night Somnium Songbird Sonno Notte Luxury Firm Mattress and foundations by Sferra

Sonno Notte Pillow Top Mattress and foundations by Sferra Southerland Soygystky Inc. Spinal Care **Spinal Comfort Spinal Solution** Spring Air Spring Pedic Standard Dorm Mattress Starlight Stearns&Foster Stearns and Foster Stellar Foam **Core Collection** Sterling Sleep Systems Sto-a-Way Mattress Foundation Stylus, Made to Order Sofas Sublime Mattress Subrtex Suite Dreams Suite Essentials Sunrising Bedding Sunset Super Quilt Superior Comfort Double #914382

Superior Comfort Non-Flip #912372 Sweet Sweet Dreams Symbol Mattress Target Tempflow Tempur-Pedic The DUX Bed The Mattress Man The Original Mattress Factory The Princess Mattress The Twillery Co.T Thomasville Trinx

Tripedic Tuft & Needle UIXE Ultra King Ultrabed United Mattress Factory Univeristy Bed University Sleep Products' **Enhanced Style B** Mattress University Sleep Products' Enhanced Style C Mattress

University Sleep Products' Style D Mattress Urban Essentials Urban Organics Urban Retreats **Urban Virtues US Sleep Products** V1012 Oxygen XG200 ValueLine Variety Bedding MFG Corp. Venus Veridian Vesgantti Visco Foam

ViscoFresh Vispring Waves CA-765 Wayfair Sleep Weekender Wellsville® White Noise Xindajia Technology Inc. Xingyueheng Technology Inc. XMB Yan's International Inc ZedBed 169445 Zinus Zoma Sleep

# Appendix B: Collection Sites, Recycling Facilities and Collection Events

## **Collection Type by County During 2023**

An X denotes yes.

CA Counties	<b>Recycling Facility</b>	<b>Collection Site</b>	<b>Collection Event</b>
Alameda	Х	Х	Х
Alpine		Х	
Amador		Х	Х
Butte		Х	
Calaveras		Х	Х
Colusa		Х	Х
Contra Costa		Х	Х
Del Norte		Х	Х
El Dorado		Х	Х
Fresno	Х	Х	Х
Glenn		Х	Х
Humboldt		Х	Х
Imperial		Х	
Inyo		Х	
Kern		Х	
Kings		Х	Х
Lake		Х	Х
Lassen		Х	
Los Angeles	Х	Х	Х
Madera		Х	Х
Marin		Х	Х
Mariposa		Х	
Mendocino		Х	Х
Merced		Х	Х
Modoc		Х	
Mono		Х	
Monterey		Х	
Napa		Х	
Nevada		Х	

CA Counties	<b>Recycling Facility</b>	<b>Collection Site</b>	<b>Collection Event</b>
Orange		Х	
Placer		Х	Х
Plumas		Х	
Riverside		Х	
Sacramento		Х	
San Benito		Х	Х
San Bernardino	Х	Х	Х
San Diego		Х	Х
San Francisco		Х	Х
San Joaquin	Х	Х	Х
San Luis Obispo		Х	
San Mateo		Х	Х
Santa Barbara	Х	Х	
Santa Clara		Х	
Santa Cruz		Х	
Shasta		Х	
Sierra		Х	
Siskiyou		Х	Х
Solano		Х	Х
Sonoma		Х	Х
Stanislaus		Х	Х
Sutter		Х	Х
Tehama		Х	
Trinity		Х	
Tulare		Х	Х
Tuolumne		Х	Х
Ventura		Х	
Yolo	Х	Х	
Yuba		Х	X

OR Counties	Recycling Facility	Collection Site	Collection Event
Klamath	Х	none	none

### **Collection Sites**

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
Alameda	Nonprofit	Habitat for Humanity East Bay/ Silicon Valley	9235 San Leandro St.	Oakland	94603	Yes
	Solid Waste Facility	Pleasanton Garbage Company - Recycling Resource Recovery Systems LLC	3110 Busch Rd.	Pleasanton	94566	No
	Solid Waste Facility	Davis Street Resource Recovery Complex and Transfer Station - Waste Management of Alameda County, Inc.	2615 Davis St.	San Leandro	94577	Yes
	Solid Waste Facility	Fremont Recycling & Transfer Station - BLT Enterprises of Fremont	41149 Boyce Rd.	Fremont	94538	Yes
	Solid Waste Facility	City of Berkeley Transfer Station	1201 2nd. St.	Berkeley	94710	No
	Nonprofit	Goodwill Industries of the Greater East Bay	1301 30th Ave.	Oakland	94501	Yes
Alpine	Native Nation	Washoe Tribe of Nevada and California - Woodfords Fire House	96 A Washoe Blvd.	Markleeville	96120	Yes
Amador	Solid Waste Facility	Pine Grove Transfer Station	19801 Berry St.	Pine Grove	95665	Yes
	Solid Waste Facility	WARF-Buena Vista Transfer Station	6500 Buena Vista Rd.	lone	95640	Yes

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
	Solid Waste Facility	Recology Butte-Colusa - Oroville Transfer Station	2720 S. Fifth Ave.	Oroville	95965	Yes
Butte	Solid Waste Facility	Neal Road Recycling and Waste Facility - Butte County	1023 Neal Rd.	Paradise	95969	No
	Solid Waste Facility	Ord Ranch Road Transfer Station - USA Waste of California, Inc.	119 Ord Ranch Rd.	Gridley	95948	Yes
Calaveras	Solid Waste Facility	Calaveras County Rock Creek Landfill	12021 Hunt Rd.	Milton	95230	Yes
Colusa	Solid Waste Facility	Recology Butte-Colusa - Maxwell Transfer Station	3852 County Road 99 W.	Maxwell	95955	Yes
Contra	Local Business	1-800-Got-Junk? - Concord	1038 Shary Circle 7	Concord	94518	Yes
Costa	Solid Waste Facility	West County Resource Recovery	101 Pittsburg Ave.	Richmond	94801	No
Del Norte	Local Business	Humboldt Moving and Storage Co., Inc Crescent City yard	1528 Northcrest Dr.	Crescent City	95531	Yes
El Dorado	Solid Waste Facility	South Tahoe Refuse Co., Inc.	2140 Ruth Ave.	South Lake Tahoe	96150	Yes
	Solid Waste Facility	El Dorado Disposal - Waste Connections of California, Inc.	4100 Throwita Way	Placerville	95667	Yes

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
	Renovator	Fresno Comfort Sleep Mattress	4000 E. California Ave.	Fresno	93725	Yes
	Public Agency	City of Firebaugh Sewer Plant	8000 Helm Canal	Firebaugh	93622	Yes
	Solid Waste Facility	Coalinga Transfer Station- Mid Valley Disposal	1255 West Elm St.	Coalinga	93210	No
	Nonprofit	Fresno EOC Local Conservation Corps	1805 E. California Ave.	Fresno	93706	Yes
	Public Agency	City of Parlier - Public Works Yard	755 Tulare St.	Parlier	93648	Yes
	Public Agency	Mendota Public Works Yard - City of Mendota	912 Marie St.	Mendota	93640	Yes
-	Solid Waste Facility	Kingsburg Transfer Station-Mid Valley Disposal	1535 Avenue 392	Kingsburg	93631	No
Fresno	Solid Waste Facility	Cedar Avenue Recycling & Transfer Station	3457 S. Cedar Ave.	Fresno	93752	Yes
	Solid Waste Facility	Kerman MRF and Transfer - Mid Valley Disposal	15300 West Jensen Ave.	Fresno	93706	No
	Solid Waste Facility	Rice Road Recycling and Transfer Station	10463 N. Rice Rd.	Fresno	93730	Yes
	Public Agency	City of San Joaquin (in Fresno County)	21956 Railroad St.	San Joaquin	93660	Yes
	Public Agency	City of Sanger Corporation Yard	333 North Ave.	Sanger	93657	Yes
	Nonprofit	Coalinga Community Foundation	198 West Forest Ave.	Coalinga	93210	Yes
	Public Agency	City of Orange Cove Municipal Yard	802 2nd St.	Orange Cove	93646	Yes
	CRV	Recyco, INC	4585 E. Olive Ave.	Fresno	93702	Yes

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
Glenn	Solid Waste Facility	Glenn County Transfer Station - Glenn County Public Works Agency	5700 County Rd 33	Artois	95913	Yes
Humboldt	Solid Waste Facility	Humboldt Waste Management Authority (HWMA)	1059 W. Hawthorne St.	Eureka	95501	Yes
	Solid Waste Facility	Humboldt Recycling, LLC	2585 Central Ave.	McKinleyville	95519	Yes
Imperial	Solid Waste Facility	Republic Services - Imperial Landfill	104 E. Robinson Rd.	Imperial	92251	Yes
	Solid Waste Facility	Burrtec-Salton City Landfill	935 W. Highway 86	Salton City	92275	No
Inyo	Solid Waste Facility	Lone Pine Landfill	450 Substation Rd.	Lone Pine	93545	Yes
	Solid Waste Facility	Bishop-Sunland Landfill	110 Sunland Indian Reservation Rd.	Bishop	93514	Yes
	Solid Waste Facility	Indepedence Landfill	Dump Rd.	Independence	93526	Yes

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County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
	Solid Waste Facility	Burrtec Kern, LLC dba Metropolitan Recycling LLC	2601 S. Mt Vernon Ave.	Bakersfield	93307	Yes
	Solid Waste Facility	Bakersfield (Bena) Metropolitan Sanitary Landfill	2951 Neumarkel Rd.	Bakersfield	93308	No
	Solid Waste Facility	County of Kern Public Works Department-Mojave Landfill	400 Silver Queen Rd.	Mojave	93501	No
	Solid Waste Facility	County of Kern Public Works Department-Taft Landfill	13351 Elk Hills Rd.	Taft	93268	No
	Solid Waste Facility	Kern Valley Transfer Station	6092 Wulstein Ave.	Kernville	93238	No
	Solid Waste Facility	Lebec Transfer Station	300 Landfill Rd.	Lebec	93243	No
Kern	Solid Waste Facility	Waste Management-California City Transfer Station	19901 Neuralia Rd.	California City	93505	No
	Solid Waste Facility	Ridgecrest Landfill	3301 Bowman Rd.	Ridgecrest	93555	No
	Solid Waste Facility	County of Kern Public Works Department-Delano Landfill	11249 Stradley Ave.	Delano	93215	No
	Solid Waste Facility	Shafter-Wasco Sanitary Landfill	17621 Scofield Ave.	Shafter	93263	No
	Solid Waste Facility	Bakersfield Public Drop-Off Center	1900 Roberts L.	Bakersfield	93308	No
	Solid Waste Facility	Tehachapi Landfill	12001 Tehachapi Blvd.	Tehachapi	93561	No
	Solid Waste Facility	Boron Landfill	11400 Boron Ave.	Boron	93516	No
County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
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	Solid Waste Facility	Kings Waste and Recycling Authority - KWRA	7803 Hanford-Armona Rd.	Hanford	93230	No
Kings	Solid Waste Facility	Avenal Regional Landfill - Madera Disposal Systems, Inc.	1200 Skyline Blvd.	Avenal	93204	Yes
Lake	Solid Waste Facility	Eastlake Landfill - County of Lake	16015 Davis Ave.	Clearlake	95422	Yes
	Solid Waste Facility	Bass Hill Landfill - LRSWMA	469-700 Johnstonville Dump Rd.	Susanville	96130	No
Lassen	Retailer	Zaengles Furniture and Floor Covering Inc	2800 Main St.	Susanville	96130	Yes
	Solid Waste Facility	Waste Management-South Gate Transfer Station	4489 Ardine St.	South Gate	90280	No
	Solid Waste Facility	Waste Management-Carson Transfer Station	321 West Francisco St.	Carson	90745	No
	Solid Waste Facility	Waste Management-Santa Clarita Yard	25772 Springbrook Rd.	Santa Clarita	91350	No
	Solid Waste Facility	Waste Management-Lancaster Landfill & Recycling Center	600 E. Avenue F	Lancaster	93535	No
Los Angeles	Solid Waste Facility	Waste Management-Antelope Valley Landfill	1200 West City Ranch Rd.	Palmdale	93551	No
	Solid Waste Facility	Republic Services - American Transfer Station	1449 West Rosecrans Ave.	Gardena	90249	Yes
	Solid Waste Facility	Burrtec-Burbank Recycle Center	500 S. Flower St.	Burbank	91502	No
	Public Agency	City of Lancaster - West Avenue H Yard	615 West Avenue H	Lancaster	93534	Yes

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
	Solid Waste Facility	Republic Services - Innovative Waste Control	4133 Bandini Blvd.	Vernon	90058	Yes
	Solid Waste Facility	Republic Services - Compton Transfer Station	2509 West Rosencrans Ave.	Los Angeles	90059	Yes
	Solid Waste Facility	Republic Services - East Los Angeles Transfer Station	1512 North Bonnie Beach Place	Los Angeles	90063	Yes
	Solid Waste Facility	Chiquita Canyon Landfill - Chiquita Canyon LLC	29201 Henry Mayo Dr.	Castaic	91384	No
	Nonprofit	Goodwill-Fletcher Square Campus	3150 N. San Fernando Rd.	Los Angeles	90065	No
	Renovator	Gateway Mattress	624 S. Vail Ave.	Montebello	90640	Yes
Los Angeles	Solid Waste Facility	Burrtec - Santa Clarita Yard	26000 Springbrook Ave., #101	Santa Clarita	91350	No
(continued)	Solid Waste Facility	Cristal Materials, Inc Commerce (Corvette Street)	6465 Corvette St.	Commerce	90040	No
	Local Business	Nu-Way Roll Off Service	145 W. Duarte Rd.	Monrovia	91016	Yes
	Renovator	Comfort Bedding Manufacturing	11680 Wright Rd.	Lynwood	90262	Yes
	Solid Waste Facility	Grand Central Recycling and Transfer (City of Industry)	17445 Railroad St.	City of Industry	91748	Yes
	Solid Waste Facility	Grand Central Recycling and Transfer (Pomona Valley)	1371 E. Ninth St.	Pomona	91766	Yes
	Solid Waste Facility	Republic Services - Bel Art Transfer Station	2495 E. 68th St.	Long Beach	90805	Yes
	Solid Waste Facility	Republic Services - Falcon Refuse Transfer Station	3031 E. I St.	Wilmington	90744	Yes

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
Los Angeles	Public Agency	City of Long Beach - City of Long Beach Public Works - Chester Yard	970 Chester Place	Long Beach	90813	Yes
(continued)	Solid Waste Facility	Arakelian Enterprises Inc., dba Athens Services - Paramount Resource Recycling	7230 Petterson L.	Paramount	90723	No
Madera	Solid Waste Facility	Caglia Environmental dba Red Rock Environmental Group	21739 Road 19	Chowchilla	93610	No
Madera	Solid Waste Facility	Emadco Disposal Service, Inc.	40287 Oak Park Way	Oakhurst	93644	Yes
Marin	Nonprofit	CCNB - Conservation Corps North Bay - Novato Office	11 Pimentel Court	Novato	94949	Yes
Mariposa	Solid Waste Facility	Mariposa County Solid Waste Facility	5593 Highway 49	Mariposa	95338	Yes
	Solid Waste Facility	C&S Waste Solutions - Solid Waste Systems, Inc	3151 Taylor Dr.	Ukiah	95482	Yes
Mendocino	Solid Waste Facility	Willits Transfer Station	351 Franklin Ave.	Willits	95490	Yes
	Solid Waste Facility	Caspar Transfer Station	15000 Prairie Way	Mendocino	95460	Yes
	Solid Waste Facility	City of Merced	3504 North State Hwy 59	Merced	95341	No
Merced	Solid Waste Facility	Billy Wright Landfill	17173 S. Billy Wright Rd.	Los Banos	93635	No
	Solid Waste Facility	Highway 59 Landfill	7040 N. State Hwy 59	Merced	95348	No

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
Modoc	CRV	Blue Water Recycling Corporation	504 West 12th St.	Alturas	96101	Yes
MODOC	CRV	Holdorff's Recycling Center - Stephen J. Holdorff	605 N. Court St.	Alturas	96101	Yes
Maria	Solid Waste Facility	Pumice Valley Landfill and Transfer Station	200 Dross Rd.	Lee Vining	93541	Yes
Mono	Solid Waste Facility	Mammoth Disposal - Mammoth Disposal Company	59 Commerce Dr.	Mammoth Lakes	93546	Yes
	Solid Waste Facility	Monterey Regional Waste Management District	14201 Del Monte Blvd.	Marina	93933	Yes
	Solid Waste Facility	Johnson Canyon Landfill	31400 Johnson Canyon Rd.	Gonzales	93926	Yes
Monterey	Solid Waste Facility	Jolon Road Transfer Station	52654 Jolon Rd.	King City	93930	Yes
	Solid Waste Facility	Recycling Center at Madison Lane - Salinas Valley Recycles	1104 Madison L.	Salinas	93907	Yes
Napa	Solid Waste Facility	Devlin Road Transfer Facility - Northern Recycling Operations and Waste Services, LLC	889 Devlin Rd.	American Canyon	94503	Yes
•	Solid Waste Facility	Clover Flat Resource Recovery Park - Clover Flat Landfill, Inc.	4390 Silverado Trail North	Calistoga	94515	Yes
Nevada	Solid Waste Facility	McCourtney Road Transfer Station - USA Waste of California, Inc.	14741 Wolf Mountain Rd.	Grass Valley	95949	Yes

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
	Solid Waste Facility	Waste Management-Sunset Transfer Station	16122 Construction Circle West	Irvine	92606	Yes
	Solid Waste Facility	Rainbow Environmental Services	17121 Nichols L.	Huntington Beach,	92647	No
Oranga	Solid Waste Facility	CR&R - Stanton Facility	11232 Knott Ave.	Stanton	90680	Yes
Orange	Solid Waste Facility	Midway City Sanitary District	14451 Cedarwood Ave.	Westminster	92683	Yes
	Solid Waste Facility	Olinda Alpha Landfill	1942 Valencia Ave.	Brea	92823	Yes
	Solid Waste Facility	Prima Deshecha Landfill	32250 Avenida La Pata	San Juan Capistrano	92675	Yes
	Solid Waste Facility	Recology Auburn Placer	12305 Shale Ridge Rd.	Auburn	95602	No
Placer	Solid Waste Facility	Western Placer Waste Management Authority	3195 Athens Ave.	Lincoln	95648	No
	Solid Waste Facility	Placer County Eastern Regional Sanitary Landfill, Inc.	900 Cabin Creek Rd.	Truckee	96145	No
Plumas	Retailer	Quincy Mountain Mattress, LLC	11 Lindan Ave.	Quincy	95971	Yes

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
	Solid Waste Facility	Palo Verde Disposal (CR&R Operated)	14701 S. Broadway	Blythe	92225	Yes
	Solid Waste Facility	Burrtec-Agua Mansa MRF (Robert A Nelson Facility)	1830 Agua Mansa Rd.	Riverside	92509	No
	Solid Waste Facility	CR&R - Perris Recycling and Transfer	1760 Goetz Rd.	Perris	92570	Yes
	Solid Waste Facility	Badlands Landfill	31125 Ironwood Ave.	Moreno Valley	92555	Yes
	Solid Waste Facility	Riverside County - Lambs Canyon Landfill	16411 Lamb Canyon Rd.	Beaumont	92223	No
Riverside	Solid Waste Facility	Waste Management-Moreno Valley Waste Recycling & Transfer Station	17700 Indian St.	Moreno Valley	92551	No
	Solid Waste Facility	Burrtec - Coachella Valley Transfer Station	87011 Landfill Rd.	Coachella	92236	No
	Solid Waste Facility	Edom Hill Transfer Station- Burrtec Recovery and Transfer LLC	70-100 Edom Hill Rd.	Cathedral City	92234	No
	Retailer	Dobbs T.V. & Appliance Warehouse	131 N. Main St.	Blythe	92225	Yes
	Renovator	MBC Mattress Company	19270 Envoy Ave.	Corona	92881	Yes

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
	Retailer	Beck's Furniture	11840 Folsom Blvd.	Rancho Cordova	95742	Yes
	Renovator	Imperial Mattress S.P.M., Inc.	3440 La Grande Blvd.	Sacramento	95823	Yes
	Solid Waste Facility	North Area Recovery Station (NARS)	4450 Roseville Rd.	North Highlands	95660	Yes
Sacramonta	Solid Waste Facility	Kiefer Landfill	12701 Kiefer Blvd.	Sloughhouse	95683	Yes
Sacramento	Solid Waste Facility	Zanker Road Resource Management, Ltd. dba Florin Perkins Public Disposal Site (FPDS)	4201 Florin Perkins Rd.	Sacramento	95826	No
	Renovator	Sacramento Valley Mattress, Inc.	4160 14th Ave.	Sacramento	95820	Yes
	Solid Waste Facility	Sacramento Recycling & Transfer Station	8491 Fruitridge Rd.	Sacramento	95826	Yes
San Benito	Solid Waste Facility	John Smith Landfill - Waste Solutions Group of San Benito	2650 John Smith Landfill	Hollister	95023	No

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
	Public Agency	Helendale Community Services Districts	26540 Vista Rd.	Helendale	92342	Yes
	Solid Waste Facility	CR&R - Inland Regional Material Recovery Facility Colton Disposal	2059 E. Steel Rd.	Colton	92324	Yes
	Solid Waste Facility	Advance Disposal Co Best Way Disposal Co., Inc.	17105 Mesa St.	Hesperia	92345	Yes
San	Solid Waste Facility	Burrtec-Anacapa Drop Off Center	15164 Anacapa Rd.	Victorville	92345	No
Bernardino	Solid Waste Facility	Burrtec - Victor Valley MRF	17000 Abbey Ln.	Victorville	92394	No
	Solid Waste Facility	Burrtec - West Valley MRF	13373 Napa St.	Fontana	92335	No
	Solid Waste Facility	CR&R Phelan	9282 Buckwheat Rd.	Phelan	92329	Yes
	Public Agency	Daggett CSD	33703 Second St.	Daggett	92327	Yes

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
	Solid Waste Facility	Republic Services - Palomar Transfer Station	5960 El Camino Real	Carlsbad	92008	Yes
	Solid Waste Facility	Waste Management-El Cajon Transfer Station	1001 West Bradley St.	El Cajon	92020	No
	Nonprofit	Revitalization Jacumba- Boulevard/Fire Safe/Backcountry Resource Center	33919 Ribbonwood Rd.	Boulevard	91905	Yes
San Diego	Solid Waste Facility	Republic Services - Sycamore Landfill	8514 Mast Blvd.	Santee	92071	Yes
	Solid Waste Facility	Republic Services - Otay Landfill	1700 Maxwell Rd.	Chula Vista	91911	Yes
	Local Business	Impact Junk Removal	507 Broadway, Unit C	El Cajon,	92021	Yes
	Solid Waste Facility	City of San Diego - Mattress Collection Site (next to HHW Collection Facility)	5161 Convoy St.	San Diego	92121	Yes
San Francisco	Nonprofit	San Francisco Conservation Corps - Bottle Bank Mattress Collection	250 13th St.	San Francisco	94103	Yes

Countri	Turce	Cita		City	7:	Commercial Volume No-Cost
County	Туре	Site	Address	City	Zip	Drop-Off?
	Solid Waste Facility	Tracy Materials Recovery and Solid Waste Transfer, Inc.	30703 S. MacArthur Dr.	Tracy	95377	Yes
	Public Agency	City of Manteca	210 E. Wetmore St.	Manteca	95337	Yes
	Renovator	La Popular Mattress - Martha Canales	120 S. Aurora St.	Stockton	95205	Yes
San Joaquin	Solid Waste Facility	San Joaquin County - Lovelace Transfer Station	2323 E. Lovelace Rd.	Manteca	95336	No
	Solid Waste Facility	San Joaquin County - North County Recycling Center Landfill	17720 E. Harney L.	Lodi	95240	No
	Solid Waste Facility	San Joaquin County - Foothill Sanitary Landfill	6484 N. Waverly Rd.	Linden	95236	No
	Nonprofit	GVCC - Stockton Yard	2040 E. Fremont St.	Stockton	95205	Yes
	Nonprofit	North County Christian Thrift Shop	9330 El Camino Real	Atascadero	93422	Yes
	Local Business	ASAP Movers, Inc.	925 Buckley Rd.	San Luis Obispo	93401	Yes
San Luis Obispo	Public Agency	San Miguel Community Services District	1765 Bonita St.	San Miguel	93451	Yes
	Solid Waste	Cold Canyon Landfill - Cold	2268 Carpenter	San Louis	02404	No
	Facility	Canyon Land Fill, Inc.	Canyon Rd.	Obispo	93401	No
	Solid Waste Facility	Waste Connections - Chicago Grade Landfill	2290 Homestead Rd.	Templeton	93456	Yes

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
County	Solid Waste			South San		
	Facility	Blue Line Transfer - SF Scavenger	500 E. Jaime Court	Francisco	94080	No
	Solid Waste Facility	Recology of the Coast	1046 Palmetto Ave.	Pacifica	94044	No
San Mateo	Solid Waste Facility	Shoreway Environmental Center - South Bay Recycling, LLC	333 Shoreway Rd.	San Carlos	94070	Yes
	Solid Waste Facility	Ox Mountain Landfill	12310 San Mateo Rd.	Half Moon Bay	94019	Yes
	Solid Waste Facility	Pescadero Transfer Station	Bean Hollow Rd.	Pescadero	94060	No
	Solid Waste Facility	Waste Management-HSS Santa Maria Recycling Center	1850 West Betteravia Rd.	Santa Maria	93455	No
	Solid Waste Facility	City of Lompoc-Lompoc Sanitary Landfill	700 Avalon St.	Lompoc	93436	Yes
Santa	Solid Waste Facility	Waste Management-HSS Buellton Recycling Center	97 Commerce Dr.	Buellton	93427	No
Barbara	Solid Waste Facility	Marborg-Marborg Recycling Facility	119 North Quarantina St.	Santa Barbara	93103	Yes
	Solid Waste Facility	City of Santa Maria - Santa Maria Regional Landfill	2065 E. Main St.	Santa Maria	93454	No
	Solid Waste Facility	County of Santa Barbara - South Coast Recycling and Transfer	4430 Calle Real	Santa Barbara	93110	No

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
	Nonprofit	Goodwill of Silicon Valley - Collection Site	1080 N. 7th St.	Santa Clara	95112	Yes
	Solid Waste Facility	Bay Area Scavenger & Recycling	11740 Berryessa Rd.	San Jose	94587	Yes
	Solid Waste Facility	ATT - Leo Recycle	215 Leo Ave.	San Jose	95112	No
Santa Clara	Solid Waste Facility	Newby Island Landfill	1601 Dixon Landing Rd.	Milpitas	95035	No
	Solid Waste Facility	Bay Counties SMART Station	301 Carl Rd.	Sunnyvale	94089	Yes
	Solid Waste Facility	Zanker Material Processing Facility	675 Los Esteros Rd.	San Jose	95134	Yes
	Solid Waste Facility	Recology Mountain View	935 Terra Bella Ave.	Mountain View	95050	Yes
	Retailer	Rosso Furniture Warehouse	212 Tennant Ave.	Morgan Hill	95037	Yes
	Solid Waste Facility	Dimeo Lane Landfill - City of Santa Cruz	605 Dimeo Ln.	Santa Cruz	95060	Yes
Santa Cru-	Solid Waste Facility	Buena Vista Landfill	150 Roundtree L.	Watsonville	95076	Yes
Santa Cruz	Solid Waste Facility	City of Watsonville Transfer Station	320 Harvest Dr., Gate 4	Watsonville	95076	No
	Solid Waste Facility	Ben Lomond Landfill	9351 Newell Creek Rd.	Ben Lomond	95076	Yes

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
	Solid Waste Facility	Redding Transfer Station	2225 Abernathy Ln.	Redding	96001	Yes
Shasta	Solid Waste Facility	West Central Landfill	andfill 14095 Clear Creek Ro		96001	Yes
	Solid Waste Facility	Anderson Landfill, Inc.	18703 Cambridge Rd.	Anderson	96007	Yes
	Solid Waste Facility	Loyalton Transfer Station	#1 Garbage Pit Rd.	Loyalton	95936	Yes
	Solid Waste Facility	Sattley Transfer Station	County Road A-23	Calpine	96124	Yes
Sierra	Solid Waste Facility	Ramshorn Transfer Station	#1 Ramshorn Rd.	Goodyears Bar	95944	Yes
	Solid Waste Facility	Alleghany Transfer Station	#1 Alleghany Dump Rd.	Alleghany	95910	Yes
	Solid Waste Facility	Sierra City Transfer Station	County Road 528	Sierra City	96125	Yes
	Solid Waste Facility	Happy Camp Transfer Station - George M. Chambers	65600 State Highway 96	Happy Camp	96039	Yes
Siskiyou	Solid Waste Facility	Black Butte Transfer Station	3710 Springhill Rd.	Mt. Shasta	96067	Yes
	Solid Waste Facility	Tulelake Transfer Station - City of Tulelake	County Road 95001	Tulelake	96134	Yes
	Solid Waste Facility	Oberlin Road Transfer Station	2420 Oberlin Rd.	Montague	96064	Yes

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
	Solid Waste Facility	Recology Vallejo-American Canyon	2021 Broadway	Vallejo	94589	No
Solano	Retailer	Wilkerson Company - Evert Wilkerson	1064 Horizon Dr Ste 10	Fairfield	94533	Yes
	Solid Waste Facility	Recology Vacaville Solano	855 1/2 Davis St.	Vacaville	95688	Yes
0	Solid Waste Facility	Guerneville Transfer Station	13450 Pocket Dr.	Guerneville	95446	No
Sonoma	Nonprofit	CCNB - Conservation Corps North Bay - Cotati Office	365 Blodgett St.	Cotati	94931	Yes
	Public Agency	City of Modesto	610 S. Conejo Ave.	Modesto	95354	No
Stanislaus	Solid Waste Facility	Turlock Transfer, Inc.	1100 S. Walnut Rd.	Turlock	95380	Yes
	Solid Waste Facility	Fink Road Landfill - County of Stanislaus	4000 Fink Rd.	Crows Landing	95313	Yes
	Retailer	Evans Furniture	379 Epley Dr.	Yuba City	95991	Yes
Sutter	Solid Waste Facility	Recycling Industries Transfer Station - Recycling Industries, Inc.	140 Epley Dr.	Yuba City	95991	Yes
Tehama	Solid Waste Facility	Tehama County / Red Bluff Landfill - Waste Connections of California, Inc.	19995 Plymire Rd.	Red Bluff	96080	Yes
	Solid Waste Facility	Manton Transfer Station	Purple Place (Near Hazen Rd.)	Manton	96059	Yes
	Solid Waste Facility	Paynes Creek Transfer Station	Plum Creek Rd. (South of Hooten Ln.)	Paynes Creek	96075	Yes

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
Trinity	Solid Waste Facility	Junction City Transfer Station	52414 Junction City Dump Rd.	Junction City	96048	-
	Public Agency	City of Visalia (Corporation Yard)	335 N. Cain St.	Visalia	93292	No
	Public Agency	Richgrove Community Services District	20986 Grove Dr.	Richgrove	93261	Yes
	Nonprofit	CSET - Legacy Processing Facility	10443 West Legacy	Visalia	93291	Yes
	Public Agency	City of Exeter	350 W. Firebaugh	Exeter	93221	Yes
	Public Agency	City of Lindsay	476 Mt Vernon	Lindsay	93247	Yes
Tulare	Public Agency	City of Farmersville	873 S. Farmersville Blvd.	Farmersville	93223	No
	Solid Waste Facility	Visalia Landfill	8614 Avenue 328	Visalia	93291	Yes
	Solid Waste Facility	Pena's Disposal	12094 Avenue 408	Cutler	93615	Yes
	Public Agency	City of Woodlake	595 S. Valencia Blvd.	Woodlake	93286	Yes
	Nonprofit	Habitat for Humanity of Tulare/ Kings Counties, Inc.	637 S. Lovers L.	Visalia	93292	Yes
Tuolumne	Solid Waste Facility	Big Oak Flat (Groveland) Transfer Station - County of Tuolumne	10700 Merrell Rd.	Groveland	95321	Yes

County	Туре	Site	Address	City	Zip	Commercia Volume No-Cost Drop-Off?
	Local Business	United Property Services, Inc.	1211 Flynn Rd, Ste. 106	Camarillo	93012	Yes
	Solid Waste Facility	City of Oxnard - Del Norte Regional Recycling and Transfer	111 South Del Norte Blvd.	Oxnard	93030	No
Ventura	Solid Waste Facility	EJ Harrison - Gold Coast Recycling	5275 Colt St.	Ventura	93003	No
	Local Business	Pacific Manufacturing and Distribution	805 Ventura Blvd.	Oxnard	93036	Yes
	Solid Waste Facility	Waste Management - Simi Valley Landfill and Recycling Center	2801 N. Madera Rd.	Simi Valley	93065	Yes
Yolo	Solid Waste Facility	Recology Davis	2727 2nd St.	Davis	95618	No
	Solid Waste Facility	Esparto Transfer Station	27075 County Road 19A	Esparto	95627	No
	Solid Waste Facility	Yolo County Central Landfill	44090 Co. Rd. 28H	Woodland	95776	Yes
Yuba	Solid Waste Facility	Recology Yuba-Sutter	3001 N. Levee Rd.	Marysville	95901	No

# **Commercial Sites**

County	Site	Туре	City	Zip
Alameda	EcoHaul Inc.	Retailer	Oakland	94607
Alameda	Spirit Logistics	Retailer	Hayward	94545
Humboldt	Humboldt Moving and Storage Co., Inc Eureka yard	Local Business	Eureka	95501
Mendocino	Mendocino Solid Waste Management Authority	SWF	Ukiah	95482
Orange	Frank R. Bowerman Landfill	SWF	Irvine	92602
Riverside	Interline - Corona	Retailer	Corona	92881
Tuolumne	Sonora Mattress Outlet	Retailer	Sonora	95370

# **Bulky Item Collection**

County	Site	Service Area		
	Alameda County Industries - ACI	Cities of Alameda, Castro Valley Sanitary District, San Leandro & San Ramon		
	City of Berkeley Transfer Station	City of Berkeley		
Alameda	Davis Street Resource Recovery Complex and Transfer Station	Cities of Albany, Emeryville, Hayward, Oakland & Oro Loma Sanitary District		
Fremont Recycling & Transfer Station - BLT Enterprises of Fremont		Cities of Fremont, Newark & Union City		
	Pleasanton Garbage Company - Recycling Resource Recovery Systems LLC	Cities of Dublin & Pleasanton		
	Neal Road Recycling and Waste Facility - Butte County	Cities of Chico, Unincorporated Butte County (northeast portion) & Unincorporated Butte County (northwest portion)		
Butte	North Valley Disposal Transfer Station	City of Chico, Chico (southern portion) & Unincorporated Butte County (southern portion)		
	Recology Butte-Colusa - Oroville Transfer Station	Cities of Chico & Unincorporated Butte County (southern portion)		
Del Norte	Recology Del Norte	Cities of Crescent City & Unincorporated Del Norte County		

County	Site	Service Area
El Dorado	El Dorado Disposal - Waste Connections of California, Inc.	Cities of Cameron Park Community Services District, El Dorado Hills Community Services District, Placerville & Unincorporated El Dorado County (western portion)
	South Tahoe Refuse Transfer Station - South Tahoe Refuse Co.	Cities of Unincorporated El Dorado County (eastern portion)
	City of Sanger Corporation Yard	Cities of Sanger
Fresno	South Elm Street Recycling Transfer - Mid Valley Disposal	Cities of Fresno & Unincorporated Fresno
Humboldt	Humboldt Waste Management Authority (HWMA)	Cities of Arcata, Eureka & Unincorporated Community of Fieldbrook
Imperial	Republic Services - Imperial Landfill	Cities of Brawley, Calexico & Imperial
	Bakersfield (Bena) Metropolitan Sanitary Landfill	City of Bakersfield
	Burrtec Kern, LLC dba Metropolitan Recycling LLC	City of Bakersfield and County of Bakersfield
Kern	County of Kern Public Works Department-Taft Landfill	City of Taft
	Waste Management-California City Transfer Station	City of California City
Lake	Eastlake Landfill - County of Lake	Cities of Clearlake, Lakeport & Unincorporated Lake County
Lassen	Bass Hill Landfill - LRSWMA	Cities of Susanville, Unincorporated Lassen County (southern portion)

County	Site	Service Area	
	Athens Services - City of Industry MRF and	Cities of Azusa, Bell Gardens, Covina, Monrovia, Monterey	
	Transfer	Park & Norwalk	
	Burrtec - Santa Clarita	City of Santa Clarita	
	City of Claremont - Public Works Yard	Cities of Claremont	
Los Angeles	City of Culver City - Transfer Station	Cities of Culver City	
	City of Glendale - Glendale Public Works Yard	Cities of Glendale	
	City of Los Angeles - West Valley District Yard	City of Los Angeles	
	City of Long Beach - (Chester Yard)	City of Long Beach	
	City of Long Beach - (Willow Yard)	City of Long Beach	
	Grand Central Recycling and Transfer (Pomona Valley)	Cities of El Monte	
	Grand Central Recycling and Transfer (City of	Cities of Cypress, El Monte, Huntington Park, La Puente,	
	Industry)	Unincorporated Los Angeles County and Walnut	
	Waste Management-Baldwin Park Yard	Cities of San Gabriel Valley	
	Waste Management-Santa Clarita Yard	Cities of Santa Clarita	
	Waste Resources and Recovery Transfer Station	Cities of Carson, Gardena, Hawaiian Gardens & Lynnwood	
Madera	City of Madera - Public Works	Cities of Madera	
Merced	Billy Wright Landfill	City of Los Banos	
werced	City of Merced	City of Merced	
	Johnson Canyon Landfill	Cities of Gonzales, Greenfield & Soledad	
	Jolon Road Transfer Station	Cities of Kings & Unincorporated Monterey County	
	Madison Lane Transfer Station	City of Salinas	
Monterey	Monterey Regional Waste Management District	Cities of Carmel-by-the-Sea, Del Rey Oaks, Marina, Pacific Grove, Pebble Beach Community Services Distri Prunedale, Salinas, Sand City, Seaside & Unincorporate Monterey County (Western Portion)	

County	Site	Service Area		
	CR&R - Stanton Facility	Cities of Artesia, Avalon, Costa Mesa, Dana Point, La Habra, Laguna Hills, Laguna Niguel, Laguna Woods, Lake		
		Forest, Newport Beach,Orange, San Clemente, San Juan Capistrano, Stanton & Tustin		
Orange	Rainbow Services	Cities of Fountain Valley & Huntington Beach		
	Republic Services - CVT Regional MRF	Cities of Anaheim, Brea, Fullerton, Garden Grove, La Habra Heights, Villa Park & Yorba Linda		
	Ware Disposal Fullerton Yard	Cities of Charter Oak, Covina, Orange & Whittier		
	Waste Management-Sunset Transfer Station	Cities of Irvine, Laguna Beach & Mission Viejo		
Placer	Placer County Eastern Regional Sanitary Landfill, Inc.	City of Truckee		
	Burrtec - Coachella Valley Transfer Station	Cities of Coachella, Indio, La Quinta, Mecca & Thermal		
	Burrtec-Agua Mansa MRF (Robert A Nelson Facility)	Cities of Jarupa Valley & Rialto		
Riverside	Edom Hill Transfer Station- Burrtec Recovery	Cities of Cathedral, Indian Wells, Palm Desert & Rancho		
Riverside	and Transfer LLC	Mirage		
	Palo Verde Disposal (CR&R Operated)	Cities of Blythe & Unincorporated Riverside County		
	Waste Management-Moreno Valley Waste	Cities of Beaumont, Menifee, Moreno Valley, Murrieta,		
	Recycling & Transfer Station	Riverside & Wildomar		
	City of Folsom - Corporation Yard	Cities of Folsom		
Sacramento	Kiefer Landfill	Unincorporated Sacramento County		
	North Area Recovery Station (NARS)	Unincorporated Sacramento County		

County	Site	Service Area		
	Advance Disposal Co Best Way Disposal Co., Inc.	Cities of Hesperia		
	Barstow Hauling Division	City of Barstow		
San Bernardino	Burrtec - West Valley MRF	Cities of Fontana		
	Burrtec-Anacapa Drop Off Center	Cities of Victorville		
	Burrtec - East Valley Recycling Center	Cities of Artesia, Grand Terrace, Highland and San Bernardino		
	Burrtec-Barstow Yard	Cities of Barstow & Unincorporated San Bernardino County		
	City of Redlands - Public Works Yard	Cities of Redlands		
	CR&R - Inland Regional Material Recovery Facility Colton Disposal	Cities of Colton & Loma Linda		
	CR&R - Phalen	Cities of Artesia and Avalon		
	Daggett CSD	Cities of Barstow, Daggett, Newberry Springs & Yermo		
	Helendale Community Services Districts	Cities of Helendale		
San Diago	Republic Landfill - Otay Landfill	City of Chula Vista		
San Diego	Republic Services - Palomar Transfer Station	Cities of Carlsbad & Oceanside		
	City of Manteca	Cities of Manteca		
San Joaquin	Tracy Materials Recovery and Solid Waste	Cities of Mountain House, San Joaquin County Area F &		
	Transfer	Tracy		
San Matao	Recology San Bruno	Cities of San Bruno		
San Maleo	Republic Services - Daly City	Cities of Daly City		
Santa	City of Lompoc-Lompoc Sanitary Landfill	Cities of City of Lompoc		
CR&RDaggetDaggetHelendSan DiegoRepublRepublRepublCity ofSan JoaquinTracy NTransfeSan MateoRepublSantaBarbaraMarbor	Marborg-Marborg Recycling Facility	Cities of Santa Barbara & Unincorporated Santa Barbara County		
Santa Clara	Zanker Material Processing Facility	Cities of Milpitas and San Jose		

County	Site	Service Area		
Santa Cruz	Ben Lomond Landfill	Cities of Capitola, Scotts Valley & Unicorporated Santa Cruz County		
Santa Cruz	Buena Vista Landfill	Cities of Capitola, Scotts Valley & Unincorporated Santa Cruz County		
Solano	Recology Vacaville Solano	Cities of Unincorporated Solano County (northern portion) & Vacaville		
	Recology Vallejo-American Canyon	Cities of American Canyon & Vallejo		
	Recology Sonoma Marin - Petaluma yard	Cities of Bolinas Community Public Utility District, Novato, Stinson Beach County Water District & Unincorporated Marin County (western portion)		
Sonoma	Recology Sonoma Marin - Santa Rosa Yard	Cities of Cloverdale, Cotati, Healdsburg, Petaluma, Rohnert Park, Santa Rosa & Unincorporated Sonoma County		
	Sonoma County Resource Recovery (SCRR) Hauling Yard	City of Windsor		
Stanislaus	Turlock Transfer Company, Inc.	Cities of Turlock & Unincorporated Stanislaus County Area 3 & 4		
Tehama	Tehama County / Red Bluff Landfill - Waste Connections of California, Inc.	Cities of Corning, Red Bluff, Tehama & Unincorporated Tehama County		
Ventura	EJ Harrison - Gold Coast Recycling	Unincorporated Ventura County		
Yolo	Yolo County Central Landfill	Cities of West Sacramento & Winters		
Yuba	Recology Yuba-Sutter	Cities of Live Oak, Marysville, unincorporated Sutter County, unincorporated Yuba County, Wheatland & Yuba City		

# **Recycling Facilities**

# California

## Alameda

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Offered Consumer Incentive Payment?
Green Mattress Recycling	7150 Patterson Pass Rd. Ste. G	Livermore	94550	Yes	Yes	Yes
DR3	7041 Las Positas Rd, Ste. F	Livermore	94550	No	Yes	No

## Fresno

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Offered Consumer Incentive Payment?
Xtraction Inc.	3688 E. Central Ave.	Fresno	93725	Yes	Yes	Yes

# Los Angeles

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Offered Consumer Incentive Payment?
Cristal Materials, Inc.	6825 McKinley St.	Los Angeles	90001	Yes	Yes	Yes
R5 Recycling-Azusa	735 Georgia Ave.	Azusa	91702	Yes	Yes	Yes

## San Bernardino

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Offered Consumer Incentive Payment?	Terminated
Cal Micro Recycling, LLC	9669 Hermosa Ave.	Rancho Cucamonga	91730	Yes	Yes	Yes	
Cal Micro Recycling, LLC	1020 S. Mildred Ave., Building D	Ontario	91761	Yes	Yes	Yes	10/25/2023

# San Joaquin

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Offered Consumer Incentive Payment?
DR3	3837 Producers Dr., Ste. 500	Stockton	95206	Yes	Yes	Yes

## Santa Barbara

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Offered Consumer Incentive Payment?
0110	71001000	eny		01101		r aymont.
Cleaner Earth Company	504 S. Western Ave.	Santa Maria	93458	Yes	Yes	Yes

## Yolo

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Offered Consumer Incentive Payment?
DR3	1233 Commerce Ave., Stes. C and D	Woodland	95776	Yes	Yes	Yes

# Oregon

## Klamath

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Offered Consumer Incentive Payment?
Klamath Works	2350 Maywood Dr.	Klamath Falls	97603	No	No	No

# **Collection Events**

County	City	Date	Event	Address	Zip
	Oakland	2/25/2023	City of Oakland Block Party Collection Event	7101 Edgewater Dr.	94621
	Oakland	3/25/2023	City of Oakland Block Party Collection Event	7101 Edgewater Dr.	94621
	Oakland	4/29/2023	City of Oakland Block Party Collection Event	7101 Edgewater Dr.	94621
	Oakland	5/20/2023	City of Oakland Block Party Collection Event	7101 Edgewater Dr.	94621
	Oakland	6/24/2023	City of Oakland Block Party Collection Event	7101 Edgewater Dr.	94621
Alameda	Oakland	8/26/2023	City of Oakland Block Party Collection Event	7101 Edgewater Dr.	94621
	Oakland	10/28/2023	City of Oakland Block Party Collection Event	7101 Edgewater Dr.	94621
	Oakland	7/29/2023	City of Oakland Block Party Collection Event	7101 Edgewater Dr.	94621
	Oakland	9/30/2023	City of Oakland Block Party Collection Event	7101 Edgewater Dr.	94621
	Union City	9/10/2023	Union City Household Hazardous Waste Drop Off Event	1100 Decoto Rd.	94587
Amador	Jackson	6/17/2023	Amador County Cleanup	10500 Wicklow Way	95642
Calaveras	Valley Springs	1/21/2023	Calaveras County Integrated Waste Free Dump Day CalTrans District 10	610 Daphne St.	95249
	Williams	3/11/2023	Collection Event - Colusa County	5714 E St.	95987
Colusa	Williams	3/18/2023	Collection Event - Colusa County	5714 E St.	95987
	Brentwood	4/29/2023	City of Brentwood Collection Event	2301 Elkins Way	94513
	Brentwood	5/6/2023	City of Brentwood Collection Event	2301 Elkins Way	94513
	Hercules	6/24/2023	City of Hercules Collection Event HHW Event	1000 Sycamore Ave.	94547
Contra Costa	El Sobrante	8/26/2023	Hilltop Church of Christ One day HHW & Mattress Drop Off Event	3301 Morningside Dr.	94803
	Richmond	9/23/2023	City of Richmond Collection Event - Galileo	371 S. 23rd St.	94804
	Brentwood	9/9/2023	City of Brentwood Collection Event	2301 Elkins Way	94513
Del Norte	Crescent City	3/25/2023	CalTrans Clean CA Day of Action	1528 Northcrest Dr.	95531
	Smith River	12/9/2023	Tolowa Dee-ni' Nation Tribal Fall Clean-up	12420 US Hwy 101	95567

County	City	Date	Event	Address	Zip
El Dorado	South Lake Tahoe	6/10/2023	Clean Tahoe Program's Community Cleanup Day	2140 Ruth Ave.	96150
	Kingsburg	3/23/2023	City of Kingsburg Spring Clean Up Event- Mid Valley (Phase 1)	1535 Ave 392	93631
	Kingsburg	3/30/2023	City of Kingsburg Spring Clean Up Event- Mid Valley (Phase 2)	1535 Ave 392	93631
<b>F</b> ree <b>P P</b>	Reedley	4/15/2023	City of Reedley Clean-Up Event- Mid Valley	20349 E. Dinuba Ave.	93654
Fresno	Sanger	4/29/2023	City of Sanger Spring Clean Up- Mid Valley	330 North Ave.	93657
	Coalinga	5/6/2023	City of Coalinga Clean-Up Event- Mid Valley	1255 W. Elm St.	93210
	Riverdale	11/11/2023	Riverdale Community Fall Clean Up Event	3369 W. Mt. Whitney Ave.	93656
	Reedley	11/18/2023	City of Reedley Clean-Up Event- Mid Valley	20349 E. Dinuba Ave.	93654
	Sanger	10/28/2023	Sanger Clean-Up	933 North Ave.	93657
	Hamilton City	4/22/2023	Hamilton City Community Clean-Up	555 First St.	95951
Glenn	Willows	7/22/2023	Willows Clean Up Day	1600 S. Tehama St.	95988
	Orland	10/7/2023	Orland Collection Event	221 E. Yolo St.	95963
Humboldt	Ноора	3/18/2023	CalTrans District 1 Hoopa Valley Tribe Dump Day	13653 Hwy 96	95546
	Korbel	11/18/2023	Caltrans- Clean CA Blue Lake Dump Day	1185 Maple Creek	95550
Kings	Armona	5/6/2023	Armona Spring Clean-Up Event- Mid Valley	10956 14th Ave.	93202
	Lakeport	4/21/2023	Big Valley Rancheria Event	1002 Osprey Ct	95453
Lake	Lakeport	4/22/2023	California Department of Transportation District 1	230 Soda Bay Rd.	95453

County	City	Date	Event	Address	Zip
	Palmdale	1/28/2023	One Day Collection Event: Los Angeles County Road Yard #557	38126 Sierra Hwy.	93550
	Littlerock	2/4/2023 0:00	One Day Collection Event - Los Angeles County Road Yard #558	8505 E. Avenue T	93543
	Lake Hughes	2/11/2023	One Day Collection Event: LA County Lakes Community Center	17520 Elizabeth Lake Rd.	93532
	Quartz Hill	3/4/2023	One Day Collection Event - Los Angeles DPW Road Yard #551	4859 West Avenue L-12	93536
	Compton	3/25/2023	CalTrans - Compton Event	700 N. Bullis Rd.	90220
	Santa Monica	2/11/2023	One Day Collection Event - City of Santa Monica	2330 Michigan Ave.	90404
	Santa Monica	5/13/2023	One Day Collection Event - City of Santa Monica	2330 Michigan Ave.	90404
Los Angeles	Santa Monica	8/12/2023	One Day Collection Event - City of Santa Monica	2330 Michigan Ave.	90404
	Santa Monica	11/11/2023	One Day Collection Event - City of Santa Monica	2330 Michigan Ave.	90404
	Palmdale	4/1/2023	One Day Collection Event: Los Angeles County Road Yard #557	38126 Sierra Hwy.	93550
	Littlerock	4/29/2023	One Day Collection Event - Los Angeles County Road Yard #558	8505 E. Avenue T	93543
	Lancaster	5/6/2023	One Day Collection Event: Los Angeles County Dept of Public Works Road Yard #555	17341 E. Avenue J	93535
	Palmdale	6/10/2023	One Day Collection Event: Los Angeles County Road Yard #557	38126 Sierra Hwy.	93550
	Quartz Hill	6/17/2023	One Day Collection Event - Los Angeles DPW Road Yard #551	4859 West Avenue L-12	93536
	Lake Hughes	7/8/2023	One Day Collection Event: LA County Lakes Community Center	17520 Elizabeth Lake Rd.	93532

County	City	Date	Event	Address	Zip
	Lancaster	7/15/2023	One Day Collection Event: Los Angeles County Dept of Public Works Road Yard #555	17341 E. Avenue J	93535
	Littlerock	7/22/2023	One Day Collection Event - Los Angeles County Road Yard #558	8505 E. Avenue T	93543
	Palmdale	8/12/2023	One Day Collection Event: Los Angeles County Road Yard #557	38126 Sierra Hwy.	93550
	Los Angeles	9/9/2023	One Day Collection Event: Belvedere Community Regional Park	214 North Mednik Avenue	90022
Los Angeles	La Puente	8/26/2023	One Day Collection Event: Los Angeles County	515 S. Deepmead Ave.	91744
0	Palmdale	10/28/2023	One Day Collection Event: Los Angeles County Road Yard #557	38126 Sierra Hwy.	93550
	Littlerock	11/4/2023	One Day Collection Event - Los Angeles County Road Yard #558	8505 E. Avenue T	93543
	Whittier	11/11/2023	One Day Collection Event: S.T.A.R.S Training Academy LA County Sheriff Dept.	11515 Colima Rd.	90604
	Palmdale	12/16/2023	One Day Collection Event: Los Angeles County Road Yard #557	38126 Sierra Hwy.	93550
Lancaster7/15/2023County Dept of One Day Collect County Road YaLittlerock7/22/2023One Day Collect County Road YaPalmdale8/12/2023One Day Collect County Road YaLos Angeles9/9/2023One Day Collect County Road YaLos Angeles10/28/2023One Day Collect County Road YaLa Puente8/26/2023One Day Collect County Road YaPalmdale10/28/2023One Day Collect County Road YaVhittier11/1/2023One Day Collect County Road YaWhittier11/11/2023One Day Collect County Road YaSylmar11/18/2023One Day Collect County Road YaMadera2/20/2023City of Madera QMadera7/22/2023City of Chowchi High SchoolMarinSan Rafael4/29/2023City Of San Raf San RafaelMendocino4/22/2023City Of San Raf Sal CalTrans Clean CalTrans Clean	One Day Collection Event: Los Angeles County: El Cariso Gold Course	13100 Eldridge Ave.	91342		
	Madera	2/20/2023	City of Madera 6-Week Bulky Clean-Up	1030 S. Gateway Dr.	93637
Madara	Chowchilla	4/15/2023	City of Chowchilla Clean Up Event- Mid Valley	360 N. 1st St.	93610
Madera	Madera	7/22/2023	Madera Ranchos Recycling Event at Liberty High School	12220 Rd 36	93636
N 4 - viv	San Rafael	4/29/2023	City Of San Rafael Collection Event	50 Canal St.	94901
Iviarin	San Rafael	8/26/2023	City Of San Rafael Collection Event	50 Canal St.	94901
	Mendocino	4/22/2023	CalTrans Mattress Collection Event	15000 Prairie Rd.	95460
Mondocino	Willits	8/6/2023	CalTrans Clean CA Large Item Dump Day	351 Franklin Ave.	95490
	Boonville	8/19/2023	CalTrans Clean CA Tire and Mattress recycling event	14400 Ca Hwy 128	95415

County	City	Date	Event	Address	Zip
	Delhi	2/11/2023	Delhi Clean Up Event - Merced County	9888 Fourth St.	95315
	Los Banos	3/4/2023	Los Banos Spring Clean-Up Event	403 F. St.	93635
	Gustine	3/11/2023	Gustine Clean Up Event- Merced County	750 East Ave.	95322
	Atwater	3/18/2023	City of Atwater Community Clean-Up Event- Merced County	3500 Apron Ave.	95301
	Winton	3/18/2023	Winton Community Clean Up Event- Merced County	6825 Santa Fe. Dr.	95388
	Hilmar	3/25/2023	Hilmar Community Clean-Up - Merced County	20079 Falke St.	95324
Merced	South Dos Palos	4/1/2023	South Dos Palos Clean Up Event- Merced County	21961 Reynolds Ave.	93620
	Dos Palos	4/1/2023	City of Dos Palos Clean-Up Event- Mid Valley	1937 Blossom St.	93620
	Le Grand	4/8/2023	Le Grand Community Clean-Up - Merced County	3875 S. Santa Fe Ave.	95333
	Livingston	4/15/2023	City of Livingston Clean-Up Event	2238 Walnut Ave.	95334
	Los Banos	9/16/2023	Los Banos Fall Community Clean-Up Event	403 F. St.	93635
	Gustine	9/23/2023	Gustine Clean Up Event- Merced County	750 East Ave.	95322
	Dos Palos	10/7/2023	City of Dos Palos Clean-Up Event- Mid Valley	1937 Blossom St.	93620
	Atwater	10/21/2023	City of Atwater Community Clean-Up Event- Merced County	3500 Apron Ave.	95301
Placer	Rocklin	4/29/2023	Rocklin Clean Up Day	4590 Rocklin Rd.	95677
San Benito	Hollister	11/4/2023	Recycle Day San Benito County	1221 Memorial Dr.	95023
	Victorville	3/11/2023	City of Victorville-Free Dump Day	16925 Forest Ave.	92392
San	Yucca Valley	6/24/2023	Burrtec Yucca Valley Collection Event	58925 Sunnyslope Dr.	92284
Bernardino	Victorville	7/22/2023	City of Victorville-Free Dump Day	16925 Forest Ave.	92392
	Victorville	11/18/2023	City of Victorville-Free Dump Day	16925 Forest Ave.	92392
San Diego	San Diego	3/4/2023	San Diego District 4 Quarterly Clean Up	404 Euclid Ave.	92114
San Diego	San Diego	5/13/2023	San Diego District 4 Quarterly Clean Up	5997 College Grove Dr.	92115
San Francisco	San Francisco	2/11/2023	San Francisco E-Waste, Tire & Mattress Amnesty Event	2 Marina Blvd.	94123

County	City	Date	Event	Address	Zip
San Joaquin	Escalon	10/8/2023	EWaste and Mattress Collection Event	1055 Escalon Ave.	95320
	Stockton	2/18/2023	City of Stockton Clean Cities Initiative Event - Weston Ranch High School	4606 McCuen Ave.	95206
	Stockton	3/18/2023	Banner Island Parking Lot -City of Stockton Clean Cities Initiative Event	404 W. Fremont St.	95202
	Stockton	4/15/2023	Pixie Woods -City of Stockton Clean Cities Initiative Event	3121 Monte Diablo Ave.	95203
	Stockton	5/20/2023	City of Stockton Clean Cities Initiative Event - UEI College	4994 Claremont Ave.	95207
	Stockton	9/23/2023	City of Stockton Clean Cities Initiative Event - UEI College	4994 Claremont Ave.	95207
	Stockton	10/21/2023	McNair High School Clean-Up Event City of Stockton Clean Cities Initiative	9550 Ronald E. McNair Way	95210
	Lathrop	4/22/2023	City of Lathrop Earth Day Cleanup Event	15557 5th St.	95330
San Mateo	Daly City	10/28/2023	Daly City Recycling Event	333 90th St.	94015
Siskiyou	Etna	4/20/2023	Etna Clean Up Days	514 N. Hwy. 3	96027
Solano	Vallejo	3/18/2023	City of Vallejo Collection Event	100 Solano Ave.	94590
Sonoma	Sebastopol	3/11/2023	Collection Event - Sebastopol	3750 Gravenstein Hwy North	95472
	Sonoma	4/8/2023	Sonoma Community Center Collection Event	276 E. Napa St.	95476
	Healdsburg	5/13/2023	Collection Event - Healdsburg	1557 Healdsburg Ave.	95448
	Santa Rosa	6/17/2023	Collection Event - Santa Rosa	50 Mark West Springs Rd.	95403
	Petaluma	7/15/2023	Petaluma Collection Event	320 N. McDowell Blvd.	94954
	Santa Rosa	8/12/2023	Collection Event - Santa Rosa	6633 Oakmont Dr.	95403
	Rohnert Park	9/9/2023	Collection Event - Rohnert Park	5401 Snyder Ln.	94928
	Windsor	10/7/2023	Collection Event - Windsor	9291 Old Redwood Hwy., #200	95492
	Cloverdale	10/14/2023	Collection Event - Cloverdale	501 Asti Rd.	95425

County	City	Date	Event	Address	Zip
Stanislaus	Modesto	2/4/2023	CalTrans District 10 and City of Ceres Collection Event	3761 E. Hatch Rd.	95351
	Modesto	3/25/2023	Caltrans District 10 Clean CA Modesto Drive Up + Drop Off -	601 Neece Dr.	95351
	Oakdale	3/25/2023	Caltrans District 10 Clean CA City of Oakdale Clean Up Event	455 S. Fifth Ave.	95361
	Oakdale	9/30/2023	Caltrans District 10 Clean CA City of Oakdale Clean Up Event	455 S. Fifth Ave.	95361
	Modesto	6/24/2023	Modesto MOBEAUTIFUL Drive Up + Drop Off	2201 Blue Gum Ave.	95358
Sutter	Live Oak	4/29/2023	Collection Event - Live Oak	9633 N. St.	95953
	Sutter	4/1/2023	Sutter Cleanup Day	2665 Acacia Ave.	95982
Tulare	Porterville	4/22/2023	City of Porterville Spring Clean Up Event	555 N. Prospect	93257
	Visalia	5/20/2023	City of Visalia Dump on Us - Caltrans Clean CA Event	335 N. Cain St.	93291
	Visalia	8/19/2023	City of Visalia Dump on Us - Caltrans Clean CA Event	335 N. Cain St.	93291
	Lindsay	10/6/2023	City of Lindsay Spring Clean-Up Event	101 N. Olive Ave.	93247
	Farmersville	10/13/2023	City of Farmersville Fall Clean-Up Event	800 S. Farmersville Blvd.	93223
	Porterville	10/14/2023	City of Porterville Fall Clean Up Event	555 N. Prospect	93257
Tuolumne	Sonora	3/4/2023	Tuolumne County Tire and Mattress Drop Off Event	14993 Camage Ave.	95370
	Sonora	12/2/2023	Tuolumne County Tire and Mattress Drop Off Event	14993 Camage Ave.	95370
Yuba	Olivehurst	9/9/2023	Olivehurst Community Clean-Up Day	1364 Sky Harbor Dr.	95961

# Appendix C: Program Operations Materials

## **CALIFORNIA MATTRESS RECYCLING STANDARDS**

The Mattress Recycling Standards (Standards) define the minimum requirements to be an approved Recycler for the Mattress Recycling Council (MRC). Under these Standards, mattresses must be managed and processed in a manner that adequately safeguards the environment, industry employees and consumers. The Standard also includes data tracking and reporting requirements.

The MRC reserves the right at its discretion to review and revise these Standards.

For purposes of these Standards, the term "mattress" should be interpreted to include both mattresses and foundations (or box-springs).

## Background

The MRC is a non-profit organization formed by the International Sleep Products Association (ISPA) to develop and implement mattress recycling programs in states with laws requiring recycling of discarded mattresses.

Recyclers must comply with these Standards, contract terms and conditions and all legislative and regulatory requirements. Recyclers must have transparent operations, clear and documented recycling procedures and accurate tracking of all mattresses and components (including non-recyclable waste). All Recyclers will be audited under these Standards.

## Disclaimer

The MRC does not intend for these Standards to constitute or provide legal guidance of any kind. The Recycler must be aware of and abide by all local, state, or federal laws and regulations applicable to the management of post-consumer mattresses or the business operation of the Recycler. In the event that these Standards are inconsistent with any such laws or regulations, the laws or regulations take precedence, and the Recycler must inform the MRC of such inconsistency.

#### 1. General Requirements

Each Recycler shall:

- 1.1. Possess a current and valid business license and meet all applicable local, state and federal requirements for providing the type of recycling services required by the MRC.
- 1.2. Possess valid state approved permits, plans, and approvals, as applicable.

- 1.3. Comply, and be in good-standing, with all applicable federal, state, and local regulations including but not limited to:
  - Department of Transportation (DOT) if providing any transportation services
  - Occupational Safety and Health Administration (OSHA) and applicable local and state health and safety regulations
  - Local and state fire department regulations, fire and building codes and other applicable building and occupancy safety requirements
- 1.4. Possess Commercial General Liability Insurance, including coverage for bodily injury, property damage, complete operations and contractual liability with combined single limits of not less than \$1 million per occurrence and \$2 million aggregate. Recycler's policy must be endorsed to name MRC, its directors, officers, employees, agents, assigns, as Additional Insureds. Recycler must carry its own Business Auto and Workers Compensation policies. Recycler shall require all third parties that it uses to provide any services under its contract with MRC to comply with the same insurance requirements specified in these Standards.
- 1.5. List the MRC as an additional insured party.
- 1.6. Possess and maintain in good standing workers compensation and unemployment insurance coverage through a state program or through private insurance policy or sufficient self-insurance coverage.
- 1.7. Maintain all records for a minimum of 4 years, including but not limited to shipping documents (both for goods received and shipped), processing, material disposal and sales records.
- 1.8. Develop and keep current a written plan that assures:
  - 1.8.1. proper closure of the Recycler's facility or site in the event of sale, closure, abandonment, bankruptcy, any form of dissolution of the Recycler, or for any other reason;
  - 1.8.2. against abandonment of any mattresses, mattress materials, or other products or materials processed by the Recycler in the event of closure; and
  - 1.8.3. proper remediation of any contamination to the Recycler's facility or site in accordance with all applicable local, state and federal laws and regulations.

As part of that plan, the Recycler must obtain a bond or other financial instrument sufficient to pay for the closure activities described in the plan in the event that the Recycler itself is financially unable to perform all or some of such activities. The Recycler shall make such plan and bond or other financial instrument available for inspection by the MRC upon request.

1.9. Maintain a process to provide written notice of closure to the MRC with a minimum of 90-days advance notice.

- 1.10. Maintain a process to provide written notice to the MRC of any incidents that required the assistance of first responders within 24 hours of the occurrence. Provide written notice of any corresponding regulatory orders, fines or other governmental or administrative actions taken within 48 hours of receiving such orders or fines.
- 1.11. Maintain a documented process to record and track accidents, injuries or violations and any corresponding corrective and/or preventive actions taken.
- 1.12. Maintain a documented process to identify and communicate physical, mechanical, biological or pathogenic hazards and severity of such hazard to employees, and any corresponding corrective and/or preventive actions taken.
- 1.13. Maintain a documented process to identify and communicate potential fire hazards and severity of such hazards to employees, and any corresponding corrective and/or preventive actions taken.

#### 2. Material Processing

Each Recycler shall implement and maintain a documented plan for deconstructing mattresses, which shall at a minimum require the Recycler to:

- 2.1. Fully disassemble the mattresses.
- 2.2. Recycle at least 75% by weight of the mattresses it processes by selling such material in appropriate markets for use in making new materials or products.
- 2.3. Minimize the quantity of material disposed of through landfills, incineration, or other non-recycling avenues.
- 2.4. Maintain a written policy describing how each mattress type and material (including pocket coils) will be processed.
- 2.5. Process all mattresses within 30 days of receipt at facility.
- 2.6. List criteria applied in determining when a given mattress cannot be processed.

#### 3. Material Tracking

Each Recycler shall implement and maintain a documented plan to track and control mattresses entering their processing facilities and the flow of recyclable and non-recyclable materials generated through mattress deconstruction. The plan shall at minimum require the following:

- 3.1. Weigh all in-bound mattresses.
- 3.2. Maintain in-house or use third party annually calibrated and certified scale to weigh all in-bound and outbound materials on-site or document all out-bound shipments using third party calibrated and certified scales.
- 3.3. Maintain daily records of all receipts of used mattresses, mattress processing, sales or other dispositions of recycled or non-recyclable materials, and inventories.

- 3.4. Provide the MRC records for all parties providing discarded mattresses to Recycler in exchange for a collector incentive, including quantities received from and incentives paid to each party, and link such information to the inventory records required in 3.3.
- 3.5. Provide the MRC a list of all purchasers of recycled materials, and notify the MRC of any changes to that list at least 10 business days in advance (the MRC will treat this information as confidential). Recycler must obtain written approval from MRC for new facilities.
- 3.6. Train employees on how to prepare and maintain all necessary records and other documentation related to the receipt, processing, inventory and disposition of mattress and mattress materials.
- 3.7. Provide certificates of recycling for all material received and processed.

#### 4. Downstream Due Diligence

Each Recycler shall have processes in place to identify, audit and approve all purchasers of recycled materials. The processes shall at a minimum require:

4.1. Annual desk audits to verify each purchaser's compliance with all applicable local, state and federal environmental and other requirements, and review of each purchaser's operating permits, environmental compliance permits, business licenses, insurance and certifications.

#### 5. Bed Bug Management

Each Recycler shall implement and maintain a documented plan to identify and mitigate bed bug infestation in the facility and among employees. Components of the plan shall, at minimum, address the following provisions:

- 5.1. Document that all employees attended bed-bug identification and mitigation training.
- 5.2. Post bed bug identification posters in prominent work place location to encourage proactive identification and isolation of contaminated mattresses.
- 5.3. Clearly identify how infested mattresses will be isolated and either decontaminated or disposed.
- 5.4. Track the number and if possible, source of contaminated units.


CALIFORNIA COLLECTION GUIDELINES

**PUBLISHED NOVEMBER 2023** 



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#### **About the Guidelines**

Staff at all participating collection sites must be knowledgeable regarding these guidelines before accepting mattresses. For simplicity, these guidelines will refer to mattresses and box springs as mattresses. These guidelines describe the program and what is required to participate. MRC reserves the right to update, change, modify, amend, add or remove terms or otherwise alter these guidelines at any time with or without prior notice.

#### **About the Mattress Recycling Council**

In 2013, California enacted Senate Bill 254 as amended which requires mattress manufacturers to create a recycling program for mattresses discarded in the state. The bedding industry established the Mattress Recycling Council (MRC) to develop and operate the mattress recycling program known as Bye Bye Mattress.

#### **What MRC Provides**

MRC provides the following to participating collection sites:

- A collection container to store mattresses that is appropriate for the number of mattresses that the collection site expects to generate and the site's available space
- Transportation from the collection site to a contracted recycler
- No-cost mattress recycling services

#### **CONTACTS**

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#### **INCLUDED PRODUCTS**

**Mattresses:** Defined as any sleep surface covered with ticking or fabric that contains resilient material such as steel innersprings, foam, fiber or other filling or upholstery materials, used alone or in combination, regardless of size or shape. This definition includes foam mattresses.

**Futons:** See mattress definition above. Futon mattresses must be detachable from the frame or base to be accepted. (Futon mattresses that do not detach from the frame or base are not included.)

**Box springs (also commonly called foundations):** A ticking or fabric-covered structure used to support a mattress or sleep surface and may be comprised of a frame, foam, springs or other structure, or other materials, used alone or in combination, regardless of whether the product is stationary or adjustable.



All items accepted for recycling by MRC must have been used and discarded in the state of California.

#### **EXCLUDED PRODUCTS**

- Severely wet, damaged, twisted, frozen or soiled mattresses
- Adjustable bases not covered in ticking or fabric
- Air mattresses that contain no upholstery material (such as camping beds)
- Car beds
- California Prison Industry Authority units
- Collapsible roll-away beds
- Fold-out sofa beds
- Futon frames or bases
- Juvenile products including crib mattresses, carriages, baskets, dressing tables, strollers, playpens, infant carriers, lounge pad, crib bumpers
- Loose bedding, blankets or sheets
- Mattresses infested with bed bugs or other living organisms
- Mattress pads and toppers
- Metal bed frames
- Out-of-state mattresses
- Pillows and cushions
- Sleeping bags
- Water beds









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#### **MATTRESS INSPECTION AND EXAMINATION**

Collection site staff should screen incoming mattresses to determine whether they are suitable for recycling and should remove mattresses that are:

- Excessively wet or frozen
- Severely twisted, punctured or crushed
- Infested with bed bugs or other living organisms
- Exceptionally soiled or moldy

Mattresses not suitable for recycling should be disposed of through your existing solid waste stream.

#### **Bed Bug Identification**

Mattresses and box springs infested with bed bugs are unacceptable for recycling and should be disposed of through your existing solid waste stream. Staff at collection sites should evaluate program materials for evidence of bed bug infestation. A training webinar focused on dispelling health related myths, identifying bed bugs and offering best practices for protecting staff can be found here: <u>https://www.mattressrecyclingcouncil.org/resources</u>



Signs of bed bug activity may be more obvious than the insects themselves. Look for clusters of dark spots or smudges on mattresses (fecal spots), especially along seams. Eggs, shed skins and all life stages of bed bugs may also be present in these 'soiled' areas.



Bed bugs are tan to brown in color, but may appear redder if they have fed.

Adult Bed Bugs are dorsally flat insects, broadly oval and the size of an apple or melon seed (1/4").

**Nymphs** look like adults in shape but are smaller.

Eggs are white and barrel-shaped.





For more information on bed bugs, please refer to the resources made possible by the **Connecticut Coalition Against Bed Bugs at www.ct.gov/caes/CCABB** 

# **QUALITY STANDARDS**

### **Acceptable Quality**

**IMPORTANT:** Only units used and discarded in California are accepted by the program.

Shown here are examples of acceptable units.









### **Unacceptable Quality**

Shown here are examples to illustrate severe damage, heavy soiling and infestation.

#### **Other Conditions:**

- Out-of-state mattresses
- Severely damaged or soiled mattresses
- Mattress that have been stripped of padding components.
- Pillows and cushions
- Fold-out sofa beds and futon frames or bases
- Loose mattress pads, toppers
- Loose bedding, blankets, or sheets
- Water beds
- Fire damaged units











# MATERIALS COLLECTION & HANDLING

Each collection site will have unique operational considerations. Participating sites must make their own decisions about how to best manage their operations in the safest manner possible in accordance with applicable laws. At a minimum, each participating site must meet these requirements:

	MINIMUM PROGRAM REQUIREMENTS
SITE	Each collection site must be secure with adequate space and staffing to handle and store acceptable mattresses.
PERMITS	Each collection site must have knowledge of and comply with all applicable federal, state and local laws. These may include, but are not limited to, zoning requirements, state permit requirements and OSHA or other workplace requirements. Please contact your Local Enforcement Agency (LEA) to confirm whether your site is in compliance with all applicable notifications or requirements for accepting mattresses for recycling at your site. In many cases, this will be your county or local Public Health Department.
INSURANCE	Each collection site must maintain general liability insurance of at least \$1,000,000 per occurrence.
TRAINING	Staff at each collection site must be trained and knowledgeable regarding these guidelines before accepting mattresses for recycling.
STORING & LOADING MATTRESSES See page 9 for photos and guidelines	<ul> <li>Collection sites must keep mattresses dry by storing in weatherproof containers or under cover to maximize their recyclability. In addition, all collection sites must:</li> <li>Make every effort to place mattresses in MRC-designated storage containers immediately upon acceptance</li> <li>Do not store units on the ground for prolonged periods of time and make every effort to keep container doors closed</li> <li>Keep mattresses intact and not intentionally crush or puncture them</li> <li>Efficiently stack mattresses to maximize the number of units loaded in each storage container</li> <li>Provide oversight to keep unacceptable items out of MRC-designated storage containers</li> <li>Remove any non-program materials from MRC-designated storage containers before transport to MRC recyclers</li> <li>Practice good housekeeping standards and keep storage containers and program materials in a neat and orderly condition</li> </ul>
SITE ACCESS	Collection sites must allow MRC access to confirm compliance with these guidelines.

# MATERIALS COLLECTION & HANDLING

#### LOADING MATTRESSES IN STORAGE CONTAINERS

Expected number of mattresses that should fit in various container sizes:

Container Type	Number of Mattresses
20-foot sea container	30-45
28-foot trailer	60-95
40-foot sea container	75-95
40-yard roll-off container	35-50
48-foot trailer	110-180
53-foot trailer	125-190

### **Acceptable Loading**

- Begin each stack with a queen or full size box spring. This acts as a base pallet to create a secure stack and makes unloading of mattresses quick and efficient.
- **2. Mattresses should be stacked horizontally** to the top of the trailer to maximize space.
- **3.** In small quantities, king size mattresses can be placed vertically next to a stack of horizontal mattresses.



# Unacceptable Loading

#### IMPORTANT: Do not load units vertically or in an unsafe manner.

Please contact your Program Coordinator to learn more about acceptable/non-acceptable units and appropriate stacking and loading techniques.





# TRANSPORTATION & PROCESSING

#### TRANSPORTERS

MRC will assign each collection site a transporter to provide a storage container and transport services.

- MRC-contracted transporters will provide participating locations with evidence of automobile insurance coverage of at least \$1,000,000 per occurrence
- Each collection site must notify transporter at least two business days before a storage container is full of mattresses
- The assigned transporter will pick up full containers and drop off an empty container at the same time
- On the scheduled pick up day, the collection site must make the collection container readily accessible to the transporter
- At the time of pick-up, collection site staff must be present to sign a three-part Bill of Lading (BOL) supplied by the transporter that details the quantity of mattresses in the container and must provide appropriate copies of the BOL to the transporter

A collection site may choose to provide its own storage containers and transportation. These locations must contact the recycler directly to arrange for a convenient drop-off time.

#### RECYCLERS

Recyclers under contract with MRC will meet established recycling standards and accurately account for all mattresses received, the mattress components recycled (e.g., foam, steel, wood, fiber, etc.) and any residual disposal. Collection sites will be assigned an MRC recycler to best service your facility.



# RECORDKEEPING

#### **Bill of Lading:**

A Bill of Lading (BOL) will be provided by the transporter. Before a full container leaves the site, the BOL must be completed and signed by facility staff.

#### **Annual Reporting to CalRecycle:**

Per the law, mattress recyclers, renovators, and solid waste facilities, as defined by Public Resources Code section 42986, must submit an annual report to CalRecycle by May 1 each year. The annual reports must meet the requirements listed in Title 14, California Code of Regulations (CCR) sections 18965-18967, which includes contact information and quantitative information. Annual reports are used by CalRecycle and MRC to assess the program and establish and update the mattress recycling goals for the state.

See CalRecycle's website for more information: https://www.calrecycle.ca.gov/Mattresses/AnnualReport/

	BILL OF LADING		
Unique E	OL #: Truck	< #:	
Collection Site/ Generator			
Facility Name and Operator:			
Address:			
Type of Collection Site: Solid wast	e facility 🔄 mattress retailer 🔄 other _		
Collection Container Type: 20 ft. sea	container 🔄 40 ft. sea container 🔄 28 f	t. trailer	
📃 48 ft. trail	er 🔄 53 ft. trailer 🔄 other:		
Collection Site Count: Mattress and	Box Spring Units:		
Collection Site Certified Net Weight (if a	vailable): lbs.		
I hereby certify that to the best of my kno this document were used and discarded i	wledge, the above information is accurate, a n California.	and all of the products described in	
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Transporter			
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Address:			
Notes for ancillary charges:			
Name (print), Title	Signature	Date	
Mattress Recycler			
Company Name:	Appointment	t Date / Time:	V. <b>P</b>
Address:	Arrival Date ,	/ Time:	T
Recycler Count: Total Units:	Departure Tit	me:	
Net Weight of all Mattress and Box Sprin	g Units: lbs.		
Comments/Count Discrepancies:			12
	wyledge, the above information is accurate, a n California.	and all of the products described in	
this document were used and discarded			
this document were used and discarded i Name (print), Title	Signature	Date	^ ستسک



# PROGRAM WITHDRAWAL & TERMINATION

A collection site's participation in MRC's Bye Bye Mattress program in California is voluntary. Either party may withdraw from participation in accordance with the terms in your contract. Written notice to the other party is required. MRC reserves the right to remove any collection site not in compliance with these guidelines from further participation in the program.





BYE BYE MATTRESS COMMERCIAL VOLUME PROGRAM COLLECTION GUIDELINES

**CALIFORNIA | JULY 2022** 



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Recordkeeping
Program Withdrawal & Termination

These guidelines describe the program and what your facility (collection site) needs to do to participate. For simplicity, these guidelines will refer to mattresses and box springs as mattresses. MRC reserves the right to update, change, modify, amend, add or remove terms or otherwise alter these guidelines at any time with or without prior notice.

# **ABOUT THE PROGRAM**

#### **Mattress Recycling Council**

The Mattress Recycling Council (MRC) is a nonprofit organization formed by the bedding industry to operate the Bye Bye Mattress recycling program in states that have enacted mattress recycling laws – California, Connecticut and Rhode Island.

In each of these states households and businesses now have no-cost options to recycle mattresses. Businesses may recycle through the Commercial Volume Program by dropping off units directly at a participating location or eligible entities can arrange transportation with MRC. Households may directly recycle through a local collection site or event or indirectly through a residential bulky item curbside collection program or retailer that takes back old units when delivering new ones.

Bye Bye Mattress is made possible when consumers purchase a mattress or box spring. Fees vary by state and each state fee funds that state's program. The fee is primarily used to establish collection sites and events, transport mattresses from those locations to recyclers and cover the cost to disassemble the mattresses. Portions of the fee are also used for combatting illegal dumping, researching improvements to the recycling process and identifying new uses for materials, as well as conducting public education and outreach.

#### **Commercial Volume Program**

MRC provides California businesses and organizations the following opportunities to recycle mattresses at no cost.

- Any business or organization may drop off any number of units at a participating recycler. Contact the desired location to make arrangements. View the current listing at:
  - byebyemattress.com/programs-by-state/ca-commercial-sites/
- Any business or organization may drop off units at a site that is accepting commercial volume at no cost. Unit limits may apply or an appointment may be required. View the current listing at:
  - byebyemattress.com/programs-by-state/ca-commercial-sites/
- Eligible entities (ie: retailers, health care facilities, educational facilities, military bases, and lodging establishments) with at least 100 units to recycle can request transportation services. 14 days advance notice required. Contact MRC for details.

#### Contact: Joy Broussard, 707-394-8620 cvp@mrc-us.org

# PICKUP ELIGIBILITY AND PARTICIPATION REQUIREMENTS

MRC provides no-cost transportation and recycling of mattresses to eligible entities (ie: retailers, health care facilities, educational facilities, military bases, and lodging establishments) with at least 100 units to discard. All units must have been used and discarded in California and MRC requires 14 days notice to secure transportation.

#### Eligibility

#### RETAILERS

- Must be registered with MRC, remitting the recycling fees and compliant with all provisions of California's Used Mattress Recovery and Recycling Act.
- Must have accumulated a minimum of 100 units. Partnering with other local businesses, organizations or allowing public drop-off to reach the minimum is permitted.
- Those collecting at least 100 units monthly may request a permanent trailer.

#### **OTHER COVERED ENTITIES**

#### Hotels & Lodging Facilities, Universities & Educational Facilities, Military Bases, Healthcare

• Must have accumulated a minimum of 100 units. Partnering with other local businesses, organizations or allowing public drop-off to reach the minimum is permitted.

#### **Participation**

To receive MRC's assistance with transporting and recycling mattresses, the eligible entity must:

- Complete a registration form and return it no later than 14 days in advance of the desired pickup date.
- Agree to follow these guidelines.
- Provide a collection area that is capable of allowing access to a 53-foot trailer.
- Provide a minimum of two staff members to assist with loading units into the provided trailer.



#### **INCLUDED PRODUCTS**

**Mattresses:** Defined as any sleep surface covered with ticking or fabric that contains resilient material such as steel innersprings, foam, fiber or other filling or upholstery materials, used alone or in combination, regardless of size or shape. This definition includes foam mattresses.

**Futons:** See mattress definition above. Futon mattresses must be detachable from the frame or base to be accepted. (Futon mattresses that do not detach from the frame or base are not included.)

**Box springs (also commonly called foundations):** A ticking or fabric-covered structure used to support a mattress or sleep surface and may be comprised of a frame, foam, springs or other structure, or other materials, used alone or in combination, regardless of whether the product is stationary or adjustable.

# All items accepted for recycling by MRC must have been used and discarded in the state of California.



Mattresses from out of state sources cannot be recycled using MRC's program.

#### **EXCLUDED PRODUCTS**

- Severely wet, damaged, twisted, frozen or soiled mattresses
- Adjustable bases not covered in ticking or fabric
- Air mattresses that contain no upholstery material (such as camping beds)
- Car beds
- California Prison Industry Authority units
- Collapsible roll-away beds
- Fold-out sofa beds
- Futon frames or bases
- Juvenile products including, carriages, baskets, dressing tables, strollers, playpens, infant carriers, lounge pad, crib bumpers
- Loose bedding, blankets or sheets
- Mattresses infested with bed bugs or other living organisms
- Mattress pads and toppers
- Metal bed frames
- Out-of-state mattresses
- Pillows and cushions
- Sleeping bags
- Water beds











#### **MATTRESS INSPECTION AND EXAMINATION**

Facility staff should screen incoming mattresses to determine whether they are suitable for recycling and should remove mattresses that are:

- Excessively wet or frozen
- Severely twisted, punctured or crushed
- Infested with bed bugs or other living organisms
- Exceptionally soiled or moldy

Mattresses not suitable for recycling should be disposed of through your existing solid waste stream.

#### **Bed Bug Identification**

Mattresses and box springs infested with bed bugs are unacceptable for recycling and should be disposed of through your existing solid waste stream. Facility staff should evaluate program materials for evidence of bed bug infestation. A training webinar focused on dispelling health related myths, identifying bed bugs and offering best practices for protecting staff can be found here: https://www.mattressrecyclingcouncil.org/resources



Bed bugs are tan to brown in color, but may appear redder if they have fed.

**Adult Bed Bugs** are dorsally flat insects, broadly oval and the size of an apple or melon seed (1/4").

**Nymphs** look like adults in shape but are smaller.

Eggs are white and barrel-shaped.

Signs of bed bug activity may be more obvious than the insects themselves. Look for clusters of dark spots or smudges on mattresses (fecal spots), especially along seams. Eggs, shed skins and all life stages of bed bugs may also be present in these 'soiled' areas.







For more information on bed bugs, please refer to the resources made possible by the **Connecticut Coalition Against Bed Bugs at <u>www.ct.gov/caes/CCABB</u>** 

# **QUALITY STANDARDS**

### **Acceptable Quality**

**IMPORTANT:** Only units used and discarded in California are accepted by the program.

Shown here are examples of acceptable units.









### **Unacceptable Quality**

Shown here are examples to illustrate severe damage, heavy soiling and infestation.

#### **Other Conditions:**

- Out-of-state mattresses
- Severely damaged or soiled mattresses
- Mattress that have been stripped of padding components.
- Pillows and cushions
- Fold-out sofa beds and futon frames or bases
- Loose mattress pads, toppers
- Loose bedding, blankets, or sheets
- Water beds
- Fire damaged units











# MATERIALS COLLECTION & HANDLING

Each facility's collection site will have unique operational considerations. Participating facilities must make their own decisions about how to best manage their operations in the safest manner possible in accordance with applicable laws. At a minimum, each facility's collection site must meet these requirements:

	MINIMUM PROGRAM REQUIREMENTS
SITE	Each collection site must be secure with adequate space and staffing to handle and store acceptable mattresses.
PERMITS	Each collection site must have knowledge of and comply with all applicable federal, state and local laws. These may include, but are not limited to, zoning requirements, state permit requirements and OSHA or other workplace requirements. Please contact your Local Enforcement Agency (LEA) to confirm whether your site is in compliance with all applicable notifications or requirements for accepting mattresses for recycling at your site. In many cases, this will be your county or local Public Health Department.
INSURANCE	Each collection site must maintain general liability insurance of at least \$1,000,000 per occurrence.
TRAINING	Staff at each collection site must be trained and knowledgeable regarding these guidelines before accepting mattresses for recycling.
STORING & LOADING MATTRESSES See page 10 for photos and guidelines	<ul> <li>Collection sites must keep mattresses dry by storing in weatherproof containers or under cover to maximize their recyclability. In addition, all collection sites must:</li> <li>Make every effort to place mattresses in MRC-designated storage containers immediately upon acceptance</li> <li>Keep mattresses intact and not intentionally crush or puncture them</li> <li>Efficiently stack mattresses to maximize the number of units loaded in each storage container</li> <li>Provide oversight to keep unacceptable items out of MRC-designated storage containers</li> <li>Remove any non-program materials from MRC-designated storage containers before transport to MRC recyclers</li> <li>Practice good housekeeping standards and keep storage containers and program materials in a neat and orderly condition</li> </ul>
SITE ACCESS	Collection sites must allow MRC access to confirm compliance with these guidelines.

# LOADING INFORMATION

#### LOADING MATTRESSES IN STORAGE CONTAINERS

Expected number of mattresses that should fit in various container sizes:

Container Type	Number of Mattresses
20-foot sea container	30-45
28-foot trailer	60-95
40-foot sea container	75-95
40-yard roll-off container	35-50
48-foot trailer	110-180
53-foot trailer	125-190

### **Acceptable Loading**

- Begin each stack with a queen or full size box spring. This acts as a base pallet to create a secure stack and makes unloading of mattresses quick and efficient.
- **2. Mattresses should be stacked horizontally** to the top of the trailer to maximize space.
- **3.** In small quantities, king size mattresses can be placed vertically next to a stack of horizontal mattresses.
- 4. If there are more than 10 king size units, stack horizontally.



### **Unacceptable Loading**

# IMPORTANT: Do not load units vertically or in an unsafe manner.

Please contact your Program Coordinator to learn more about acceptable/non-acceptable units and appropriate stacking and loading techniques.





# TRANSPORTATION & PROCESSING

#### TRANSPORTERS

MRC will assign each collection site a transporter to provide a storage container and transport services.

- MRC-contracted transporters will provide participating facilities with evidence of automobile insurance coverage of at least \$1,000,000 per occurrence.
- Each facility should notify transporter at least two business days before a storage container is full of mattresses if a permanent container is on site.
- The assigned transporter will pick up full containers within two business days of notification and drop off an empty container at the same time.
- On the scheduled pick up day, the facility must make the collection container readily accessible to the transporter.
- At the time of pick-up, facility staff must be present to sign a three-part Bill of Lading (BOL) supplied by the transporter that details the quantity of mattresses in the container and must provide appropriate copies of the BOL to the transporter.

A facility may choose to provide its own storage containers and transportation at its own cost. View a current list of locations that accept commercial volume at **byebyemattress.com/programs-by-state/ca-commercial-sites/**.

#### RECYCLERS

Recyclers under contract with MRC will meet established recycling standards and accurately account for all mattresses received, the mattress components recycled (e.g., foam, steel, wood, fiber, etc.) and any residual disposal. MRC will assign a recycler to best service your facility.



# RECORDKEEPING

#### **Bill of Lading:**

A Bill of Lading (BOL) will be provided by the transporter. Before a full container leaves the site, the BOL must be completed and signed by facility staff.

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# PROGRAM WITHDRAWAL & TERMINATION

An entity's participation in MRC's Commercial Volume Program is voluntary. Either party may withdraw from participation with 10 days written notice to the other party. MRC reserves the right to remove any entity not in compliance with these guidelines from further participation in the program.



# Appendix D: GIS Methodology

# Customer Analytics: MRC Convenience Analysis— Spring 2024 Technical Details



# Summary

The Mattress Recycling Council (MRC) requested that Customer Analytics determine how many and what percent of the population in California has convenient access to recycle mattresses in California using the 2023 Collection Network. A combination of standard and spatial analyses was performed to determine convenience rates by geographic and consumer attributes.

A related analysis on the convenience for retailers to recycle used mattress was also requested. It shares many similarities to the consumer analysis and inputs from the consumer work were used to calculate convenience rates for retailers using consumer convenience as a proxy.

# **Details**

To perform the analysis, MRC and Customer Analytics had to define:

- Level of geographic detail the data can support
- What population data would be analyzed: Total, In Environmental Justice Communities, Rural
- Eligible collection network entities
- Convenience

# Geography

The working geography for this analysis are 2020 Census Block Groups. Apart from Census Blocks, this is the smallest level of geographic detail for which data from government sources are available. This is also the smallest unit of geography which information on dwelling type is available, a necessary component to the analysis of certain types of collection programs.

The state of California has just over 25,000 Census Block Groups, which have an average population of 1,500 people. Census Block Groups are subdivisions of Census Tracts, which are subdivisions of Counties. In other words, Block Groups roll up to Tracts which roll up to Counties. Each Census Block Group has a unique, 12-character

ID. The first 11 digits of that ID are the Census Tract the Block Group falls inside. The first 5 characters of the ID are the County. This allows us to transfer attributes of Counties or Tracts on to Census Block Groups directly.

### **Population**

Small area population data was obtained from the US Census Bureau's American Community Survey (ACS). Customer Analytics downloaded block group and census tract level data for BR25033: Total Population in Occupied Housing Units by Tenure by Units in Structure from the 2018 to 2022 <u>5-year ACS</u> via the Census Bureau's FTP site. These data were summarized into the population living in single family dwellings and multifamily dwellings. The population living in households with less than 5 units is considered single family, 5 or more units is multifamily. This was required to support bulky item collection programs that only service single family dwellings described later.

#### **Environmental Justice**

One of the populations that MRC asked Customer Analytics to analyze separately is the population in Environmental Justice Communities ("EJ"). California's EnviroScreen 4.0 (October 2021 release) data was used to determine how many people in a Census Block Group are in EJ Communities. EJ Communities are those Census Tracts CalEnviroScreen defines as Disadvantaged Communities. Disadvantaged Communities are "the top 25% scoring areas from CalEnviroScreen along with other areas with high amounts of pollution and low populations." As previously noted, Census Block Groups roll up into Census Tracts, which allows us to apply the EJ Community status from Tracts to Block Groups. Once applied, an estimate for the population in EJ Communities for both single and multifamily populations were created.

The table below displays the total population and population by EJ Community status.

Population	Number
Total Population	38.5 million
Population in EJ Communities	9.4 million
Population in Non-EJ Communities	29.1 million

# TABLE 1: California Population by EJ Community Status(2022 Census Counts and 2021 Enviroscreen Score)

*Estimates based on 2018-2022 ACS Census Block Group Population; Environmental Justice Communities from Enviroscreen 4.0.* 

### Rural

Part of the requested convenience analysis is to analyze convenience for the rural population of California. MRC requested that Customer Analytics define a rural county to be consistent with Cal. Pub. Res. Code § 40184, which in general defines a rural county as one that disposes of less than 200,000 tons of waste. See the Rural County List located in this appendix for the list of counties that are considered rural for the purposes of this analysis. The county's status as being Urban or Rural is then applied to the Census Block Groups within it, allowing various reports to be summarized by this status.

### **Retailers**

Retailer convenience is determined by the same process used to measure consumer convenience, using consumer convenience as a proxy for retailer convenience.

There are two changes applicable only to retailer convenience analysis:

- Only those collection network facilities that accept units from commercial entities are included.
- The population in rural areas are considered to have convenient access if the distance to a site is less than 40 miles, while in urban areas it must be within 20 miles.

# **Collection Network Entities**

The Mattress Recycling Council provided Customer Analytics a list of the entities that provide mattress recycling in California. This network of entities is composed of sites wherein consumers transport mattresses directly as well as bulky item programs where the mattress is picked up directly from the consumer's home.

The sites include permanent collection sites, recyclers and events. In all cases, the sites were marked as servicing consumers, commercial customers, or both. For residential convenience analysis, only those collection sites that service consumers or both consumers and commercial customers are considered.

The bulky item programs are classified in two different ways. The first type are those programs that participate with MRC's recycling program. The other type are other bulky item pick-up programs available to consumers that do not participate in MRC's program. For standard convenience analysis, only those that participate with MRC's recycling program are included.

In addition to segmenting between "participating" or "generally available" programs, bulky item programs are also classified by the consumers they service. All bulky item programs service single family dwellings, but some do not service multifamily dwellings. Both types are included in convenience analysis, but the multifamily population is excluded if the area is only serviced by a bulky item program that exclusively services single family dwellings and is not covered by a collection site. Exclusively for the retailer convenience analysis Commercial Volume Program (CVP) consolidation locations were provided to Customer Analytics. These are fixed locations that are used to centralize pick-up for numerous retail chains in the State of California. Any retailer convenience analysis included these sites in addition to the permanent sites and recyclers that service commercial customers.

### **Collection Network Spatial Coverage**

The two types of collection network entities require two approaches to determine the areas that they service.

#### Sites

MRC requested that Customer Analytics consider a collection site to service a consumer if they are within a 15-mile straight line distance of the site for consumer analysis. As individual consumer to site data are not available, the proximity of the Census Block Group is used to determine if the population within that Block Group is considered serviced or not using the population centroid of each Block Group. Customer Analytics uses the Haversine distance formula when calculating the distance between two points.

The population centroid is superior to the geographic centroid as it is more representative of the population living in that Block Group. This is particularly important in Block Groups with uninhabitable area such as bodies of water, forests, and deserts.

For a limited number of Collection Sites, there are residency requirements that limit who is eligible to recycle a mattress to residents of a city or one or more counties. A consumer must reside in those eligible geographies and meet the distance criteria to be considered to have convenient access.

#### **Bulky Item**

The bulky item programs service a consumer if they live within the area serviced by the bulky item collection program. Each bulky item program's service area is defined by ZIP code, municipal boundary, unincorporated areas within a county, or a description of their service area. Each Census Block Group in California was coded as being in or outside of the service area of one or more bulky item programs. Census Block Groups were identified using a ZIP Code to Census Block Group crosswalk developed by Customer Analytics. Through spatial joins in ArcMap, Census Block Groups were identified as being in a place or in the unincorporated areas of a county, when applicable, mapped to bulky item programs covering those areas. Description-based service areas were converted to boundary files, which were used to spatially select the Census Block Groups that fall within the area.

# Customer Analytics: MRC Illegal Mattress Dumping Analysis — Spring 2024 Technical Details

# Summary

The Mattress Recycling Council ("MRC") requested that Customer Analytics use multivariate statistical analyses to determine the following from the 2023 illegal dumping data:

- How preventative measures/opportunities for no-cost management of discarded mattresses affect illegal dumping.
- How demographic/socio-economic characteristics affect illegal dumping within a ZIP code.

As noted in the report, the data suggest that communities near select collection sites (i.e., Retailers; as well as Non-Profit, "Other" within 15 miles; and Renovators within its host zip code) and recyclers are associated with less dumping. Communities with bulky item programs are associated with less dumping. For 2023, collection events had an ambiguous statistical relationship with dumping; significant under select models while non-significant in most models. While we were unable to statistically determine a relationship between dumping and collection events, it is possible that events do have an impact on dumping but that the 2023 data are not able to pick up this relationship.

ZIP codes with high concentrations of poverty, renters and multifamily dwelling types (e.g., apartment complexes) are associated with higher dumping rates. Zip codes with higher concentrations of elderly persons are associated with less dumping. We should be careful to note that it is possible that persons outside of these areas may have dumped mattress into these areas.

# **Data Source Details**

### Illegal Dumping

Illegal Mattress Dumping by member, ZIP code and month were provided by MRC. As the finest geography available with mattress dumping was the ZIP code, the data compiled to perform this analysis was narrowed down to the ZIP code level (by month). Data provided by differing types of boundaries (i.e., "places" and "tracts") were allocated to ZIP codes based on overlapping shares of populations within these boundaries.

### Demographic and Socio-Economic Characteristics

CalEnviroScreen ("CES") 4.0 (October 2021) data were used as the source of Environmental Justice ("EJ") Communities<sup>1</sup>, Pollution, Poverty, Total Population and % Elderly (Aged 65+) figures. CES's Pollution Burden Score was derived from their

<sup>&</sup>lt;sup>1</sup> "Environmental Justice" Communities, referred to as Disadvantaged Communities in the CES data.

collection of numerous pollution exposure scores (such as ozone, pesticides, hazardous waste, etc.).<sup>2</sup> CES defines <u>poverty</u> as anyone living in a household with a household income that is up to two times the federal poverty level. CES's poverty data are sourced from the 2016 to 2020 ACS. Total Population as well as % Elderly were drawn from CES's spreadsheet which also draw from the 2016 to 2020 ACS. As these data are provided at the tract level, we produce a weighted average of these scores by the ZIP code where each tract's contribution to the average is weighted by the population within the tract.

Additional demographic characteristics, namely percentage of renting households or percentage of households in multifamily units, were derived from Customer Analytics' internal estimates which are derived from 2018 to 2022 ACS data.

MRC requested that Customer Analytics define a rural county to be consistent with Cal. Pub. Res. Code § 40184, which in general defines a rural county as one that disposes of less than 200,000 tons of waste annually. See the **Rural County List** included in this appendix for the list of counties that are considered rural for the purposes of this analysis. The county's status as being Urban or Rural is then applied to ZIP codes within the county.

#### **Collection Network Entities**

The MRC provided Customer Analytics a list of locations that accept mattresses for recycling as part of MRC's program for mattress recycling in California. This network of entities is comprised of sites wherein consumers transport mattresses directly to a site for recycling. The sites include permanent collection sites, recyclers and events. Also under consideration are bulky item programs, where the mattress is picked up directly from the consumer's home.

### **Model Details**

An Ordinary Least Squares ("OLS") model was used to determine which factors were related to higher per capita dumping. To preserve reasonable distributions, we perform a natural log of dumps per capita as the dependent variable for the main analyses but also include a non-logged set of regressions for relationships that are linear (i.e., Bulky Item). The Pollution Burden Score, % EJ, Poverty Score, % Elderly, % Renter, Rural ZIP Code (yes/no) and % MultiFamily Units are included as independent variables that capture some of the ZIP code's defining environmental and demographic characteristics. The presence of events, collection sites, recyclers and bulky item programs accessible to a given ZIP code were also included as independent dummy (yes/no) variables to determine which of these programs affect dumping behavior. Month variables were included to account for seasonality. Finally, a factor variable grouping the number of months for which a ZIP code reported dumps {1, 2 through 8, 9 through 11, 12} was included to take into consideration differential reporting

<sup>&</sup>lt;sup>2</sup> See the OEHHA Pollution Indicators page as well as the CalEnviroScreen 4.0 Report.

rates by the level of cooperation of the ZIP code. Separate nested models were run to group different combinations of independent variables to determine overall dynamics (e.g., "Any Event/Entity") vs. individualized dynamics (e.g., parsing Events, Collection Site Type, Recycler, Bulky Item, etc.).

# **Rural County List**

- Alpine
- Amador
- Butte
- Calaveras
- Colusa
- Del Norte
- El Dorado
- Glenn

- Humboldt
- Imperial
- Inyo
- Kings
- Lake
- Lassen
- Madera
- Mariposa

- Mendocino
- Modoc
- Mono
- Napa
- Nevada
- Plumas
- San Benito
- Shasta

- Sierra
- Siskiyou
- Sutter
- Tehama
- Trinity
- Tuolumne
- Yolo
- Yub

# **Appendix E: Education and Outreach Examples**

# Paid

# **General Audience Advertising**

### **Print Ad Examples**

Got an old mattress? You've got options! 1 Ask your retailer. They should offer to take back your old mattress at no extra cost when your new one CACME is delivered. Drop it off for recycling. Visit ByeByeMattress.com to find the nearest participating collection site, collection event or recycling facility. There is no cost to drop off your mattress or box spring at these locations. Unit limits may apply. Contact your city. Call your local municipality, sanitation department or 0 garbage collector. They usually have provisions for cking up larger items Proper disposal of your mattress helps fight illegal dumping in your area. oye bye mattress Learn more at: ByeByeMattress.com



### Google Ad Examples



### eTarget Examples



### Spanish-Language Households

#### TV and Radio Script

#### "CUIDANDO LA TIERRA"

Abre a una acera arbolada. La cámara enfoca (sobre nuestro personaje principal, la "Tierra" (que es un 'hombre con un traje de la Tierra). SFX: Música divertida y alegre

Descripción	Voz
Abre con la Tierra en un trote por la acera arbolada sonriendo y saludando a la gente.	Queremos una Tierra sana.
Corte a la Tierra angustiada encontrando un colchón en un callejón, e intenta moverlo él mismo, pero es demasiado pesado.	Pero seamos sinceros, somos muy duros con ella.
Corte a la Tierra dentro de una casa familiar, la madre está en un ordenador portátil con su hijo a un lado y la abuela en el otro lado. Corte a un primer plano de la pantalla que muestra el sitio web de BBM el colchón explotado en un lado y los nuevos productos en el otro.	Reciclar los colchones viejos ayuda a nuestro medio ambiente: el acero, la espuma, la fibra y la madera pueden utilizarse para hacer cosas nuevas.
La mano de la Tierra toca la pantalla y las "3 maneras de í reciclar» aparecen.	También hay formas fáciles de hacerlo ("en voz baja") ¡y son totalmente GRATIS!
La cámara corta a la Tierra sonriente y cabeceando.	Menos residuos hacen una Tierra más feliz
La cámara se desplaza a una vista amplia y vemos al padre y a la hija adolescente sacando un viejo colchón con la Tierra entusiasmada observando (la madre, el hijo, - y la abuela son visibles en el sofá en primer plano).	Aprenda a reciclar su colchón en ByeByeMattress punto com hoy.
Super: logo de Bye Bye Mattress www. ByeByeMattress.com en él	blank
La Tierra corre y abraza a la familia.	La Tierra lo AMARÁ por ello.

#### Digital



# **Local Campaigns**

**City of Long Beach** 

# **Recycle Your Mattress!** ¡Recicle su colchón!

4 de noviembre

Horario: de 8.00am a 2.00pm

Drop it off – First Saturday of Every Month Jpcoming Dates: Sept. 2, Oct. 7 and Nov. īme: 8am-2pm

Place: 970 West Chester Place, Long Beach, CA 90813 2) 570-8300 | Sat: (562) 965-500

Déjelo - Primer sábado de cada mes

has: 2 de septiembre, 7 de octubre y



### **Recycle Your Mattress** ¡Recicle su colchón!

### Drop it off –

First Saturday of Every Month Upcoming Dates: Jul. 1, Aug. 5 and Sept. 2 am-2pm 970 West Chester Place each, CA 90813

I-Fri: (562) 570-8300 | Sat: (562) 965-5009 of Long Beach Residents Only

#### **Request a pickup**

ong Beach provides each viced refuse account FOUR ecycled with MRC's

schedule your pickup use the online form call the Refuse Hotline at (562) 570-2876

#### Déjelo - Primer sábado de cada mes Próximas Fechas: 1 de julio, 5 de agosto y 2 de septiembre

Lugar: 970 West Chester Place, Long Beach, CA 90813 Lun-Vie: (562) 570-8300 | Sáb: (562) 965 solo residentes de la Ciudad de Long Beach 10 unidades nor vebicolo

#### Solicitar recogida

dad de Long Beach prop suenta de basura con sei

Para programar su recogida utilice el <u>formulario en línea</u> o llame a la Línea Directa de Basura al (562) 570-2876



# **City of Modesto**



San Benito County

# Fresno

#### 60 seconds

Jerry:	Hello, I'm Fresno Mayor, Jerry Dyer…
Paul:	and I'm Fresno County Chief Administrative Officer, Paul Nerland.
Jerry:	Did you know your old mattress can be recycled for free?
Paul:	and that is a much better option than leaving it along the roadside.
Jerry:	Thanks to the Mattress Recycling Council's Bye Bye Mattress Program, residents throughout the Valley can easily recycle old mattresses and box springs by dropping them off at dozens of free collection sites.
Paul:	The Program also works with local retailers to recycle mattresses from their customers. When they deliver a new mattress, they'll take back your old one.
Jerry:	When old mattresses are reduced to foam, wood, fiber and steel, it's recycled into new steel, carpet padding, insulation, garden mulchall kinds of new products.
Paul:	So, Recycle your mattress! It's easy and it's free!
Jerry:	To find a location near you, visit "bye bye mattress dot com."
Announcer	: This message sponsored by the City & County of Fresno and the Mattress Recycling Council.
# Mattress Care Social Media Campaign



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10

# **Commercial Volume Program**





We're Taking a Load Off of Apartment Owners and Property Managers.



We recycle old mattresses that tenants may no longer want or leave behind. All at no cost to you. Contact us to get started.

bye bye

mattress

Visit byebyemattress.com/CA-Multi-Family-Housing Today



We're Taking a Load Off of Apartment Owners and Property Managers.

LEARN MORE!

E-6 -

# **Sleep Products Sustainability Program**



# GET THE SEAL TO PROVE IT.

MRC's **Sleep Products Sustainability Program** is designed to help California manufacturers reduce waste and increase operational efficiencies. We now have measurable results!

One facility has reduced its manufacturing waste to just 1.25 pounds per mattress – a saving that will net more than \$100,000 in avoided landfill fees.

Production changes are now saving more \$40,000 on energy bills. And, that savings was calculated before the recent spike in energy prices!

There are even more savings! Find the details in our case study and learn how to take advantage of the benefits of this no-cost program, please visit : www.MattressRecyclingCouncil.org/SP2.



TO LEARN MORE ABOUT SP2 VISIT www.MattressRecyclingCouncil.org/SP2





Save Money, Reduce Waste & Increase Efficiency in Mattress Manufacturing April 27, 11:30 am, PT Registration Required. Sign up on the MRC website

MattressRecyclingCouncil.org/SP2



LEARN MORE ABOUT THE

SLEEP PRODUCTS SUSTAINABILITY PROGRAM offered at no cost to California

mattress manufacturers.

E-7 -

# Offered

# **Consumer Education Material**

Info Card Examples *Outgoing in 2023* 





## New Information Cards Distributed Early 2024



# Poster Examples

# Outgoing in 2023

더 알아보시려면 ByeByeMattress.com를 방문하세요.



请访问 ByeByeMattress.com,获取更多详情。

## New Posters Distributed Early 2024



자세한 내용을 확인하려면 ByeByeMattress.com 을 방문하세요. 문의 사항은 info@byebyemattress.com 또는 1-855-494-8400으로 연락하세요.

프로그램에 참여 중인 수거 장소에 배출하기

访问 ByeByeMattress.com 了解相关详情。 发送电子邮件至 info@byebyemattress.com 或致电 1-855-494-8400联系我们。

TRUY CÂP ByeByeMattress.com ĐỂ BIẾT CHI TIẾT.

# Customer Questions about the Mattress Recycling Fee



This list of frequently asked questions (FAQs) is here to help. Please share with your staff.

#### 1. Why do I have to pay the recycling fee and what is it for?

State law requires retailers to collect a recycling fee on each mattress and box spring that is sold. The fee funds the state's mattress recycling program and provides for collection, transportation and recycling of old mattresses and box springs. The amount of the fee is the same statewide and is not controlled by individual retailers. More than 75 percent of a mattress can be recycled into new consumer and industrial products. The recycling program diverts valuable materials from landfill and helps keep bulky waste like mattresses and box springs out of the waste stream.

### 2. Who is the Mattress Recycling Council?

The Mattress Recycling Council (MRC) is a nonprofit organization that operates recycling programs known as Bye Bye Mattress in states that have passed mattress recycling laws. MRC was founded by the bedding industry and recycles more than 1.7 million mattresses each year. For more information about MRC, go to www.MattressRecyclingCouncil.org. To learn how to recycle your mattress or to find a collection location or event near you, visit www.ByeByeMattress.com.

#### 3. If I don't plan to discard a mattress now, why do I have to pay this fee?

Even if you aren't discarding a mattress right now, mattresses don't last forever and will eventually be discarded. State law requires retailers to collect this fee on any mattress or box spring sale to fund the state's mattress recycling program. This program provides a network of participating cities, towns, retailers, recyclers and other organizations where old mattresses are collected for recycling at no additional cost to you. The fee also supports efforts to combat illegal dumping of mattresses and help keep our community clean.

#### 4. If I decide to take my old mattress to a recycler myself, do I still pay the fee?

Yes, state law requires retailers to collect this fee on any mattress and box spring sale at the time of purchase to fund the mattress recycling program. You may receive a modest financial incentive if you drop off your used mattress or box spring at a designated recycling location. Visit www.ByeByeMattress.com to find the location nearest you.

# 5. I didn't pay this fee when I bought my old mattress, so will it be accepted for recycling?

Yes, the Bye Bye Mattress program will accept your old mattress no matter when it was originally purchased. To be recycled, units must be clean and dry. Normal wear and tear is expected. Units infested with bed bugs or that are heavily soiled or damaged cannot be recycled.

# 6. My old mattress was "unacceptable" for recycling. Can you refund my recycling fee?

No, state law requires retailers to collect this fee on any mattress and box spring sale to fund the mattress recycling program. The law does not force retailers to accept every mattress for recycling out of concern for employee health and safety. Store policy, in addition to the guidelines of the recycling program, determine what we will and won't accept. If your mattress is unacceptable for recycling, contact your city or town to learn what disposal options are available.

## 7. What are the benefits of mattress recycling?

Mattress recycling programs offer many benefits for the community, state and environment, including:

- Less reliance on incinerators and landfills by diverting mattresses from the waste stream
- Reduces the number of illegally dumped mattresses
- Conserves resources by making used steel, foam and other materials available for use in new products
- Creates recycling jobs

## 8. What happens to my old mattress or box spring when it gets recycled?

Recycled mattresses are cut open and the layers are separated and organized by type. Wood is recycled and used as a fuel source or shredded to produce landscaping mulch. Foam, fiber and other soft commodities are compressed and turned into carpet underlayment or animal bed padding. Metal and box springs are extracted, sent to recyclers and used to make new appliances and building materials.

# 9. Will the Mattress Recycling Council or Bye Bye Mattress program pick up my old mattress from my home?

## If your store takes back old mattresses:

No, but our store offers this service at time of delivery of your new mattress. (If your store recycles with the program, please let the customer know. Otherwise direct them to drop off their mattress at one of our free collection points listed on www.ByeByeMattress.com.)

*If your store does not take back old mattresses, your response should be:* Mattresses are collected from a vast network of free collection sites throughout the state. These are typically public works yards or transfer stations. Your city/ town may also collect bulky items at curbside as part of your trash service. Visit <u>www.ByeByeMattress.com</u> to see what options are available. The Mattress Recycling Council or the Bye Bye Mattress program does not pick up mattresses from customer's homes.

#### California Retailer Take Back Requirement

In California, mattress retailers are required by law to offer to take back old mattresses at no extra cost when delivering new ones. This applies to any method of delivery (in-house, third-party and even common carriers like USPS, UPS, FedEx). Your customer may be aware of this or mention having heard or seen this in an ad.

Please make information available on your website, in the purchasing process or in your shipping/delivery communications about how the pickup of an old mattress will work. Also consider sharing this information with those providing customer service.

RETAILERS CAN RECYCLE WITH US TOO: Learn more about the <u>Bye Bye Mattress</u> Commercial Volume Program.

SUBSCRIBE TO OUR NEWSLETTER: Sign up here for customer education tips, program news and free resources.

NEED MORE INFORMATION? Please contact info@byebyemattress.com or call 1-855-494-8400.

THANK YOU FOR SUPPORTING THE MATTRESS RECYCLING COUNCIL'S BYE BYE MATTRESS PROGRAM.

# **PSAs**

# Break Up The Right Way

#### 30-Second Video and Radio Script Examples

#### English

Voiceover: Hey, I'm your mattress.

We've been together for a while now, but let's be honest. I think we are both ready for a fresh start.

Just don't toss me out without thinking of where I'll end up or how I'll even get there. I'm ready to be more than a mattress after all these years.

I want to be recycled into new things. There's still a lot of good parts here to use. Check out ByeByeMattress.com.

Learn more about recycling and the easy ways to get rid of an old mattress, like me, for free!

#### Spanish

Voiceover: Hola, soy tu colchón.

Hace mucho que estamos juntos, pero a decir verdad, creo que ambos estamos listos para un nuevo comienzo.

No me saques sin pensar en dónde terminaré ni cómo llegaré allí. Estoy listo para ser más que un colchón después de todos estos años.

Quiero que me reciclen y convertirme en algo nuevo. Partes de mí se pueden volver a usar. Visita ByeByeMattress.com para más información sobre reciclaje y formas fáciles ¡y gratis! de deshacerte de un colchón viejo como yo.

#### Chinese

Voiceover: 嗨,我是您的床垫

我们已经朝夕相处了一段日子,但是坦白说 我认为我们都准备好迎接新生活 了

请不要把我随意丢弃,不考虑我的去处,甚至也不在乎我怎样前往 因为多年以后,我可能不只是一张床垫

我想要在回收利用后焕发新生 我还有很多完好的零件可供使用 访问 ByeByeMattress.com 了解更多关于回收利用的信息,以及免费处理像我这 样的旧床垫的简单方法!

## 15-Second Video and Radio Script Examples

## English

Hey, I'm your mattress, and we both know it's time I get recycled into something brand new.

Just don't toss me out before checking out **ByeByeMattress.com** and learn the easy ways to get rid of an old mattress, like me, for free!

## Spanish

Hola, soy tu colchón y ambos sabemos que es hora de reciclarme.

No me descartes sin consultar **ByeByeMattress.com**. Descubre formas fáciles de deshacerte de tu colchón viejo, ¡y gratis!

## Chinese

嗨,我是您的床垫,是时候让我焕发新生了

不要把我随意丢弃,请先访问 <u>ByeByeMattress.com</u>,了解免费处理像我一样的旧床垫的简单方法!

# **Evaluations**

# February 2023 Phase I (Targeted Zips)

**Q1.** Before we get started, please indicate the state in which you reside:

Antes de empezar, indique el estado donde reside:

Answer Choices	Responses	
California	100.00%	534

Answered: 534; Skipped: 0

**Q2.** Please mark the range that includes your age.

Marque el rango que comprende su edad.

Answer Choices	Response	es
20 or younger (20 años o menos)	1.69%	9
21–25	9.79%	52
26–30	10.17%	54
31–35	11.11%	59
36–40	10.55%	56
41–45	10.73%	57
46–50	11.30%	60
51–55	10.73%	57
56–60	9.42%	50
61+	14.50%	77
I prefer not to reply. (Prefiero no responder.)	0.00%	0

Answered: 531; Skipped: 3

**Q3.** When was the last time you purchased or acquired a mattress?

¿Cuándo fue la última vez que compró o o adquirió un colchón?

Answer Choices	Response	es
I purchased or acquired a mattress in the last year. (Yo compré o adquirí un colchón en el pasado año.)	20.12%	104
1–2 years ago (Años atrás)	22.05%	114
3–5 years ago (Años atrás)	29.01%	150
6+ years ago (Años atrás)	21.66%	112
Not applicable (No aplicable)	2.71%	14
Don't recall (No recuerdo)	4.45%	23

Answered: 517; Skipped: 17

**Q8.** When was the last time you got rid of an old mattress?

¿Cuándo fue la última vez que desechó un colchón viejo?

Answer Choices	Response	es
I got rid of a mattress in the last year. (Yo me deshice de un colchón en el pasado año.)	20.93%	108
1–2 years ago (Años atrás)	26.94%	139
3–5 years ago (Años atrás)	24.61%	127
6+ years ago (Años atrás)	18.80%	97
Don't recall (No recuerdo)	4.46%	23
I have never gotten rid of an old mattress (Nunca he desechado un colchón Viejo.)	4.26%	22

Answered: 516; Skipped: 18

**Q10.** Are you currently storing any mattresses that are not in use?

¿Está guardando un colchón que no está en uso en este momento?

Answer Choices	Responses	
Yes (Sí)	29.71%	153
No	70.29%	362

Answered: 515; Skipped: 19

**Q12.** Did you know a retailer in California is required by law to offer to take back an old mattress when a new one is delivered (both stores and online sellers)?

¿Sabía que la ley obliga a los minoristas en California a recibir un colchón viejo cuando se realiza la entrega de uno nuevo (las tiendas y los minoristas en línea)?

Answer Choices	Responses	
Yes (Sí)	35.02%	180
No	64.98%	334

Answered: 514; Skipped: 20

**Q13.** How did you learn that retailers were required to take back old mattresses when a new one is delivered? (check all that apply)

¿Cómo se enteró de que los minoristas estaban obligados a retirar los colchones viejos cuando se les entrega uno nuevo? (marque todas las que correspondan)

Answer Choices	Response	es
Online advertisement while shopping for a mattress (Anuncio en línea mientras compraba un colchón)	48.89%	88
Notification/text received on my smartphone (Notificación/texto recibido en mi celular)	23.89%	43

Answer Choices	Response	s
Advertisement on my smartphone while using an app (Anuncio en mi celular mientras utilizaba una aplicación)	23.89%	43
In-store signage/flyer (Cartel/volante en la tienda)	30.00%	54
Store associate (Empleado de la tienda)	32.78%	59
Information provided with my purchase documentation (Información proporcionada con mi documentación de compra)	28.33%	51
Friend/relative told me about it (Me lo comentó un amigo/familiar)	18.33%	33
Other - please specify (Otro - por favor especifique)	5.56%	10

Answered: 180; Skipped: 354

**Q14.** Prior to this survey, did you know that mattresses can be recycled?

¿Antes de esta encuesta, sabía que los colchones se pueden reciclar?

Answer Choices	Responses	
Yes (Sí)	51.56%	264
No	48.44%	248

Answered: 512; Skipped: 22

**Q15.** Did you know mattress recycling was now free in your state?

¿Sabía que el reciclado de colchones ahora es gratuito en su estado?

Answer Choices	Responses	
Yes (Sí)	50.00%	132
No	50.00%	132

Answered: 264; Skipped: 270

**Q16.** Do you know how to dispose of your mattress so that it will be recycled?

¿Sabe cómo desechar los colchones para que sean reciclados?

Answer Choices	Responses	
Yes (Sí)	51.89%	137
No	48.11%	127

Answered: 264; Skipped: 270

**Q17.** Had you heard of the Mattress Recycling Council?

¿Había oído hablar de Mattress Recycling Council?

Answer Choices	Responses	
Yes (Sí)	17.38%	89
No	82.62%	423

#### Answered: 512; Skipped: 22

**Q18.** Had you heard of the Bye Bye Mattress program?

¿Había oído hablar del programa Bye Bye Mattress?

Answer Choices	Responses	
Yes (Sí)	21.29%	109
No	78.71%	403

Answered: 512; Skipped: 22

**Q19.** Do you recall (seeing, hearing) an ad in the last several months regarding the Bye Bye Mattress program?

¿Recuerda haber visto u oído un anuncio sobre el programa Bye Bye Mattress en los últimos meses?

Answer Choices	Responses		
Yes (Sí)	77.06%	84	
No	22.94%	25	

Answered: 109; Skipped: 425

**Q22.** How likely would you be to recycle next time you had a mattress, box spring, foundation and/or futon to dispose?

¿Qué tan probable es que recicle un colchón tradicional, base de resortes o futon la próxima vez que necesite desechar uno?

Answer Choices	Response	es
Extremely Likely (Muy probable)	69.08%	353
Somewhat Likely (Probable)	20.55%	105
Neither Likely or Unlikely - Neutral (Ni probable ni improbable - neutral)	5.68%	29

Answer Choices	Response	s
Somewhat Unlikely (Algo improbable)	1.57%	8
Extremely Unlikely (Muy improbable)	0.78%	4
Not Applicable (No aplica)	2.35%	12

Answered: 511; Skipped: 23

# Q23. Why?

¿Por qué?

Answered: 432; Skipped: 102

**Q47.** Please mark your ethnicity:

Por favor marque su etnia:

Answer Choices	Response	es
Hispanic or Latino (Hispano o Latino)	23.33%	119
Not Hispanic or Latino (No Hispano ni Latino)	73.73%	376
I prefer not to reply. (Prefiero no responder.)	2.94%	15

Answered: 510; Skipped: 24

Q48. Do you speak any Spanish?

¿hablas español?

Answer Choices	Responses	
Yes (Sí)	36.24%	137
No	63.76%	241

Answered: 378; Skipped: 156

**Q49.** Please mark the category that best describes you:

¿Cuál de las siguientes opciones te describe mejor?

Answer Choices	Response	es
American Indian/Native American (Indígena americano/ nativo americano)	2.37%	12
Asian (Asiático)	14.23%	72
Black/African American (Negro/afroamericano)	13.24%	67
White (Blanco)	54.94%	278
Pacific Islander (Nativo de las islas del Pacífico)	0.79%	4
Mixed Race (etnia mixta)	5.14%	26
Other (Otro)	0.00%	0
I prefer not to reply. (Prefiero no responder.)	2.96%	15
Other - please specify (Otro - por favor especifique)	6.32%	32

Answered: 506; Skipped: 28

**Q50.** Please mark the range that includes your total annual household income.

Marque el rango que comprende el ingreso total anual de su grupo familiar.

Answer Choices	Response	s
Less than	12.85%	65
(Menos de) \$24,999	12.0370	00
\$25,000-\$49,999	19.57%	99
\$50,000-\$74,999	14.82%	75
\$75,000-\$99,999	15.61%	79
\$100,000-\$124,999	9.49%	48
\$125,000-\$149.999	6.72%	34
\$150,000-\$199,999	7.31%	37
\$200,000+	9.29%	47
I prefer not to reply.		
(Prefiero no	4.35%	22
responder.)		

Answered: 506; Skipped: 28

**Q51.** Please mark your gender.

Marque su sexo.

Answer Choices	Response	es
Male	48.81%	247
(Masculino)	40.0170	247
Female	50.00%	253
(Femenino)	50.0070	200
Non-Binary/Other		
(Género no binario or	0.59%	3
otro)		
I prefer not to reply.		
(Prefiero no	0.59%	3
responder.)		

Answered: 506; Skipped: 28

**Q52.** Please provide your 5 digit zip code. Indique su código postal.

Answered: 499; Skipped: 35

**Q53.** Please indicate the name of the city in which you reside.

Indique el nombre de la ciudad donde reside.

Answered: 499; Skipped: 35

**Q54.** Do you own or rent the dwelling in which you currently reside?

¿Usted alquila o es dueño(a) de la propiedad en la cual reside?

Answer Choices	Responses	
Rent (Alquilo)	42.83%	215
Own (Dueño(a))	51.79%	260
Other (Otro)	5.38%	27

Answered: 502; Skipped: 32

# Mattress Recycling Study Phase II (Statewide)

**Q1.** Before we get started, please indicate the state in which you reside:

Antes de empezar, indique el estado donde reside:

Answer Choices	Responses		
California	100.00%	1177	

Answered: 1177; Skipped: 0

**Q2.** Please mark the range that includes your age.

Marque el	rango	que	comprende	su	edad.

Answer Choices	Responses	
20 or younger (20 años o menos)	0.00%	0
21–25	11.81%	139
26–30	8.58%	101
31–35	12.83%	151
36–40	11.05%	130
41–45	11.89%	140
46–50	7.56%	89
51–55	8.16%	96
56–60	8.16%	96
61+	19.97%	235
I prefer not to reply. (Prefiero no responder.)	0.00%	0

Answered: 1177; Skipped: 0

Q3. Please mark your gender. Marque su sexo.

Answer Choices	Response	es
Male	49.30%	532
(Masculino)	49.3070	552
Female	50.14%	541
(Femenino)	50.1470	541
Non-Binary/Other		
(Género no binario or	0.09%	1
otro)		
I prefer not to reply.	0.460/	F
(Prefiero no responder.)	0.46%	S

Answered: 1079; Skipped: 98

**Q4.** When was the last time you purchased or acquired a mattress?

¿Cuándo fue la última vez que compró o o adquirió un colchón?

Answer Choices	Response	es
I purchased or acquired a mattress in the last year. (Yo compré o adquirí un colchón en el pasado año.)	20.98%	226
1–2 years ago (Años atrás)	24.98%	269
3–5 years ago (Años atrás)	24.51%	264
6+ years ago (Años atrás)	22.75%	245
Don't recall (No recuerdo)	4.09%	44
I have never purchased a new mattress. (Nunca he comprado un colchón nuevo.)	2.69%	29

Answered: 1077; Skipped: 100

**Q5.** Was the mattress new when you bought/acquired it?

¿Era nuevo el colchón cuando lo compró/ adquirió?

Answer Choices	Responses	
Yes (Sí)	93.80%	983
No	6.20%	65

Answered: 1048; Skipped: 129

**Q8.** How did you make your last purchase or acquire the mattress?

¿Cómo compró o adquirió su ultimo colchón?

Answer Choices	Response	es
l bought it from an online-only retailer* (Lo compré en una tienda disponible en internet solamente)	23.83%	249
I went in store, used the store or company's website or called the store to purchase** (Fui a la tienda, el sitio web de la empresa o llamé a la tienda para comprar)	65.93%	689
I purchased or acquired it from another source*** (Lo compré o lo adquirí de otra fuente)	6.89%	72
l'm unsure or don't remember (No estoy seguro(a) o no recuerdo)	3.35%	35
Other - please specify (Otro - por favor especifique)	0.00%	0

Answered: 1045; Skipped: 132

**Q9.** How did you interact with the store to make your purchase? (check all that apply)

¿Cómo interactuó con la tienda para realizar su compra? (marque todo lo que corresponda)

Answer Choices	Response	es
Went into store	90.41%	622
(Fue a la tienda)	30.4170	022
Used the store or		
company's website		
(Utilizó el sitio web	16.57%	114
de la tienda o de la		
empresa)		
Called the store to		
purchase	4.36%	30
(Llamó a la tienda para	4.30 /0	30
comprar)		
Other - please specify		
(Otro - por favor	0.73%	5
especifique)		

Answered: 688; Skipped: 489

# **Q10.** What type of store was it?

¿Qué tipo de tienda era?

Answer Choices	Response	es
Mattress Store	47.53%	327
(Tienda de colchones)	+7.0070	521
Department or		
Furniture Store		
(Tienda departamental	40.70%	280
o de muebles) -	40.7070	200
Macy's, IKEA, Ashley		
Furniture		
Club Store		
(Tienda de membresía)	8.43%	58
- Costco, Sam's Club		
Other - please specify		
(Otro - por favor	3.34%	23
especifique)		

Answered: 688; Skipped: 489

**Q17.** What type of source best describes where you purchased or acquired the mattress?

¿Qué tipo de fuente describe major dónde compró o adquirió el colchón?

Answer Choices	Responses	5
Handed down from a family member, close friend or acquaintance (Me lo pasó un familiar, amigo cercano o un conocido)	40.28%	29
Gifted to me (Fue un regalo)	16.67%	12
Yard Sale (Venta de garaje)	8.33%	6
Flea Market (Mercado de pulgas)	4.17%	3
Classified Listing (Clasificados), e.g., Craigslist, Nextdoor, Facebook Marketplace	12.50%	9
Other - please specify (Otro - por favor especifique)	18.06%	13

Answered: 72; Skipped: 1105

**Q18.** What prompted your decision to buy or acquire a mattress? Select all that apply.

¿Qué motivó su decisión de comprar o adquirir un colchón? Seleccione todas las opciones que correspondan.

Answer Choices	Response	es
Old mattress worn out		
and old (Colchón anterior viejo	58.24%	604
y gastado)		
Way too firm or way		
too soft	11.67%	121
(Colchón muy duro o muy blando)		
Wanted/needed a		
different size	20.35%	211
(Quería o necesitaba	20.33%	211
otro tamaño)		
New furniture (Muebles nuevos)	18.32%	190
Added another bed to		
household	7.81%	81
(Agregó otra cama al	7.0170	01
hogar)		
Sleep related health issue		
(Problema de salud	8.29%	86
relacionado con el	0.2070	00
sueño)		
Back pain	16.30%	169
(Dolor de espalda)		
Divorce or break up (Divorcio o separación)	2.80%	29
Marriage or new		
relationship	4.34%	45
(Matrimonio o nueva	4.3470	40
relación)		
Pregnancy (Embarazo)	1.64%	17
(Embarazo)		

Answer Choices	Response	es
Family growth (Crecimiento de la familia)	5.30%	55
Moving into a new place (Mudanza a otro lugar)	13.69%	142
Ruined mattress (Colchón deteriorado)	5.50%	57
Choosing natural healthier home products (Elección de productos naturales más saludables para el hogar)	3.86%	40
Upgraded/new features available (Disponibilidad de funciones mejoradas o nuevas)	9.55%	99
Other - please specify (Otro - por favor especifique)	1.64%	17

Answered: 1037; Skipped: 140

**Q19.** When was the last time you got rid of an old mattress?

¿Cuándo fue la última vez que desechó un colchón viejo?

Answer Choices	Response	es
l got rid of a mattress in the last year. (Yo me deshice de un colchón en el pasado año.)	17.75%	189
1–2 years ago (Años atrás)	24.60%	262
3–5 years ago (Años atrás)	25.26%	269

Answer Choices	Response	es
6+ years ago (Años atrás)	21.22%	226
Don't recall (No recuerdo)	6.76%	72
I have never gotten rid of an old mattress (Nunca he desechado un colchón Viejo.)	4.41%	47

Answered: 1065; Skipped: 112

**Q20.** How did you get rid of the mattress? ¿Cómo se deshizo del colchón?

Answer Choices	Response	es
It was taken back by the retailer during my new mattress delivery (Fue llevado a la tienda por el mismo personal que me entregó el colchón nuevo)	28.99%	294
Hired junk removal service (Contraté un servicio de recolección de basura)	12.82%	130
Brought it to a recycling center or waste collection event (Lo llevé a un centro de reciclado o a un evento de recolección de desechos)	12.03%	122
Dropped it off at a landfill (Lo arrojé a un vertedero)	4.83%	49

Answer Choices	Response	es
Arranged for curbside pick-up through my city's services (Hice un acuerdo con los servicios de mi ciudad para que lo recogieran en la acera)	15.78%	160
Placed in trash/ dumpster (Lo puse en el contenedor de basura)	7.99%	81
Donated to charity (Lo doné para fines de caridad)	2.66%	27
Gave it away to someone I know (Se lo regalé a una persona conocida)	7.20%	73
Sold it (Lo vendí)	1.38%	14
Don't recall (No recuerdo)	5.33%	54
Other - please specify (Otro - por favor especifique)	0.99%	10

Answered: 1014; Skipped: 163

# **Q21.** Are you currently storing any mattresses that are not in use?

¿Está guardando un colchón que no está en uso en este momento?

Answer Choices	Responses	
Yes (Sí)	18.49%	196
No	81.51%	864

Answered: 1060; Skipped: 117

**Q22.** Why have you decided to store the mattress(es) instead of disposing them?

¿Por qué ha decidido guardar el colchón en lugar de desecharlo?

Answer Choices	Response	es
I may need the mattress(es) in the future. (Lo puedo necesitar en el future.)	51.02%	100
l don't know how to dispose a mattress. (No sé cómo disponer del colchón.)	9.69%	19
I am waiting to dispose until COVID- 19 concerns have subsided. (Estoy esperando a que se calme la pandemia del COVID- 19 para disponer del colchón.)	12.24%	24
I intend to give it away but haven't had a chance to do so. (Pretendo regalarlo a alguien pero no he tenido la oportunidad.)	12.24%	24
I intend to dispose it but haven't had a chance to do so. (Pretendo desecharlo pero no he tenido la oportunidad.)	12.24%	24
Other - please specify (Otro - por favor especifique)	2.55%	5

Answered: 196; Skipped: 981

**Q23.** Did you know a retailer in California is required by law to offer to take back an old mattress when a new one is delivered (both stores and online sellers)?

¿Sabía que la ley obliga a los minoristas en California a recibir un colchón viejo cuando se realiza la entrega de uno nuevo (las tiendas y los minoristas en línea)?

Answer Choices	Responses	
Yes (Sí)	29.96%	317
No	70.04%	741

Answered: 1058; Skipped: 119

**Q24.** How did you learn that retailers were required to take back old mattresses when a new one is delivered? (check all that apply)

¿Cómo se enteró de que los minoristas estaban obligados a retirar los colchones viejos cuando se les entrega uno nuevo? (marque todas las que correspondan)

Answer Choices	Response	es
Online advertisement while shopping for a mattress (Anuncio en línea mientras compraba un colchón)	48.58%	154
Notification/text received on my smartphone (Notificación/texto recibido en mi celular)	16.40%	52

Answer Choices	Response	es
Advertisement on my smartphone while using an app (Anuncio en mi celular mientras utilizaba una aplicación)	22.08%	70
In-store signage/flyer (Cartel/volante en la tienda)	24.61%	78
Store associate (Empleado de la tienda)	25.24%	80
Information provided with my purchase documentation (Información proporcionada con mi documentación de compra)	24.61%	78
Friend/relative told me about it (Me lo comentó un amigo/familiar)	12.62%	40
Other - please specify) (Otro - por favor especifique)	4.73%	15

Answered: 317; Skipped: 860

**Q25.** Prior to this survey, did you know that mattresses can be recycled?

¿Antes de esta encuesta, sabía que los colchones se pueden reciclar?

Answer Choices	Responses	
Yes (Sí)	50.43%	533
No	49.57%	524

Answered: 1057; Skipped: 120

**Q26.** Did you know mattress recycling was now free in your state?

¿Sabía que el reciclado de colchones ahora es gratuito en su estado?

Answer Choices	Responses	
Yes (Sí)	46.34%	247
No	53.66%	286

Answered: 533; Skipped: 644

**Q27.** Do you know how to dispose of your mattress so that it will be recycled?

¿Sabe cómo desechar los colchones para que sean reciclados?

Answer Choices	Responses	
Yes (Sí)	52.91%	282
No	47.09%	251

Answered: 533; Skipped: 644

**Q28.** Had you heard of the Mattress Recycling Council?

¿Había oído hablar de Mattress Recycling Council?

Answer Choices	Responses	
Yes (Sí)	17.17%	181
No	82.83%	873

Answered: 1054; Skipped: 123

**Q29.** Had you heard of the Bye Bye Mattress program?

¿Había oído hablar del programa Bye Bye Mattress?

Answer Choices	Responses	
Yes (Sí)	16.32%	172
No	83.68%	882

Answered: 1054; Skipped: 123

**Q30.** Do you recall (seeing, hearing) an ad in the last several months regarding the Bye Bye Mattress program?

¿Recuerda haber visto u oído un anuncio sobre el programa Bye Bye Mattress en los últimos meses?

Answer Choices	Responses	
Yes (Sí)	72.67%	125
No	27.33%	47

Answered: 172; Skipped: 1005

**Q31.** What type of ad(s) do you remember? (Select all that apply)

¿Qué tipo de anuncio(s) recuerda? (Seleccione todo lo que corresponda).

Answer Choices	Response	es
TV Ad	66.40%	83
(Anuncio en televisión)	00.4070	03
Radio Ad	23.20%	29
(Anuncio en radio)	23.2070	29
Printed Ad	26.40%	33
(Anuncio impreso)	20.40%	33
Social Media Post		
(Publicación en las	57.60%	72
redes sociales)		

Answer Choices	Response	es
Other Online Ad	19.20%	24
(Otro anuncio en línea)	19.2070	24
Outdoor / Billboard		
(Anuncio exterior o	16.80%	21
cartelera)		
In-Store Signage /		
Materials	20.80%	26
(Letrero o materiales	20.00 /0	20
en la tienda)		
Next Door	6.40%	8
Unsure	0.80%	1
(No estoy seguro(a))	0.0070	I

Answered: 125; Skipped: 1052

**Q32.** What are all the other ways you have heard of the Bye Bye Mattress program in the past? (Select all that apply)

¿Cuáles son todas las maneras en las que ha oído mencionar el programa Bye Bye Mattress en el pasado? (Seleccione todo lo que corresponda).

Answer Choices	Response	es
From a friend or		
relative	50.00%	86
(De un amigo o	50.0070	00
familiar)		
From my landlord/		
property manager		
(Del dueño o	22.09%	38
administrador de la		
propiedad)		
Mailed information		
(Información enviada	25.00%	43
por correo)		
News	30.81%	53
(Noticias)	50.0170	55

Answer Choices	Response	es
From my local recycling center (De mi centro de reciclaje local)	25.58%	44
From my city or local government source (De mi ciudad o alguna fuente del gobierno local)	20.93%	36
From a mattress retailer (De una tienda de colchones)	24.42%	42
Social media (Redes sociales)	24.42%	42
Waze	4.07%	7
Through a search engine listing when doing my own research (Mediante una lista en un motor de búsqueda al investigar por mi cuenta)	12.79%	22
None (Ninguno)	0.58%	1
Other - please specify (Otro - por favor especifique)	2.33%	4

Answered: 172; Skipped: 1005

**Q33.** How likely would you be to recycle next time you had a mattress, box spring, foundation and/or futon to dispose?

¿Qué tan probable es que recicle un colchón tradicional, base de resortes o futon la próxima vez que necesite desechar uno?

Answer Choices	Response	es
Extremely Likely (Muy probable)	67.36%	708
Somewhat Likely (Probable)	22.36%	235
Neither Likely or Unlikely - Neutral (Ni probable ni improbable - neutral)	6.57%	69
Somewhat Unlikely (Algo improbable)	1.14%	12
Extremely Unlikely (Muy improbable)	0.86%	9
Not Applicable (No aplica)	1.71%	18

Answered: 1051; Skipped: 126

## Q34. Why?

¿Por qué?

Answered: 786; Skipped: 391

**Q35.** Of the following, please mark the most significant motivator(s) in your decision of how to dispose of a mattress? (You may select up to 3)

De las siguientes opciones, marque los motivadores más importantes en su decisión de cómo desechar un colchón. (Puede seleccionar hasta tres)

Answer Choices	Response	es
Receiving a small payment for each mattress you recycle (Recibir un pequeño pago por cada colchón que recicle )	36.45%	343
Convenience - it's easy to do (Conveniencia - es fácil de hacer)	43.89%	413
Protecting the environment (Proteger el medio ambiente)	50.80%	478
Keeping your neighborhood clean (Mantener limpio su vecindario)	19.02%	179
Recycling the mattress to create new products (Reciclar el colchón para crear nuevos productos)	25.40%	239
Following the law (Cumplir con la ley)	12.11%	114
Saving space in the landfill by recycling (Ahorrar espacio en los rellenos sanitarios mediante el reciclaje)	15.09%	142
Doing the right thing (Hacer lo correcto)	17.53%	165

Answer Choices	Response	es
Stimulating the economy by creating recycling jobs (Estimular la economía al crear empleos de reciclaje)	4.68%	44
The availability of free haul-away service by retailers (Servicio gratuito de transporte por parte de los minoristas)	12.22%	115
Not having to store it at home (No tener que guardarlo en casa)	10.20%	96
Moving out - not planning to take it with you (Me voy a mudar y no planifico llevarme el colchón)	3.61%	34
Knowledge that I can - was previously unaware) (Conocimiento que puedo–antes no lo sabía)	8.29%	78
Other - please specify (Otro - por favor especifique)	0.32%	3

Answered: 941; Skipped: 236

**Q36.** In your opinion, why don't more people choose to recycle their old mattresses? (You may select up to 3.)

En su opinión, ¿por qué no más personas eligen reciclar sus colchones viejos? (puede seleccionar hasta 3)

Answer Choices	Response	es
The lack of knowledge that mattresses can be recycled (La falta de conocimiento de que los colchones se pueden reciclar)	75.22%	786
The time involved in disposing of the mattress so it can be recycled (La falta de tiempo para desechar el colchón para que pueda ser reciclado)	28.23%	295
The perceived cost of mattress disposal and recycling (El costo percibido de la eliminación y reciclaje de colchones)	28.61%	299
The distance they need to travel to dispose of the mattress (La distancia necesaria para viajar para deshacerse del colchón)	22.68%	237
Not having a vehicle that can transport a mattress to a disposal site (No tener un vehículo que pueda transportar un colchón a un sitio de recolección)	34.16%	357

Answer Choices	Response	es
Not knowing what to do to ensure the mattress will be recycled (No saber qué hacer para asegurarse de que el colchón será reciclado)	19.14%	200
Not having an ID or driver's license (No tener identificación o licencia de conducir)	3.44%	36
Not having free haul- away available (No tener servicio gratuito de transporte)	19.71%	206
l don't know (No sé)	6.41%	67
Other - please specify (Otro - por favor especifique)	0.57%	6

Answered: 1045; Skipped: 132

**Q47.** On which device(s) do you regularly watch television programs? Select all that apply.

¿En cuáles dispositivos usualmente ve programas de television? Seleccione todos los que apliquen.

Response	es
6 220/	65
0.2270	05
00 600/	864
02.0070	004
27 200/	390
37.3270	390
	Response 6.22% 82.68% 37.32%

Answer Choices	Response	es
Tablet	22.49%	235
(Tableta)	22.4370	200
Desktop		
(Computadora de	13.59%	142
escritorio)		
Laptop	21.15%	221
(Computadora portátil)	21.1370	
Other - please specify		
(Otro - por favor	0.96%	10
especifique)		

Answered: 1045; Skipped: 132

# Q48. Do you have a Smart TV\*?

¿Tiene un televisor inteligente (Smart TV)?

Answer Choices	Responses		
Yes	83.78%	718	
(Sí)	00.7070	710	
No	16.22%	139	

Answered: 857; Skipped: 320

**Q49.** Do you use any of the following streaming devices to watch online content without a Smart TV\*?

¿Utiliza alguno de los siguientes dispositivos de transmisión para ver contenido en línea sin un televisor inteligente (Smart TV)?

Answer Choices	Responses		
Roku	26.72%	229	
Amazon Firestick	16.80%	144	
Amazon Fire TV Cube	3.97%	34	
Roku Streaming Stick+	0.00%	0	
Apple TV	15.17%	130	
Google Chromecast Ultra	6.42%	55	

Answer Choices	Response	es
Internet enabled Blue- ray Disc Player (Reproductor de discos Blue-ray habilitado para internet)	1.87%	16
Over-the-air DVR	2.68%	23
None (Ninguna)	22.87%	196
Other - please specify (Otro - por favor especifique)	3.50%	30

Answered: 857; Skipped: 320

**Q50.** Do you pay for a separate box from your cable provider to access broadcast TV content?

¿Paga por una caja separada de su proveedor de cable para acceder al contenido de transmisión de TV?

Answer Choices	Responses		
Yes (Sí)	43.17%	370	
No	52.63%	451	
Unsure (No estoy seguro(a))	4.20%	36	

Answered: 857; Skipped: 320

**Q51.** To which of the following digital TV services do you subscribe (Select all that apply)?

¿Está suscripto o ve alguno de los siguientes servicios de TV digital? (Seleccione todos lo que correspondan)

Answer Choices	Responses		
Sling TV	6.34%	62	
Paramount +	28.12%	275	
Peacock	27.30%	267	
AT&T TV	10.74%	105	
Pluto	9.71%	95	
Discovery +	13.50%	132	
Scripps Networks	1.33%	13	
Sony Vue	1.84%	18	
Fox Networks	6.34%	62	
Newsy	1.53%	15	
Sony Crackle	2.56%	25	
Netflix	68.51%	670	
Amazon	53.07%	519	
Hulu	42.84%	419	
Comcast	7.16%	70	
Fios	1.43%	14	
PlayStation	5.62%	55	
Verizon Jetpack	1.64%	16	
Disney +	37.83%	370	
Apple TV +	16.77%	164	
HBO Max	32.21%	315	
None, I don't subscribe to any digital TV services. (Ninguno)	9.00%	88	
Other - please specify (Otro - por favor especifique)	2.66%	26	

Answered: 978; Skipped: 199

**Q52.** Which digital radio services do you use on a regular basis?

¿Qué servicios de radio digital utiliza regularmente?

Answer Choices	Response	es
Pandora Radio	19.00%	198
SiriusXM	14.78%	154
Spotify	35.60%	371
YouTube Music	26.30%	274
Deezer	2.30%	24
Amazon Music	20.25%	211
Apple Music	18.14%	189

Answer Choices	Response	es
Google Play	7.68%	80
Tidal	1.44%	15
None - I don't use any digital radio on a regular basis. (Ninguno - No uso radio digital regularmente.)	22.65%	236
Other - please specify (Otro - por favor especifique)	2.02%	21

Answered: 1042; Skipped: 135

**Q53.** Do you pay for these services or do you use a free option?

¿Paga por estos servicios o utiliza la version gratuita?

					Unsur	'e		
	Paid		Free		(No est			Weighted
	(Pago	)	(Gratis	s)	seguro	(a))	Total	Average
Pandora Radio	40.61%	80	59.39%	117	0.00%	0	197	1.59
SiriusXM	78.41%	69	20.45%	18	1.14%	1	88	1.23
Spotify	63.04%	232	36.68%	135	0.27%	1	368	1.37
YouTube Music	48.16%	131	50.74%	138	1.10%	3	272	1.53
Deezer	58.33%	14	33.33%	8	8.33%	2	24	1.5
Amazon Music	0.00%	0	0.00%	0	0.00%	0	0	0
Apple Music	0.00%	0	0.00%	0	0.00%	0	0	0
Google Play	0.00%	0	0.00%	0	0.00%	0	0	0
Tidal	0.00%	0	0.00%	0	0.00%	0	0	0
None – I don't use any digital radio on a regular basis. (Ninguno - No uso radio digital regularmente.)	0.00%	0	0.00%	0	0.00%	0	0	0
Other - please specify (Otro - por favor especifique)	40.00%	2	60.00%	3	0.00%	0	5	1.6

Answered: 631; Skipped: 546

**Q54.** Which social media do you use on a regular basis (Select all that apply)?

¿Cuál red social utiliza regularmente (seleccione todas las opciones que apliquen)?

Answer Choices	Responses		
Facebook	64.77%	673	
Twitter	28.87%	300	
Instagram	57.94%	602	
Pinterest	17.04%	177	
Line	2.69%	28	
LinkedIn	18.09%	188	
Reddit	14.34%	149	
Snapchat	19.63%	204	
TikTok	31.95%	332	
Tumblr	3.85%	40	
WeChat	3.27%	34	
YouTube	54.86%	570	
None - I don't use any social media on a regular basis. (Ninguno - No uso redes sociales regularmente.)	8.08%	84	
Other - please specify (Otro - por favor especifique)	1.06%	11	

Answered: 1039; Skipped: 138

**Q55.** In what language(s) do you prefer to receive news and information? Select all that apply.

¿En qué leguage(s) prefiere recibir noticias e información? Seleccione todos los que apliquen.

Answer Choices	Responses		
English	97.98%	1018	
(Inglés)	01.0070	1010	
Spanish	9.91%	103	
(Español)	9.9170	105	
Chinese	1.25%	13	
(Chino)	1.2070	13	
Vietnamese	0.87%	9	
(Vietnamita)	0.07 70	9	
Korean	0.96%	10	
(Coreano)	0.90%	10	
Tagalog	0.10%	1	
(Tagalo)	0.10%	1	
Other - please specify			
(Otro - por favor	0.87%	9	
especifique)			

Answered: 1039; Skipped: 138

**Q56.** Do you regularly listen to any podcasts?

¿Escuchas regularmente algún podcast?

Answer Choices	Responses		
Yes (Sí)	44.22%	455	
No	55.78%	574	

Answered: 1029; Skipped: 148

**Q57.** Please mark your ethnicity:

Por favor marque su etnia:

Answer Choices	Responses		
Hispanic or Latino (Hispano o Latino)	34.78%	361	
Not Hispanic or Latino (No Hispano ni Latino)	60.89%	632	
I prefer not to reply. (Prefiero no responder.)	4.34%	45	

Answered: 1038; Skipped: 139

**Q58.** Please mark the category that best describes you:

¿Cuál de las siguientes opciones te describe mejor?

Answer Choices	Response	es
American Indian/Native American (Indígena americano/ nativo americano)	3.76%	39
Asian (Asiático)	10.12%	105
Black/African American (Negro/afroamericano)	8.38%	87
White (Blanco)	57.90%	601
Pacific Islander (Nativo de las islas del Pacífico)	0.58%	6
Mixed Race (etnia mixta)	5.78%	60
Other (Otro)	0.00%	0
I prefer not to reply. (Prefiero no responder.)	5.88%	61
Other - please specify (Otro - por favor especifique)	7.61%	79

Answered: 1038; Skipped: 139

**Q59.** Do you speak any Spanish? ¿hablas español?

Answer Choices	Response	es
Yes (Sí)	36.42%	378
No	63.58%	660

Answered: 1038; Skipped: 139

**Q60.** Please mark the range that includes your total annual household income.

Marque el rango que comprende el ingreso total anual de su grupo familiar.

Answer Choices	Responses	
Less than (Menos de)	10.63%	110
\$24,999	10.03%	110
\$25,000-\$49,999	19.13%	198
\$50,000-\$74,999	17.49%	181
\$75,000-\$99,999	13.14%	136
\$100,000-\$124,999	10.53%	109
\$125,000-\$149.999	9.18%	95
\$150,000 - \$199,999	6.96%	72
\$200,000+	7.63%	79
I prefer not to reply.	E 040/	FF
(Prefiero no responder.)	5.31%	55

Answered: 1035; Skipped: 142

**Q62.** Please provide your 5 digit zip code. Indique su código postal.

Answered: 1017; Skipped: 160

**Q63.** Please indicate the name of the city in which you reside.

Indique el nombre de la ciudad donde reside.

**Q64.** Do you own or rent the dwelling in which you currently reside?

¿Usted alquila o es dueño (a) de la propiedad en la cual reside?

Answer Choices	Response	es
Rent (Alquilo)	44.98%	461
Own (Dueño(a))	50.15%	514
Other (Otro)	4.88%	50

Answered: 1025; Skipped: 152

# Oct. 2023 Phase III (Targeted Zips)

**Q1.** Before we get started, please indicate the state in which you reside:

Antes de empezar, indique el estado donde reside:

Answer Choices	Responses	
California	100.00%	595

Answered: 595; Skipped: 0

**Q2.** Please mark the range that includes your age.

Marque el rango que comprende su edad.

Answer Choices	Response	s
20 or younger (20 años o menos)	0.17%	1
(20 anos 0 menos) 21–25	11.00%	65
26–30	8.97%	53
31–35	12.18%	72
36–40	14.72%	87
41–45	12.35%	73
46–50	7.78%	46
51–55	8.63%	51
56–60	8.97%	53
61+	15.23%	90
I prefer not to reply. (Prefiero no responder.)	0.00%	0

Answered: 591; Skipped: 4

**Q3.** Please mark your gender.

Marque su sexo.

Answer Choices	Response	es
Male (Masculino)	47.86%	268
Female (Femenino)	51.96%	291
Non-Binary/Other (Género no binario or otro)	0.18%	1
I prefer not to reply. (Prefiero no responder.)	0.00%	0

Answered: 560; Skipped: 35

**Q4.** When was the last time you purchased or acquired a mattress?

¿Cuándo fue la última vez que compró o o adquirió un colchón?

Answer Choices	Response	es
I purchased or acquired a mattress in the last year. (Yo compré o adquirí un colchón en el pasado año.)	21.33%	119
1–2 years ago (Años atrás)	26.70%	149
3–5 years ago (Años atrás)	23.30%	130
6+ years ago (Años atrás)	19.18%	107
Don't recall (No recuerdo)	5.56%	31
I have never purchased a new mattress. (Nunca he comprado un colchón nuevo.)	3.94%	22

Answered: 558; Skipped: 37

**Q5.** Was the mattress new when you bought/acquired it?

¿Era nuevo el colchón cuando lo compró/ adquirió?

Answer Choices	Response	es
Yes (Sí)	94.78%	508
No	5.22%	28

Answered: 536; Skipped: 59

**Q8.** How did you make your last purchase or acquire the mattress?

¿Cómo compró o adquirió su ultimo colchón?

Answer Choices	Response	es
I bought it from an online-only retailer* (Lo compré en una tienda disponible en internet solamente)	30.34%	162
I went in store, used the store or company's website or called the store to purchase** (Fui a la tienda, el sitio web de la empresa o llamé a la tienda para comprar)	60.49%	323
I purchased or acquired it from another source*** (Lo compré o lo adquirí de otra fuente)	5.62%	30
l'm unsure or don't remember (No estoy seguro (a) o no recuerdo)	3.56%	19

Answer Choices	Responses	
Other - please specify (Otro - por favor especifique)	0.00%	0

Answered: 534; Skipped: 61

**Q9.** How did you interact with the store to make your purchase? (check all that apply)

¿Cómo interactuó con la tienda para realizar su compra? (marque todo lo que corresponda)

Answer Choices	Response	es
Went into store (Fue a la tienda)	92.24%	297
Used the store or company's website (Utilizó el sitio web de la tienda o de la empresa)	18.63%	60
Called the store to purchase (Llamó a la tienda para comprar)	6.83%	22
Other - please specify (Otro - por favor especifique)	0.31%	1

Answered: 322; Skipped: 273

## Q10. What type of store was it?

¿Qué tipo de tienda era?

Answer Choices	Response	es
Mattress Store (Tienda de colchones)	51.55%	166
Department or Furniture Store (Tienda departamental o de muebles) - Macy's, IKEA, Ashley Furniture	37.89%	122
Club Store (Tienda de membresía) - Costco, Sam's Club	7.45%	24
Other (Otro)	0.00%	0
Other - please specify (Otro - por favor especifique)	3.11%	10

Answered: 322; Skipped: 273

**Q17.** What type of source best describes where you purchased or acquired the mattress?

¿Qué tipo de fuente describe major dónde compró o adquirió el colchón?

Answer Choices	Responses	
Handed down from a family member, close friend or acquaintance (Me lo pasó un familiar, amigo cercano o un conocido)	33.33%	10
Gifted to me (Fue un regalo)	30.00%	9
Yard Sale (Venta de garaje)	6.67%	2
Flea Market (Mercado de pulgas)	3.33%	1

Answer Choices	Responses	
Classified Listing (Clasificados), e.g., Craigslist, Nextdoor, Facebook Marketplace	13.33%	4
Other - please specify (Otro-por favor especifique)	13.33%	4

Answered: 30; Skipped: 565

**Q18.** What prompted your decision to buy or acquire a mattress? Select all that apply.

¿Qué motivó su decisión de comprar o adquirir un colchón? Seleccione todas las opciones que correspondan.

Answer Choices	Responses	
Old mattress worn out and old (Colchón anterior viejo y gastado)	59.51%	316
Way too firm or way too soft (Colchón muy duro o muy blando)	13.56%	72
Wanted/needed a different size (Quería o necesitaba otro tamaño)	22.98%	122
New furniture (Muebles nuevos)	21.09%	112
Added another bed to household (Agregó otra cama al hogar)	8.10%	43
Sleep related health issue (Problema de salud relacionado con el sueño)	9.79%	52
Answer Choices	Response	es
-------------------------------------	----------	----
Back pain	13.37%	71
(Dolor de espalda)		
Divorce or break up	1.88%	10
(Divorcio o separación)		
Marriage or new		
relationship (Matrimonio o nueva	3.39%	18
relación)		
Pregnancy		
(Embarazo)	2.07%	11
Family growth		
(Crecimiento de la	6.59%	35
familia)		
Moving into a new		
place	14.12%	75
(Mudanza a otro lugar)		
Ruined mattress	6.21%	33
(Colchón deteriorado)	0.2170	
Choosing natural		
healthier home		
products	4.000/	
(Elección de productos	4.33%	23
naturales más		
saludables para el hogar)		
Upgraded/new		
features available		
(Disponibilidad de	13.18%	70
funciones mejoradas o	1011070	
nuevas)		
Other - please specify		
(Otro - por favor	0.75%	4
especifique)		

Answered: 531; Skipped: 64

**Q19.** When was the last time you got rid of an old mattress?

¿Cuándo fue la última vez que desechó un colchón viejo?

Answer Choices	Response	es
I got rid of a mattress in the last year. (Yo me deshice de un colchón en el pasado año.)	23.33%	129
1–2 years ago (Años atrás)	24.95%	138
3–5 years ago (Años atrás)	23.33%	129
6+ years ago (Años atrás)	17.54%	97
Don't recall (No recuerdo)	8.14%	45
I have never gotten rid of an old mattress (Nunca he desechado un colchón Viejo.)	2.71%	15

Answered: 553; Skipped: 42

**Q20.** How did you get rid of the mattress? ¿Cómo se deshizo del colchón?

Answer Choices	Response	es
It was taken back by the retailer during my new mattress delivery (Fue llevado a la tienda por el mismo personal que me entregó el colchón nuevo)	25.33%	136
Hired junk removal service (Contraté un servicio de recolección de basura)	12.10%	65
Brought it to a recycling center or waste collection event (Lo llevé a un centro de reciclado o a un evento de recolección de desechos)	15.46%	83
Dropped it off at a landfill (Lo arrojé a un vertedero)	4.47%	24
Arranged for curbside pick-up through my city's services (Hice un acuerdo con los servicios de mi ciudad para que lo recogieran en la acera)	16.39%	88

Answer Choices	Response	es
Placed in trash/ dumpster (Lo puse en el contenedor de basura)	8.01%	43
Donated to charity (Lo doné para fines de caridad)	4.84%	26
Gave it away to someone I know (Se lo regalé a una persona conocida)	6.70%	36
Sold it (Lo vendí)	1.30%	7
Don't recall (No recuerdo)	4.28%	23
Other - please specify (Otro - por favor especifique)	1.12%	6

Answered: 537; Skipped: 58

**Q21.** Are you currently storing any mattresses that are not in use?

¿Está guardando un colchón que no está en uso en este momento?

Answer Choices	Responses	
Yes (Sí)	24.09%	133
No	75.91%	419

Answered: 552; Skipped: 43

**Q22.** Why have you decided to store the mattress(es) instead of disposing them?

¿Por qué ha decidido guardar el colchón en lugar de desecharlo?

Answer Choices	Responses	S
I may need the mattress(es) in the future. (Lo puedo necesitar en el future.)	54.14%	72
I don't know how to dispose a mattress. (No sé cómo disponer del colchón.)	9.77%	13
I am waiting to dispose until COVID- 19 concerns have subsided. (Estoy esperando a que se calme la pandemia del COVID- 19 para disponer del colchón.)	9.77%	13
I intend to give it away but haven't had a chance to do so. (Pretendo regalarlo a alguien pero no he tenido la oportunidad.)	13.53%	18
I intend to dispose it but haven't had a chance to do so. (Pretendo desecharlo pero no he tenido la oportunidad.)	11.28%	15
Other - please specify (Otro - por favor especifique)	1.50%	2

Answered: 133; Skipped: 462

**Q23.** Did you know a retailer in California is required by law to offer to take back an old mattress when a new one is delivered (both stores and online sellers)?

¿Sabía que la ley obliga a los minoristas en California a recibir un colchón viejo cuando se realiza la entrega de uno nuevo (las tiendas y los minoristas en línea)?

Answer Choices	Responses	
Yes (Sí)	35.39%	195
No	64.61%	356

Answered: 551; Skipped: 44

**Q24.** How did you learn that retailers were required to take back old mattresses when a new one is delivered? (check all that apply)

¿Cómo se enteró de que los minoristas estaban obligados a retirar los colchones viejos cuando se les entrega uno nuevo? (marque todas las que correspondan)

Answer Choices	Response	es
Online advertisement while shopping for a mattress (Anuncio en línea mientras compraba un colchón)	55.15%	107
Notification/text received on my smartphone (Notificación/texto recibido en mi celular)	18.04%	35

Answer Choices	Response	s
Advertisement on my smartphone while using an app (Anuncio en mi celular mientras utilizaba una aplicación)	26.80%	52
In-store signage/flyer (Cartel/volante en la tienda)	29.38%	57
Store associate (Empleado de la tienda)	26.29%	51
Information provided with my purchase documentation (Información proporcionada con mi documentación de compra)	32.99%	64
Friend/relative told me about it (Me lo comentó un amigo/familiar)	13.92%	27
Other (Otro - por favor especifique)	2.06%	4

Answered: 194; Skipped: 401

**Q25.** Prior to this survey, did you know that mattresses can be recycled?

¿Antes de esta encuesta, sabía que los colchones se pueden reciclar?

Answer Choices	Responses	
Yes (Sí)	55.74%	306
No	44.26%	243

Answered: 549; Skipped: 46

**Q26.** Did you know mattress recycling was now free in your state?

¿Sabía que el reciclado de colchones ahora es gratuito en su estado?

Answer Choices	Responses	
Yes (Sí)	51.80%	158
No	48.20%	147

Answered: 305; Skipped: 290

**Q27.** Do you know how to dispose of your mattress so that it will be recycled?

¿Sabe cómo desechar los colchones para que sean reciclados?

Answer Choices	Responses	
Yes (Sí)	58.36%	178
No	41.64%	127

Answered: 305; Skipped: 290

**Q28.** Had you heard of the Mattress Recycling Council?

¿Había oído hablar de Mattress Recycling Council?

Answer Choices	Responses	
Yes (Sí)	24.82%	136
No	75.18%	412

# Answered: 548; Skipped: 47

**Q29.** Had you heard of the Bye Bye Mattress program?

¿Había oído hablar del programa Bye Bye Mattress?

Answer Choices	Responses	
Yes (Sí)	24.82%	136
No	75.18%	412

Answered: 548; Skipped: 47

**Q30.** Do you recall (seeing, hearing) an ad in the last several months regarding the Bye Bye Mattress program?

¿Recuerda haber visto u oído un anuncio sobre el programa Bye Bye Mattress en los últimos meses?

Answer Choices	Responses	
Yes (Sí)	77.04% 104	
No	22.96% 31	

Answered: 135; Skipped: 460

**Q31.** What type of ad(s) do you remember? (Select all that apply)

¿Qué tipo de anuncio(s) recuerda? (Seleccione todo lo que corresponda).

Answer Choices	Response	es
TV Ad	70.19%	73
(Anuncio en televisión)	10.1370	10
Radio Ad	26.92%	28
(Anuncio en radio)	20.0270	20
Printed Ad	23.08%	24
(Anuncio impreso)	20.0070	<u> </u>
Social Media Post		
(Publicación en las	59.62%	62
redes sociales)		
Other Online Ad	14.42%	15
(Otro anuncio en línea)	17.7270	10
Outdoor / Billboard		
(Anuncio exterior o	25.00%	26
cartelera)		
In-Store Signage /		
Materials	29.81%	31
(Letrero o materiales	20.0170	01
en la tienda)		
Next Door	5.77%	6
Unsure	0.00%	0
(No estoy seguro(a))	0.0070	0

Answered: 104; Skipped: 491

**Q32.** What are all the other ways you have heard of the Bye Bye Mattress program in the past? (Select all that apply)

¿Cuáles son todas las maneras en las que ha oído mencionar el programa Bye Bye Mattress en el pasado? (Seleccione todo lo que corresponda).

Answer Choices	Response	es
From a friend or relative (De un amigo o familiar)	53.33%	72
From my landlord/ property manager (Del dueño o administrador de la propiedad)	22.96%	31
Mailed information (Información enviada por correo)	24.44%	33
News (Noticias)	17.78%	24
From my local recycling center (De mi centro de reciclaje local)	24.44%	33
From my city or local government source (De mi ciudad o alguna fuente del gobierno local)	18.52%	25
From a mattress retailer (De una tienda de colchones)	31.11%	42
Social media (Redes sociales)	32.59%	44
Waze	4.44%	6

Answer Choices	Response	es
Through a search engine listing when doing my own research (Mediante una lista en un motor de búsqueda al investigar por mi cuenta)	17.78%	24
None (Ninguno)	5.19%	7
Other - please specify (Otro - por favor especifique)	0.00%	0

Answered: 135; Skipped: 460

**Q33.** How likely would you be to recycle next time you had a mattress, box spring, foundation and/or futon to dispose?

¿Qué tan probable es que recicle un colchón tradicional, base de resortes o futon la próxima vez que necesite desechar uno?

Answer Choices	Response	es
Extremely Likely (Muy probable)	68.57%	373
Somewhat Likely (Probable)	20.04%	109
Neither Likely or Unlikely - Neutral (Ni probable ni improbable - neutral)	7.17%	39
Somewhat Unlikely (Algo improbable)	1.65%	9
Extremely Unlikely (Muy improbable)	0.92%	5
Not Applicable (No aplica)	1.65%	9

Answered: 544; Skipped: 51

<b>Q34.</b> Why?			Answer Choices	Response	es
¿Por qué? Answered: 410; Sk			Saving space in the landfill by recycling (Ahorrar espacio en los rellenos sanitarios	22.87%	11(
<b>Q35.</b> Of the following, ple most significant motivato decision of how to dispos	r(s) in your		mediante el reciclaje) Doing the right thing (Hacer lo correcto)	28.27%	13
(You may select up to 3) De las siguientes opcione los motivadores más imp decisión de cómo desech (Puede seleccionar hasta	ortantes er nar un colcl	n su	Stimulating the economy by creating recycling jobs (Estimular la economía al crear empleos de reciclaje)	12.68%	6
Answer Choices Receiving a small payment for each mattress you recycle (Recibir un pequeño pago por cada colchón	Response 15.80%	<b>es</b> 76	The availability of free haul-away service by retailers (Servicio gratuito de transporte por parte de los minoristas)	25.16%	12
que recicle ) Convenience - it's easy to do (Conveniencia - es	24.53%	118	Not having to store it at home (No tener que guardarlo en casa)	17.05%	8
fácil de hacer) Protecting the environment (Proteger el medio ambiente)	32.85%	158	Moving out - not planning to take it with you (Me voy a mudar y no planifico llevarme el	9.15%	4
Keeping your neighborhood clean (Mantener limpio su vecindario) Recycling the mattress	22.04%	106	colchón) Knowledge that I can - was previously unaware) (Conocimiento que	5.41%	2
to create new products (Reciclar el colchón para crear nuevos	30.35%	146	(Conocimiento que puedo–antes no lo sabía) Other - please specify		
productos) Following the law (Cumplir con la ley)	12.27%	59	(Otro - por favor especifique)	0.21%	

Answered: 481; Skipped: 114

Q36. In your opinion, wh		e	Answer Choices	Response	es
people choose to recycle mattresses? (You may s En su opinión, ¿por qué eligen reciclar sus colcho (puede seleccionar hasta Answer Choices	elect up to no más pei ones viejos	rsonas ?	Not having a vehicle that can transport a mattress to a disposal site (No tener un vehículo que pueda transportar un colchón a un sitio	35.17%	191
The lack of knowledge that mattresses can be recycled (La falta de conocimiento de que los colchones se pueden reciclar)	57.83%	314	de recolección) Not knowing what to do to ensure the mattress will be recycled (No saber qué hacer para asegurarse de	30.20%	164
The time involved in disposing of the mattress so it can be recycled (La falta de tiempo para desechar el colchón para que pueda ser reciclado)	21.55%	117	que el colchón será reciclado) Not having an ID or driver's license (No tener identificación o licencia de conducir) Not having free haul-	7.73%	42
The perceived cost of mattress disposal and recycling	20.26%	154	away available (No tener servicio gratuito de transporte) I don't know	30.20%	164
(El costo percibido de la eliminación y reciclaje de colchones)	28.36%	154	(No sé) Other - please specify	0.00%	0
The distance they need to travel to dispose of the mattress (La distancia necesaria para viajar para deshacerse del colchón)	25.41%	138	(Otro - por favor especifique) Answered: 543; S	1.47% kipped: 52	8

**Q47.** On which device(s) do you regularly watch television programs? Select all that apply.

¿En cuáles dispositivos usualmente ve programas de television? Seleccione todos los que apliquen.

Answer Choices	Response	es
None-I don't watch television. (Ninguno - no veo television)	5.36%	29
TV (Televisor)	82.62%	447
Phone (Telefóno móvil)	39.74%	215
Tablet (Tableta)	27.91%	151
Desktop (Computadora de escritorio)	13.31%	72
Laptop (Computadora portátil)	28.47%	154
Other - please specify (Otro - por favor especifique)	0.37%	2

**Q49.** Do you use any of the following streaming devices to watch online content without a Smart TV\*?

¿Utiliza alguno de los siguientes dispositivos de transmisión para ver contenido en línea sin un televisor inteligente (Smart TV)?

Answer Choices	Response	es
Roku	24.60%	109
Amazon Firestick	16.93%	75
Amazon Fire TV Cube	4.97%	22
Roku Streaming Stick+	0.00%	0
Apple TV	19.41%	86
Google Chromecast Ultra	4.74%	21
Internet enabled Blue- ray Disc Player (Reproductor de discos Blue-ray habilitado para internet)	1.58%	7
Over-the-air DVR	2.03%	9
None (Ninguna)	22.35%	99
Other - please specify (Otro - por favor especifique)	3.39%	15

Answered: 541; Skipped: 54

# Q48. Do you have a Smart TV\*?

¿Tiene un televisor inteligente (Smart TV)?

Answer Choices	Responses		
Yes (Sí)	82.66%	367	
No	17.34%	77	

Answered: 444; Skipped: 151

Answered: 443; Skipped: 152

**Q50.** Do you pay for a separate box from your cable provider to access broadcast TV content?

¿Paga por una caja separada de su proveedor de cable para acceder al contenido de transmisión de TV?

Answer Choices	Responses		
Yes (Sí)	45.60%	202	
No	50.79%	225	
Unsure (No estoy seguro(a))	3.61%	16	

Answered: 443; Skipped: 152

**Q51.** To which of the following digital TV services do you subscribe (Select all that apply)?

¿Está suscripto o ve alguno de los siguientes servicios de TV digital? (Seleccione todos lo que correspondan)

Answer Choices	Responses	
Sling TV	8.45%	43
Paramount +	32.22%	164
Peacock	28.68%	146
AT&T TV	14.93%	76
Pluto	12.38%	63
Discovery +	16.31%	83
Scripps Networks	2.16%	11
Sony Vue	1.77%	9
Fox Networks	8.45%	43
Newsy	2.95%	15
Sony Crackle	3.34%	17
Netflix	64.64%	329
Amazon	51.87%	264
Hulu	44.79%	228
Comcast	4.91%	25
Fios	2.36%	12
PlayStation	9.63%	49

Answer Choices	Responses		
Verizon Jetpack	3.54%	18	
Disney +	37.52%	191	
Apple TV +	22.00%	112	
HBO Max	30.06%	153	
None, I don't subscribe to any digital TV services. (Ninguno)	10.41%	53	
Other - please specify (Otro - por favor especifique)	1.96%	10	

Answered: 509; Skipped: 86

**Q52.** Which digital radio services do you use on a regular basis?

¿Qué servicios de radio digital utiliza regularmente?

Answer Choices	Response	es
Pandora Radio	24.39%	131
SiriusXM	16.95%	91
Spotify	37.99%	204
YouTube Music	31.66%	170
Deezer	3.91%	21
Amazon Music	23.28%	125
Apple Music	28.68%	154
Google Play	13.78%	74
Tidal	2.98%	16
None - I don't use any digital radio on a regular basis. (Ninguno - No uso radio digital regularmente.)	20.11%	108
Other - please specify (Otro - por favor especifique)	1.68%	9

Answered: 537; Skipped: 58

**Q53.** Do you pay for these services or do you use a free option? ¿Paga por estos servicios o utiliza la version gratuita?

	Paid		Free		Unsur (No est	oy		Weighted
	(Pago	<b>)</b>	(Gratis	5)	seguro	(a))	Total	Average
Pandora Radio	58.46%	76	38.46%	50	3.08%	4	130	1.45
SiriusXM	78.33%	47	18.33%	11	3.33%	2	60	1.25
Spotify	68.14%	139	28.43%	58	3.43%	7	204	1.35
YouTube Music	54.49%	91	44.91%	75	0.60%	1	167	1.46
Deezer	61.90%	13	38.10%	8	0.00%	0	21	1.38
Amazon Music	0.00%	0	0.00%	0	0.00%	0	0	0
Apple Music	0.00%	0	0.00%	0	0.00%	0	0	0
Google Play	0.00%	0	0.00%	0	0.00%	0	0	0
Tidal	0.00%	0	0.00%	0	0.00%	0	0	0
None - I don't use any digital radio on a regular basis. (Ninguno - No uso radio digital regularmente.)	0.00%	0	0.00%	0	0.00%	0	0	0
Other - please specify (Otro - por favor especifique)	0.00%	0	100.00%	1	0.00%	0	1	2

Answered: 348; Skipped: 247

**Q54.** Which social media do you use on a regular basis (Select all that apply)?

¿Cuál red social utiliza regularmente (seleccione todas las opciones que apliquen)?

Answer Choices	Responses		
Facebook	71.00%	377	
Twitter	39.36%	209	
Instagram	64.03%	340	
Pinterest	22.98%	122	
Line	4.14%	22	
LinkedIn	23.54%	125	
Reddit	13.56%	72	
Snapchat	25.61%	136	

Answer Choices	Response	es
TikTok	38.23%	203
Tumblr	4.33%	23
WeChat	5.27%	28
YouTube	60.45%	321
None - I don't use any social media on a regular basis. (Ninguno - No uso redes sociales regularmente.)	5.08%	27
Other - please specify (Otro - por favor especifique)	1.32%	7

Answered: 531; Skipped: 64

**Q55.** In what language(s) do you prefer to receive news and information? Select all that apply.

¿En qué leguage(s) prefiere recibir noticias e información? Seleccione todos los que apliquen.

Answer Choices	Response	es
English (Inglés)	98.68%	524
Spanish (Español)	7.53%	40
Chinese (Chino)	0.94%	5
Vietnamese (Vietnamita)	0.56%	3
Korean (Coreano)	0.00%	0
Tagalog (Tagalo)	0.19%	1
Other - please specify (Otro - por favor especifique)	1.13%	6

Answered: 531; Skipped: 64

**Q56.** Do you regularly listen to any podcasts?

¿Escuchas regularmente algún podcast?

Answer Choices	Responses		
Yes (Sí)	50.29%	264	
No	49.71%	261	

Answered: 525; Skipped: 70

**Q57.** Please mark your ethnicity:

Por favor marque su etnia:

Answer Choices Responses		es
Hispanic or Latino (Hispano o Latino)	24.29%	129
Not Hispanic or Latino (No Hispano ni Latino)	74.01%	393
I prefer not to reply. (Prefiero no responder.)	1.69%	9

Answered: 531; Skipped: 64

**Q58.** Please mark the category that best describes you:

¿Cuál de las siguientes opciones te describe mejor?

Answer Choices	Response	es
American Indian/Native American (Indígena americano/ nativo americano)	3.39%	18
Asian (Asiático)	9.98%	53
Black/African American (Negro/afroamericano)	8.47%	45
White (Blanco)	65.16%	346
Pacific Islander (Nativo de las islas del Pacífico)	1.32%	7
Mixed Race (etnia mixta)	4.14%	22
Other (Otro)	0.00%	0
I prefer not to reply. (Prefiero no responder.)	3.95%	21
Other - please specify (Otro - por favor especifique)	3.58%	19

Answered: 531; Skipped: 64

# **Q59.** Do you speak any Spanish?

¿hablas español?

Answer Choices	Responses		
Yes (Sí)	28.06%	149	
No	71.94%	382	

Answered: 531; Skipped: 64

**Q60.** Please mark the range that includes your total annual household income.

Marque el rango que comprende el ingreso total anual de su grupo familiar.

Answer Choices	Responses		
Less than (Menos de) \$24,999	9.98%	53	
\$25,000-\$49,999	16.95%	90	
\$50,000-\$74,999	18.64%	99	
\$75,000-\$99,999	11.86%	63	
\$100,000-\$124,999	9.79%	52	
\$125,000-\$149.999	8.47%	45	
\$150,000-\$199,999	10.92%	58	
\$200,000+	9.23%	49	
I prefer not to reply. (Prefiero no responder.)	4.14%	22	

Answered: 531; Skipped: 64

**Q62.** Please provide your 5 digit zip code. Indique su código postal.

Answered: 527; Skipped: 68

**Q63.** Please indicate the name of the city in which you reside.

Indique el nombre de la ciudad donde reside.

Answered: 525; Skipped: 70

**Q64.** Do you own or rent the dwelling in which you currently reside?

¿Usted alquila o es dueño (a) de la propiedad en la cual reside?

Answer Choices	Responses		
Rent (Alquilo)	42.45%	225	
Own (Dueño(a))	52.64%	279	
Other (Otro)	4.91%	26	

Answered: 530; Skipped: 65

# **California Registered Participant Outreach Survey**

**Q1.** What type of registration do you have with MRC? Select all that apply.

Answer Choices	Responses		
Retailer	100.00%	163	
Renovator	1.23%	2	
Manufacturer	4.91%	8	

Answered: 163; Skipped: 0

**Q2.** In what state is your business located? (choose N/A if you are based in a country other than the U.S.)

Answer Choices	Responses		
California	100.00%	163	

Answered: 163; Skipped: 0

**Q3.** Please provide the following information.

Answer Choices	Responses		
BUSINESS NAME:	100.00%	49	
STREET:	100.00%	49	
CITY:	100.00%	49	
YOUR NAME:	100.00%	49	
YOUR TITLE:	100.00%	49	
YOUR EMAIL:	100.00%	49	

Answered: 49; Skipped: 114

**Q4.** How often do you provide customers with information explaining the recycling fee or program (i.e., providing information card at checkout)?

Answer Choices	Responses		
Every Sale	72.86%	102	
Some Sales	12.86%	18	
Upon Request	13.57%	19	
Not at all	0.71%	1	

Answered: 140; Skipped: 23

**Q5.** Do you have a poster displayed in your store?

Answer Choices	Responses		
Yes	60.71%	85	
No	39.29%	55	

Answered: 140; Skipped: 23

**Q6.** Have you published information explaining the recycling fee or program in your...

	Yes		No		Don't Kr	างพ	Total
Social media channels	14.29%	20	67.86%	95	17.86%	25	140
Newsletter	5.71%	8	76.43%	107	17.86%	25	140
Other forms of customer communication (please specify below*)	34.29%	48	42.86%	60	22.86%	32	140
Other							46

Answered: 140; Skipped: 23

**Q7.** Would you like us to send you some customer education materials? MRC covers the cost of the materials and shipping.

Answer Choices	Responses		
Yes	55.71%	78	
No	44.29%	62	

Answered: 140; Skipped: 23

**Q8.** How often do you read our quarterly Retailer's Spotlight?

Answer Choices	Responses		
Always	26.43%	37	
Sometimes	52.14%	73	
Never	7.86%	11	
N/A - not a subscriber	13.57%	19	

Answered: 140; Skipped: 23

**Q9.** Would you like to subscribe? If so, please provide your email.

Answer Choices	Responses	
No thanks.	73.68%	14
Yes and the email to which it should be sent is	26.32%	5
Yes and the email to which it should be sent is*	0.00%	0

Answered: 19; Skipped: 144

Q10. EMAIL\*

Answered: 6; Skipped: 157

**Q11.** How valuable is the information you receive in Retailer's Spotlight?

Answer Choices	Responses		
Extremely valuable	10.91%	12	
Very valuable	35.45%	39	
Somewhat valuable	45.45%	50	
Not so valuable	6.36%	7	
Not at all valuable	1.82%	2	

Answered: 110; Skipped: 53

**Q12.** Select which topics you'd like to see offered in Retailer's Spotlight (check all that apply):

Answer Choices	Responses	;
Research - Advancements in the recycling process and potential new uses for component materials	36.79%	39
Legislative Updates – Changes to current laws, passage of new laws, creation of regulations	49.06%	52
Regulatory Updates – Helpful information as states enforce their laws, how to be prepared for an inspection.	46.23%	49
Sustainability Knowledge Sharing – Efforts MRC, the mattress industry or individual companies are undertaking.	29.25%	31

Answer Choices	Response	es
Recycling – How it works, the benefits of recycling, how your company can recycle, how your customers can recycle.	54.72%	58
General MRC Announcements – Program accomplishments, staff changes, job openings, new collection sites	42.45%	45

Answered: 106; Skipped: 57

**Q13.** Are there any other topics you'd like us to cover?

Answered: 14; Skipped: 149

**Q14.** Do you take back customers' mattresses and/or foundations?

Answer Choices	Responses	
Yes	55.15%	75
Sometimes	24.26%	33
No	20.59%	28

Answered: 136; Skipped: 27

**Q15.** Are you interested in recycling old mattresses/foundations with MRC?

Answer Choices	Response	es
No thanks.	0.00%	0
Yes (or maybe), and	0.00%	
the email address to		0
which details should be	0.00%	0
forwarded is		

Answered: 0; Skipped: 163

**Q16.** EMAIL\*:

Answered: 0; Skipped: 163

**Q17.** Are you interested in becoming a consolidation site for you and other retailers in your area?

Answer Choices	Response	es
No thanks	100.00%	1
Yes (or maybe) and	0.00%	
the emails address to		0
which details should be		0
forwarded is		

Answered: 1; Skipped: 162

**Q18.** EMAIL\*:

Answered: 0; Skipped: 163

**Q19.** Do you offer mattresses and/or foundations for sale in California?

Answer Choices	Responses	
Yes	100.00%	134
No	0.00%	0

Answered: 134; Skipped: 29

**Q20.** Have you been Inspected by the state of California (CalRecycle)? This is not an MRC visit or Retailer Review.

Answer Choices	Responses	
Yes	31.20%	39
No	27.20%	34
Unsure	41.60%	52

Answered: 125; Skipped: 38

**Q21.** Would you like more information about CalRecycle Inspections?

Answer Choices	Responses	
No, thanks	67.47%	56
Yes, and the email		
to which information	32.53%	27
should be sent is		

Answered: 83; Skipped: 80

**Q22.** EMAIL\*:

Answered: 28; Skipped: 135

**Q23.** Do you sell mattresses/foundations online?

Answer Choices	Responses	
Yes	18.70%	23
No	78.05%	96
Unsure	3.25%	4

Answered: 123; Skipped: 40

**Q24.** How do you offer no cost mattress/ foundation take back for your online customers?

Answer Choices	Response	es
Customers can choose no cost take back during the checkout process.	33.33%	7
Customers must look in the Frequently Asked Questions or other areas of the website to locate no cost take back information.	19.05%	4
Customer receives instructions once sale is complete.	57.14%	12
Other (please specify)	9.52%	2

Answered: 21; Skipped: 142

**Q25.** Do you use a 3rd party transporter to take back customer mattresses?

Answer Choices	Responses	
Yes	28.57%	6
No	57.14%	12
Sometimes	14.29%	3

Answered: 21; Skipped: 142

**Q26.** Do you sell mattresses/foundations from a store location?

Answer Choices	Responses	
Yes	94.21%	114
No	5.79%	7

Answered: 121; Skipped: 42

**Q27.** When do you discuss no cost mattress/foundation take back information with your customers? Select all that apply.

Answer Choices	Response	es
Never - We do		
not discuss this	1.85%	2
information.		
Discuss it with		
potential customers	63.89%	69
before they buy.		
Discuss it with		
customers only after	26.85%	29
they make a purchase.		
Discuss it with		
customers only when	28.70%	31
they inquire about it.		
Unsure	5.56%	6
Other (please specify)	2.78%	3

Answered: 108; Skipped: 55

Q28. What tools do you use to

communicate take back services to your customers?

Answer Choices	Response	S
None - We don't use		
tools to communicate	15.74%	17
take-back services.		
Refer to Posters in	37.96%	41
Store	37.9070	41
Provide hand-outs of	30.56%	33
written communication	30.30%	33
Refer to online	12.96%	14
resources	12.9070	14
Unsure	14.81%	16
Other (please specify)	13.89%	15

Answered: 108; Skipped: 55

**Q29.** Do you have suggestions on how we can support your customer service team with take back information?

Answered: 27; Skipped: 136

**Q30.** Do you sell green or sustainable mattress/foundation products?

Answer Choices	Responses	
Yes	29.82%	34
No	70.18%	80

Answered: 114; Skipped: 49

**Q31.** Do your customers specifically request green or sustainable products?

Answer Choices	Responses	
Yes	37.50%	12
No	40.63%	13
Unsure	21.88%	7

Answered: 32; Skipped: 131

**Q32.** Where do you get your information regarding green or sustainable products? Check all that apply.

Answer Choices	Response	es
None of the above	3.13%	1
Manufacturer information	84.38%	27
Trade Association information	34.38%	11
Industry Publications	28.13%	9
Other (please specify)	6.25%	2

Answered: 32; Skipped: 131

**Q33.** Please indicate the size of your store based on annual mattress and foundation sales.

Answer Choices	Responses	
0–2,000	50.46%	55
2,001–9,500	14.68%	16
9,501+	13.76%	15
Unsure	21.10%	23

Answered: 109; Skipped: 54

Q34. Which best describes your store?

Answer Choices	Response	es
National Mattress Chain	1.83%	2
Regional Mattress Chain	3.67%	4
Independent Mattress Store	33.03%	36
National Department or Furniture Store	0.92%	1
Regional Department or Furniture Store	3.67%	4
Independent Department or Furniture Store	39.45%	43
Club Store	0.00%	0
Other (please specify)	17.43%	19

Answered: 109; Skipped: 54

**Q35.** To the best of your knowledge, what portion of your sales comes from online sales?

Answer Choices	Responses	
None	67.89%	74
1%–25%	21.10%	23
26%-50%	2.75%	3
51%-75%	0.92%	1
76%–100%	2.75%	3
Unsure	4.59%	5

Answered: 109; Skipped: 54

**Q36.** Please provide the following information.

Answer Choices	Responses	
BUSINESS NAME:	0.00%	0
STREET:	0.00%	0
CITY:	0.00%	0
YOUR NAME:	0.00%	0
YOUR TITLE:	0.00%	0
YOUR EMAIL:	0.00%	0

Answered: 0; Skipped: 163

**Q37.** Are you interested in recycling old mattresses with MRC?

Answer Choices	oices Responses	
Yes*	0.00%	0
No	100.00%	2

Answered: 2; Skipped: 161

**Q38.** Are you interested in becoming a public collection site with MRC?

Answer Choices	Responses	
Yes*	0.00%	0
No	100.00%	2

Answered: 2; Skipped: 161

**Q39.** \*If you expressed an interest in either of the above, what is the best email address to which to forward more details?

Answered: 0; Skipped:163

**Q40.** Are you aware of your annual reporting requirements to the state of California (CalRecycle)?

Answer Choices	Response	Responses	
Yes	100.00%	2	
No	0.00%	0	
Does Not Apply	0.00%	0	

Answered: 2; Skipped: 161

**Q41.** Please provide an email address\* to receive further details.

Answered: 0; Skipped: 163

**Q42.** Please provide the following information.

Answer Choices	Responses	
BUSINESS NAME:	0.00%	0
STREET:	0.00%	0
CITY:	0.00%	0
STATE		
ABBREVIATION (2	0.00%	0
LETTERS):		
YOUR NAME:	0.00%	0
YOUR TITLE:	0.00%	0
YOUR EMAIL:	0.00%	0

Answered: 0; Skipped: 163

**Q43.** How do you communicate your green/sustainable practices to your customers? Select all that apply.

Answer Choices	Response	es
None of the Above or	50.00%	3
Unsure	50.0070	5
Seminars/Webinars	0.00%	0
Product	16.67%	1
Documentation	10.07 %	1
Sales Materials	33.33%	2
Website	33.33%	2
Other (please specify)	16.67%	1

Answered: 6; Skipped: 157

**Q44.** Are you interested in participating in or receiving more information about the program?

Answer Choices	Response	es
No, thanks.	83.33%	5
Yes, and the email		
address to which	16.67%	1
further details should		1
be sent is		
Yes, and the email		
address to which	0.00%	0
further details should	0.00%	0
be sent is*		

Answered: 6; Skipped: 157

## **Q45.** EMAIL\*:

Answered: 1; Skipped: 162

**Q46.** What format of information from MRC do you find most useful? Select all that apply.

Answer Choices	Response	s
None of the above	19.44%	21
Posters/Information	47.22%	51
Cards for consumers	41.22/0	51
Webinars	5.56%	6
Online Resources		
through Website and	33.33%	36
Reporting Portal		
Instructional/	7.41%	0
Informational Videos	1.41/0	0
Newsletter	25.00%	27
Other (please specify)	0.93%	1

Answered: 108; Skipped: 55

**Q47.** How often do you read our monthly Highlights newsletter?

Answer Choices	Responses	
Always	19.44%	21
Most of the time (more		
than half the issues	43.52%	47
each year)		
Never	18.52%	20
N/A - Not a subscriber	18.52%	20

Answered: 108; Skipped: 55

**Q48.** Would you like to subscribe to the Highlights newsletter?

Answer Choices	Response	es
No, thanks	80.00%	16
Yes, and the email		
address to which it	20.00%	4
should be sent is		
Yes, and the email		
address to which it	0.00%	0
should be sent is*		

Answered: 20; Skipped: 143

**Q49.** EMAIL\*:

Answered: 3; Skipped: 160

**Q50.** How valuable is the information you receive in Highlights?

Answer Choices	Responses	
Extremely valuable	11.76%	8
Very valuable	38.24%	26
Somewhat valuable	42.65%	29
Not so valuable	4.41%	3
Not at all valuable	2.94%	2

Answered: 68; Skipped: 95

**Q51.** Select which topics you'd like to see offered in Highlights.

Answer Choices	Response	S
Research - Advancements in the recycling process and potential new uses for component materials	45.33%	34
Legislative Updates - Changes to current laws, passage of new laws, creation of regulations	52.00%	39
Regulatory Updates - Helpful information as states enforce their laws, how to be prepared for an inspection.	48.00%	36
Sustainability Knowledge Sharing - efforts MRC, the mattress industry or individual companies are undertaking.	28.00%	21
Recycling - How it works, the benefits of recycling, how your company can recycle, how your customers can recycle.	57.33%	43
General MRC Announcements - Program accomplishments, staff changes, job openings, new collection sites	32.00%	24

Answered: 75; Skipped: 88

**Q52.** Are there any other topics you'd like us to cover?

Answered: 4; Skipped: 159

**Q53.** Are you familiar with the regulatory agency(ies) that oversees the recycling program in your state(s)\*?

Answer Choices	Responses	
Yes	33.96%	36
No	41.51%	44
Some yes, some no	24.53%	26

Answered: 106; Skipped: 57

**Q54.** Have you previously contacted MRC Customer Service?

Answer Choices	Responses	
Yes	53.77%	57
No	46.23%	49

Answered: 106; Skipped: 57

**Q55.** When was the last time you contacted Customer Service?

Answer Choices	Responses	
Within the last year	44.64%	25
1–2 years ago	41.07%	23
3+ years ago	10.71%	6
Unsure	3.57%	2

Answered: 56; Skipped: 107

**Q56.** How satisfied were you with your most recent Customer Service experience?

Answer Choices	Responses	
Extremely Satisfied	58.93%	33
Somewhat Satisfied	17.86%	10
Neither Satisfied nor Dissatisfied	17.86%	10
Somewhat Dissatisfied	0.00%	0
Extremely Dissatisfied	5.36%	3

Answered: 56; Skipped: 107

**Q57.** May we ask why you were dissatisfied?

Answered: 4; Skipped: 159

**Q58.** How satisfied are you with the resources you receive from MRC in support of the program?

Answer Choices	Responses	
Extremely Satisfied	33.98%	35
Somewhat Satisfied	33.01%	34
Neither Satisfied nor	17.48%	18
Dissatisfied	17.4070	10
Somewhat Dissatisfied	2.91%	3
Extremely Dissatisfied	1.94%	2
Not Applicable	10.68%	11

Answered: 103; Skipped: 60

**Q59.** Overall, how satisfied are you with the MRC program?

Answer Choices	Responses	
Extremely Satisfied	35.92%	37
Somewhat Satisfied	27.18%	28
Neither Satisfied nor Dissatisfied	24.27%	25
Somewhat Dissatisfied	8.74%	9
Extremely Dissatisfied	3.88%	4

Answered: 103; Skipped: 60

**Q60.** Other than what you have already shared, do you have any suggestions on how MRC can better support you?

Answered: 15; Skipped: 148

**Q61.** Would like a follow-up from MRC Customer Service at this time?

Answer Choices	Responses		
No thanks.	96.12%	99	
Yes, and my contact information is	3.88%	4	

Answered: 103; Skipped: 60

# Q62. Compliance

Answer Choices	Responses		
NAME:	100.00%	73	
EMAIL:	100.00%	73	

Answered: 73; Skipped: 90

## **Q63.** Customer Service

Answer Choices	Responses		
NAME:	100.00%	62	
EMAIL:	96.77%	60	

Answered: 62; Skipped: 101

### Q64. Product Inquiries

Answer Choices	Responses		
NAME:	100.00%	57	
EMAIL:	96.49%	55	

Answered: 57; Skipped: 106

**Q65.** What is the best email address for {{ Q62.R1 }}?

Answered: 0; Skipped: 163

**Q66.** What is the best email address for {{ Q63.R1 }}?

Answered: 2; Skipped: 161

**Q67.** What is the best email address for {{ Q64.R1 }}?

Answered: 2; Skipped: 161

**Q68.** What is your preferred spoken language?

Answer Choices	Responses	
English	94.00%	94
Spanish	6.00%	6
Other (please specify)	0.00%	0

Answered: 100; Skipped: 63

**Q69.** Do you have multiple store locations included in your company profile?

Answer Choices	Responses		
Yes	17.00%	17	
No	80.00%	80	
Unsure	3.00%	3	

Answered: 100; Skipped: 63

**Q70.** Your Name: {{ contact.first\_name }} {{ contact.last\_name }}Primary Email: {{ contact.email }}Company Name: {{ contact.custom2 }}Company Phone: {{ contact.custom3 }}Company Address: {{ contact.custom5 }}

Answer Choices	Responses		
Name:	0.00%	0	
Company:	0.00%	0	
Address:	0.00%	0	
Address 2:	0.00%	0	
City/Town:	0.00%	0	
State/Province:	0.00%	0	
ZIP/Postal Code:	0.00%	0	
Country:	0.00%	0	
Email Address:	0.00%	0	
Phone Number:	0.00%	0	

Answered: 0; Skipped: 163

# Appendix F: Financial Audit 14 CCR § 18964(b)(11)

#### MATTRESS RECYCLING COUNCIL -CALIFORNIA (CA) LLC (A WHOLLY OWNED SUBSIDIARY OF THE MATTRESS RECYCLING COUNCIL, INC.)

AUDITED FINANCIAL STATEMENTS (Including Report Required by CA Public Resources Code 42990)

For the Years Ended December 31, 2022 and 2023

# MATTRESS RECYCLING COUNCIL -CALIFORNIA (CA) LLC

AUDITED FINANCIAL STATEMENTS December 31, 2022 and 2023

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#### **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors of the Mattress Recycling Council Alexandria, Virginia

#### **Opinion**

We have audited the accompanying financial statements of the Mattress Recycling Council – California LLC (a wholly owned subsidiary of the Mattress Recycling Council, Inc.), which comprise the statements of financial position as of December 31, 2022 and 2023, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the **Mattress Recycling Council – California LLC** as of December 31, 2022 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the **Mattress Recycling Council – California LLC**, and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about **Mattress Recycling Council – California LLC's** ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

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#### **INDEPENDENT AUDITOR'S REPORT (continued)**

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Mattress Recycling Council – California LLC's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the **Mattress Recycling Council California LLC's** ability to continue as a going concern for a reasonable period of time.

(2)

#### **INDEPENDENT AUDITOR'S REPORT (continued)**

#### **Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also used our report dated June 10, 2024, on our consideration of Mattress Recycling Council – California LLC's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Mattress Recycling Council – California, LLC's internal control over financial reporting or on compliance. That report (located on pages 29-30) is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Mattress Recycling Council – California LLC's internal compliance.

#### Additional Report on the Audited Financial Statements of Mattress Recycling Council

We have also audited, in accordance with auditing standards generally accepted in the United States of America, the financial statements of the Mattress Recycling Council (MRC), as of and for the years ended December 31, 2022 and 2023, and our report thereon dated June 10, 2024, expressed as an unmodified opinion on those financial statements. See **NOTE A** for **Mattress Recycling Council – California, LLC's** (MRC – CA) subsidiary relationship.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Jupdon Flattoroff conglon, P.A.

Rockville, Maryland June 10, 2024

#### MATTRESS RECYCLING COUNCIL -CALIFORNIA, LLC STATEMENTS OF FINANCIAL POSITION

December 31, 2022 and 2023

#### ASSETS

CURRENT ASSETS	2022	2023
Cash and cash equivalents - NOTES A, B and H Investments - NOTES A, C, H, I, and M Accounts receivable (net of allowance for	\$ 6,848,154 4,298,959	\$ 1,230,157 9,396,528
doubtful accounts of \$126,086 and \$152,327 - NOTE A	3,446,766	3,862,596
Other receivables	10,766	10,644
Due from MRC - NOTE J	1,129,769	1,510,683
Prepaid expenses	63,343	120,233
TOTAL CURRENT ASSETS	15,797,757	16,130,841
PROPERTY AND EQUIPMENT - NOTES A and D		
Computers and office equipment	109,966	106,033
Furniture	49,183	50,255
Software and database development	245,124	296,936
Website development	19,289	19,289
	423,562	472,513
Accumulated depreciation	(258,538)	(280,223)
TOTAL PROPERTY AND EQUIPMENT	165,024	192,290
OTHER ASSETS		
Investments - board designated - financial reserve - NOTES A, C, H, I, and M	26,457,314	20,876,441
TOTAL OTHER ASSETS	26,457,314	20,876,441
TOTAL ASSETS	\$ 42,420,095	\$ 37,199,572

The Accompanying Notes are an Integral Part of these Financial Statements

#### MATTRESS RECYCLING COUNCIL -CALIFORNIA, LLC STATEMENTS OF FINANCIAL POSITION

December 31, 2022 and 2023

#### LIABILITIES AND NET ASSETS

CURRENT LIABILITIES	 2022	 2023
Accounts payable and accrued expenses - NOTE J Customer credits	\$ 5,011,906 2,052	\$ 5,416,027 2,584
TOTAL CURRENT LIABILITIES	 5,013,958	 5,418,611
TOTAL LIABILITIES	5,013,958	 5,418,611

#### COMMITMENTS AND CONTINGENCIES - NOTES A, G, K, L and N

#### NET ASSETS - NOTES A, E, and M

Net assets without restrictions		
Undesignated	10,948,823	10,904,520
Board designated - financial reserve - NOTES C, E and M	26,457,314	20,876,441
TOTAL NET ASSETS	37,406,137	 31,780,961
TOTAL LIABILITIES AND NET ASSETS	\$ 42,420,095	\$ 37,199,572

The Accompanying Notes are an Integral Part of these Financial Statements

(5)

CALIFORNIA, LLC

STATEMENT OF ACTIVITIES Year Ended December 31, 2022

REVENUES - NOTE A Mattress recycling fee   \$ 39,438,301   \$ 0   \$ 39,438,301     Other income   35,903   0   35,903   0     TOTAL REVENUES   39,474,204   0   39,474,204   0     EXPENSES - NOTE A PROGRAM SERVICE   33,784,606   0   33,784,606   33,784,606     Administration   3,317,357   0   3,317,357   0   3,317,357     Communications/Education and Outreach Costs   2,595,344   0   2,595,344   0   2,595,344     Government Affairs/Services   21,720   0   21,720   12,720	99.9 0.1 100.0 85.5 8.4 6.6 0.1 0.2 1.9 0.2
Mattress recycling fee \$ 39,438,301 \$ 0 \$ 39,438,301   Other income 35,903 0 35,903   TOTAL REVENUES 39,474,204 0 39,474,204   EXPENSES - NOTE A PROGRAM SERVICE 39,474,204 0 39,474,204   Collection, Recycling, and Transportation Costs 33,784,606 0 33,784,606   Administration 3,317,357 0 3,317,357   Communications/Education and Outreach Costs 2,595,344 0 2,595,344   Government Affairs/Services 21,720 0 21,720   Legal Services 60,926 0 60,926   Research and Development Costs 751,248 0 751,248   Grants 76,587 0 76,587   Cal Recycle Oversight - NOTE M 639,572 0 639,572   TOTAL PROGRAM EXPENSES 41,247,360 0 2,547,932   General and administrative 2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES 2,547,932 0 2,547,932   TOTAL EXPENSES 43,795,292 0 43,795,292   CHANGE IN NET ASSET	0.1 100.0 85.5 8.4 6.6 0.1 0.2 1.9
Other income   35,903   0   35,903     TOTAL REVENUES   39,474,204   0   39,474,204     EXPENSES - NOTE A PROGRAM SERVICE Collection, Recycling, and Transportation Costs   33,784,606   0   33,784,606     Administration   3,317,357   0   3,317,357     Communications/Education and Outreach Costs   2,595,344   0   2,595,344     Government Affairs/Services   21,720   0   21,720     Legal Services   60,926   0   60,926     Research and Development Costs   751,248   0   751,248     Grants   76,587   0   76,587     Cal Recycle Oversight - NOTE M   639,572   0   639,572     TOTAL PROGRAM EXPENSES   41,247,360   0   41,247,360     SUPPORTING SERVICES   2,547,932   0   2,547,932     General and administrative   2,547,932   0   2,547,932     TOTAL SUPPORTING SERVICES   2,547,932   0   2,547,932     TOTAL SUPPORTING SERVICES   2,547,932   0   2,547,932     TOTAL EXPEN	0.1 100.0 85.5 8.4 6.6 0.1 0.2 1.9
TOTAL REVENUES   39,474,204   0   39,474,204     EXPENSES - NOTE A PROGRAM SERVICE	85.5 8.4 6.6 0.1 0.2 1.9
EXPENSES - NOTE A   PROGRAM SERVICE   Collection, Recycling, and Transportation Costs 33,784,606 0 33,784,606   Administration 3,317,357 0 3,317,357   Communications/Education and Outreach Costs 2,595,344 0 2,595,344   Government Affairs/Services 21,720 0 21,720   Legal Services 60,926 0 60,926   Research and Development Costs 751,248 0 751,248   Grants 76,587 0 76,587   Cal Recycle Oversight - NOTE M 639,572 0 639,572   TOTAL PROGRAM EXPENSES 41,247,360 0 41,247,360   SUPPORTING SERVICES   General and administrative 2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES 2,547,932 0 2,547,932   TOTAL EXPENSES 43,795,292 0 43,795,292   CHANGE IN NET ASSETS BEFORE	85.5 8.4 6.6 0.1 0.2 1.9
PROGRAM SERVICE   Collection, Recycling, and Transportation Costs 33,784,606 0 33,784,606   Administration 3,317,357 0 3,317,357   Communications/Education and Outreach Costs 2,595,344 0 2,595,344   Government Affairs/Services 21,720 0 21,720   Legal Services 60,926 0 60,926   Research and Development Costs 751,248 0 751,248   Grants 76,587 0 76,587   Cal Recycle Oversight - NOTE M 639,572 0 639,572   TOTAL PROGRAM EXPENSES 41,247,360 0 41,247,360   SUPPORTING SERVICES   General and administrative 2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES   2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES   TOTAL EXPENSES   43,795,292 0 43,795,292   CHANGE IN NET ASSETS BEFORE	8.4 6.6 0.1 0.2 1.9
Collection, Recycling, and Transportation Costs 33,784,606 0 33,784,606   Administration 3,317,357 0 3,317,357   Communications/Education and Outreach Costs 2,595,344 0 2,595,344   Government Affairs/Services 21,720 0 21,720   Legal Services 60,926 0 60,926   Research and Development Costs 751,248 0 751,248   Grants 76,587 0 76,587   Cal Recycle Oversight - NOTE M 639,572 0 639,572   TOTAL PROGRAM EXPENSES 41,247,360 0 41,247,360   SUPPORTING SERVICES 2,547,932 0 2,547,932   General and administrative 2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES 2,547,932 0 2,547,932   TOTAL EXPENSES 43,795,292 0 43,795,292   CHANGE IN NET ASSETS BEFORE 43,795,292 0 43,795,292	8.4 6.6 0.1 0.2 1.9
Administration 3,317,357 0 3,317,357   Communications/Education and Outreach Costs 2,595,344 0 2,595,344   Government Affairs/Services 21,720 0 21,720   Legal Services 60,926 0 60,926   Research and Development Costs 751,248 0 751,248   Grants 76,587 0 76,587   Cal Recycle Oversight - NOTE M 639,572 0 639,572   TOTAL PROGRAM EXPENSES   41,247,360 0 41,247,360   SUPPORTING SERVICES   General and administrative 2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES   General and administrative 2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES   Attract Assets 43,795,292 0 43,795,292   CHANGE IN NET ASSETS BEFORE 43,795,292 0 43,795,292	8.4 6.6 0.1 0.2 1.9
Administration 3,317,357 0 3,317,357   Communications/Education and Outreach Costs 2,595,344 0 2,595,344   Government Affairs/Services 21,720 0 21,720   Legal Services 60,926 0 60,926   Research and Development Costs 751,248 0 751,248   Grants 76,587 0 76,587   Cal Recycle Oversight - NOTE M 639,572 0 639,572   TOTAL PROGRAM EXPENSES   41,247,360 0 41,247,360   SUPPORTING SERVICES   General and administrative 2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES   General and administrative 2,547,932 0 2,547,932   TOTAL EXPENSES 43,795,292 0 43,795,292 0   CHANGE IN NET ASSETS BEFORE	6.6 0.1 0.2 1.9
Communications/Education and Outreach Costs 2,595,344 0 2,595,344   Government Affairs/Services 21,720 0 21,720   Legal Services 60,926 0 60,926   Research and Development Costs 751,248 0 751,248   Grants 76,587 0 76,587   Cal Recycle Oversight - NOTE M 639,572 0 639,572   TOTAL PROGRAM EXPENSES   41,247,360 0 41,247,360   SUPPORTING SERVICES   General and administrative 2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES 2,547,932 0 2,547,932 0   TOTAL SUPPORTING SERVICES 2,547,932 0 2,547,932 0   CHANGE IN NET ASSETS BEFORE 43,795,292 0 43,795,292 0	6.6 0.1 0.2 1.9
Government Affairs/Services 21,720 0 21,720   Legal Services 60,926 0 60,926   Research and Development Costs 751,248 0 751,248   Grants 76,587 0 76,587   Cal Recycle Oversight - NOTE M 639,572 0 639,572   TOTAL PROGRAM EXPENSES 41,247,360 0 41,247,360   SUPPORTING SERVICES 2,547,932 0 2,547,932   General and administrative 2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES 2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES 2,547,932 0 2,547,932   CHANGE IN NET ASSETS BEFORE 43,795,292 0 43,795,292	0.1 0.2 1.9
Legal Services 60,926 0 60,926   Research and Development Costs 751,248 0 751,248   Grants 76,587 0 76,587   Cal Recycle Oversight - NOTE M 639,572 0 639,572   TOTAL PROGRAM EXPENSES 41,247,360 0 41,247,360   SUPPORTING SERVICES 2,547,932 0 2,547,932   General and administrative 2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES 2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES 2,547,932 0 2,547,932   CHANGE IN NET ASSETS BEFORE 43,795,292 0 43,795,292	0.2 1.9
Research and Development Costs 751,248 0 751,248   Grants 76,587 0 76,587   Cal Recycle Oversight - NOTE M 639,572 0 639,572   TOTAL PROGRAM EXPENSES 41,247,360 0 41,247,360   SUPPORTING SERVICES 2,547,932 0 2,547,932   General and administrative 2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES 2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES 2,547,932 0 2,547,932   CHANGE IN NET ASSETS BEFORE 43,795,292 0 43,795,292	1.9
Grants 76,587 0 76,587   Cal Recycle Oversight - NOTE M 639,572 0 639,572   TOTAL PROGRAM EXPENSES 41,247,360 0 41,247,360   SUPPORTING SERVICES 2,547,932 0 2,547,932   General and administrative 2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES 2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES 2,547,932 0 2,547,932   CHANGE IN NET ASSETS BEFORE 43,795,292 0 43,795,292	
Cal Recycle Oversight - NOTE M 639,572 0 639,572   TOTAL PROGRAM EXPENSES 41,247,360 0 41,247,360   SUPPORTING SERVICES 2,547,932 0 2,547,932   General and administrative 2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES 2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES 2,547,932 0 2,547,932   CHANGE IN NET ASSETS BEFORE 43,795,292 0 43,795,292	
SUPPORTING SERVICES 2,547,932 0 2,547,932   General and administrative 2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES 2,547,932 0 2,547,932   TOTAL EXPENSES 43,795,292 0 43,795,292   CHANGE IN NET ASSETS BEFORE CHANGE IN NET ASSETS BEFORE 0 0	1.6
General and administrative 2,547,932 0 2,547,932   TOTAL SUPPORTING SERVICES 2,547,932 0 2,547,932   TOTAL EXPENSES 43,795,292 0 43,795,292   CHANGE IN NET ASSETS BEFORE CHANGE IN NET ASSETS BEFORE Comparison of the section	04.5
TOTAL SUPPORTING SERVICES 2,547,932 0 2,547,932   TOTAL EXPENSES 43,795,292 0 43,795,292   CHANGE IN NET ASSETS BEFORE	
TOTAL EXPENSES43,795,292043,795,292CHANGE IN NET ASSETS BEFORE	6.5
CHANGE IN NET ASSETS BEFORE	6.5
	11.0
	11.0)
OTHER INCOME/(EXPENSE)	
Gain on disposal of fixed assets 90 0 90	0.0
	(9.4)
TOTAL OTHER INCOME/(EXPENSE)   (3,716,044)   0   (3,716,044)	(9.4)
CHANGE IN NET ASSETS (8,037,132) 0 (8,037,132) (	20.4)
NET ASSETS AT BEGINNING OF YEAR - AS RESTATED - NOTE M45,443,269045,443,269	
<b>NET ASSETS AT END OF YEAR - NOTE E 37,406,137 0 37,406,137</b>	

The Accompanying Notes are an Integral Part of these Financial Statements

(6)

#### CALIFORNIA, LLC

STATEMENT OF ACTIVITIES Year Ended December 31, 2023

	December 31, 2023						
		Without estrictions	With Restriction	ns		Total	%
REVENUES - NOTE A							
Mattress recycling fee Other income	\$	35,525,873	\$	0	\$	35,525,873	99.9
Other Income	-	21,309		0		21,309	0.1
TOTAL REVENUES		35,547,182		0		35,547,182	100.0
EXPENSES - NOTE A							
PROGRAM SERVICE							
Collection, Recycling, and Transportation Costs		33,443,265		0		33,443,265	94.1
Administration		3,612,538		0		3,612,538	10.2
Communications/Education and Outreach Costs		2,452,610		0		2,452,610	6.9
Government Affairs/Services		21,684		0		21,684	0.1
Legal Services		8,439		0		8,439	0.0
Research and Development Costs		657,679		0		657,679	1.9
Grants		44,512		0		44,512	0.1
Cal Recycle Oversight		666,404		0		666,404	1.9
TOTAL PROGRAM EXPENSES		40,907,131		0		40,907,131	115.2
SUPPORTING SERVICES							
General and administrative		2,710,932		0		2,710,932	7.6
TOTAL SUPPORTING SERVICES		2,710,932		0		2,710,932	7.6
TOTAL EXPENSES		43,618,063		0		43,618,063	122.8
CHANGE IN NET ASSETS BEFORE OTHER INCOME/(EXPENSE)		(8,070,881)		0		(8,070,881)	(22.8)
OTHER INCOME/(EXPENSE)							
Gain on disposal of fixed assets		1,115		0		1,115	0.0
Net Investment Return/(Loss) - NOTE C		2,444,590		0		2,444,590	6.9
TOTAL OTHER INCOME/(EXPENSE)		2,445,705		0		2,445,705	6.9
CHANGE IN NET ASSETS		(5,625,176)		0		(5,625,176)	(15.9)
NET ASSETS AT BEGINNING OF YEAR - NOTE E		37,406,137		0		37,406,137	
NET ASSETS AT END OF YEAR - NOTE E	\$	31,780,961	\$	0	\$	31,780,961	

The Accompanying Notes are an Integral Part of these Financial Statements

#### CALIFORNIA, LLC

STATEMENT OF FUNCTIONAL EXPENSES Year Ended December 31, 2022

	(Restated) PROGRAM SERVICE	SUPPORTING SERVICES		
	MRC - CA Recycling Program	General and Administrative	Total	%
Collection, Recycling, and Transportation Costs				
Recycling Program Operational Costs	\$ 18,056,285	\$ 0	\$ 18,056,285	41.3
Collection and Transportation	14,713,505	0	14,713,505	33.6
Illegal Dump Operations	1,014,816	0	1,014,816	2.3
Subtotal	33,784,606	0	33,784,606	77.2
Administration				
Management, Staffing & General Expenses - NOTES G and J	3,025,045	1,628,871	4,653,916	10.6
Computer/Database Services	59,272	335,875	395,147	0.9
Annual Financial Audit	0	290,089	290,089	0.7
Staff and Officer Travel Expense	165,573	29,219	194,792	0.4
Insurance	0	85,205	85,205	0.2
Compliance	67,467	0	67,467	0.2
Depreciation - NOTE D	0	29,235	29,235	0.1
Bad Debt	0	17,380	17,380	0.0
Bank Fees	0	5,774	5,774	0.0
Subtotal	3,317,357	2,421,648	5,739,005	13.1
Communications/Education and Outreach Costs				
Marketing and Communication	2,595,344	0	2,595,344	5.9
Government Affairs/Services	21,720	123,077	144,797	0.3
Legal Services	60,926	3,207	64,133	0.1
Research and Development Costs	751,248	0	751,248	1.7
Grants	76,587	0	76,587	0.2
Cal Recycle Oversight	639,572	0	639,572	1.5
Total	\$ 41,247,360	\$ 2,547,932	\$ 43,795,292	100.0

The Accompanying Notes are an Integral Part of these Financial Statements

(8)

CALIFORNIA, LLC STATEMENT OF FUNCTIONAL EXPENSES Year Ended December 31, 2023

	PROGRAM SERVICE	SUPPORTING SERVICES		
	MRC - CA Recycling Program	General and Administrative	Total	%
Collection, Recycling, and Transportation Costs				
Recycling Program Costs	\$ 18,486,124	\$ 0	\$ 18,486,124	42.5
Collection and Transportation Costs	14,100,839	0	14,100,839	32.3
Illegal Dump Operations	856,302	0	856,302	2.0
Subtotal	33,443,265	0	33,443,265	76.8
Administration				
Management, Staffing & General Expenses - NOTES G and J	3,322,534	1,789,057	5,111,591	11.7
Computer/Database Services	53,018	300,435	353,453	0.8
Annual Financial Audit	0	287,000	287,000	0.7
Staff and Officer Travel Expense	152,065	26,835	178,900	0.4
Insurance	0	100,149	100,149	0.2
Compliance	84,921	0	84,921	0.2
Depreciation - NOTE D	0	24,813	24,813	0.1
Bad Debt	0	55,121	55,121	0.1
Bank Fees	0	4,205	4,205	0.0
Subtotal	3,612,538	2,587,615	6,200,153	14.2
Communications/Education and Outreach Costs				
Marketing and Communication	2,452,610	0	2,452,610	5.6
Government Affairs/Services	21,684	122,873	144,557	0.3
Legal Services	8,439	444	8,883	0.0
Research and Development Costs	657,679	0	657,679	1.5
Grants	44,512	0	44,512	0.1
Cal Recycle Oversight	666,404	0	666,404	1.5
Total	\$ 40,907,131	\$ 2,710,932	\$ 43,618,063	100.0

The Accompanying Notes are an Integral Part of these Financial Statements

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#### MATTRESS RECYCLING COUNCIL -CALIFORNIA, LLC

STATEMENTS OF CASH FLOWS Years Ended December 31, 2022 and 2023

CASH FLOWS FROM OPERATING ACTIVITIES		2022		2023	
Increase (decrease) in net assets	\$	(8,037,132)	\$	(5,625,176)	
Adjustments to reconcile change in unrestricted net assets to net cash used in operating activities:		20.225			
Depreciation and amortization expense - NOTE D Unrealized (gain)/loss on investments - NOTE C		29,235 3,754,759		24,813 (1,547,484)	
(Increase) decrease in operating assets		786 760		(415.020)	
Accounts receivable		786,769		(415,830)	
Cal Recycle fees receivable - NOTE M Other receivables		1,227,233		0	
Due from MRC		(6,459)		122	
		673,379		(380,914)	
Prepaid expenses		36,590		(56,890)	
Increase (decrease) in operating liabilities					
Accounts payable and accrued expenses		(352,412)		404,115	
Customer credit		(2,132)		532	
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		(1,890,170)		(7,596,712)	
CASH FLOWS FROM INVESTING ACTIVITIES					
Purchase of property and equipment		(125,048)		(52,884)	
Disposal of property and equipment		0		805	
Purchase of investments		(17,099,027)		(9,090,327)	
Proceeds from sale of investments		10,960,292		5,540,248	
(Increase) / decrease of board designated investments - financial reserve		5,878,092		5,580,873	
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES		(385,691)		1,978,715	
CASH FLOWS FROM FINANCING ACTIVITIES - NONE		0		0	
NET INCREASE (DECREASE)					
IN CASH AND CASH EQUIVALENTS		(2,275,861)		(5,617,997)	
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		9,124,015		6,848,154	
UNRESTRICTED CASH AND CASH EQUIVALENTS, END OF YEAR - NOTES A and B		6,848,154	\$	1,230,157	

See Note F for Supplemental Cash Flow Disclosures

The Accompanying Notes are an Integral Part of these Financial Statements

(10)
NOTES TO FINANCIAL STATEMENTS December 31, 2022 and 2023

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of the **Mattress Recycling Council** – **California LLC** ("MRC – CA") is presented to assist in understanding MRC – CA's financial statements. The financial statements and notes are representations of MRC – CA's management who is responsible for their integrity and objectivity. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the financial statements.

#### Purpose of the California Recycling Operations:

The California (CA) Used Mattress Recovery and Recycling Act, as amended ("the Act") requires manufacturers of mattresses sold in CA to develop, finance, and implement a convenient and cost-effective program to recover and recycle used mattresses generated in CA. The Act is administered by MRC – CA. MRC – CA funds its operations through a \$10.50 per unit recycling fee collected from consumers when they purchase a mattress or box spring. MRC – CA is required to perform a financial statement audit under accounting principles generally accepted in the United States of America and the generally accepted *Government Auditing Standards* issued by the Comptroller General of the United States of America to satisfy the state of California's certified audited financial statement requirement in accordance with the State of California Section 42990 of the Public Resources Code.

MRC – CA is one of three operating wholly owned subsidiaries of the Mattress Recycling Council, Inc. ("MRC"). MRC also operates recycling programs in the states of Connecticut and Rhode Island. In addition, MRC has formed a new subsidiary in Oregon during 2022, which is a non-operating LLC as of December 31, 2023 (see **NOTE G**). MRC is a not-for-profit corporation incorporated on November 14, 2013 under the laws of the State of Delaware and organized and operated for purposes consistent with recognition of exempt status under Internal Revenue Code Section 501(c)(3), including, without limitation, to work to establish an environmentally sound and cost-effective program for recycling of sleep products. MRC is a subsidiary (under current accounting standards) of the International Sleep Products Association ("ISPA") due to common control.

#### *MRC* – *CA*'s significant accounting policies are as follows:

#### **Basis of Accounting and Separately Stated Financial Statements of MRC - CA:**

The financial statements of MRC–CA have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, advances, prepaid expenses, payables, accruals and other liabilities.

NOTES TO FINANCIAL STATEMENTS December 31, 2022 and 2023

#### **NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

On an annual basis, MRC - CA's financial statements are included in the consolidated group financial statements of MRC. These financial statements of MRC – CA have been issued as a subsidiary of MRC for the years ended December 31, 2022 and 2023. MRC – CA's December 31, 2022 and 2023 separately stated financial statements are prepared due to the request of the Board of Directors of MRC and the State of California. See **NOTE J** for related party transaction disclosures.

#### **Basis of Presentation:**

As a wholly owned subsidiary of MRC, a 501(c)(3) not-for-profit organization, the financial statements of MRC – CA have been prepared on the accrual basis of accounting. MRC – CA reports information regarding its financial position and activities according to two classes of net assets: net assets without restriction and net assets with restriction.

<u>Net Assets Without Restriction</u> - Net assets that are not subject to or are no longer subject to third party-imposed stipulations. The board designated reserves are included in net assets without restrictions.

<u>Net Assets With Restriction</u> - Net assets whose use is limited by third party-imposed time and/or purpose restrictions. MRC – CA has no net assets with restriction as of December 31, 2023 or 2022.

Revenues are reported as increases in net assets without restriction unless use of the related assets is limited by third party-imposed restrictions. Expenses are reported as decreases in net assets without restriction. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without restrictions unless their use is restricted by explicit third-party stipulation or by law. Expirations of restrictions on the net assets (i.e., the third party stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets. MRC - CA has adopted a policy to classify restricted revenues as without restrictions to the extent that restrictions were met in the year the revenue was received.

MRC - CA established a financial reserve policy to provide for short-term and long-term financial needs. It is the policy of MRC - CA to include in its unrestricted net assets, approximately three months of its annual operating expenses. Once MRC - CA has met the unrestricted net asset objective, MRC - CA seeks to maintain a reserve target of approximately 60% of its annual operating expenses.

#### MATTRESS RECYCLING COUNCIL -CALIFORNIA LLC NOTES TO FINANCIAL STATEMENTS

December 31, 2022 and 2023

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Income Tax Status:**

MRC is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, income from activities not directly related to MRC's tax-exempt purpose is subject to taxation as unrelated business income. MRC – CA is considered a disregarded entity for federal income tax purposes. MRC – CA's activity and mission are consistent with those of its Parent company, MRC. The subsidiary's financial operations are reported on a consolidated basis with MRC's tax-exempt Federal Form 990 filing. MRC – CA is subject to franchise tax in the state of California. No taxes were owed as of December 31, 2023.

MRC has adopted the authoritative guidance relating to uncertainty in income taxes included in ASC Topic *Income Taxes*. These provisions provide consistent guidance for the accounting for uncertainty in income taxes recognized in an entity's financial statements and prescribe a threshold of "more likely than not" for recognition and de-recognition of tax positions taken or expected to be taken in a tax return. MRC performed an evaluation of uncertain tax positions for the year period ended December 31, 2023, and determined that there were no material matters that would require recognition in the financial statements or that may have an effect on its tax-exempt status. As of December 31, 2023, the statute of limitations for MRC's income tax return for the years ended December 31, 2020, 2021, and 2022 remain open with the Federal, state, and local authorities. It is MRC's policy to recognize interest and/or penalties related to uncertain tax positions, if any, in income tax expense.

#### **Cash and Cash Equivalents:**

For purposes of the statement of cash flows, MRC – CA considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

#### Accounts Receivable:

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to valuation allowance based on its assessment of the current status of individual accounts. Balances which are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. For the years ended December 31, 2022 and 2023, the balance of the allowance for doubtful accounts was \$126,086 and \$152,327 respectively.

NOTES TO FINANCIAL STATEMENTS December 31, 2022 and 2023

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Revenue Recognition:**

Mattress retailers pay MRC – CA a mattress recycling fee based on the number of mattresses and box springs sold within the state of California on a monthly basis, and report their monthly unit sales to MRC – CA. The recycling fee is mandated by the state of California. MRC – CA recognizes mattress recycling fee revenue in the period a mattress is sold by a retailer.

#### **Property, Equipment, Depreciation and Amortization:**

MRC – CA capitalizes all expenditures for property and equipment in excess of \$1,000. Purchased property and equipment are carried at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets.

#### **Use of Estimates:**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Investments:

MRC – CA has adopted Accounting Standards Codification (ASC) 958 Not-for-Profit Entities (formerly Statement of Financial Accounting Standards (SFAS) No. 124, *Accounting for Certain Investments Held by Not-for-Profit Organizations*). Under FASB ASC 958-320, investments in marketable equity securities with readily determinable fair values and all investments in marketable debt securities are valued at their fair values in the statements of financial position. Realized and unrealized gains and losses are included in the change in net assets.

NOTES TO FINANCIAL STATEMENTS December 31, 2022 and 2023

#### **NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### **Functional Allocation of Expenses:**

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities and in the statements of functional expenses. Accordingly, certain shared costs have been allocated among the three operating state programs (CA, CT, and RI) based on supporting services benefiting each program. Shared general and administrative expenses include those expenses that are not directly identifiable with any other specific function but that provide for the overall support of MRC, including expenses related to contracts with third-party vendors. Total shared costs are allocated to the respective operating states on a monthly basis. For the years ended December 31, 2022 and 2023, approximately 90% of the shared expenses not directly identifiable with any other specific function but that provide overall support of MRC – CA, which is based on relative state population of CA as it relates to CT and RI.

#### **Reclassifications:**

Certain accounts in the prior year's financial statements have been reclassified for comparative purposes to conform with the presentation of the current year financial statements.

#### NOTE B - CASH AND CASH EQUIVALENTS – (UNRESTRICTED)

Cash and cash equivalents at December 31, 2022 and 2023, consisted of the following:

Unrestricted:	_	2022	2023
Demand deposits Money market funds US Treasury Note (short-term)	\$	5,605,134 247,720 995,300	\$ 475,873 754,284 0
Total unrestricted cash and cash equivalents	\$	6,848,154	\$ 1,230,157

NOTES TO FINANCIAL STATEMENTS December 31, 2022 and 2023

#### **NOTE C – INVESTMENTS**

At both December 31, 2022 and 2023, MRC – CA investments consisted of approximately 83% and 80% conservative fixed income products, respectively, and the remaining 17% and 20% are invested in U.S. and International ETF's and mutual funds, respectively. All investments are exposed to various risks, such as market and credit. Due to the level of risk associated with investments and level of uncertainty related to changes in the value of investments, there is always a possibility that changes in risks in the near term could materially affect investment balances and the amounts reported in the financial statements. MRC - CA has an investment policy statement that is reviewed by the MRC Board annually which addresses these risks. The portfolios are reviewed on a quarterly basis and changes are made as needed, within the scope of the policy.

Investments at December 31, 2022 consisted of the following:

	Cost	Fair Value
Unrestricted	\$ 4,486,182	\$ 4,298,959
Board Designated - financial reserve	27,609,550	26,457,314
	\$ 32,095,732	\$ 30,756,273

As of December 31, 2022, \$26,457,314 has been recorded as board designated investments (see NOTE E).

Investments are composed of the following:

	Cost	Fair Value
U.S. ETF Fixed Income Securities	\$ 21,832,444	\$ 20,367,258
International ETF and Equity Securities	1,647,460	1,564,900
REITs	547,004	579,833
Fixed Income Mutual Funds	2,198,340	2,611,831
US Treasuries	1,427,860	1,438,879
US Agency Bonds	887,292	891,258
Equity Mutual Funds	3,555,332	3,302,314
	<u>\$ 32,095,732</u>	\$ 30,756,273

NOTES TO FINANCIAL STATEMENTS December 31, 2022 and 2023

#### **NOTE C – INVESTMENTS (continued)**

Investment return for the year ended December 31, 2022 is comprised of the following:

	_	12/31/22
Interest and dividend income Unrealized gain/(loss) Realized gain/(loss) Investment return before fees	\$	776,897 (3,754,759) (630,549) (3,608,411)
Less: Investment fees		(107,723)
Net investment return/(loss)	\$	(3,716,134)

#### Investments at December 31, 2023 consisted of the following:

	Cost	Fair Value
Unrestricted	\$ 9,322,342	\$ 9,396,528
Board Designated - financial reserve	20,711,640	20,876,441
	<u>\$ 30,033,982</u>	<u>\$ 30,272,969</u>

As of December 31, 2023, \$20,876,447 has been recorded as board designated investments (see **NOTE E**).

Investments are composed of the following:

	Cost	Fair Value
U.S. ETF Fixed Income Securities	\$ 20,423,561	\$ 19,398,365
International ETF and Equity Securities	1,647,460	1,745,768
REITs	539,449	628,454
Fixed Income Mutual Funds	1,978,798	1,819,150
US Treasuries	2,864,628	2,890,481
Equity Mutual Funds	2,580,086	3,790,751
	\$ 30,033,982	\$ 30,272,969

NOTES TO FINANCIAL STATEMENTS December 31, 2022 and 2023

# NOTE C – INVESTMENTS (continued)

Investment return for the year ended December 31, 2023 is comprised of the following:

	_	12/31/23
Interest and dividend income Unrealized gain/(loss) Realized gain/(loss) Investment return before fees	\$	1,089,532 1,547,484 (88,282) 2,548,734
Less: Investment fees		(104,144)
Net investment return	\$	2,444,590

# NOTE D - PROPERTY AND EQUIPMENT

Property and equipment at December 31, 2022 consisted of the following:

		Cost	Amo	reciation and ortization spense	De	ecumulated epreciation and nortization	 et Book Value	Estimated Useful Life (Years)
Computer and office equipment	\$	109,966	\$	22,338	\$	77,914	\$ 32,052	3-5
Furniture		49,183		6,897		18,551	30,632	7
Software and database		245,124		0		162,073	83,051	3-5
Website development	_	19,289		0		0	 19,289	3
	\$	423,562	\$	29,235	\$	258,538	\$ 165,024	

NOTES TO FINANCIAL STATEMENTS December 31, 2022 and 2023

#### NOTE D - PROPERTY AND EQUIPMENT (continued)

Property and equipment at December 31, 2023 consisted of the following:

		Cost	Amo	reciation and ortization spense	De	ccumulated epreciation and nortization	 et Book Value	Estimated Useful Life (Years)
Computer and office equipment	\$	106,033	\$	18,191	\$	92,977	\$ 13,056	3-5
Furniture		50,255		6,622		25,173	25,082	7
Software and database		296,936		0		162,073	134,863	3-5
Website development	-	19,289		0		0	 19,289	3
	\$	472,513	<u>\$</u>	24,813	\$	280,223	\$ 192,290	

#### **NOTE E - NET ASSETS**

As of December 31, 2022, and 2023, total net assets without restrictions available for general operations of MRC – CA amounted to \$37,406,137 and \$31,780,961, respectively. MRC – CA's Board has a reserve policy to establish a board designated financial reserve to operate CA's recycling program over a multi-year period. As of December 31, 2022, and 2023, the Board has designated \$26,457,314 and \$20,876,441 of its \$37,406,137 and \$31,780,961 total net assets, respectively, as a financial reserve which is consistent with the requirements under the (CA) Used Mattress Recovery and Recycling Act.

The remaining net assets in the amount of \$10,948,823 and \$10,904,520 are undesignated as of December 31, 2022 and 2023, respectively. Undesignated net assets equal approximately three months of annual budgeted expenses for the upcoming year.

As of December 31, 2022, and 2023, MRC – CA did not have any net assets with third-party restrictions.

NOTES TO FINANCIAL STATEMENTS December 31, 2022 and 2023

#### NOTE E - NET ASSETS (continued)

	R	Without estrictions	With Res	trictions	 Total Net Assets
Net assets at December 31, 2021 (restated)- NOTE M	\$	45,443,269		0	\$ 45,443,269
2022 Increase (decrease) in net assets		(8,037,132)	4	0	 (8,037,132)
Balance at December 31, 2022 (restated)	\$	37,406,137	\$	0	\$ 37,406,137
2023 Increase (decrease) in net assets		(5,625,176)		0	 (5,625,176)
Balance at December 31, 2023	\$	31,780,961	\$	0	\$ 31,780,961

#### NOTE F - SUPPLEMENTAL CASH FLOW STATEMENT DISCLOSURES

Supplemental disclosure of cash flows information:				
Cash paid during the year ended for:	20	22	202	23
Interest	\$	0	\$	0

NOTES TO FINANCIAL STATEMENTS December 31, 2022 and 2023

#### **NOTE G - COMMITMENTS AND CONTINGENCIES**

#### **Blue Marble Materials Litigation:**

MRC – CA terminated its relationship under a contract entered into in 2018 with a recycler named Eco-Mobility, LLC d/b/a Blue Marble Materials ("BMM") in September 2018. Subsequently, MRC – CA, BMM, BMM's principal and AeroFund Financial (AeroFund) (BMM's factor) asserted various claims against each other in an arbitration proceeding. In October 2019, MRC - CA entered into a settlement agreement with AeroFund in which it agreed to withdraw its claims against MRC - CA, which comprised a claim regarding three invoices BMM issued to MRC - CA in exchange for \$1,300,000. During 2020 and through 2021, the Organization incurred legal and litigation expenses defending MRC - CA's interest against substantial monetary claims asserted in a complex arbitration proceeding involving BMM and the recycler's principal in addition to other legal matters related to handling routine program operations contracts with hundreds of vendors. The litigation-related costs included attorney's fees, expert witness fees, transcript costs, arbitration panel costs and other out-ofpocket expenses. The arbitration proceedings concluded in May 2021. Among other things, the arbitrators found that MRC – CA had established valid grounds for terminating BMM, that BMM was liable for significant costs that MRC - CA incurred to store, transport and process units that BMM had abandoned after termination of its contract with MRC - CA and that BMM had overbilled MRC – CA under the 2018 contract. In addition, the arbitrators ruled against BMM and its principal on each of the claims that they had asserted against MRC-CA for substantial monetary damages. Also, during 2021 in connection with the arbitrators ruling, MRC - CA wrote off \$836,422 in invoices, that were being contested as part of the arbitration, which were accrued on the Statement of Financial Position in prior years related to this litigation. The \$836,422 was included in the prior year's Statements of Activities as an "gain on extinguishment of liabilities" for 2021. On March 16, 2022, the court confirmed the arbitrator's award. MRC - CA considers the collection of any award to be unlikely, therefore has not recorded any amount in these financial statements. In 2023, there was no activity related to the litigation, and the litigation had no impact to MRC - CA in 2023.

#### **Product Care Association Consulting Fees:**

MRC has outsourced its registration, billing and collection functions to Product Care Association (PCA), a third-party vendor which operates out of Canada. PCA manages the seller registrations, collects and reviews the monthly sales reports from various mattress retailers/sellers, invoices these sellers and collects the fee income on behalf of MRC. During the years ended December 31, 2022 and 2023, the total expenses incurred related to PCA consulting fees were \$250,159 and \$259,366 respectively, and MRC – CA's proportionate allocation of those expenses was \$223,950 and \$232,193, respectively, which is included in administration expense (management and staffing) on the statement of activities.

NOTES TO FINANCIAL STATEMENTS December 31, 2022 and 2023

#### **NOTE G - COMMITMENTS AND CONTINGENCIES (continued)**

#### **Concentration of Service Provider:**

For the years ended December 31, 2022 and 2023, four and five recyclers accounted for approximately 79% and 68% of MRC – CA's total recycling costs, respectively, and approximately 80% of the units recycled, respectively.

#### Note Payable - line of credit:

On July 19, 2018, MRC entered into a line of credit agreement with PNC Bank. The principal amount of the line was \$1,000,000 and called for an interest rate equal to the daily LIBOR rate plus 2.0%. During 2021, this line of credit agreement was renewed under the original terms, with a maturity date of July 31, 2022. The line of credit was secured by collateral of the assets of MRC. The line of credit with PNC Bank was terminated in April 2022. In May 2022, MRC entered into a line of credit agreement with M&T Bank. The principal amount on the line is \$1,000,000 and calls for a variable interest rate of 2.42 % above the greater of the Prime Rate or 3.25%. The line of credit is secured by collateral of the assets of MRC.

There were no draws on the line of credit in 2022 or 2023, therefore there is no interest expense related to the line of credit in 2022 or 2023.

#### New State Program:

On March 24, 2022, the State of Oregon approved a law that requires a mattress recycling program be implemented in the state. Mattress Recycling Council (MRC) will implement and run the Oregon state recycling program, and on June 24, 2022, Mattress Recycling Council Oregon, LLC (MRC – OR) was formed as a subsidiary of MRC. As of December 31, 2023, MRC – OR is a development stage non-operating LLC. The Oregon state recycling program is expected to begin in late 2024 or early 2025. The formation of this program in Oregon had no financial impact on MRC – CA in 2023.

#### **NOTE H - CONCENTRATION OF CREDIT RISK**

MRC – CA maintains its cash and cash equivalents balances in three U.S. financial institutions. The balances are insured by the Federal Deposit Insurance Corporation (FDIC) and the Securities Investor Protection Corporation (SIPC). The FDIC insures up to \$250,000 (and the SIPC insures up to \$500,000 (including up to \$250,000 for cash) as of December 31, 2023. MRC – CA's investment firm also maintains additional insurance coverage through an outside insurer which provides excess protection of up to \$400 million per account. At December 31, 2023, MRC – CA's uninsured cash balance was \$0 and uninsured investment balance was \$0.

NOTES TO FINANCIAL STATEMENTS December 31, 2022 and 2023

#### NOTE I - FAIR VALUE OF FINANCIAL INSTRUMENTS

Generally accepted accounting principles define fair value, establish a framework for measuring fair value, and establish a fair value hierarchy that prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

<u>Level 1</u> – These inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that MRC - CA has the ability to access.

<u>Level 2</u> – These are inputs (other than quoted prices included within level 1) that are observable for the asset or liability, either directly or indirectly. These inputs may include quoted prices for the identical instrument on an inactive market, prices for similar instruments, interest rates, default rates and other similar data.

<u>Level 3</u> – These are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability. The unobservable inputs should be developed based on the best information available in the circumstances and may include MRC – CA's own data.

MRC – CA estimates that the fair value of all financial instruments at December 31, 2022 and 2023 does not differ materially from the aggregate carrying values of its financial instruments recorded in the accompanying statement of financial position.

# MATTRESS RECYCLING COUNCIL -CALIFORNIA LLC NOTES TO FINANCIAL STATEMENTS

December 31, 2022 and 2023

#### NOTE I - FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

	Level 1	Level 2	Level 3	Total	
Investments - unrestricted	\$ 4,298,959	\$ 0	\$ 0	\$ 4,298,959	
Investments - financial reserve	25,566,056	891,258	0	26,457,314	
Total	\$ 29,865,015	\$ 891,258	\$ 0	\$ 30,756,273	

#### Fair Value Measurements on a Recurring Basis As of December 31, 2022

#### Fair Value Measurements on a Recurring Basis As of December 31, 2023

	Level 1	Level 2	Level 3	Total
Investments - unrestricted	\$ 9,396,528	\$ 0	\$ 0	\$ 9,396,528
Investments - financial reserve	20,876,441	0	0_	20,876,441
Total	\$ 30,272,969	\$ 0	\$ 0	\$ 30,272,969

#### NOTE J – RELATED PARTY TRANSACTIONS (MRC)

MRC – CA is one of three operating wholly owned subsidiaries of the Mattress Recycling Council, Inc. ("MRC"). MRC also operates recycling programs in the states of Connecticut and Rhode Island. MRC is a not-for-profit organization incorporated on November 14, 2013 under the laws of the State of Delaware and organized and operated for purposes consistent with recognition of exempt status under Internal Revenue Code Section 501(c)(3), including, without limitation, to work to establish an environmentally sound and cost-effective program for recycling of sleep products. MRC is a subsidiary (under current accounting standards) of the International Sleep Products Association ("ISPA") due to common control.

NOTES TO FINANCIAL STATEMENTS December 31, 2022 and 2023

#### **NOTE J – RELATED PARTY TRANSACTIONS (MRC) (continued)**

These financial statements include the intra-entity accounts and transactions between MRC – CA and MRC. Due from MRC includes participant funds for the recycling program collected by MRC on behalf of MRC – CA. The following transactions below are included in these separately stated financial statements, but are eliminated in the consolidated MRC financial statements:

	2022	2023
Due from MRC – (page 4)	\$ 1,129,769	\$ 1,510,683
Administrative and management fee expense - MRC	\$ 3,814,273	\$ 4,328,710

The following are intercompany transactions between MRC – CA and ISPA (the ultimate parent), which include administrative costs paid by ISPA on behalf of MRC – CA, and are included in accounts payable on the Statement of Financial Position for the years ended December 31, 2022 and 2023:

	2022	221203211.0217	2023
Due to ISPA – (page 5)	\$ 159,711	\$	70,670

#### **Operating Agreement with MRC:**

MRC-CA is required to pay a monthly service fee in the amount of \$309,500, which represents the anticipated costs incurred by MRC for administrative, financial and operational support services to the LLC. At the end of each quarter a reconciliation is prepared for a "true up" of actual costs MRC-CA incurred versus the monthly fee charged, and any surplus or deficits are reimbursed by the respective party.

For the years ended December 31, 2022 and 2023, MRC – CA incurred expenses of \$3,814,273 and \$4,328,710 related to this agreement for administrative and management fee expense including MRC – CA's portion of shared staff expenses and staff expense for in-state personnel. MRC recorded the associated management fee revenue in the same amount. The administrative and management fee expense charged by MRC has not been eliminated in these financial statements as of December 31, 2022 and 2023.

NOTES TO FINANCIAL STATEMENTS December 31, 2022 and 2023

#### NOTE K – LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

MRC – CA has financial assets as of December 31, 2023, consisting of cash and cash equivalents of \$1,230,157, unrestricted investments of \$9,396,528, net accounts receivable of \$3,862,596, other accounts receivable of \$10,644, due from MRC of \$1,510,683, and investments for financial reserve of \$20,876,441, which total \$36,887,049. Included in these financial assets is the board designated investments in the amount of \$20,876,441, set aside for the financial reserve in order to comply with state regulations in CA. These board designated financial assets are not available for general use.

The following reflected MRC - CA's financial assets available for general use as of the Statement of Financial Position date.

Financial assets, at year end	\$	36,887,049
Less those unavailable for general expenditure within one year, due to: Board designation		
Amount set aside for the financial reserve		(20,876,441)
Financial assets available to meet cash need for general expenditures within one year	<u>\$</u>	16,010,608

MRC - CA considers all expenditures related to its ongoing recycling programs, as well as the services undertaken to support these programs to be general expenditures. As part of MRC - CA's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. In addition, MRC - CA invests cash in excess of daily requirements in investments which include conservative fixed income products, U.S. and International ETF's and mutual funds.

In addition to financial assets available to meet general expenditures over the next 12 months, MRC - CA has a financial reserve to assist with operational liquidity if needed.

NOTES TO FINANCIAL STATEMENTS December 31, 2022 and 2023

#### NOTE L – RECENT ACCOUNTING PRONOUNCEMENTS

In September 2020, the FASB issued ASU 2020-07, (Topic 958): *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*, which is intended to increase transparency of contributed nonfinancial assets for nonprofit entities through enhancements in presentation and disclosure requirements. Nonprofit entities will be required to present contributed nonfinancial assets as a separate line item in the statement of activities, apart from contributions of cash and other financial contributed nonfinancial assets. ASU 2020-07 is effective for fiscal years beginning after June 15, 2021. MRC – CA implemented ASU 2020-07 during the year ended December 31, 2022, and the implementation did not have a material effect on its results of operations, financial position, and cash flows.

In February 2016, the FASB issued ASU 2016-02, "Leases (Topic 842)." ASU 2016-02 requires lessees to recognize the assets and liabilities that arise from leases on the balance sheet. A lessee should recognize in the statement of financial position a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. ASU 2016-02 is effective for annual periods beginning after December 15, 2021. MRC – CA implemented ASU 2016-02 during the year ended December 31, 2022, and the implementation did not have a material effect on its results of operations, financial position, and cash flows.

In June 2016, the FASB issued guidance (FASB ASC 326) which significantly changed how entities will measure credit losses for most financial assets and certain other instruments that aren't measured at fair value through net income. The most significant change in this standard is a shift from the incurred loss model to the expected loss model. Under the standard, disclosures are required to provide users of the financial statements with useful information in analyzing an entity's exposure to credit risk and the measurement of credit losses. MRC – CA adopted the standard effective January 1, 2023. As of December 31, 2023, MRC-CA did not have any financial assets that were subject to the guidance in FASB ASC 326.

NOTES TO FINANCIAL STATEMENTS December 31, 2022 and 2023

#### NOTE M – RESTATEMENT OF THE PRIOR PERIOD

During the year ended December 31, 2022, a necessary adjustment was identified to the MRC-CA's previously issued financial statements. During 2022, Cal Recycle informed MRC – CA that they had erroneously invoiced MRC – CA for indirect program oversight costs and therefore had overcharged for costs to oversee and enforce the program in prior years. The total amount overcharged and then subsequently refunded in 2022 to MRC – CA was \$1,227,233. Included in the refunded amounts were \$5,822 related to overcharged fees occurring in 2021 and \$1,221,411 of overcharged fees occurring in 2020 and prior. The refund of the overcharges was recorded as an adjustment to previously stated financial statements and affected the previously stated accounts as discussed below:

# Statement of Financial Position as of

December 31, 2021:

	As Previously Stated	Prior Period Adjustment	Restated
Ending net assets without restrictions (December 31, 2021)	44,221,858	1,221,411	45,443,269

#### **NOTE N – SUBSEQUENT EVENTS**

In preparing the financial statements, MRC - CA has evaluated events and transactions for potential recognition or disclosure through June 10, 2024, the date the audit report was available to be issued.

# Supplementary Reports for the California Department of Resources, Recycling And Recovery



#### INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of the Mattress Recycling Council Alexandria, Virginia

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the **Mattress Recycling Council - California LLC** ("MRC – CA"), a subsidiary of the Mattress Recycling Council, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated June 10, 2024.

#### **Report on Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered MRC – CA's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of MRC – CA's internal control. Accordingly, we do not express an opinion on the effectiveness of MRC – CA's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (continued)

#### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether MRC – CA's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of MRC – CA's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Judon Fatter off congeton, P.A.

Rockville, MD June 10, 2024



#### INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH THE FINANCIAL <u>ASPECTS OF THE PUBLIC RESOURCES CODE SECTION 42990,</u> <u>AND CHAPTER 21, PART 3, DIVISION 30 OF THE PUBLIC RESOURCES</u> <u>CODE, AND TITLE 14, DIVISION 7, CHAPTER 11, ARTICLE 3 OF THE</u> <u>CALIFORNIA CODE OF REGULATIONS</u>

To the Board of Directors of the Mattress Recycling Council Alexandria, Virginia

We have examined the Mattress Recycling Council – California LLC's ("MRC – CA") Used Mattress Recovery and Recycling Act's ("the Act") compliance with the financial aspects of the Sections 42990 and 42990.1 of the California Public Resources Code, and Title 14, Division 7, Chapter 11, Article 3 of the California Code of Regulations for the year ended December 31, 2023. Management is responsible for MRC – CA's compliance with those requirements. Our responsibility is to express an opinion on MRC – CA's compliance based on our examination.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. Those standards require that we plan and perform the examination to obtain reasonable assurance about whether MRC - CA complied, in all material respects, with the specified requirements of the Act. An examination involves performing procedures to obtain evidence about whether MRC - CA complied with the specific requirements of the Act. The nature, timing, and extent of the procedures selected depend on our judgment, including an assessment of the risk of material noncompliance, whether due to fraud or error. We believe that the evidence we obtained is sufficient and appropriate to provide a reasonable basis for our opinion. Our examination does not provide a legal determination on MRC - CA's compliance with specified requirements of the Act.

In our opinion, MRC – CA complied, in all material respects, with the financial requirements of the Public Resources Code Section 42990, Part 3, Division 30 of the Public Resources Code, and Title 14, Division 7, Chapter 11, Article 3 of the California Code of Regulations, for the year ended December 31, 2023.

This report is intended solely for the information and use of MRC's Board of Directors, management, and the California Department of Resources, Recycling and Recovery, and is not intended to be and should not be used by anyone other than these specified parties.

sdon Flattersff couplin, P.A.

Rockville, MD June 10, 2024

(31)

# Mattress Recycling Council -California LLC

Schedule of Findings For the Year Ended December 31, 2023

# Section I – Summary of Independent Auditor's Results:

#### Financial statements

Type of auditor's report issued:	Unmodified
Internal control over financial reporting:	
• Material weakness(es) identified?	Yes <u>X</u> No
• Significant deficiency(ies) identified that are not considered to be material weaknesses	Yes <u>X</u> No
Noncompliance material to financial statements noted?	YesX_No

(32)

### Mattress Recycling Council -California LLC

# Schedule of Findings For the Year Ended December 31, 2023

### Section II - Financial Statement Findings - For the year ended December 31, 2023:

There were no Financial Statement findings noted during the audit for the year ended December 31, 2023

# Section II - Prior Year Financial Statement Findings - For the year ended December 31, 2022:

There were no Financial Statement findings noted during the audit for the year ended December 31, 2022.

#### Mattress Recycling Council -California LLC

Schedule of Findings For the Year Ended December 31, 2023

# Section III - Compliance with Financial Aspects of CA's Public Resource Code:

There were no Compliance Findings with Financial Aspects of CA's Public Resource Code noted during the audit for the year ended December 31, 2023.

(34)

# Appendix G: Advisory Committee Report 14 CCR § 18964(b)(12)



April 30, 2024

#### **Consultative Process** (as per PRC section 42990.1(k) ):

Through email and telephone consultation or in-person contacts, members of the Mattress Recycling Advisory Committee occasionally provide input to staff and management of the MRC/MRO. These exchanges are brought to the full committee as agenda items in instances where a resolution is requested or a motion is needed for an official recommendation or action. Additionally, at its regular meetings, the committee includes informational items, updates, discussion items and motions for proposed actions, including the MRC/MRO in the discussion for the purpose of consultation.

The Committee was impressed with regular updates from the MRC at the Committee meetings, especially the education components. They are very engaged with the Committee. After previous requests from the Committee, MRC has shared information on design for recyclability efforts made by the program and the Committee encourages this consultative process moving forward to promote eco-design.

The Committee feels CalRecycle's regular attendance at our meetings would help the Committee accomplish our statutory duties. For example, we would like to have additional interactions with CalRecycle and MRC on diversion quantification. Additionally, the Chair and Vice Chair could attend regular update meetings between CalRecycle and MRC, like the carpet advisory committee.

Letter approved by a roll-call vote during the meeting on 4/30/24.

Motion: Approval of the Report on Consultative Process with MRC

Motion: David Goldstein; Second Jordan Wells

Aye: David, Don, Joanne, Jordan, Larry, Michelle, Scott, Steve

Nay: None

Abstain: None

# Appendix H: References for the Outline Prescribed by 14 CCR § 18964

For ease of review, the following is the annual report outline prescribed in CalRecycle Regulations, followed by a reference indicating where the requirement is discussed in the 2022 Annual Report.

(b) The annual report shall follow the outline below and contain the following:

(1) Contact information. Identify the corporate officer of the mattress recycling organization responsible for annual report submittal.

# 1. Contact Information

(2) Executive Summary. The purpose of the Executive Summary is to provide a broad understanding of the mattress recycling organization's program as a whole and to put into context the data and information that will follow. Provide a brief description of the mattress recycling organization's used mattress recovery efforts during the calendar year pursuant to section 18962.

# 2. Executive Summary

(3) A description of the methods used to collect, transport, and process used mattresses in California.

3. Program Collection, Transportation, and Processing

Include an updated list of participating manufacturers, renovators, and retailers and any updates to their respective contact information per section 18961(a)(2) and an updated list of brands covered under the plan per section 18961(a)(3).
Appendix A: Registered Manufacturers, Renovators, Retailers and Brands

(5) Description of how consumers of mattresses in California had an opportunity to recycle and properly manage their used mattresses, including the number, location, and type of collection points in the program.

3. Program Collection, Transportation, and Processing — Mattress Collection — Collection Site Types

(6) May include a description of activities to ensure proper collection and management of used mattresses.

3. Program Collection, Transportation, and Processing — Mattress Collection — Collection Site Mattress Management (7) A description of methods used by the mattress recycling organization to coordinate with existing used mattress collection and recycling programs with regard to the proper management or recycling of discarded or abandoned mattresses.

3. Program Collection, Transportation, and Processing — Coordination with Existing Infrastructure

# 5. Mitigation of Illegal Mattress Dumping

(8) Description of objectives and activities based on the used mattress recovery and recycling plan, per section 18962(a)(2). State objectives from the approved plan and describe progress toward achieving those objectives during the reporting period. Describe any adjustments to objectives stated in the approved plan that may be made for the upcoming reporting period and accompanying rationale for those changes. If any changes are significant or material, as defined, the mattress recycling organization shall amend and resubmit its plan for approval by the department. The annual report shall include:

# 4. Program Objectives and Activities

- (A) Quantitative information on subdivisions (b), (c), (d), (e), (f), (g), and (j) of section 42990.1 of the Public Resources Code, including conversion factor(s), if used. When describing the uses for the recycled materials, the annual report shall identify the secondary markets to which those materials are sold, and potential end uses of those materials.
  - (b) The quantity of mattresses disposed of in solid waste landfills.

# 4. Program Objectives and Activities — Statewide Collection and Disposition Data

(c) The quantity of discarded used mattresses collected for recycling in the program

4. Program Objectives and Activities — Program Collection and Disposition Data — Program Collection

(d) The quantity of used mattresses collected for recycling from different categories of sources.

4. Program Objectives and Activities — Program Collection and Disposition Data — Program Collection

(e) The quantity of each category of materials recycled

4. Program Objectives and Activities — Program Collection and Disposition Data — Program Collection

(f) The uses for the recycled materials.

3. Program Collection, Transportation, and Processing — Mattress Processing/Recycling — Uses for Recycled Materials (g) The quantity of otherwise disposed of materials.

# 4. Program Objectives and Activities — Program Collection and Disposition Data — Program Disposition Data

(j) The total volume, number, and weight of used mattresses collected recycled, renovated, and reused in this state during the preceding calendar year, including any conversion factor used to determine the number of mattresses recovered.

# 4. Program Objectives and Activities — Statewide Collection and Disposition Data

- (B) Qualitative and/or quantitative information on subdivisions (g), (l), and (m) of section 42987.1 of the Public Resources Code.
  - (g) Conducting research, as needed, related to improving used mattress collection, dismantling, and recycling operations, including pilot programs to test new processes, methods, or equipment on a local, regional, or otherwise limited basis.

# 6. Research

(I) Ensuring, to the maximum extent possible, that urban and rural local governments and participating permitted solid waste facilities and authorized solid waste operations that accept mattresses are provided with a mechanism for the recovery of illegally disposed used mattresses that is funded at no additional cost to the local government, solid waste facility, or solid waste operation.

# 5. Mitigation of Illegal Mattress Dumping

(m) Developing strategies, in consultation with the California Environmental Protection Agency's Environmental Justice Task Force and other relevant parties, for collecting used mattresses for recycling in areas and communities that face unique challenges associated with proper waste management such as poverty, language barriers, and illegal mattress dumping.

# 4. Program Objectives and Activities — Convenience — Environmental Justice

# 5. Mitigation of Illegal Mattress Dumping

(9) Financing Mechanism. Include the mattress recycling organization's total expenses and revenues associated with the implementation of the used mattress recycling program. Changes to the mattresses recycling charge shall be reflected in the annual program budget for approval by the department. If a mattress recycling organization changes the amount of the mattress recycling charge in the first 12 months during which the mattress recycling charge is being collected per subsection (1) of subdivision (c) of section 42989 of the Public Resources Code, the mattress recycling organization shall provide the department no less than 90 days' notice before the change in the amount of the mattress recycling charge takes place. If a mattress recycling organization conducts activities that are separate from the implementation and management of the California used mattress recycling program, then the annual report shall include documentation on how the collection and use of funds from the California mattress recycling charge were kept separate from other activities of the mattress recycling organization, including the methodology for distribution of shared costs. Consistent with subdivision (a) of section 42990.1 of the Public Resources Code, the annual report shall include the following:

# 7. Financing Mechanism

(A) Mattress recycling charge per mattress size

7. Financing Mechanism — Revenue from the Mattress Recycling Charge

(B) Capital costs

7. Financing Mechanism — Capital Costs

(C) Education/Outreach costs

7. Financing Mechanism — Education and Outreach Costs

(D) End-of-life used mattress management costs with line items, if applicable, for collection, transportation, recycling, renovating, reuse, and proper disposal

7. Financing Mechanism — End-of-Life Used Mattress Management Costs

(E) Program administration costs including, but not limited to, the department's costs pursuant to subdivision (a) of section 42988.2 of the Public Resources Code, and third party legal costs. Surplus funds, if any, and detailed rationale for the specified level of surplus.

7. Financing Mechanism — Program Administration, Legal, and CalRecycle Costs and Total Program Costs

(F) For the first 12 months during which the mattress recycling charge was collected, include a description of any changes to the amount of the mattress recycling charge, and how implementation of the change complied with subsection (1) or (2) of subdivision (c) of section 42989 of the Public Resources Code, if applicable. The mattress recycling organization may also include a description of why the change was made.

7. Financing Mechanism — Revenue from the Mattress Recycling Charge

(10) Education and Outreach. Provide a description of educational materials that were provided, including electronic examples of these materials. Identify any method(s) used to determine the effectiveness of educational and outreach efforts (e.g., surveys, hits on specific web pages, number of participants at events, etc.), if applicable. Describe any changes to those materials that are planned for subsequent years, if applicable.

8. Education and Outreach and Appendix E: Education and Outreach Examples

- (11) Audits. The annual report shall include an independent financial audit of the used mattress recovery and recycling program funded from the mattress recycling charge. The audit shall be conducted in accordance with auditing standards generally accepted in the United States of America, and standards set forth in Government Auditing Standards issued by the Controller General of the United States. The financial audit submitted to the department shall be prepared by an Independent Certified Public Accountant (CPA). The CPA shall not perform non-audit services for the mattress recycling organization that would impair independence as defined in the Government Auditing Standards issued by the Controller General of the United States (e.g., accounting services, development of internal controls, management decisions). The independent financial audit shall include:
  - (A) Mattress recycling program financial statements, as required by GAAP.
  - (B) An opinion on the mattress recycling organization's compliance with the financial aspects of Chapter 21 (commencing with section 42985), Part 3, Division 30 of the Public Resources Code and Title 14, Division 7, Chapter 11, Article 3 of the California Code of Regulations.
  - (C) Findings and recommendations as they relate to the financial aspects of the program.
  - (D) Management Letter, if issued, by the mattress recycling organization's CPA.

# Appendix F: Financial Audit

(12) Advisory Committee Report. The annual report shall include the report of the advisory committee required by subdivision (k) of section 42990.1 of the Public Resources Code. The mattress recycling organization's annual report may include a description of how it addressed the points or recommendations raised in the advisory committee report.

# Appendix G: Advisory Committee Report

(13) Good faith effort. For annual reports submitted on and after July 1, 2019, a demonstration of good faith effort with the state mattress recycling goals established pursuant to section 42987.5 (b) of the Public Resources Code.

4. Program Objectives and Activities — Good Faith Effort